



Commercial Casualty ♦ March 6-8, 2019

Embassy Suites ▪ 20610 44th Ave W ▪ Lynnwood, WA 98036

Class Registration fee: \$416 ▪ For hotel reservations: 425-775-2500

Guest Rooms: \$139/S \$149/D Cut-off Date for hotel reservations: 2/12/19

Shuttle Express from the airport www.shuttleexpress.com

Educational Consultant: Kathleen Fraley, CIC CPIW – Coordinator: Pam Busch

Wednesday, March 6, 2019

7:15 am-7:45 am

Registration with Coffee & Rolls

7:45 am-12:00 pm

Section 1

Commercial General Liability Concepts and Coverages

Jean Sundlof, CIC

Kraus-Anderson Insurance Agency

Burnsville, MN

12:00 pm-1:00 pm

Lunch on your own

1:00 pm-3:00 pm

Commercial General Liability Concepts and Coverages (Cont'd)

Jean Sundlof, CIC

3:00 pm-5:00 pm

Section 2

Additional Insured Concepts and Endorsements

Jean Sundlof, CIC

5:00 pm-5:15 pm

Exam Briefing

Thursday, March 7, 2019

7:30 am-8:00 am

Coffee & Rolls

8:00 am-12:00 pm

Section 3

Business Automobile Coverages and Endorsements

Sidney Earl Aycock, CIC

The Insurance Center of Meridian, LLC

Meridian, MS

12:00 pm-1:00 pm

Lunch on your own

1:00 pm-2:00 pm

Business Automobile Coverages and Endorsements

(Continued)

Sidney Earl Aycock, CIC

2:00 pm-5:00 pm

Section 4

Workers Compensation

Teresa Pacelli, CIC, AIC

Newberg, OR

Friday, March 8, 2019

8:00 am-10:00 am

Optional Exam

Materials: Notebook will be provided. You may want to bring a highlighter, note cards or post-its. Electronic notebook will be ready on PROfile (formerly MyPage) approximately one week out from class.

Dress Code: Dress code is informal. Room temperature may vary so dressing in layers is a good idea.

CE Credit: Washington licensed agents who attend entire institute will earn 16 CE credit hours

[CE information in other states](#)

Ethics Credits: PIA offers Ethics courses via limited [live classes in both Oregon and Washington](#), as well as live [webinars](#) and on-line CE through [Kaplan](#).

Cancellation policy: Full refund if notification is 11 business days prior to the institute. If cancelled 3-10 days prior, \$50 fee applies. If cancelled 1-2 business days prior, \$150 fee applies. No refund if participant is a "no-show". All cancellations must be received in writing.