



P.O. Box 17136 ~ Fernandina Beach, FL 32035-3136

### Application for Membership

Please complete the following application and fax to 404-994-6267 or email to: [amanda.young@pinechemicals.org](mailto:amanda.young@pinechemicals.org)

Items marked with an (\*) will be made available to members in the PCA Membership Directory. All other information will be kept confidential.

**\*Company Name:** \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City, Stat/Province Country: \_\_\_\_\_

Zip Code \_\_\_\_\_

Company Phone ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Company Fax ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Company Website: \_\_\_\_\_

**\*PCA Official Representative:** \_\_\_\_\_

(Name)

Job Title: \_\_\_\_\_

Phone ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Fax ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Email: \_\_\_\_\_

**\*PCA Alternate Representative:** \_\_\_\_\_

(Name)

Job Title: \_\_\_\_\_

Phone ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Fax ( ) ( ) ( )  
(Country) (City) (Number) (Codes)

Email: \_\_\_\_\_

## Type of Company

Pine Chemical sales and production data will be used in determining dues schedule. This information is for PCA Headquarters ONLY and will not be shared. Mark "x" to all that apply. Single highest dues level will apply...ALL IN \$US

### Members \* Includes Voting Rights

- **FORESTRY PRODUCTS/PROCESSING**

- Oleoresin
- Gum Rosin
- Gum Turpentine
- CST
- CTO
- Processors
- Producers
- Forest Owners

- **PROCESSORS (FRACTIONATORS)**

- Small
- Mid-Sized
- Large

- **END USERS (PURCHASERS OF PINE CHEMICALS)**

- End User

### Associate Members \*\* No Voting Rights

- **SERVICE/PRODUCT PROVIDERS**

- Equipment
- Packaging
- Distributors
- Transportation
- Brokers/Agents

- **ASSOCIATED MEMBERS**

- Single Person Consultancy
- Academic/Research Organizations
- Engineering Firms
- Think Tanks
- Consulting Firms
- Venture Capital Firms

**Note: All memberships include access to statistical data, released bi-annually to members only. This data includes imports and exports, to and from 45 countries including the USA, for the last 7 years (2009 to 2015), with both historic volume and price listed. All the information is derived from government tariff data.**

**In a short statement, please let us know what you would like to gain from your PCA membership:**

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**In a short statement, please list the reasons why you want to become a member of PCA:**

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**List any or other Company employees who will be involved in the PCA.**

<b>Employee:</b>	<b>Phone:</b>	<b>Fax:</b>	<b>Email:</b>
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**Do you have any business associates you would like to recommend for PCA membership? If so, please list with contact information.**

<b>Company:</b>	<b>Contact:</b>	<b>Phone:</b>	<b>Email:</b>
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**If elected to membership, we agree to abide by the by-laws of the Association.**

Submitted by: 

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Title: 

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Date: 

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# Categories & Fee Schedule

## **FULL MEMBERSHIP \* (Includes Statistical Data Access)**

### **Forestry Products/Processing**

	<b>Annual Fee</b>
P-1 Oleoresin	\$3,000
P-2 Gum Rosin, Gum Turpentine	\$3,000
P-3 CST, CTO Processors and Producers	\$3,000
P-4 Forest Owners	\$500

### **Processors (Fractionators)**

F-1 Small	\$10,000
F-2 Mid-sized	\$17,000
F-3 Large	\$20,000

### **End Users (Purchasers of Pine Chemicals)**

U-1 Users	\$5,000
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## **Associate MEMBERSHIP \*\* (Includes Statistical Data Access)**

### **Service/Product Providers**

	<b>Annual Fee</b>
A-1 Equipment, Packaging, Distributors, Transportation	\$3,000
A-2 Brokers/Agents	\$3,000

### **Associated Members**

A-3 Single Person Consultancy, Academic/Research Organizations	\$1,000
A-4 Engineering Firms, Think Tanks, Consulting Firms, Venture Capital Firms	\$1,500

\* Voting Rights

\*\* No Voting Rights

# Meetings

## **SPRING MEETING**

The PCA meets annually in the spring to provide industry papers presented on a variety of subjects of interest to the industry, informative outside speakers and ample time for meeting and networking with industry colleagues, as well as conduct the official business of the association, including the election of new officers and Directors, review of the financial status of the association and approval of the budget. In addition, committees are scheduled during the meeting allowing attendees to sit in and gain a better understanding of the issues the industry is facing and actions that are being taken.

The meeting also allows excellent networking opportunities in a more casual environment than the International Conference.

The annual meeting is normally scheduled in northeast Florida or Southeast Georgia to allow easy access by the committee members. In 2017 the Annual Meeting will be held April 19 to April 21 at the Villas at Grand Cypress Hotel in Orlando, FL- USA. Everyone is invited to attend.

## **INTERNATIONAL CONFERENCE**

Since 1974, the PCA has sponsored a global conference where leaders of companies engaged in pine chemicals can meet, network, listen to papers of interest on the global industry markets and technology. Every other year the conference is held outside the United States and the location generally rotates between Europe and the Pacific Rim. Several meetings have also been held in South America. The International Conference welcomes Association members and non-members alike. Generally held in September or October each year, the conference begins on a Sunday evening with a reception and ends on Tuesday night. The program consists of papers presented on a variety of subjects of interest to the industry, informative outside speakers and ample time for meeting and networking with industry colleagues. It is a highly efficient meeting, in that participants can interact readily with the "who's who" of the industry in a very compressed period of time and at a fraction of the travel cost that would ordinarily be involved. The meeting is structured with a strict emphasis on compliance with all regulatory rules and antitrust requirements.

The location of the International Conference in past years has included:

Boston ~ MA	Orlando ~ FL	Seattle ~ WA
Prague ~ Czech Republic	Beijing ~ China	Kyoto ~ Japan
San Francisco ~ CA	Barcelona ~ Spain	Santiago ~ Chile

The 2017 Conference is scheduled to be held on September 17 to September 19, 2017, at the Le Westin in Montreal, Canada.

# Vision and Mission

## **THE PCA:**

- Is recognized as a global leader representing, supporting and proactively advocating for the value of pine chemicals as a "green" and sustainable industry.
- Is considered the primary monitor of regulatory and legislative issues impacting the global Pine Chemicals Industry and takes action independently or in collaboration with other Associations and/or Groups to address critical issues.
- Is the global resource for developing and maintaining ASTM, ISO and PCA test standards required for Pine Chemicals international commerce.
- Is recognized as an educational and informational source for pine chemicals industry statistics, process safety guidelines and raw material production technology.
- Is valued by the industry for its unique "user friendly" conferences, which provide exceptional networking opportunities and current industry informational presentations.
- Is known and recognized for its culture of strict adherence to the code of ethics and policies of antitrust compliance.

*The policy of the Pine Chemical Association is to strictly comply with the letter and spirit of all applicable trade regulations and antitrust laws. Any activities of the Association or Association-related actions of its directors, members, or staff which violates these regulations and laws are contrary to Association policy.*

## **WHO ARE PCA MEMBERS?**

PCA members include companies whose business activities include the following:

- Producers of Crude Gum, Gum Rosin, Gum Turpentine, Black Liquor Soap, Crude Tall Oil, and/or Crude Sulfate Turpentine
- Fractionators of crude tall oil and/or crude sulfate turpentine
- Consumers of Gum Rosin, Gum Turpentine or fractions of Tall Oil and/or Crude Sulfate Turpentine for use in the production of value added chemicals
- Distributors and Agents of pine chemicals products
- Consultants to the pine chemicals industry
- Suppliers of goods and services to the pine chemicals industry

## **WHY SHOULD YOU JOIN THE PINE CHEMICALS ASSOCIATION?**

Membership in PCA offers the following benefits:

- An opportunity to participate in and impact the numerous activities that help to shape the future of the pine chemicals industry.
- Discounts on registration fees for conferences and meetings.
- Discounts on the purchase price of PCA publications.
- An opportunity to properly network with the leaders in the pine chemicals industry

More importantly, however, the PCA benefits your business and the industry by maintaining the fabric of companies that allows us to immediately and cost effectively respond to issues impacting our industry. The Association allows the industry to share information on markets and technology in an appropriate manner and environment. Global commerce in pine chemicals requires standardization of test methods and the Association develops and maintains these test methods as a benefit to all companies doing business in pine chemicals.

Member companies volunteer time and effort that keep the Association vibrant and fiscally sound. We would ask that you support your industry by becoming a member of the PCA.

# Committees

The life blood of the Pine Chemicals Association is in the work of its committees. PCA accomplishes its programs and initiatives in large part through these working groups. The committees are run by representatives of member companies and individual members volunteer their time to participate in committee meetings and activities.

## **PRODUCT REGULATORY and STEWARDHSIP COMMITTEE**

The primary focus of this Committee is to monitor environmental regulations on a global basis and to proactively respond to regulations that could negatively impact our industry. This work includes, at times, substantial investments in developing data to assure regulatory decisions are based on accurate information. Additionally, committee members meet with regulatory agencies to educate them on our industry and our technology. The committee actively cooperates with regulatory committees of other associations both in the United States and globally.

## **TESTING COMMITTEE**

The Testing Committee maintains and upgrades all ASTM and ISO testing standards used in the global commerce of pine chemicals. These standards require periodic review to maintain certification and upgrading to keep pace with technology and regulatory changes.

## **ENVIRONMENTAL, HEALTH and SAFETY COMMITTEE**

The Safety and Hygiene Committee develops “best practices” for our industry in areas where we can legitimately share information. This work is intended to prevent injuries and save assets.

## **MEETINGS COMMITTEE**

The Meetings Committee sets the locations and structure for the Annual and International Meetings each year. The International meeting is a unique forum for leaders from around the world to network and hear presentations on market and technology trends. The environment of all association meetings is set to assure strict compliance with antitrust rules and guidelines.

## **GUM ROSIN COMMITTEE**

The Gum Rosin Committee promotes the sharing of information on “best practices” and new technologies in harvesting crude gum from pine forests in countries around the world.



# Committees cont.

## **SUSTAINABILITY COMMITTEE**

The Sustainability Committee works to assure the sustainable supply of pine chemical raw materials and the continuation and growth of the pine chemical markets. As part of this effort the committee works to monitor and modify, if appropriate, legislation that may negatively impact the Pine Chemicals industry. The PCA cooperates with the American Chemistry Council and supports their efforts to educate state and federal legislators and regulators so they will make informed decisions regarding our industry. Additionally, the committee encourages marketing the renewable and “green” nature of pine chemicals.

## **MEMBERSHIP & INFORMATION COMMITTEE**

The Membership & Information Committee is responsible for the development and implementation of membership expansion and retention programs. In addition, they make recommendations to the Board of Directors on ways of communicating a positive image of the industry to customers, suppliers, and government agencies through various media. The Committee supports activities designed to assure full participation of all Members and Associate Members.

## **RECOVERY COMMITTEE**

The overall objective of the Recovery committee is to educate PCA members on safe handling, recovery and processing of by-products from the pulp and paper industry, specifically black liquor soap, tall oil and turpentine.



# History

In July, 1947 the forerunner of The Pine Chemicals Association was first organized as the Tall Oil Association. The initial purpose of the association was "to advance by all lawful means the interests of the Tall Oil manufacturing industry". Included in its charter was the collection and dissemination of statistical data of all kinds relating to Tall Oil, as well as the goal of providing research programs, investigations, and experiments relating to the production and marketing of Tall Oil and its distillation products. The Association was the platform for members to express common views to government agencies, other industries and the public.

In 1955, the Association re-organized as the Pulp Chemicals Association. Three Divisions were designated, each with its own separate goals and bylaws. These Divisions were Sulfate Turpentine, Tall Oil and Fatty Acids. The scope of the association broadened to include "products produced by or from products of, the wood pulp industry". Each Division had separate goals and membership could be in one or more of the Divisions. The Association continued to provide research programs, investigations, experiments, and statistical data for the overall membership. In 1974 the Association began the sponsorship of the annual International Naval Stores Meeting, a gathering of companies from around the world to hear presentations on markets, technology and other subjects of interest to the industry. In 1998, the Association changed its name to Pine Chemicals Association, Inc. as part of its new Strategic Plan initiative.

Today the Pine Chemicals Association membership is an international trade association, representing over 20 countries. Membership has been expanded and is open to any person or firm in the business of manufacturing or marketing chemical products derived from the pulp and forest products industries, including black liquor skimming's, crude tall oil, crude turpentine and fractionated turpentine and tall oil products and their derivatives. In addition, service and product providers to this industry group are welcome to join the association as associate members.

The Pine Chemicals Association today provides statistical data, general technical information and training, and is a forum to work with government agencies. In past years the association has been very successful in working with critical regulatory issues, setting industry standards, conducting training seminars, supporting technical programs and developing industry publications on markets and technology. The association continues to sponsor the

International Conference, which is held annually.

The Pine Chemicals Association is proud of its fifty plus years of service to its membership and will continue to play an important role in helping to bring value to the industry and its customers.

# Member Companies

A V Pound & Co Ltd	<b>Ireland</b>	Legacy Chemical Corporation	<b>United States</b>
Ambar Florestal Ltda	<b>Brazil</b>	Mercer International Inc.	<b>Canada</b>
AR Eldorado LTDA	<b>Brazil</b>	Meridian Chemicals	<b>United States</b>
Arakawa Chemical (USA) Inc.	<b>United States</b>	Mobile Rosin Oil Company Inc	<b>United States</b>
Arboris LLC	<b>United States</b>	Montigny Investments	<b>Swaziland</b>
ArrMaz	<b>United States</b>	Neste Jacobs Oy	<b>Finland</b>
Brenntag	<b>Canada</b>	Neste Oil Oyj	<b>Finland</b>
Callisons, Inc.	<b>United States</b>	New Tech Chemicals	<b>India</b>
Claremont Chemical Co LTD	<b>England</b>	ORGKHM BCH Management Company, JSC	<b>Russia</b>
Domtar Paper	<b>United States</b>	P T Milatronika Karya Niaga	<b>Indonesia</b>
DRT	<b>France</b>	Pacific T & R Ltd	<b>New Zealand</b>
Dutch Mountain Trading	<b>Netherlands</b>	Perum Perhutani	<b>Indonesia</b>
East South Inc	<b>United States</b>	Petrofer AG	<b>Switzerland</b>
Eastman Chemical Company	<b>United States</b>	Pine Chemicals Recovery Assistance, Inc.	<b>United States</b>
Ed Healy	<b>United States</b>	Plasmine Technology Inc	<b>United States</b>
Euro-Yser S.A.	<b>Portugal</b>	Privi Organics Limited	<b>India</b>
Evergreen Packaging	<b>United States</b>	PT Kharisma Satya Jaya	<b>Indonesia</b>
FGN Global Logistics Inc	<b>United States</b>	Resinall Corp	<b>United States</b>
Florachem Corporation	<b>United States</b>	RESINEVES AGROFLORESTAL LTDA	<b>Brazil</b>
Forchem	<b>Finland</b>	Rosin Plus Consulting Services, LLC	<b>United States</b>
Fram Renewable Fuels L.L.C.	<b>United States</b>	Sea-Land Chemical Company	<b>United States</b>
Fujian Green Pine Co.,Ltd	<b>China</b>	Shiba & Co (NZ) Ltd	<b>New Zealand</b>
G. C. Rutteman & Co. BV	<b>Holland</b>	Socer Brasil Ind e Com LTDA	<b>Brazil</b>
Georgia-Pacific Chemicals LLC	<b>United States</b>	SPI Marine (Houston) Inc	<b>United States</b>
Grupo AS Resinas	<b>Brazil</b>	Star PineChemical CO., Ltd	<b>China</b>
Harima Chemicals Group Inc.	<b>Japan</b>	Stora Enso Oyj	<b>Finland</b>
Industria Resinera Bahr, S.A.	<b>Honduras</b>	Sun Chemical Corporation	<b>United States</b>
Ingevity	<b>United States</b>	SunPine AB	<b>Sweden</b>
International Flavors & Fragrances Inc	<b>United States</b>	Symrise Group	<b>United States</b>
International Paper	<b>United States</b>	T&R Chemicals Inc	<b>United States</b>
James Russell	<b>United States</b>	TER GROUP	<b>Germany</b>
KRATON Corporation	<b>United States</b>	United Resins- Producao de Resinas SA	<b>Portugal</b>
Kemi - Pine Rosins Portugal, SA	<b>Portugal</b>	VGS Ltd	<b>China</b>
Kemira Chemie GesmbH	<b>Austria</b>	Vistaurum Corporation	<b>United States</b>
Klabin SA	<b>Brazil</b>	Vopak Americas	<b>United States</b>
Langley Smith & Company Limited	<b>United Kingdom</b>	WestRock	<b>United States</b>
Lawson Consulting	<b>United States</b>	Wibax Biofuels AB	<b>Sweden</b>
Lawter Inc	<b>United States</b>	Xiamen Doingcom Chemical Co., Ltd.	<b>China</b>