

2004 Accomplishments:

Medicaid, EPIC & ADAP Budget Cuts:

PSSNY was again successful in pushing back devastating reimbursement cuts (AWP-15%) to three (3) major prescription drug programs in New York State. Although pharmacies suffered a decrease in reimbursement, it was limited to ¾% for brands taking reimbursement down to AWP-12 ¾% brands and from AWP-12% to AWP-16.5% for non-FUL generics. PSSNY was also successful in convincing the Governor's Office during the summer and fall of 2004 not to include any reimbursement cuts in his 2005 Executive Budget.

Medicaid Regulatory Relief:

With the passage of "serialized Rx forms" in the 2004-05 Budget (PSSNY Opposed), we were able to ask for and receive significant regulatory relief as it relates to Medicaid. Phoned-in prescriptions with refills (except controlled substances) or OTC's no longer need a cover from the physician. We had e-prescribing passed in the budget for Medicaid & EPIC (Elderly Rx Drug) programs. The serialized forms can be scanned for serial number input into pharmacy systems. Budget estimated a \$100 million savings to Medicaid annually.

Auto-Enrollment for EPIC Participants in the Medicare Cash Discount Card Program:

PSSNY worked with the Governor's Office to get special legislation passed very quickly after CMS authorized auto-enrollment for SPAPS. The estimated savings for the state is between \$65-\$70 million. The first three months of the program showed a \$34 million savings.

Value of Lobbying & Networking with Legislators:

PSSNY provided a half day Media Training program for our Board members and Affiliate Presidents at our June convention. Participants were given a Media Tool Kit with Issue Talking Points. As new issues arise or are anticipated, additional Issue Talking Points are e-mailed out to the Media Committee to update their binders. PSSNY's Lobbyist conducted a training session at our recent Mid-Winter on the Value of Lobbying & Networking.

Medicaid Grants for Disease State Management and MTM:

PSSNY was successful in getting these funded in the Governor's Budget. There is \$5 million set aside for RFPs. Any savings from these programs will be rolled back into to expand the grants.

RxPAC of New York:

Our RxPAC raised and distributed over \$250,000 during the last two-year cycle and PSSNY raised an additional \$150,000 (outside of RxPAC) for leadership fundraisers just in 2004.