

IARP 2005 Annual Conference

*Fundamentals
On - Line
Convergence
Unity
Synergy*



**Bridging the Past, Present and Future
Tomorrow is Today**



*April 15 - 17, 2005
Rosen Centre Hotel - Orlando, Florida*

WELCOME TO THE IARP 2005 ANNUAL CONFERENCE

Dear Fellow IARP Professionals:

Welcome to IARP's 25th Professional Development and Leadership Conference in Orlando, Florida. What an exciting year this has been, with the Presidential election and adding a new track, NADR (National Association of Disability Representatives), to our conference. In addition, our association has strengthened and gained more national visibility and recognition through our legislative advocacy at federal, state and local levels. This year because of our reputation we are able to offer a more expanded program to our members.

The year 2005 presents rehabilitation professionals with a number of questions, definitely new challenges and many opportunities. This conference has been designed to create a climate for success for the rehabilitation professional through bringing leaders in our fields together to present and discuss the latest developments and opportunities. It is extremely important that we stay abreast of new trends and federal laws, so that as individuals, companies, and associations we can prepare for the future. The speakers at the Orlando conference have the fundamentals and expertise in their fields and will give us the tools and resources to go successfully into the future. The presenters were selected because they provide a wide range of training, knowledge, and experience in dealing with issues that we believe will be faced by all of us. The conference committee hopes that you will leave with not only new answers, tools, ideas and alliances, but with knowledge that can help you, the rehabilitation professional, plan for the future and serve your clients more effectively.

We hope you will have both a stimulating learning experience and an exciting time in Orlando. The Florida IARP Chapter has worked hard to welcome us to Florida, starting with an exciting get acquainted pool side party with an excellent band, Caliente. So relax, have some fun, and stimulate your mind.

IARP 2005 Annual Conference Committee

Janine Holloman, *President*

Robert Taylor, *Vice President*

Dianne Simmons Grab, *Conference Chair*

Neil Bennett, *Secretary/Treasurer*

Patricia King, *Council of Presidents Representative*

Carol Lockhart, *Case Management Section Representative*

Ed Steffan, *Disability Management Section Representative*

John Meltzer, *Forensic Section Representative*

James Shaw, *NADR Representative,*

Debra Cox, *NADR Representative,*

Trisha Cardillo, *Secretary/Treasurer NADR*

Jill Baxter, *Host State Chair & President of FL IARP Chapter*

Trudy Koslow, *CEU Representative*

Robert Mosley, *Golf Committee Chair*

Cheryl San Martin, *Minnesota Chapter Representative*

Rob Otos, *Minnesota Chapter Representative*

Donna Kolsky

Tentative Schedule At A Glance

Thursday April 14, 2005

7:00am - 5:00pm	Registration Desk Open
7:00am - 8:30am	Breakfast
7:00am	Golf Tournament: Meet in Lobby
8:30 am - 12:30pm	Concurrent Pre-Conference Sessions
10:00am - 10:30am	Break
12:30pm - 1:30pm	Lunch on Your Own
1:30pm - 5:00pm	Concurrent Pre-Conference Sessions
1:00pm - 5:00pm	Exhibit Setup
3:00pm - 3:30pm	Break
4:30pm - 5:00pm	Pre-Conference Exhibitors Meeting
5:00pm - 6:00pm	Town Hall Meeting: Future Trends of Rehabilitation
5:00pm - 5:30pm	Volunteer Meeting
7:00pm - 10:00pm	Welcome Reception Poolside hosted by Florida state chapter

Friday April 15, 2005

7:00am - 7:45am	Breakfast
7:45am - 9:30am	Welcome & Keynote: Jennifer Sheehy-Keeler
9:30am - 10:00am	Break
10:00am - 11:30am	Concurrent Sessions
11:30am - 1:00pm	Lunch Provided in Exhibit Hall
1:00pm - 2:30pm	General Session: Dr. Anthony Dorto
2:30pm - 4:00pm	Concurrent Sessions
4:00pm - 4:30pm	Break
4:30pm - 6:00pm	Concurrent Sessions
6:30pm - 8:00pm	Presidents Reception & Silent Auction

Saturday April 16, 2005

7:30am - 10:00am	General Session with Sit Down Breakfast: Awards & AI Conducluci
10:00am - 10:30am	Break
10:30am - 11:30am	General Session: Federal Legislative Update - Invited Representatives Doug Hunt & Jo Anne Barnhart
11:30am - 1:30pm	Lunch on Your Own - Exhibit Hall Open
12:00pm - 1:30pm	Concurrent Sessions (Bring your lunch/box lunches for sale)
1:45pm - 3:15pm	Concurrent Sessions
3:15pm - 3:45pm	Break - Last opportunity to visit exhibit hall
3:45pm - 5:15pm	Concurrent Sessions
5:30pm - 7:00pm	Incoming Board Meeting
5:30pm - 7:00pm	SSA VE Task Force Meeting
5:30pm - 7:00pm	Student Task Force Meeting

Sunday April 17, 2005

8:00am - 8:45am	Buffet Breakfast
8:45am - 10:15am	General Session: Linda Shaw & Frank Lane
10:15am - 10:30am	Break
10:30am - 12:00pm	General Session: Steve Bast & Kenneth Reagles

Third Annual Golf Outing

Thursday, April 14, 2005

Shingle Creek Golf Club, Orlando, FL

You will have the opportunity to join us for the 3rd annual IARP Golf Outing when you attend the IARP Annual Conference and Exposition in Orlando, FL. This year's tournament will be held at Shingle Creek Golf Club, minutes from the conference hotel. Golf carts, range balls, transportation and lunch will be provided. Clubs will be available for rent. This will be a 4-person scramble format, with an 8:00 a.m. shotgun start; meet in hotel lobby at 7:00am sharp. Flag events, contests and other prizes are included. Fun is guaranteed.



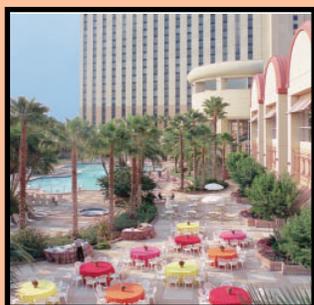
The nominal cost for all this is \$80.00.

Florida IARP will be hosting Tropical Nights

Thursday, April 14, 2005

7:00 pm - 10:00 pm

Poolside at the Rosen Centre Hotel



This will be the Opening Night Reception Extravaganza for the IARP Annual Conference. Join us for Florida's Legislative Fund Raiser that will be the Opening Night Reception Extravaganza you don't want to miss!

You can count on an over the top event you won't want to miss! Under tropical breezes poolside, bring your dance shoes as you enjoy the sounds of Caliente, one of the hottest bands in the country. There will be plenty of food and beverages as you mingle with associates and friends. Chosen from over 90 Latin bands from around the world by Emilio and Gloria Estefan to be their own house band at Bongo's Cuban Café (Downtown Disney) Caliente WILL get the party going!

Cost: \$15 per person

Presidents Reception

Friday, April 15, 2005

Join Us to Celebrate our 25th Anniversary

IARP is planning a spectacular President's Reception in the Exhibit Hall to mark our 25th Anniversary. The President's Reception is a great opportunity to have fun, network, and reestablish the relationships that you have been developing over the years. Join us for another successful President's Reception.



Silent Auction

Friday, April 15, 2005

Fundraiser for IARP Student Scholarship Fund & NADR Legislative Fund

Come shop & spend at the 3rd Annual Silent Auction hosted by IARP State Chapters & NADR. Items will be displayed at the Registration area during registration hours. Silent auction bids to be accepted until Friday evening. Winning bids announced during the President's Reception.

Thursday, May 13, 2004 - PRE-CONFERENCE SESSIONS

See Registration Form for Pre-Conference Session Fees

Disability Management

Complimentary Lunch by CDMSC beginning at 12:30pm

12:30 p.m. – 5:00 p.m.

Special Empaq Training Session Sponsored by CDMSC & NBGH

Disability and absence management are productivity issues for business. While the benefit to the company's bottom line appears obvious, employers generally lack the tools to effectively measure and evaluate the impact of their disability and absence management programs and to benchmark their performance to other employers. The National Business Group On Health's (NBGH) Council of Employee Health and Productivity (CEHP), has embarked upon a multiyear effort to develop and deliver standardized "Health Related Lost-Time Measures" branded as EMPAQ - Employer Measures of Productivity, Absence, and Quality.

These industry-wide, consensus-based standardized measures will enhance an employer's ability to evaluate the performance of its disability and absence management programs and to purchase services more effectively. This landmark effort to develop standardized metrics for disability and absence management will be an important win-win for both employer and the professionals who deliver these services. By establishing industry-wide metrics, the importance of disability and absence management in the workplace will be measured, evaluated, and ultimately better understood and appreciated.

What makes this important to service delivery vendors is the need for consistency in data transmission between participating EMPAQ employers and NBGH -which is what this Pre Conference session will prepare you to do!!!

Pricing for PRECONF - Free - costs paid by CDMSC for registrants - but MUST pre-register no SAME DAY will be accepted. Free Registration currently limited to 50, so register soon.

More information: www.EMPAQ.org

Presenter: Maria Henderson, CRC, CDMS, CCM
3.5 CEU

Forensics

Forensics 202

"Forensics 202" will greatly expand on the "Forensics 101" presentation at the 2004 IARP Forensic Conference in San Antonio, TX. Advanced evaluation techniques of cases requiring earnings capacity evaluation and life care plans will be presented, including such subject areas as foundation for opinions, vocational testing, research and use of empirical data. Advanced testimony techniques will be discussed as well as what is required to meet the burden of proof under the Fry, Daubert, Kumho and other court decisions that impact on expert witness testimony.

Presenters: Ann Neulicht, PhD, CLCP, CRC, CVE, CDMS, ABVE-D, LPC &

Robert Taylor, MA, LPC, CLCP, CDMS
7.0 CEU

8:30 a.m. – 12:30 p.m.

NADR

Social Security Basics

Martha Gonzales meshes extensive experience in disability adjudication of Social Security claims with realities discovered as an advocate to chart the course for successful disability representation. She will clarify basic program rules, expose myths regarding the disability process and explain why so many claims are denied.

Presenter: Martha Gonzales

3.5 CEU

Lunch Not Provided

Forensic's 202 - Continued . . .

1:30 p.m. – 5:00 p.m.

Business Practices and Complex Issues for Experienced Representatives

While other sessions will address basic eligibility criteria and general practice tips associated with the average claim, this panel will explore the more complex issues that can arise in both claim development and business procedures. Reopening of prior applications, overpayments, and continuing disability reviews are just a few of the issues to be explored.

Presenter: Christopher P. Marois

3.5 CEU

Future Trends

Town Hall Meeting: Future Trends of Rehabilitation

Thursday April 14, 2005, 5:00pm–6:00pm

The IARP Board and Committee Chairs will inform the IARP membership of new trends in the rehabilitation field and recent developments within IARP, as well as activities within the section this year. The new 3 year strategic plan will also be reviewed and participants will have the opportunity to provide feedback on the coming year's goal. This session is included in the general conference registration, so all are welcome. Ceus have been applied for.

Friday, April 15, 2005 — Keynote Speakers

7:45 am

to

9:30 am

Rehabilitation in Today's Cultural Context

Ms. Sheehy Keller presents an overview of the American cultural portrayal of disability, weaving her personal story throughout. This workshop discusses examples of portrayal from pop culture, news, movies and advertisements balanced by current research findings related to stigma. The goal is to help craft rehabilitation strategies that help change attitudes and prepare individuals to re-enter the community.

Presenter: Jennifer Sheehy Keller

1:00 pm

to

2:30 pm

**SYMPTOM MAGNIFICATION, MALINGERING & FRAUD
WHAT IT IS AND WHAT TO DO !**

The purpose of this presentation is to aide healthcare providers including physicians, nurse case managers, insurance company administrators, etc. in order to manage a rehabilitation claim by being able to understand when individuals are not giving a sincere effort and maybe exaggerating their symptoms for secondary gain. Numerous red flags will be presented that can "tip off" the medical and administrative personnel involved in managing a disability claim on issues of exaggeration, etc. By taking the necessary early steps to contain this type of behavior, effective rehabilitation and disability management will take place, thus greatly reducing the cost involved.

Presenter: Anthony Dorto, MD

Saturday, April 16, 2005 — General Sessions

7:30 am

to

8:45 am

**Business Meeting & Awards Ceremony
Sit Down Breakfast Provided**

8:45 am

to

10:00 am

Communication for Action

Regardless of our role in rehabilitation, the baseline for success can always track back to our ability to communicate. We need to effectively communicate with the people we serve, their families, the systems that support them, and then ultimately the community. This session looks at communication and how we can more effectively promote elements related to the people we serve.

Presenter: Al Condeluci, PhD

10:30 am

to

11:30 am

**Current Federal Legislative Updates and
the Impact it will have on Rehabilitation**

Jo Anne B Barnhart, Commissioner, Social Security Administration and Doug Hunt, PhD, Federal Disability Advisor, have been invited to present on federal legislative updates and the impact that the current administration will have on rehabilitation. As rehabilitation professionals it is important to be aware of federal viewpoints and legislation as it impacts the states we do business in. It is important that we are knowledgeable so we can advocate and prepare to better serve our clients.

Invited Representatives: Jo Anne Barnhart & Doug Hunt, PhD

Sunday, April 17, 2005 – General Sessions

8:45 am
to
10:15 am

When Professional Ethics Clash with Corporate Culture

This program will explore the nature of complaints reviewed or adjudicated by the CRCC Ethics Committee that appear to have arisen out of conflicting obligations to the profession and to the employer. Data on employer-initiated requests to CRCC for advisory opinions will also be reviewed. Through group exercises, participants will be challenged to think through dilemmas that result from clashes of professional ethics and corporate culture and to discuss the considerations relevant to ethical practice from the standpoint of both the rehabilitation counselor and the employer. This program is co-sponsored by the Commission on Rehabilitation Counselor Certification and The University of Florida.

Presenters: Linda R. Sham, Ph.D., LMHC, CRC & Frank J. Lane, ABD, RMHCI, CRC

10:30 am
to
12:00 pm

Ethics, HIPAA, Confidentiality, & Technology - in Private Rehabilitation

This talk will leave you more sensitized than ever to the risks of ineffective protection of rehabilitation case data (from both ethical and business perspectives), and it will equip you to revamp the procedures you use for responding to these risks. Does HIPAA relate to your practice or not? Is it safe to send reports by e-mail or not? Is it defensible to make conclusions about individual clients based on data about broad classes of people or not? What specific new procedures should your company consider to minimize these kinds of risks?

Presenters: Steve Bast, MHS, CVE, CDMS, CCM & Kenneth Reagles, PhD

Poster Presentations

Poster Presentations are available the following dates and times:

FRIDAY, APRIL 15, 2005

7:00 am – 7:45 am

PEEDS-RAPEL

Presenters, Ann Neuchlicht & Debra Berrens

9:30 am – 10:00 am

11:30 am – 1:00 pm

Visual Dysfunction Following a Neurological Event

Presenter, Dianne Simmons-Grab & William Padula

4:00 pm – 4:30 pm

6:00 pm – 7:30 pm

And Others To Be Announced . . .

Ceus have been applied for. So be sure to attend, ask questions and receive continuing education credit.

SATURDAY, APRIL 16, 2005

10:00 am – 10:30 am

11:30 am – 1:30 pm

10:00 am – 11:30 am

Case Management

Professional Documentation: Good, Bad & Meaningful

This session will focus on examples of good, bad and meaningful communication. This session is intended to raise the awareness of case managers to the importance of documentation and to offer guidelines for future report writing.

Presenter: Carole Stolte-Upman, RN, MA, CRC, CCM, CDMS, CPC
1.5 CEU

Disability Management

"Boy, Do I Have a Headache": Migraine Diagnosis, Treatment and Return to Work implications

Headaches are a major contributor to lost time including FMLA absences, short and long term disability and worker's compensation. This program will help you to understand the difference between a headache and a migraine, how migraines are diagnosed and treated and some creative accommodations that might assist individuals with migraines to stay at work or return to work.

Presenters: Kaye McDevitt, RN, MS, CRC & Lisa Taleghani, MS, CRC, CDMS, CCM
1.5 CEU

Forensics

Evaluating Minors in Lead Paint Litigation

As a past IARP president with a reputation as a lively speaker, this session will surely draw interest. The topic itself has not been presented at IARP conferences in the past and will be seen as a potential new line of business and illustrative as to how to handle a unique type of tort.

Presenter: Steven D. Shedlin, MEd, CRC
1.5 CEU

2:30 pm – 4:00 pm

The Multiple Hats of Geriatric Care Managers

Understanding the role of geriatric care management is a must as we all will need this service as we age! This program will enlighten you on the real world of care management from those who have done this work for years. Case studies and examples will open your eyes to the many facets of this very important role and service in the rehab culture!

Presenter: Carolyn M. Skorich, RN, CCM & Sandy A Smith RN, QRP, CDMS, CCM
1.5 CEU

The Psychology of Return to Work: A Model to Enhance Return to Work Outcomes

Do you ever wonder why return to work dates come and go? Or why treating providers document a specific return to work date only to push that date back multiple times? The answer lies in the fact that regardless of the illness or injury, there are psychological factors involved in every return to work effort. When these issues are not adequately addressed, the anxiety that surrounds a return to productivity escalates and can easily turn into fear and avoidance. Early intervention and preparation are the keys to overcoming these barriers. Specific strategies for early intervention, transitional return to work planning, and a-cognitive behavior therapy-based 7 step model for return to work will be presented.

Presenter: Carrie Palmer, CRC, Med & Kristin Tugman, MS, CRC, LPC
1.5 CEU

Pediatric Case Management and Life Care Planning

This program will provide the attendee with the information on a number of pediatric disabilities, how the disabilities impact the growth and development of the child and planning for the future care needs of the child. It will also provide information on developing a life care plan for a child with a pediatric disability and the impact of maturation to the ongoing issues.

Presenter: Janice A. Nixon RN, BSN, MA, CDMS, CRC, CCM, LRC, CLCP
1.5 CEU

4:30 pm – 6:00 pm

Multi Cultural Issues in Treatment Planning and Case Management

The Presenters will discuss the global impact of cultural diversity in providing services to our disabled population. The impact these issues have in the provision of services to the mentally impaired and the issues surrounding case management in the private sector will be explored. The presenters will identify cultural issues and strategies to address these issues in various forums.

Moderator: Robert Masley PhD, CRC, CLCP, Presenters: Charlotte Dixon PhD, & Rosalyn Pierce, ABVE-D, CCM, CDMS, NCC, CRC, LRC

1.5 CEU

Serving the Injured Worker Utilizing both Public & Private Rehab

Rehabilitation professionals in two states (Florida and Nebraska) have been active in working with the state rehabilitation and workers' comp systems. The following presentation will illustrate how our state rehabilitation programs and private sector rehab come together to create better outcomes. Come learn how Nebraska and Florida tackled this issue.

Presenter: Bill England, CRC, CDMS, CCM, OWCP, James R Harding, Glenn W. Morton, JD & Ronald R. Schmidt, MS, CRC,
1.5 CEU

The Florida Workers' Compensation Law and the role of the Rehabilitation Professional as expert witness

If you are an Rehabilitation Professional who serves as an expert witness in Florida Workers' Compensation proceedings or would like to become an expert witness, please attend this most informative program on qualifying as an expert; analyzing the case for expert testimony; conducting vocational and Social Security disability evaluations/re-employment assessments; and expert witness preparation/testimony in Workers' Compensation proceedings.

Presenter: Gregory B. Loner, Esq.
1.5 CEU

NADR

Professional
Development

Extra

**Writing for Claimants'
Representatives: the Basics**

Advocates for disabled claimants must be able to write well enough to obtain information, to get doctors to spend a bit of extra time with a patient, to persuade a judge that a claimant is - must be - disabled, or to convince the Appeals Council that the Judge made the wrong decision. This program will explore the basics of writing to explain, persuade or cajole.

Presenter: Jonathan A. Abbott, Esq.
1.5 CEU

**More War Stories:
Ethics in Forensic Rehabilitation**

Do you have sweaty hands, heart palpitations and need anti-anxiety medications before testifying? More and more rehabilitation experts are appearing in court to testify about personal injury litigation cases. Case law has developed over the years adding various restrictions or "rules" to be followed which can complicate the expert's life. This presentation will summarize decisions on selected cases. Case examples (excerpts from depositions and reports) will be discussed and suggested guidelines for successful court experiences will be offered.

*Presenters: Timothy Field Ph.D &
Roger Weed Ph.D, CRC, LPC, CCM, CLCP, CDMS*
1.5 CEU

State Chapter Orientation

To present information to incoming chapter leaders that will make you more effective in your home state and to also assist you in taking a more active role in the association on a national level. Information on chapter fundraising and enhancing revenue for chapters will be provided. Responsibilities and expectations of Chapter presidents to your state, the IARP board and the association headquarters will be reviewed. CEU applications have been submitted.

Presenter: Patricia King, RN, CCM, CDMS
1.5 CEU

**Ethical Issues in Social Security
Practice**

In today's political and economic climate, there is increasing scrutiny of Social Security claimant's representatives. SSA is trying to minimize costs and expenditures for benefits. Pressuring representatives, or eliminating them entirely, accomplishes some of the Administration's goals by decreasing appeals, and by reducing the number of favorable awards. In this atmosphere, representatives must be aware of the standards of conduct which govern their activities and must know how to act ethically and responsibly in all situations.

Presenter: Charles Pirro, Esq.
1.5 CEU

**The Paper Diet:
How to Stuff a File Cabinet
(& a Library) In Your Fanny Pack**

Don't have any client and business record storage problems? Thrilled by last minute hunts for that one reference that will make or break your brief? Like lining up holes to re-file all the documents on top of the one you had to copy? Enjoy hauling files in your carry-on bag instead of a bathing suit? If so, this seminar is not for you, but others interested in client and office document management alternatives may want to stop by.

Presenters: Kathy Powell, MS
1.5 CEU

Council of Presidents Annual Meeting

To provide chapter leaders with up-to-date information from the IARP Board, and Association headquarters regarding issues of importance to them and their state membership. The Association's goals for the previous year and the progress made toward these goals will be reviewed. Discuss current concerns and issues with participants sharing information from their experience in their chapters. Set goals for the new year and develop an action plan to meet those goals. CEU applications have been submitted.

Presenter: Patricia King, RN, CCM, CDMS
1.5 CEU

A Mock Social Security Hearing

Using an actual case file, representatives will play the roles of claimant, Administrative Law Judge, Medical/Vocational Experts, and representative, to demonstrate what usually occurs during a Social Security Hearing. Some of the more common pitfalls and problems will be depicted, as well as a few unexpected twists. Open discussion will follow, regarding the methods utilized and the variance that can occur from one Judge to the next, and one office to the next.

Presenter: Trisha Cardillo
1.5 CEU

**How to get Rehab Professionals BACK
into Workers' Compensation**

Everyone knows that the longer an injured worker is off work, the higher the total costs for that workers' compensation case. Ever increasing medical costs now comprise more than half of total WC dollars. Research indicates injured workers are more likely to return to work with early rehabilitation intervention. Yet rehabilitation professionals' roles in WC systems are decreasing? This interactive program will provide a forum to exchange information and ideas in support of developing the employment opportunities for rehabilitation nurses and counselors in the WC arena.

Presenter: Gerry Davis, Chair of LARP Workers' Comp Committee, Patricia A. Costantini, RN, Med, LPC, CRC, CCM, CLCP, LNCC, D-ABVE, Mary Ann Robrig, CDMS, CRRN, CCM, CLCP, Kathy Trumm, Case Manager & Tina Walsh
1.5 CEU

**HIPAA and The Rehabilitation
Professional**

This session will focus on the requirements of medical record disclosure under HIPAA and HIPAA's relationship with laws governing Workers' Compensation, vocational rehabilitation and the ethical obligations of the rehabilitation professional. HIPAA has created significant confusion for employers, insurers and providers. Learn how to navigate the confusion in this session.

Presenter: Renee H. Martin, JD, RN, MSN
1.5 CEU

12:00 p.m. – 1:30 p.m.

Case Management

Improve Case Management & Rehabilitation Plans For People Who Are Hearing Impaired (Deaf / Hard of Hearing) Through A Better Understanding Of Culture, Services and Products

Provide rehabilitation to individuals who are deaf or hard of hearing which requires special knowledge about the services and products and the unique aspects of hearing loss. This presentation will provide an overview of information about communication aids, resources available, and psychosocial characteristics affecting the rehabilitation procedures and the employment environment.

Presenter: Gwendolyn Trujillo, MEd, MSW, LSW & Grace Gabler, MRC

1.5 CEU

Disability Management

Leadership in Rehabilitation Practice

In this presentation, you will acquire the knowledge and skills to motivate, coordinate, direct and evaluate staff to solve and correct problems as they appear within the dynamics of your agency setting. You will learn how to develop the skills that encourage problem solving, conflict resolution, motivating others, and creativity; and how to apply these skills to various rehabilitation practice areas.

Presenter: Joel M Levy DSW
1.5 CEU

Forensics

MSA's - Where we are today

This program is designed to provide an update on where we are today with Medicare Set Aside Allocations. It will cover the definition of qualified individuals, time-frames and influencing factors in completing Medicare Set Aside Allocations, with report construction and content guidelines. An update on frequently asked questions will be provided, and information from CMS, which may affect Medicare Set Aside Allocation decision making.

Presenter: Rebecca Pierce, RN, MHS, CCM, CRC, LNCC, CLCP
1.5 CEU

1:45 pm – 3:15 pm

Advocacy for Action

Advocacy is a natural action for life. No matter the situation, we often find ourselves acting as advocates. To this end, understanding the elements of advocacy is critical to getting all we can in a situation. This session will look at the types of advocacy, and the critical steps and stages in the advocacy effort.

Presenter: Al Condeluci, PhD
1.5 CEU

They're Driving Me Crazy! How to deal with difficult Clients & Patients

Difficult people are everywhere. They affect our productivity at work and our happiness at home. In this program, you will learn how to overcome those difficult peoples behaviors and gain their cooperation. You will learn:

1. How to defeat the 4 most difficult types of behaviors
2. How to deal with Power-Freaks
3. How to handle back stabbers, gossipers, whiners and Much More

Presenter: Johnny "The Transition Man" Campbell
1.5 CEU

Coming Together of the Clinical and Forensic Aspects of Mild to Moderate Brain Injury

The individual with a mild to moderate brain injury is an overlooked population. They walk and talk and are often perceived as doing well, with no needs or malingering. It becomes difficult to get benefits for these individuals. This presentation will educate the attendee on the clinical aspects of mild to moderate brain injury, the implications they have on the legal aspects of mild to moderate brain injured, how to get benefits for this population, and how to present this diagnosis in the courtroom.

Presenter: Michael Bee, Esq. & Elizabeth Davis
1.5 CEU

3:45 pm – 5:15 pm

Long-term Implications of Catastrophic Injuries: TBI, SCI and Amputation

Individuals with catastrophic injuries (TBI, SCI, amputation) are surviving at higher rates and living longer than ever. Many experience increased disability, higher cost of care, and chronic pain. Troubling data regarding low quality of life, unemployment and preventable illness and death are evident in the literature. These research findings and their implications can lead us to improved practices and enhanced long term outcomes for survivors and their families.

Presenter: Tina M. Trudel, PhD
1.5 CEU

Improving Disability Outcomes for Injured Workers: the COHE Project

Community-wide care management interventions can address important impediments to quality in Workers' Compensation outcomes. The key is to develop strategies that provide effective disability prevention and identify cases early that are at risk for long-term disability. This approach in Workers' Compensation may present a strong "business case for quality" because preventing disability offers immediate financial payback.

Presenter: Ellen Hull, MEd, CRC & Patricia Vincent, MA, CRC, CCM
1.5 CEU

Worklife and Disability: Confronting the Myths

The myths and misinformation disseminated by a small group of economists will be confronted and exposed. Appropriate use of the tables by defense and plaintiff attorneys in conjunction with experts will be examined.

Presenter: Anthony M. Gamboa, PhD
1.5 CEU

NADR

Professional
Development

Extra

Basics of Social Security and SSI Programs

This training program provides representatives with Social Security and SSI Program issues training. It provides information essential to recognizing problem areas with onset and retroactivity issues. All representatives must protect the rights of their clients. This program ensures that you have a complete understanding of how to protect those rights to benefits at the earliest possible date.

Presenter: Daniel M. Smith
1.5 CEU

The NERD Approach to Maintaining Marketability

This presentation, known as the "NERD approach to maintaining your marketability", is designed to discuss at least four areas that can help you be successful at your business. The presentation will end with Dr. M.L. Kings speech where he encourages us to "sweep streets like Michelangelo painted pictures."

Presenter: Alberto Felix, MA CRC CCM CDMS
1.5 CEU

Social Security Discusses Electronic Medical Evidence

Social Security will provide a presenter to talk about the Electronic Medical Evidence which gives medical providers new options to submit records for patients applying for disability, enables case processing to start earlier for the disability claimant and enables payment processing to start earlier for the provider.

Presenter: To Be Announced
1.5 CEU

Understanding LTD & SSDI Offsets to Protect Client's Assets

Claims do not begin and end with SSDI. There are Short and Long Term Disability (STD/LTD) plans from work; waivers of premium on insurance policies; credit insurance; Workers' Comp and State Cash Sickness, and other sources that claimants can apply to. Understanding the integration of the benefits and offsets, recognizing the possible reimbursement or over-insurance pitfalls, and assisting your clients by utilizing a multi-disciplinary approach to their claim management also protects the Representative from malpractice.

Presenter: Caryn Montague, RHU, LUTCF, CSA, DABDA
1.5 CEU

Now, what can you do for me !!

This will be a panel discussion with 2-3 customers telling the providers what they like and don't like about our industry and its services.

Presenter: Laurence Gordon & Panel
1.5 CEU

Return to Work - A New Perspective

Participants will increase knowledge of Ticket to Work legislation, recent policy changes and national reaction. An introduction to the Employment Network concept will demonstrate the entrepreneurial opportunities, application process, and financial rewards as a Ticket to Work provider. Participants will gain insight on the value added to rehabilitation services through Benefits Planning and maximizing employment with work incentives.

Presenter: Meg Griffing, BA, Bruce Gronick, PhD & Paula Vieillet, MA, CVE
1.5 CEU

Using the Social Security Rulings to Your Advantage

The Social Security Rulings are becoming increasingly important in the evaluation and adjudication of claims, especially at the ALJ level. A working knowledge of these Rulings is essential for effective representation of our claimants; and basing your arguments on the provisions found in these Rulings will make your presentation/theory of the case more viable and persuasive.

We will discuss the 1996 Process Unification Rulings and several other pertinent Rulings regularly employed at the ALJ and Appeals Council level; as well as touch on the importance of Acquiescence Rulings.

Presenter: Don Narensky
1.5 CEU

Ethical Compliance and Customer Satisfaction in Private Sector Rehabilitation

Measures of customer satisfaction with rehabilitation services not only provide feedback for rehabilitation providers, they offer both protection and a means of adhering to ethical standards. This session highlights traditional measures of evaluating compliance with ethical standards, key elements related to service quality and customer satisfaction, and a format for using customer satisfaction measures to both enhance and evaluate one's compliance with ethical standards.

Presenter: Jeanne Patterson, EdD, CRC
1.5 CEU

The Importance of Transportation and Adapted Vehicles

For people with disabilities and their families, transportation becomes more important and more essential for an improved quality of life. If a transportation solution is safe and easy, the person with a disability will do more and become more integrated into society. Learn what the possibilities are and the strategies for determining the best solution.

Presenter: Gary Talbot
1.5 CEU

Travel Information

Airline Information

Special Airfare has been negotiated for the 2005 IARP Conference in Orlando, Florida. To obtain the lowest possible fares, make your travel arrangements as far in advance as possible. As a frequent flyer you will receive full credit for all miles flown.

Continental Airlines — 800.468.7022

ZCode: ZJJN Reference #: 37718V

Delta Airlines — 800.241.6760

Reference #: 208033A

United Airlines — 800.521.4041

Reference #: 529CC

Rental Car

AVIS: (800) 331-1600

Refer to Avis Worldwide Discount # D086766

Hotel Information

IARP has selected the Rosen Centre Hotel as the headquarters for its Annual 2005 Conference and has arranged a special conference rate of \$145.00 single or double per night, plus tax. To receive this special rate, make your hotel reservations by 5:00 PM (EST) Monday, March 14, 2005, and be sure to mention that you will be attending the IARP Conference. Reservations will be taken on a space- and rate-available basis.

The Rosen Centre Hotel

9840 International Drive, Orlando, FL 32819

800.204.7234 or 407.996.9840

www.rosencentre.com

Site Accessibility

The Rosen Centre Hotel provides sleeping rooms for guests with special needs. These accommodations include: extra width doors, accessible showers, and ttd machines, as well as other items. If more specific information is needed regarding these items, please contact IARP Meeting Manager at 800-240-9059 or email at terri@btfenterprises.com.

Continuing Education

Continuing Education Units/Contact Hours

Application has been made for up to 20 contact hours for the conference, plus 3.0 - 3.5 for each half day pre-conference seminar. It is CRCC, CDMSC & CCMC philosophical belief that all programs must be held in an accessible location, so that no one with a disability is excluded from participation. Furthermore, CRCC, CDMSC, & CCMC strongly encourage all programs to comply with relevant federal, state and local laws relating to serving people with disabilities. Applied for: CRC, CCM, CDMS, CLCP, ARN, CRRN, ABVE, CVE.

Disclaimer

Opinions offered by the presenters are not necessarily endorsed by nor are they the opinion of the International Association of Rehabilitation Professionals.