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### Letter from RDC® Board President, Vicki Hamp, SCRIP, SGDS, SGMS-T

Dear RDC Members:

Get ready to “Fall” into Passion as we welcome September and descend on Chicago for our next RDC Event. Sometimes we don’t know we are passionate about something until life happens and we realize we need to do something! Is there an industry disrupter that has you perplexed, anxious, or perhaps excited for change? [Click Here](#) to register and join your fellow RDC Members in invigorating conversations about how to shape the future of our industry.



Guest Speaker, **Peggy Smith, SCRIP, SGMS**, President and CEO, Worldwide ERC® will give us her perspective on the future of our industry. Additionally, we are excited to announce **Tom Dempsey, SCRIP, SGMS-T**, Divisional Vice President of Quicken Loans will join us to speak about the 19 Quicken Loans “ISMs” (is-ums).

Your 2017 RDC Board is dedicated to serving our organizations purpose of providing a collaborative environment, providing specialized education and providing innovative business solutions. With that said, we’ve got some new ideas we plan to introduce for the first time in Chicago. If you want to ensure you are one of the first to know, you’ll want to attend.

Rumor also has it we’ve gone above and beyond, in meeting our objectives for relationship development. And no one has been left out of this commotion: members, advisory council representatives and sponsors are all included.

Look for more information to come about the exciting event we have planned for you but don’t wait too long to register!



**PEOPLE with great  
PASSION can make the  
IMPOSSIBLE happen**

### RDC 2017 Fall Event

Wednesday, September 27

7:30 am to 4:30 pm

Hyatt Regency Chicago

We are excited to announce **Tom Dempsey, SCRIP SGMS-T** as our keynote speaker.

Ask anyone at Quicken Loans about the success of the company and they will likely tell you it’s all about the 19 Quicken Loans “ISMs” (iz-ums). The ISMs are the guideposts at Quicken Loans. The overall force behind who we are and what we do. Quicken Loans team members live by these values, driving them deep into the DNA of the company.



Join us to hear firsthand from Divisional Vice President, Tom Dempsey, about the value and impact of a strong company culture.

[Click Here](#) to register today!

**IT'S A WRAP...**

Thank you to our RDC family and friends for sending in their favorite child videos answering some questions about our wonderful relocation industry.



Be sure to stop in on September 27<sup>th</sup> thru September 29<sup>th</sup> to see the results of the videos during the Worldwide ERC Marketplace exhibit hours. RDC is a Gold sponsor this year and we will be showing the video at the Booth#301/400.

Plan on staying at the booth and making yourself comfortable while interacting with fellow members, corporate clients and industry peers to share our RDC story.

**Worldwide ERC Foundation Autumn Gala**

We hope you'll consider joining fellow RDC and WERC members at the Worldwide ERC Foundation Autumn Gala being held Thursday, September 28<sup>th</sup>. This year's venue is the iconic Navy Pier Aon Ballroom and the evening will be full of excitement with a live & silent auction, entertainment and dinner. Tickets are selling out fast, so to reserve your ticket please contact Johnny Haines, [johaines@deloitte.com](mailto:johaines@deloitte.com). As in years past the RDC donation of a special bakery item served with champagne will be the first live auction item of the night, and several RDC members have donated wonderful auction items.

We hope you'll join us for this fun and worthwhile charity event supporting the Foundation and Family Promise.

**U.S. Real Estate Trends and Topics**

Thursday, September 28

1:45 to 2:45 pm

Please join us at this informative session, which consistently rates as one of the highest-rated breakout topics at the Worldwide ERC conferences.

We will provide an overview of the 2017 U.S. Real Estate indicators, including national and regional real estate statistics, along with projections in the areas of price trends, inventory, job growth, rental trends, and the impact of these trends on the mobility industry.

This session will be moderated by **Marc Krebs, CRP, GDS** (Coldwell Banker Residential Brokerage, Scottsdale, Arizona), and he will be joined by the following group of industry experts:

- **Hellen Valle, CRP, GDS** – Berkshire Hathaway PenFed Realty, Severna Park, Maryland
- **DJ Stephan, CRP, SGDS, GMS-T** – Allen Tate Relocation Services, Charlotte, North Carolina
- **Kirsten Abney, CRP, GDS** – Heritage Texas Properties, Houston, Texas
- **Stephanie Quam, CRP, SGDS, GMS** – Berkshire Hathaway HomeServices Northwest Real Estate, Seattle, Washington

SAVE  
THE DATE!

Thursday  
28 September 2017

6:30 p.m. - 10:00 p.m.  
Chicago Navy Pier  
Tickets: \$150.00

THE FOUNDATION FOR WORKFORCE MOBILITY'S 2017

# Autumn Gala



## Global Destination Specialist (GDS) Certification Updates

*\*\* GDS Recertification Reminder \*\**  
*Each designee is required to earn three re-certification credits every three years*

RDC will be hosting two additional GDS Re-Certification opportunities this year. These will be in the form of webinars and will take place this Fall.

- **Webinar 1** – Wednesday, September 13 at 2pm CT, “**International Destination Services Delivery**” will be hosted by Joan Thomas, SCRP, SGDS, GMS of Wilkinson ERA Real Estate, and Shelagh Doyle, GMS of Fonville Morisey Relocation, a Long & Foster Company. [Click Here](#) to register.  
**NOTE: This webinar will be open to ALL RDC members.**
- **Webinar 2** – “Developing a Business Plan for Starting up an International Settling-In Services Program” the dates are being finalized and will be communicated to the GDS Designees in the next couple of months.  
**NOTE: This webinar will be open to only GDS Designees.**
- **SAVE THE DATE** – The next Global Destination Specialist (GDS) Course will be held on Monday, October 15, 2018 in Seattle Washington, prior to the Fall 2018 RDC and ERC Meetings. If you have not had an opportunity to obtain the designation this is your next chance!

## RDC New Members

The RDC Membership Committee has approved 32 new RDC members since January 1, 2017. Please join us in welcoming them to RDC:

- **Shannon Brown**, Fazendin Realtors
- **Jill Marie Carpenter**, Coldwell Banker Weir Manuel
- **Pat Carroll**, Century 21 Premier
- **Morena Cohan**, Vista Sotheby's International Realty
- **Jonathan Cohen**, RealtySouth
- **Sue Craske**, BHHS Preferred Real Estate
- **Paul Dunkle**, Latter & Blum Family of Companies
- **Jo Ellen Enkelmann**, BHHS Premier Properties
- **Jason Exley**, Kentwood Real Estate
- **Phyllis Fukuda**, REALTORS
- **Beth Graham**, F.C. Tucker Company, Inc
- **Kathlene Hanick**, Century 21 Absolute
- **Kathleen Hollerbach**, The Group, Inc.
- **Jocelyn Lavoie**, Better Homes and Gardens RE, The Masiello Group
- **Jill Whyns Lopez**, Coldwell Banker Paradise
- **Shalini Madaras**, Silver Pine Real Estate
- **Leigh Massey**, Atlanta Fine Homes Sotheby's International Realty
- **Brenda Morgan**, RE/MAX Property Professionals
- **Robin Morris**, Phyllis Browning Company
- **Eric Nelson**, ERA Grizzard Real Estate
- **Patty Olson**, Berkshire Hathaway HomeServices Innovative Real Estate
- **Delihla Rivera**, Houlihan Lawrence Real Estate
- **Debbie Schreppel**, Berkshire Hathaway HomeServices Anderson Properties
- **David Sherrin**, Coldwell Banker Heritage Realtors
- **Jason Smith**, Coldwell Banker Residential Brokerage Mid-Atlantic
- **Miki Smith**, Restaino & Associates Realtors
- **Stephanie Yvonne Symonds**, Berkshire Hathaway HomeServices Beazley, REALTORS®
- **Nanci Tilley**, BHHS Fox & Roach
- **Jennifer Wagner**, Century 21 Affiliated
- **Lisa Wagner**, Century 21 ProLink
- **Janet Weldon**, Windermere Relocation Mountain West
- **Tracy Young**, Berkshire Hathaway HomeServices The Preferred Realty

## RDC Advisory Council 2018 Nomination

It's time to nominate your favorite Corporate or Relocation Management Company Representative for RDC's 2018 Advisory Council.

As you know, **RDC's Advisory Council** has become a very important contributor to our organization and its educational programs. Every year we need to add new members as current Advisory Council members complete their terms.

For 2018, we are looking to fill two Corporate and two Relocation Management Company positions. We need your input to accomplish this job. Please take a few minutes to recommend someone who you think would be a great contributor to our organization.

**TO NOMINATE A CANDIDATE, [Click Here](#)**

Please note that the following items are needed to nomination a candidate:

- Individual's Name & Title
- Company Name
- Contact information: Phone & Email
- Brief description of this candidate's relocation experience and your relationship to the candidate
- Why do you think he/she would make a great addition to our Advisory Council?

All nominees will be brought before the Board of Directors for review and selection. Once chosen, **RDC Chairperson, Annie Hamilton, CRP, GDS** will reach out to them to confirm their nomination. If you have any questions, please contact Annie directly at (317) 814-5247 or [ahamilton@c21scheetz.com](mailto:ahamilton@c21scheetz.com).

## 2017 Advisory Councils

### Corporate Council Board

- ❖ **Michelle Coughlin**  
CarMax  
*Term 2017-2018*
- ❖ **Christine Holland**  
Massachusetts Institute of Technology  
*Term 2017-2018*
- ❖ **Lois Johnson-DeLange, CRP**  
ADP  
*Term 2017*
- ❖ **Jamie Suarez, CRP**  
PepsiCo. Inc.  
*Term 2016-2017*

### Relocation Management Council Board

- ❖ **Joe Benevides, Jr., SCRP**  
Plus Relocation  
*Term 2017-2018*
- ❖ **Molly Merrick**  
Cornerstone Relocation Group  
*Term 2016-2017*
- ❖ **Bill Mulholland, SCRP, GMS**  
American Relocation Connections  
*Term 2017-2018*
- ❖ **Darren Wagner, CRP, GMS**  
Lexicon Relocation  
*Term 2016-2017*