



INSTITUTE OF INTERNATIONAL BANKERS

ANNUAL SEMINAR ON U.S. TAXATION OF INTERNATIONAL BANKS

June 17-18, 2014

**City University of New York Graduate Center
365 Fifth Avenue**

TUESDAY, JUNE 17, 2014

8:30 – 8:55 a.m.

Continental Breakfast

8:55 – 9:00 a.m.

Welcome

Sally Miller

Chief Executive Officer
Institute of International Bankers

9:00 – 10:00 a.m.

**Overview of BEPS (Base Erosion and Profit Shifting)
and OECD Action Plan**

The OECD Action Plan on BEPS was endorsed by the G-20 in July 2013. The focus of the BEPS Action Plan is to combat tax avoidance by multinational corporations. An ambitious timetable to implement this plan has been established. The action plan contains fifteen deliverables that will serve as recommendations to aid countries in their individual and coordinated efforts to address this issue. Panelists will provide an overview and update on the deliverables.

Andrew D. Barkin
(moderator)

Head of Tax
The Bank of Tokyo-Mitsubishi UFJ, Ltd.

Yaron Reich

Partner
Cleary Gottlieb Steen & Hamilton LLP

Tim Tuerff

Partner
Deloitte Tax LLP

Jefferson VanderWolk

Executive Director
Washington Council, Ernst & Young



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10:00 – 11:00 a.m.

Country-by-Country Reporting, Transfer Pricing Documentation Templates and other TP Issues

As part of the Base Erosion and Profit Shifting (BEPS) Action Plan, the OECD has been charged with drafting rules regarding transfer pricing documentation. These rules will require MNE's to provide various governments and their tax administrators with information on their global allocations of income/expenses, taxes and economic activity. This will entail the development of a master file documentation template as well as a more specific country-by-country reporting (CbCR) template. We will delve into their impact on international financial groups and what's in store as these guidelines undergo deliberation.

Humberto Reboredo
(moderator)

Global Head of Transfer Pricing
Credit Suisse AG

Marc Levey

Partner
Baker & McKenzie

Kathryn Horton O'Brien

Principal
PwC

Rema Serafi

Principal
KPMG LLP

11:00 – 11:15 a.m.

Coffee Break

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11:15 a.m. – 12:15 p.m.

Financial Products

Continuing developments in financial products guidance from IRS and Treasury concerning the tax treatment of several core products present an unprecedented level of operational and administrative pressure for tax directors and internal tax counsel. The tax treatment of financial products is being considered in Congressional tax reform proposals. The IRS continues to work on implementing 871(m) having finalized and extended current rules, while putting out a re-proposal with respect to certain aspects of the rule. In response to client needs as a result of Dodd Frank Act derivative markets reforms, financial institutions



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continue to develop new exchange traded products. In addition, both within and outside the EU, the financial transaction tax continues to be a focus of contention, as the eleven EU member states moving forward to adopt the proposal face a legal challenge by the UK. This panel will provide an update on current efforts, and what to look out for in the future.

Beatrice Montaudy
(moderator)

Director
Barclays

Micah Bloomfield

Partner
Stroock & Stroock & Lavan LLP

Lucy Farr

Partner
Davis Polk & Wardwell LLP

Mark Leeds

Partner
Mayer Brown LLP

12:15 – 1:45 p.m.

Networking Luncheon

1:45 – 2:45 p.m.

FATCA – Overview and Onboarding

With the effective date for FATCA approaching, are you ready? Panelist plan to discuss a range of issues that are a priority for banks working to meet compliance dates. This panel will also discuss the specifics around the onboarding process and some of the considerations and best practices to help address this task.

Chip Collins
(moderator)

Managing Director, Tax Operations
UBS

John Sweeney

Chief, Branch 8
Office of Associate Chief Counsel
(International)
Internal Revenue Service



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Tara Ferris Senior Counsel
Office of Associate Chief Counsel
(International)
Internal Revenue Service

Jon Lakritz Managing Director
PwC

Danielle Nishida Director
KPMG LLP

2:45 – 3:45 p.m.

FATCA – Withholding and Reporting Requirements

Withholding has the potential to be a contentious issue between financial institutions and their customers, and although reports are not due until 2015, financial institutions need to start capturing data this year. As a follow-on to the previous panel, this panel will discuss issues and best practices surrounding withholding and reporting requirements under FATCA.

Paul Heller Managing Director, Taxation
(moderator) U.S. Information Reporting
Royal Bank of Canada

John Sweeney Chief, Branch 8
Office of Associate Chief Counsel
(International)
Internal Revenue Service

Tara Ferris Senior Counsel
Office of Associate Chief Counsel
(International)
Internal Revenue Service

David Charlton Senior Manager
Deloitte Tax LLP

Deborah Pflieger Principal
Ernst & Young LLP

3:45 – 4:00 p.m.
Coffee Break

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Panelists will discuss these and other related regulations as well as some of the tax issues that foreign banks will likely encounter.

Howard Sacarob
(moderator)

Vice President and Managing Director
U.S. Taxation
Royal Bank of Canada

Richard Coffman

General Counsel
Institute of International Bankers

Matt Gareau

Partner
Deloitte Tax LLP

Andrew Solomon

Partner
Sullivan & Cromwell LLP

Thomas Zegel

Partner
KPMG LLP

10:30 – 11:00 a.m.
Coffee Break

Sponsored by:



11:00 a.m. to 12:15 p.m.

State and Local Issues

Economic nexus and tax havens are among some of the concerns that states continue to grapple with when it comes to taxation. Panelists will provide a survey of the state tax policy developments and emerging issues. This panel will review significant state tax reform, including in New York, and its impact on financial institutions. State taxing trends are definitely something worth paying attention to, or at least being aware of, as these trends have the potential to have an impact on effective tax rates.

Lana Lyubomirskaya
(moderator)

Head of Tax, Americas
National Australia Bank

Karen Boucher

Director
Deloitte Tax LLP



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Russell Levitt

Tax Managing Director
KPMG LLP

Jeffrey Serether

Consultant
Ernst & Young LLP

12:15 p.m.

Adjournment