



# 2017 PA Council Day

Saturday, October 21, 2017  
Sheraton Harrisburg Hershey Hotel  
4650 Lindle Road, Harrisburg, PA 17111

## Registration Form

Name (to appear on badge): \_\_\_\_\_ Designations: \_\_\_\_\_  
Employer: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
Email Address (required for confirmation): \_\_\_\_\_  
Daytime Phone Number: \_\_\_\_\_ Evening Phone Number: \_\_\_\_\_  
Local Association: \_\_\_\_\_

## Please check all that apply

<input type="checkbox"/> Delegate	<input type="checkbox"/> Alternate Delegate	<input type="checkbox"/> Local President
<input type="checkbox"/> Past Council Director	<input type="checkbox"/> Council Director	<input type="checkbox"/> National Officer
<input type="checkbox"/> Past National Officer	<input type="checkbox"/> Past RVP	<input type="checkbox"/> RVP
<input type="checkbox"/> CPIW/CPIM/CIIP (circle)	<input type="checkbox"/> DAE	<input type="checkbox"/> CLP
<input type="checkbox"/> First Timer	<input type="checkbox"/> 25+ Year Member	<input type="checkbox"/> Young New Professional
<input type="checkbox"/> Legacy	<input type="checkbox"/> Student Member	Other: _____

## Saturday Workshops

☐ Finances at any Age—Presented by Happy Muir, Marie Reilly, Yvonne Butta and Jennifer Kubiak (9:30—10:25 am)  
☐ Preparing for Disruptors—Industry Panel Discussion (10:35—11:30 am)

## Saturday Lunch

Saturday's lunch will be an Italian buffet.  
Please list any dietary restrictions here:

\_\_\_\_\_  
\_\_\_\_\_

## Registration Summary

*IAIP Member Full Registration (Postmarked <b>by</b> 9/13/17)	\$100	\$
*IAIP Member Full Registration (Postmarked <b>after</b> 9/13/17)	\$125	\$
Non-IAIP Member Full Registration	\$125	\$
Saturday Breakfast Only	\$25	\$
Saturday Luncheon Only	\$40	\$
Saturday Jeans to support Caitlyn's Smiles	\$5	\$
<b>TOTAL PAYMENT DUE: \$</b>		

\*Full Registration includes Breakfast, Luncheon and Classes.  
Does not include Saturday Jeans donation.

*Note: Food and drink at the Council Director Dinner will be ordered at the event and paid for on your own. See Page 3 for details.*

Please make checks payable to  
**2017 PA Council Day Fund.**

**Mail to:** PA Council Day 2017  
c/o Jennifer Kubiak  
100 Erie Insurance Place  
Erie, PA 16530

Please contact Jen with questions:

Jennifer.Kubiak@erieinsurance.com  
(814) 870-2663

**FINAL REGISTRATION DEADLINE**  
**9/27/17.**

**RESERVATIONS WILL NOT BE ACCEPTED**  
**AFTER THIS DATE.**



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### Hotel Information



**\$137.64  
per night\***

**Sheraton Harrisburg Hershey Hotel**  
4650 Lindle Road, Harrisburg, PA 17111

Deadline to reserve hotel at this rate is  
**Sept. 29, 2017.**

\*Includes 11% Hotel Tax

### Friday Game Night!\*



*\*In lieu of Welcome Party. Dinner will not be served.*

**Bring your favorite board or card game**  
and join us in Yvonne's room (TBD) from 7-10 pm.

**Bring your drink and come have snacks and fun!**  
Note: There is a bar in the hotel for those that need it.

**BYOB**

### Things to do in the area

There will be no scheduled activities on Friday, but we encourage you to check out the many attractions and restaurants near our conference location and **join us for Game Night** (see above)!

Visit [Travelocity.com](http://Travelocity.com) or your favorite travel website for ideas on other local destinations, including:



**Murder Mystery Dinner Cruise** ([Click here for details](#))

7pm—9pm (arrive an hour early to board)  
A classic whodunit aboard the Pride of the Susquehanna.

**PA State Capital** (Open 7 am—6 pm daily)

Tour the state capital to see beautiful buildings and soak in the rich history of the Commonwealth.



**Hollywood Casino** (Open 24 hrs a day/7 days a week)  
Try your luck at this local casino.



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### Education Information

Saturday's agenda includes a **Presidents Solution Room** session from 7:30-8:15 am. The session is open to all current and future officers to discuss issues related to leadership and local association-related challenges and opportunities. Please attend if your schedule permits.

#### Preparing for Disruptors 10:00—10:45 am

Moderator: Jennifer Kubiak

Panelists: TBD

From the impact of new technology like driverless cars, smart homes and drones to the retirement of baby boomers and the resulting brain drain, the insurance industry is facing significant disruption. Join our industry panelists as they look at how they impact the industry and what we can all do to prepare.

#### Finance at Any Age 10:50—11:30 am

Instructors: Happy Muir, Yvonne Butta, Marie Reilly & Jennifer Kubiak

No matter what your age, planning for your financial future is important to your success. Join our speakers, representing a variety of generations, who will discuss having your finances in order at any age.

### Council Director Dinner

*We will order from the menu at the event. Dinner and drinks are on your own.*

#### Dog and Pony Restaurant and Pub

(located inside the conference hotel)

Immediately following the business meeting.

Dinner and Drinks ordered at event and paid for on your own.

#### Menus:

[Breakfast](#) [Lunch & Dinner](#) [Pub](#)

### Jeans Donation to Caitlin's Smiles — \$5 per person



The mission is simple, the impact immense. Caitlin's Smiles is dedicated to sharing smiles and laughter with children facing chronic or life threatening illnesses. Founded in 2004 in memory of Caitlin Hornung, the non-profit organization distributes arts and crafts kits to hospitals, giving kids an outlet for creativity and the means to heightened feelings of self-worth. Caitlin's Smiles recognizes children as unique individuals and strives to heighten their feelings of self-worth and competency by providing them with opportunities to be creative and successful with a variety of creative art experiences.

We will also be collecting wish list items for Caitlin's smiles, including:

- Play-Doh, any size
- Puzzle books, such as crosswords, Sudoku, word searches.
- Coloring books & crayons.

#### Find us



Website: <http://www.caitlins-smiles.org/>

Contact: [caitlinssmiles@comcast.net](mailto:caitlinssmiles@comcast.net)