

# Creating the Winning Edge









# Certification of Individuals / Accreditation of Firms

## **Earning NAPS Certification**

Tells candidates and clients that you and your firm:

- Understands the importance of functioning in accordance with the US employment laws.
- Are committed to professionalism and the peerestablished ethics.
- Seeks to function at a heighten level of level of professional capacity.







## NAPS Credentialing



Certified Personnel Consultant (CPC) credential created in the 1960s. Certified Temporary Staffing-Specialist (CTS) followed in 1990s. Certified Employee Retention Specialist (CERS) added in the current millennium.

Recertification, via continuing education, established in 1995.

National Accredited Firm (NAF) Credential added in 2009.

National Registry of Certified Staffing Industry Professionals (NRCSIP) established in past decade.





#### THE VALUE OF PROFESSIONAL CERTIFICATION









"Being a CPC differentiates me from my competition. Nothing says "professional" like having the CPC after your name. There is no question, it has leveraged my business."

Kimberley Chesney, CPC Founder and President, Prime Management Group Inc., London, Kitchener, Ontario

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## NAPS Certification Eligibility

Study the laws that govern the various workplace transitions.

Agree to abide by and work in accordance with the NAPS Standards of Ethical Practices.

Agree to engage in continuing professional education for certification maintenance.





#### THE VALUE OF PROFESSIONAL CERTIFICATION









"My certifications have led to some insightful conversations regarding growth, retention and succession planning at all levels within my client's organizations."

Karen Richards, CERS, CPC, CTS President & CEO, Fidelis Companies Plano, Texas

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### Path to Certification



Register and acquire legal training manual(s).



Engage in personal study.



Participate in Certification Immersion Class (optional).



Take certification examination.





## Certification Program Rules

Once certified, CPCs and CTSs agree to:

- $\sqrt{\ }$  Adhere to the NAPS Standards of Ethical Practices.
- $\sqrt{\ }$  Participate in 17 hours of continuing education annually.
- $\sqrt{\ }$  Submit annual continuing education log and maintenance fee.





#### THE VALUE OF PROFESSIONAL CERTIFICATION









"The CPC credential is a benefit to me in three ways. First it puts me on a more solid footing when offering coaching and advice to recruiters, employers and candidates because, I know the rules of the profession. Secondly it shows commitment to the profession. And third, it is a great conversation starter with clients. I am frequently asked what the CPC after my name means and that is worth the effort to get certified all by itself. You are differentiated as soon as they see those letters."

Dave Nerz President NPAworldwide Recruitment Network

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## **NAPS Firm Accreditation**









# Earning the NAF Firm Accreditation Distinction

- Affirms the firm's promise of professional and ethical standards adherence.
- Commits the firm to the professional development and continuing education of the professional staff.
- Endorses the firm's commitment to the concepts of free enterprise and community service.







### Path to Accreditation

- Review accreditation criteria.
- Engage in self-study of firms adherence with NAPS requirements for NAF designation.
- Prepare application for accreditation.
- Maintain standards over time.





### THE VALUE OF PROFESSIONAL ACCREDITATION









"Candidates and clients place a high premium on credibility, commitment and experience. The NAF distinction calls attention to our firm's adherence to professional and ethical standards and our devotion to the concepts of free enterprise and community service."

Ann Bohl Deacon, Founder Deacon Recruiting Inc./Deacon Professional Services, LLC San Antonio, Texas

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# Credentialing Value to the Search & Staffing Professional

- Affirms desire to be credible and competitive.
- Indicates command of the laws governing employment transitions.
- Influences professional status and earning power.
- Generates confidence---a certain "swagger."
- Represents one measure on the "yardstick" by which your clients and candidates may measure you.





# Credentialing Value to the Search & Staffing Firms

- Displays commitment to the utilization of competent, credible professionals.
- Signals standards adherence and compliance.
- Broadcasts pledge to excellence in service to candidates and clients.





## NAPS Credentialing









# The "edge" you may be looking for!

# LEARN MORE...

### LEARN MORE

#### AND LET US KNOW IF YOU HAVE ANY QUESTIONS

For additional information, visit the following:

National Association of Personnel Services (NAPS): <a href="https://www.naps360.org">www.naps360.org</a>

National Registry of Certified Staffing Industry Professionals (NRCSIP): <a href="https://www.nrcsip.com">www.nrcsip.com</a>

Direct questions about registration, training manuals and online examinations to Carolyn Boyer at <a href="mailto:cboyer@naps360.org">cboyer@naps360.org</a>

Direct questions about certification, accreditation and continuing education to Frank Burtnett at <a href="mailto:fburtnett@naps360.org">fburtnett@naps360.org</a>





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#### AND YOUR WHOLE RECRUITING COMMUNITY



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