

BUILDING A WORLD OF DIFFERENCE

PROGRAM MANAGERS: WHO NEEDS THEM?

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PROJECT MANAGER

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ENGINEERING MANAGER

2 March 2015



BLACK & VEATCH
Building a world of difference.®

AGENDA

- **Black & Veatch Background with Program Management**
- **Program Management, What is it?**
- **The Flavors of Program Management**
- **Lessons Learned and Using the Right Tools for the Job**
- **Why a Program Manager?**

SECTION 1 BLACK & VEATCH EXPERIENCE WITH PROGRAM MANAGEMENT

PROGRAM MANAGEMENT CLIENTS AND PROJECTS

- **San Marcos Texas, WTP Design and Water Supply with GBRA**
- **SAWS**
 - Aquifer Storage and Recovery Project, Delivery System.
 - Gonzales County Carrizo Project
 - Region Carrizo Project
 - Brackish WTP Project
- **Las Vegas**
- **Brownsville Public Utilities Board, Reuse water supply and waste lines.**
- **Tarrant Regional**
- **City of Shreveport, LA, Consent Decree programs**

COMMON THEMES AMONG THE PROGRAM MANAGEMENT OPPORTUNITIES

- **New technology or type of project**
 - New WTP type.
 - New outside water resource
- **Very large project (relatively speaking)**
 - Staffing limitations
 - Technical limitations
- **Critical project from a cost and schedule perspective.**
 - Outside contract driving the project
 - High profile
- **Multiple contracts required or desired to execute.**

WHAT IS PROGRAM MANAGEMENT?

PROJECT DEFINITIONS

LATIN – PROJECTUM – “TO THROW SOMETHING TOWARDS”

A **temporary** endeavor undertaken to deliver a **unique** product, service, or result.

i.e. Study, Plan, Design, Specification, Permitting, Construction, Procurement, Start Up, Inspection, Review, Temporary Operation, or Decommissioning

PROJECT MANAGEMENT DEFINITION

Project management is the **application** of knowledge, skills, tools, and techniques to project activities to **meet the project requirements**.

- Use of 47 processes grouped in 5 groups and 10 knowledge areas



Villard de Honnecourt

PROGRAM DEFINITION

A group of **related** projects, subprograms, and program activities managed in a **coordinated way to obtain benefits** not available from managing them individually.

Ex. Reuse Water Program which includes Master Plan, Standard Specifications, Operations Manuals, Design Projects, Maintenance Schedules, Rate Studies, etc.

PROGRAM MANAGEMENT DEFINITION

Program management is the application of knowledge, skills, tools, and techniques in order to meet the program requirements **and obtain benefits and control not available by managing projects individually.**

- Focus on Project Interdependencies and determine optimal approaches.
- Programs are often charged with aligning projects with Strategic Plans
- Ex. 1. LID Bio-retention Basin installed on at Reuse Pump Station.
- Ex. 2. Creation of standards or governing documents to be utilized throughout a program.
- Ex. 3. Bond Financing for multiple projects to reduce initial costs.

PROJECT DELIVERY VS. PROGRAM DELIVERY

PROJECTS:

- Coordinate activities for single-purpose outcome
- Project risk and change management
- Individual management of functions
- Manage project-specific activities

PROGRAMS:

- Multiple integrated projects delivered together with managed interdependencies
- Program-wide risk and change management
- Coordinated management among functions
- Manage and track activities among project to achieve overall program goals
- Combine and manage escalated issues among projects

HOW ARE PROGRAMS DIFFERENT?

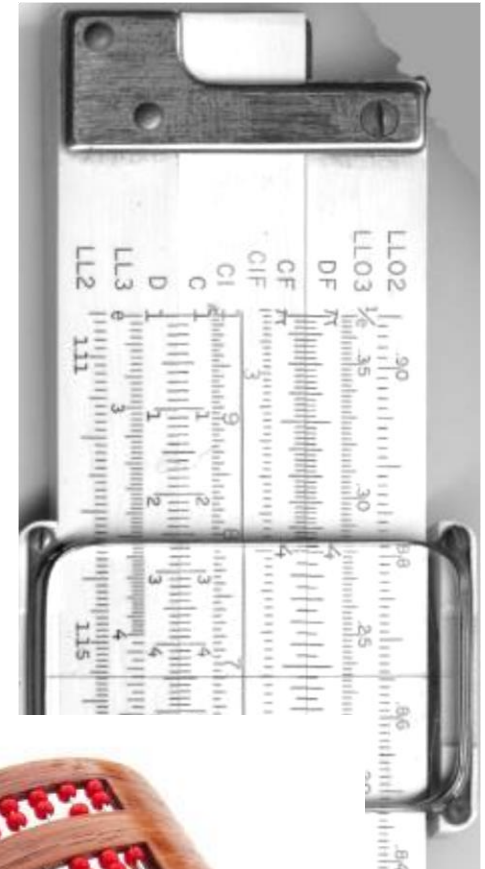
	PROGRAM MANAGEMENT	ENGINEERING SERVICES
Work Location	Owner's Office	Consultant's Office
Deliverables	Some defined – many not defined	Well Defined and Clear
Responsibility	Entire Project Lifecycle	Specific Phase (e.g. Design)
Opportunity for Knowledge Transfer	High	Low
Client Relationship	Trusted Advisor	Service Provider
Design Responsibility	Overseeing and managing multiple design firms	Performing the design services

COMPARISON OF PROJECT MANAGEMENT AND PROGRAM MANAGEMENT

	Program Management	Project Management
Application – Public Project Manager	Provide low cost water that meets standards and is compatible with the system	Deliver infrastructure modification within scope and budget
Application – Professional Services Consultant	Develop program level documents review project work, manage program controls, may self perform	Deliver study, plan or construction documents, and provide construction phase services.

TYPICAL PROGRAM TOOLS

- Master Schedule
- Program Cost
- Aggregated Trend Log
- Program Requirement Register
- Risk Register
- Key Performance Indicators Matrix
- Cloud Storage



Gantt chart



SIMPLY PUT ...

Program management is the coordinated delivery of a portfolio of projects to obtain benefits for the owner *not available if managed separately*

Improves value
and reduces risk
while
controlling costs



A PROGRAMMATIC APPROACH LOOKS FOR OPPORTUNITIES TO ADD VALUE

✓ Technical Innovations

✓ Rigorous design review, value engineering and constructability reviews

✓ Project validation and optimized packaging

✓ Automation efficiencies

✓ Standardization

✓ Coordination of external programs and influences that impact progress

Value and savings from enhanced solutions



PROGRAM MANAGEMENT ASSIGNS THE RIGHT PEOPLE AT THE RIGHT TIME TO BALANCE WORK LOAD

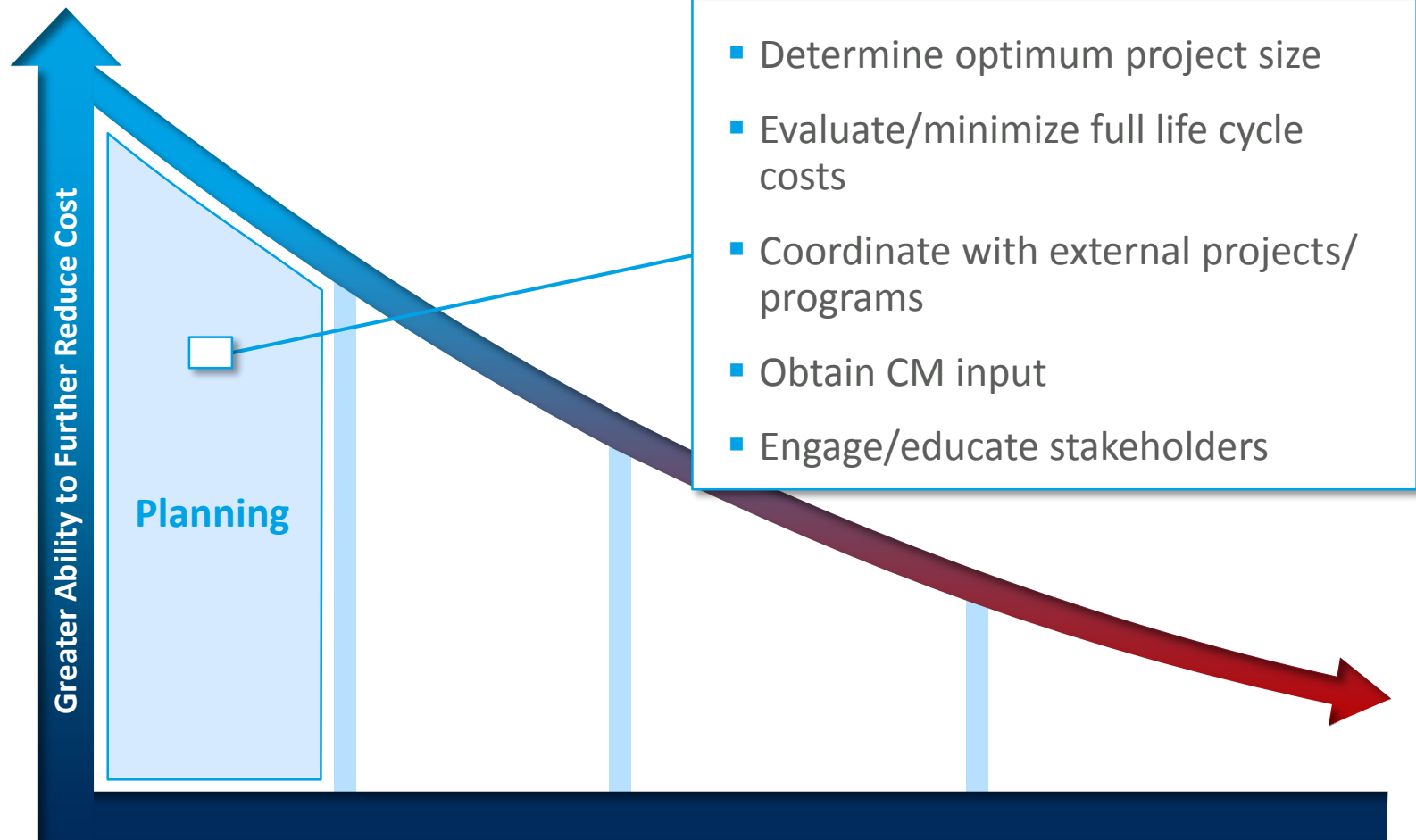
DRIVERS:

- Limited resources to keep up with demand on assets
(Retiring workforce, staff reductions)
- Discrete, one-time only program needs to be delivered
- Regulatory requirements with potential penalties
(Consent Decree)
- Large capital delivery outside of the organization's core capabilities

BENEFITS:

- Global experience managing large projects and programs
- Deep technical experience in the subject matter
(CSOs, Water/ Wastewater Treatment Plants, Conveyance, etc.)
- People who have “done this before”
- Well defined processes, systems, and tools that are ready to deploy
- Just-in-time staffing

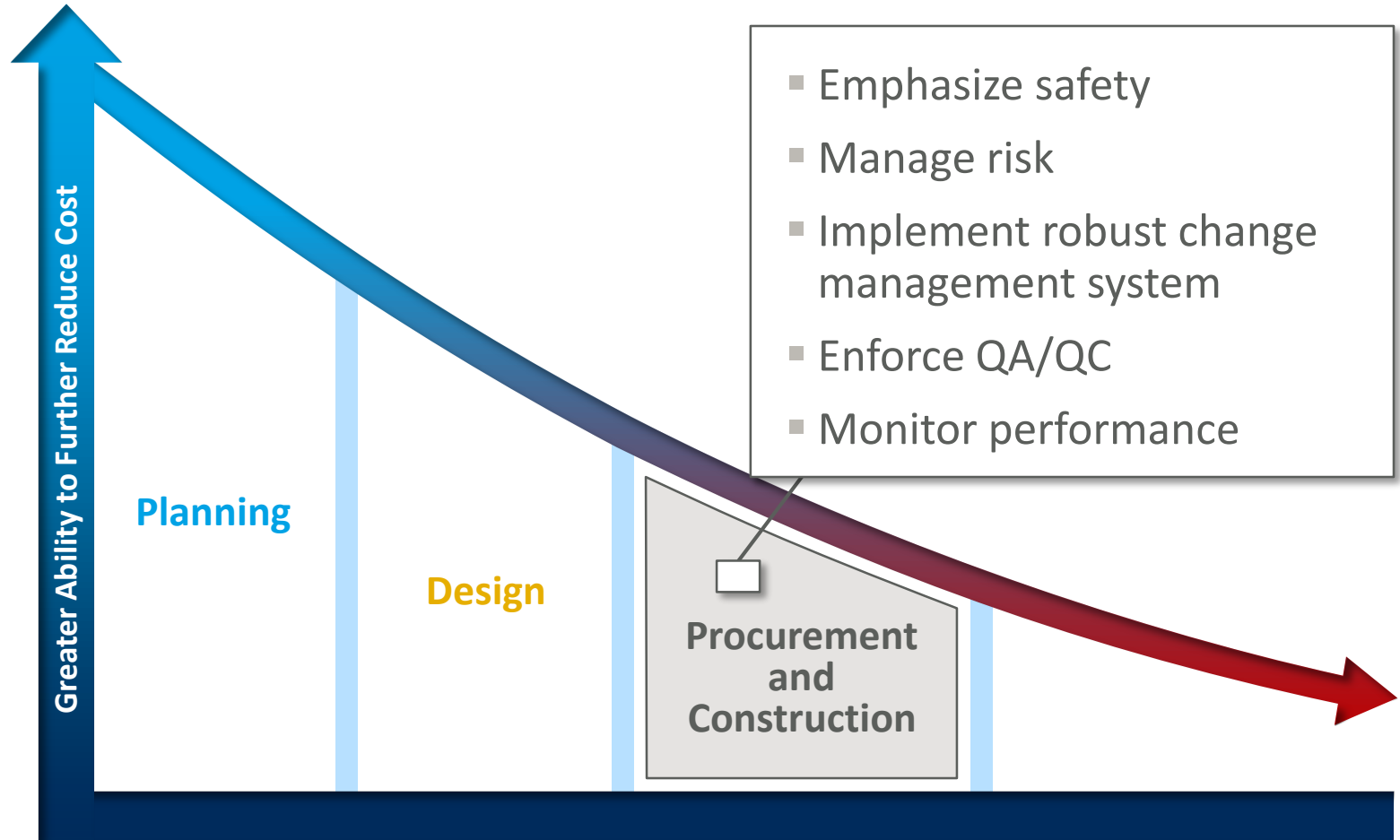
A PROGRAM APPROACH MAXIMIZES OPPORTUNITIES FOR PERFORMANCE ENHANCEMENTS



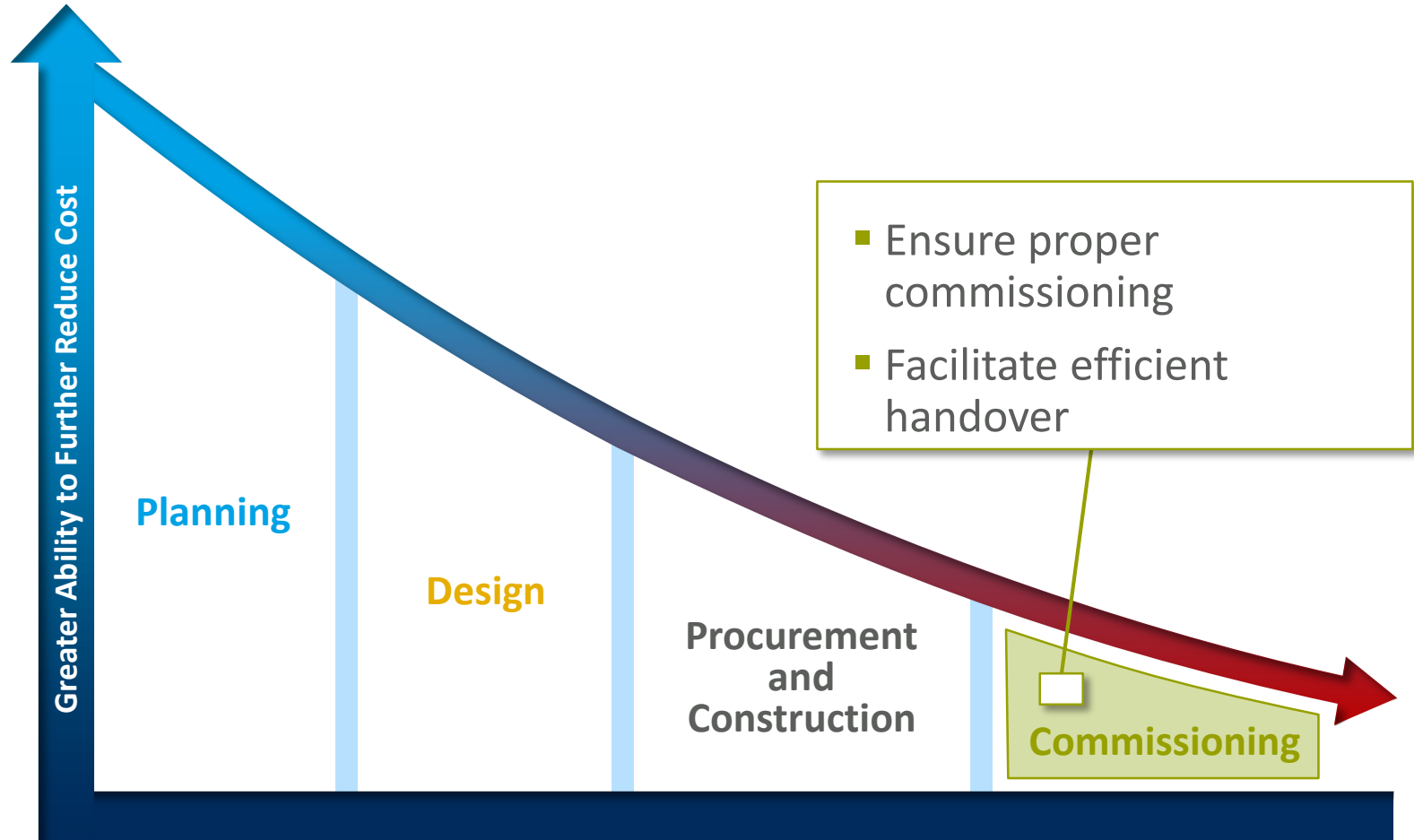
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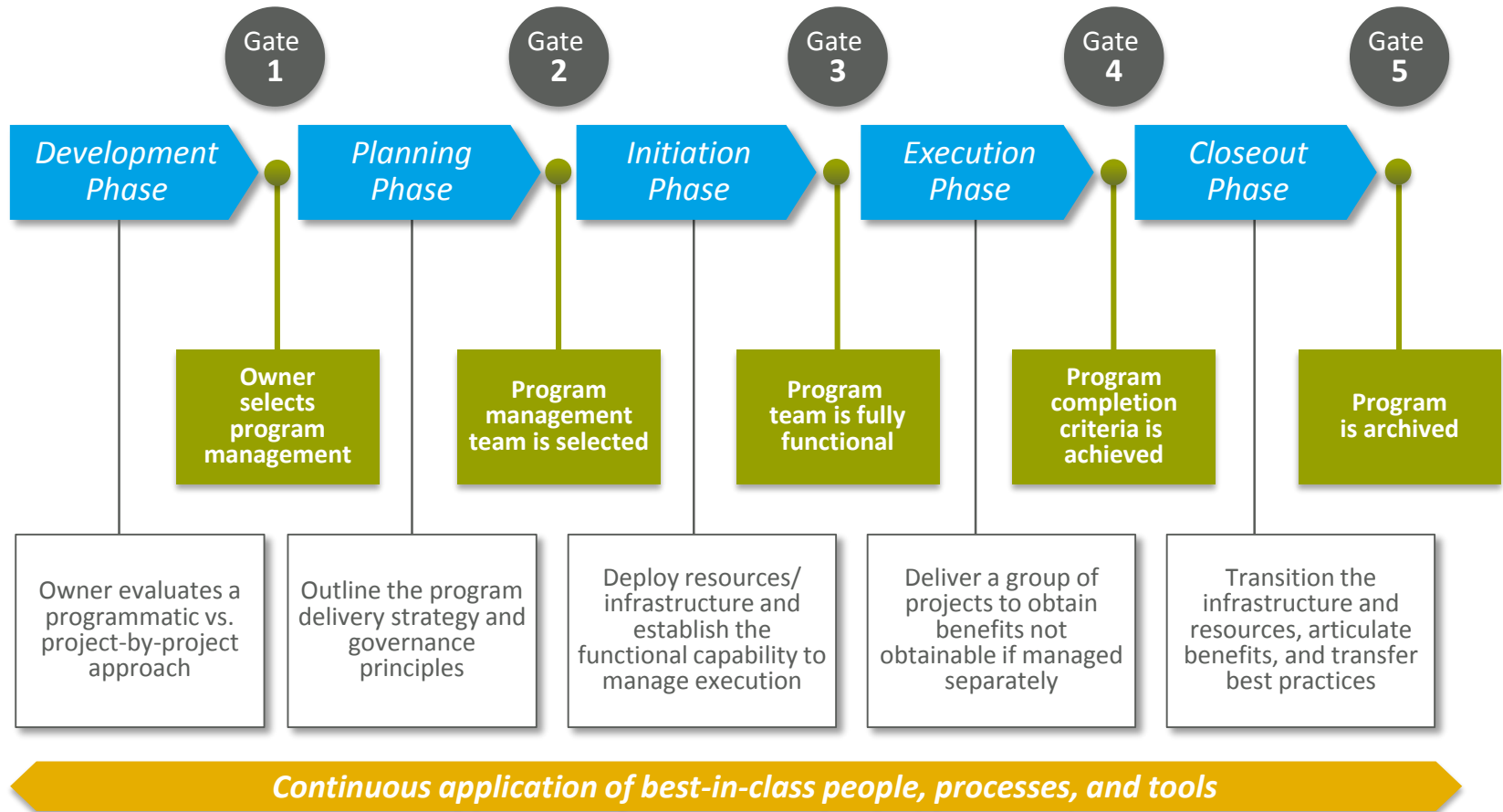
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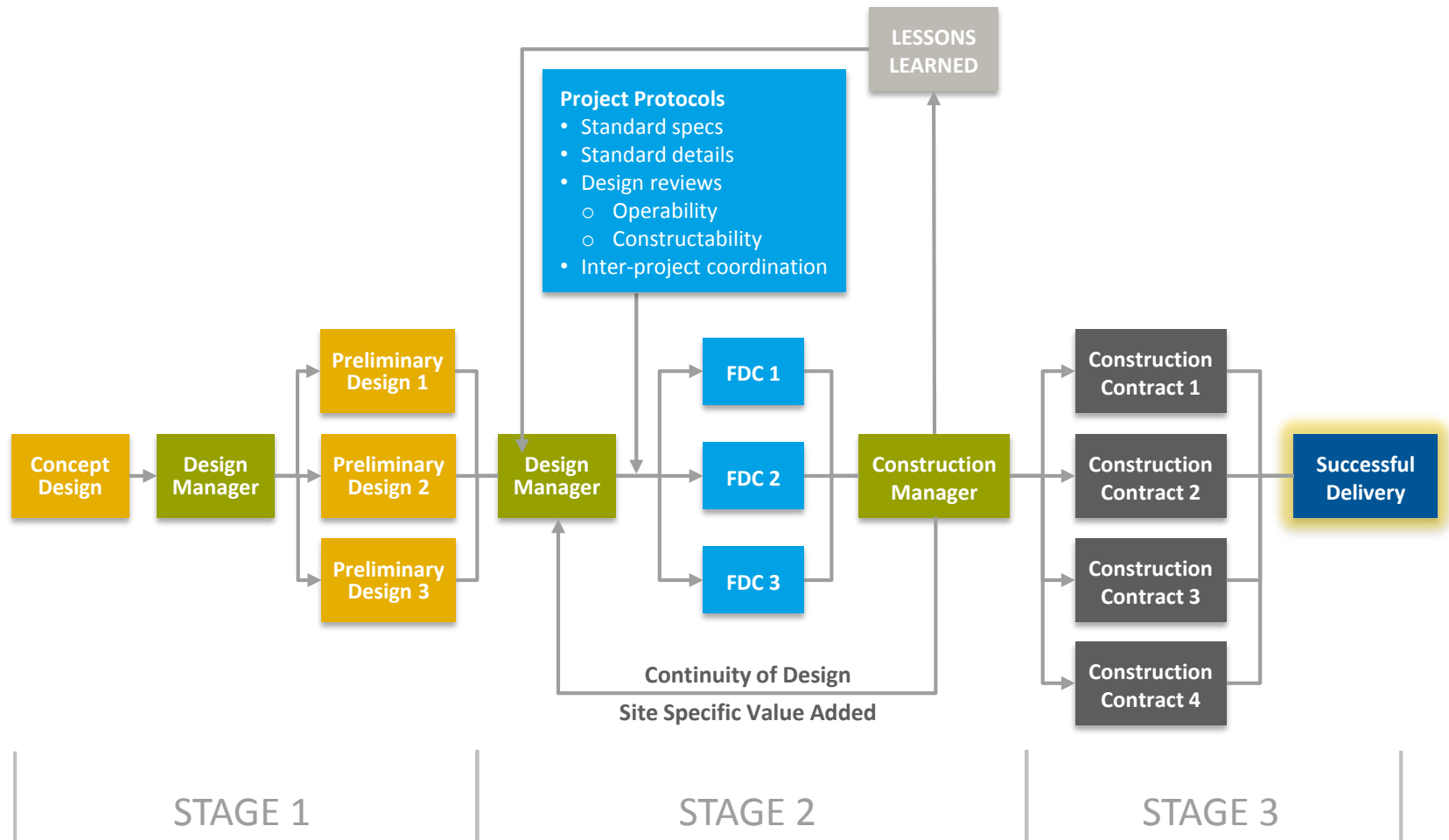
A PROGRAM APPROACH MAXIMIZES OPPORTUNITIES FOR PERFORMANCE ENHANCEMENTS



PROGRAM PROGRESSION



THE PMO HELPS CREATE A CULTURE OF CONTINUOUS IMPROVEMENT THAT LEAVES THE OWNER A LEGACY BENEFIT



TECHNICAL VS. PROGRAMMATIC SERVICES

TECHNICAL:

- Process Evaluation
- Permitting
- Design
- Material Selection
- Review
- Inspection
- Operation

PROGRAMMATIC:

- Coordination
- Presentations
- Public Outreach
- Budgeting
- Scheduling
- Procurement
- Contract Management
- Document Oversight

SECTION 3 THE VARIATIONS OF PROGRAM MANAGEMENT

ORGANIZATION MODELS SHOULD BE TAILORED TO FIT THE REQUIREMENTS OF THE PROGRAM

No one-size fits all approach

Organization tailored to the needs of the program and resource requirements

Takes into account the capabilities within the client organization

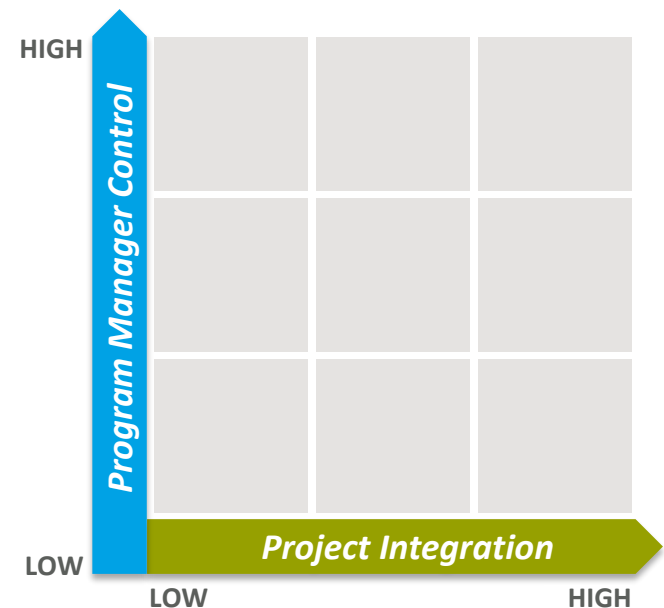
PROGRAMS HAVE A RANGE OF PROJECT INTEGRATION & PROGRAM MANAGER CONTROL

PROGRAM MANAGEMENT CONTROL

High: Full authority to make programmatic decisions, shared risks/rewards

Moderate: Partial authority to make decisions, with owner approval

Low: Minimal authority or influence on decisions, usually a staff augmentation role



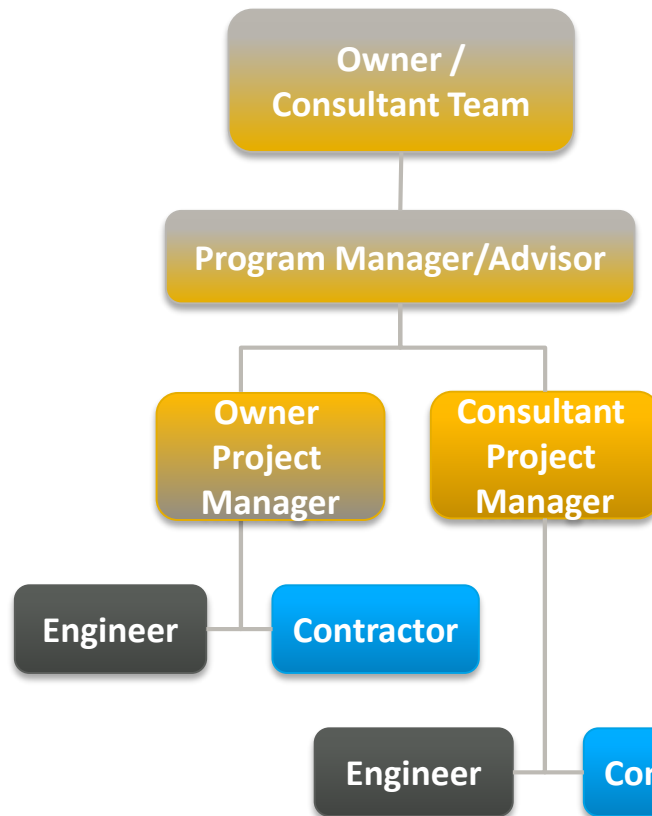
PROJECT INTEGRATION

High: Projects with complex, connected elements or high level of sequencing

Moderate: Projects with selected elements that require coordination

Low: Projects with similar scope at different locations

SHARED MANAGEMENT MODEL



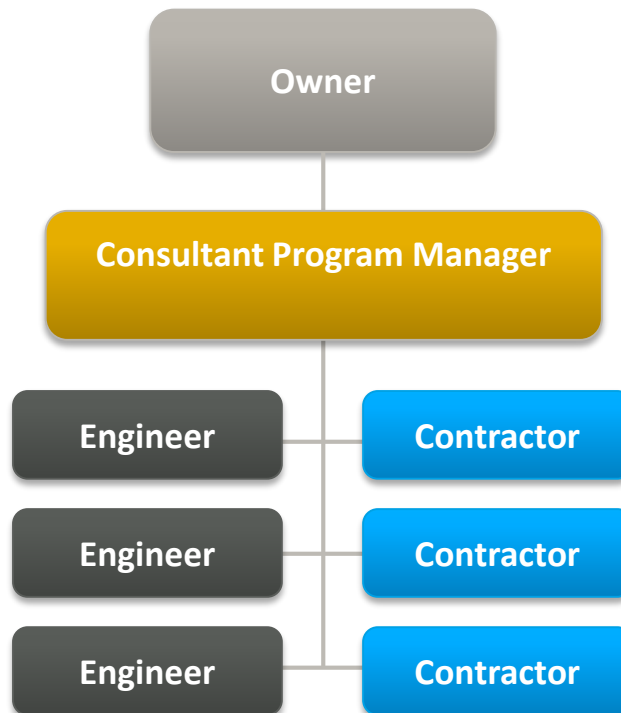
KEY FEATURES

- Owner maintains control over most decisions
- Roles/KPIs must be clearly defined
- PM can be owner or consultant
- Staff is integrated at multiple levels
- Maximum opportunity for skill sharing
- Allows rapid changes in program staff size and/or expertise
- Co-location maximizes coordination

WHEN DOES SHARED MANAGEMENT WORK BEST?

- Owner has in-place program management talent or leadership
- Owner has processes or tools but may need enhancements or upgrading
- Objective is enhancing in-house PM and project delivery expertise
- When the increased project load cannot be handled by owner's workforce and hiring would result in future overstaffing

CONSULTANT MANAGEMENT MODEL



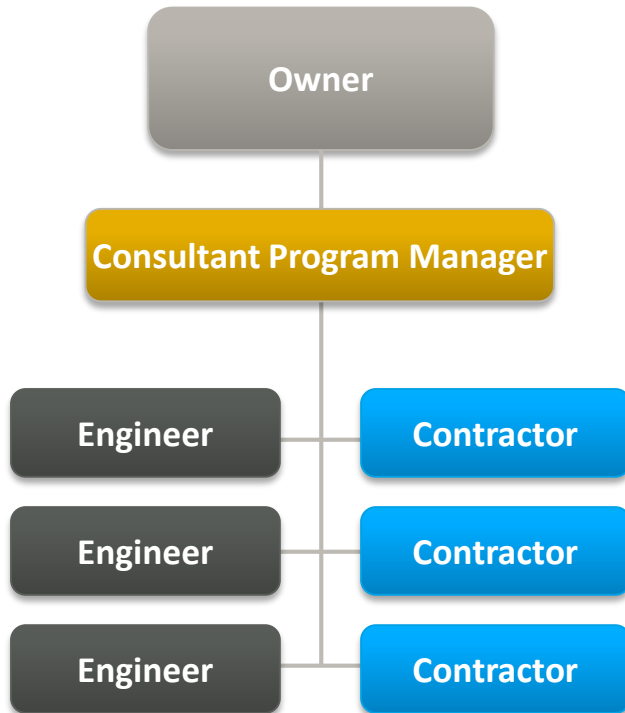
KEY FEATURES

- Consultant provides program manager
- Program manager has greater responsibility/authority
- Roles/Responsibilities/KPIs must be clearly defined
- Staff can still be integrated
- Program manager manages all aspects of the program
- Procurement follows owner's protocols

WHEN DOES CONSULTANT MANAGEMENT WORK BEST?

- When owner does not have skilled resources available to manage, integrate and optimize the many significant and diverse program activities
- Owner's staff is available and can handle non-management activities with minimal support from consultant program manager
- Owner's existing business processes are adequate for assigned tasks

CONSULTANT MANAGEMENT WITH CONTRACT AUTHORITY



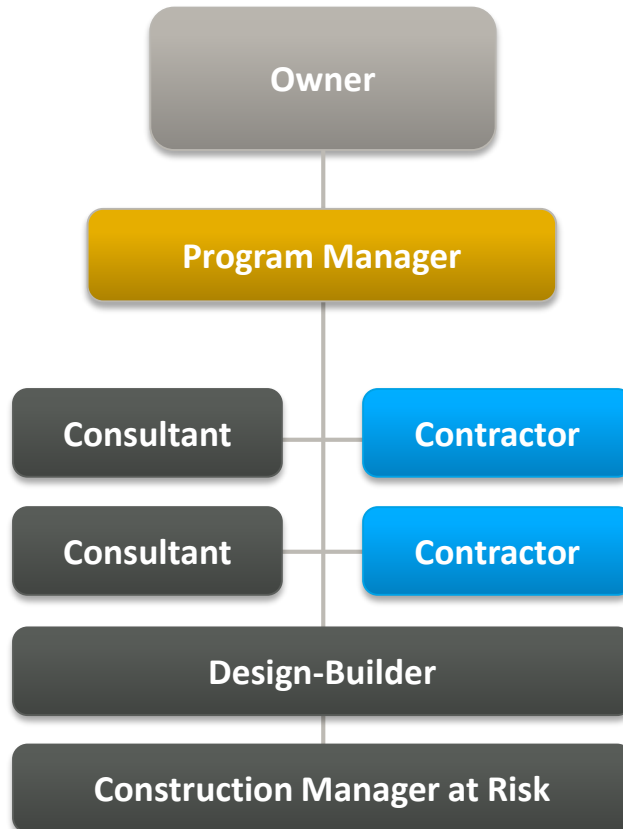
KEY FEATURES

- Owner hires PM
- PM hires engineers and may self-perform design work
- PM functions as owner’s agent
- PM responsible for day-to-day management
- Construction, D-B procurement follows established procedures
- PM not At-risk Delivery Partner
- PM functions as owner’s agent
- PM responsible for day-to-day management
- PM not At-risk Delivery Partner

WHEN DOES CONSULTANT MANAGEMENT WITH CONTRACT AUTHORITY WORK BEST?

- Cost and schedule are main drivers
- Owner is willing to relinquish some control to achieve cost and schedule saving (e.g., Contractual & Technical)
- Owner has flexible legal and procurement ability
- Owner must have high degree of trust in program manager

PROGRAM MANAGER AT RISK MODEL:



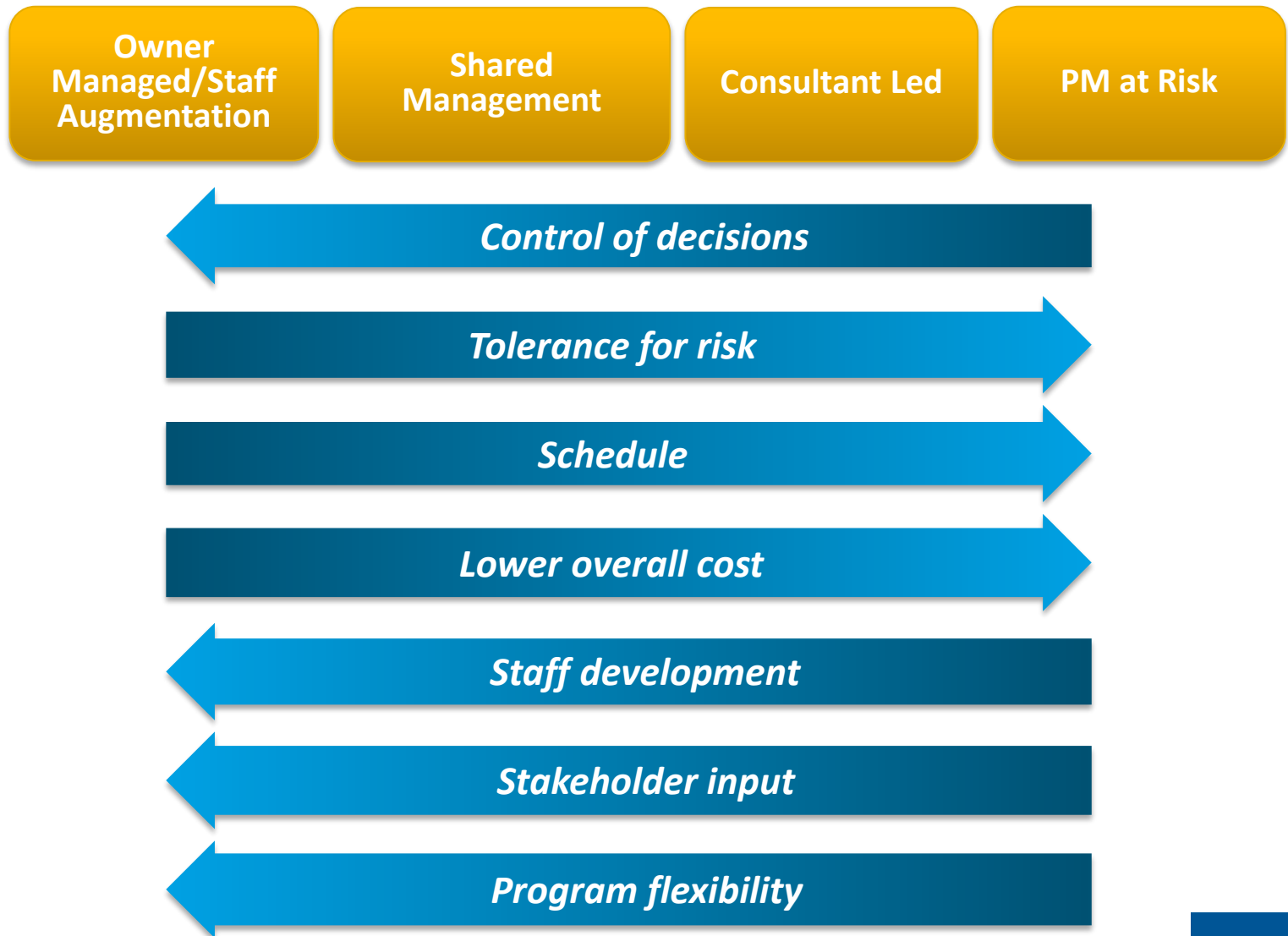
KEY FEATURES

- Can provide lowest overall cost
- Shortest completion
- Owner may have less input and control
- Program Manager assumes schedule and cost risk
- Not commonly done by US public utilities, but very successful internationally

WHEN DOES PROGRAM MANAGEMENT AT RISK WORK BEST?

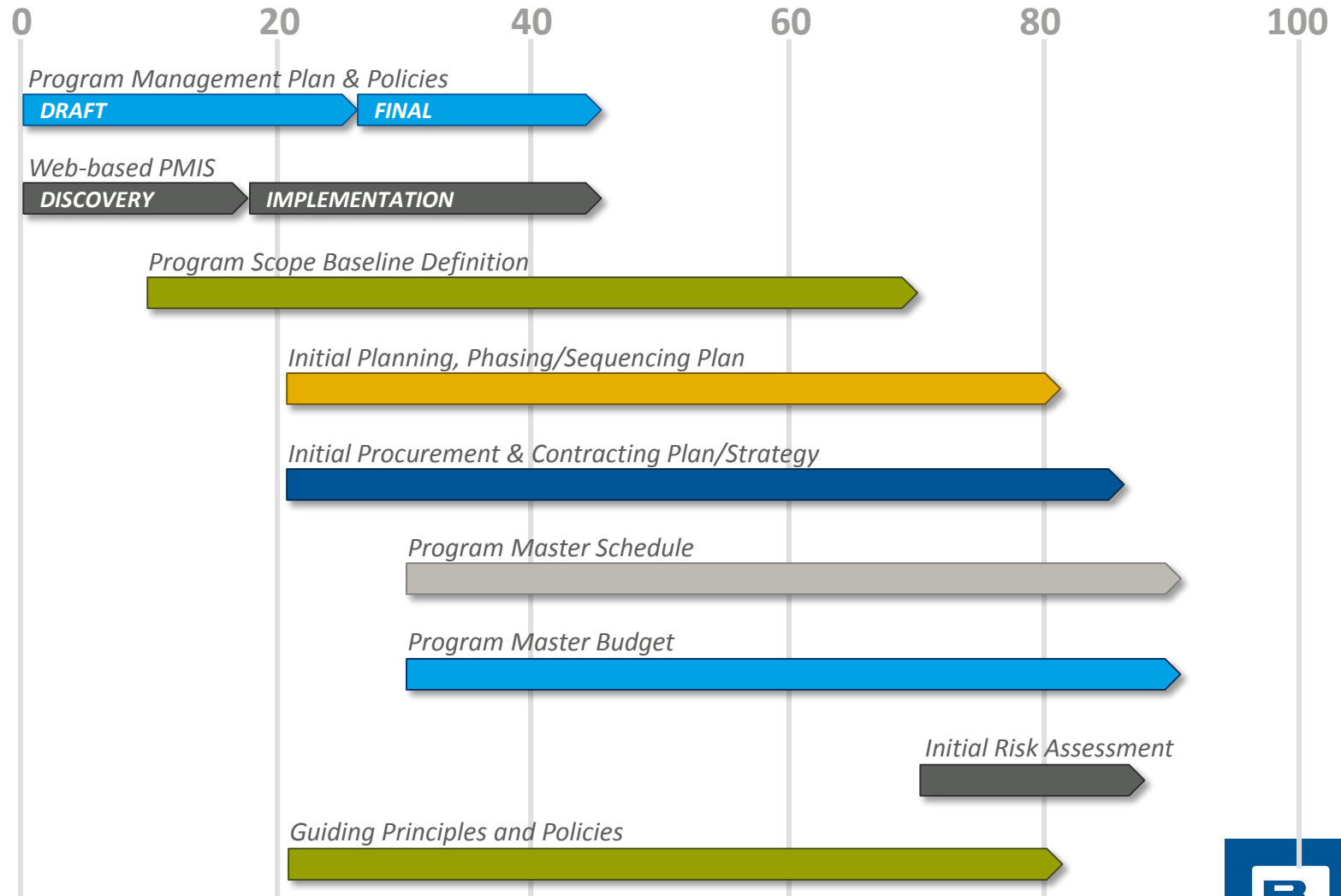
- When you need to do something that has never been done before
- When the mission is not part of the agency core competency
- When its an admissible form of contracting
- When risk transfer is an objective
- When enough reward exists for owner, incentivizing consultant performance enables shared benefit

GOVERNANCE DETERMINES DELIVERY MODEL



SECTION 4 PLANNING, TOOLS AND EXECUTION

THE INITIAL PLANNING APPROACH SETS THE STAGE FOR COLLABORATION AND EFFICIENT EXECUTION



THE BEST-VALUE IS REALIZED WHEN THE OWNER AND PM COLLABORATE ON DEVELOPMENT OF THE TRACKING SYSTEMS

Schedule Management

ORACLE Primavera P6
 Microsoft®
Project 2010

Cost and Contract Management

Meridian
 SYSTEMS

Skire

e-Builder

ORACLE
 Primavera Contract Management

Document Control & Collaboration

Microsoft®
SharePoint Server 2010

documentum
 a division of EMC

aconex

Reporting

COGNOS

ORACLE
 BUSINESS INTELLIGENCE

crystal reports.

Cost Estimating

sage
 software
 Timberline

HARD
 DOLLAR

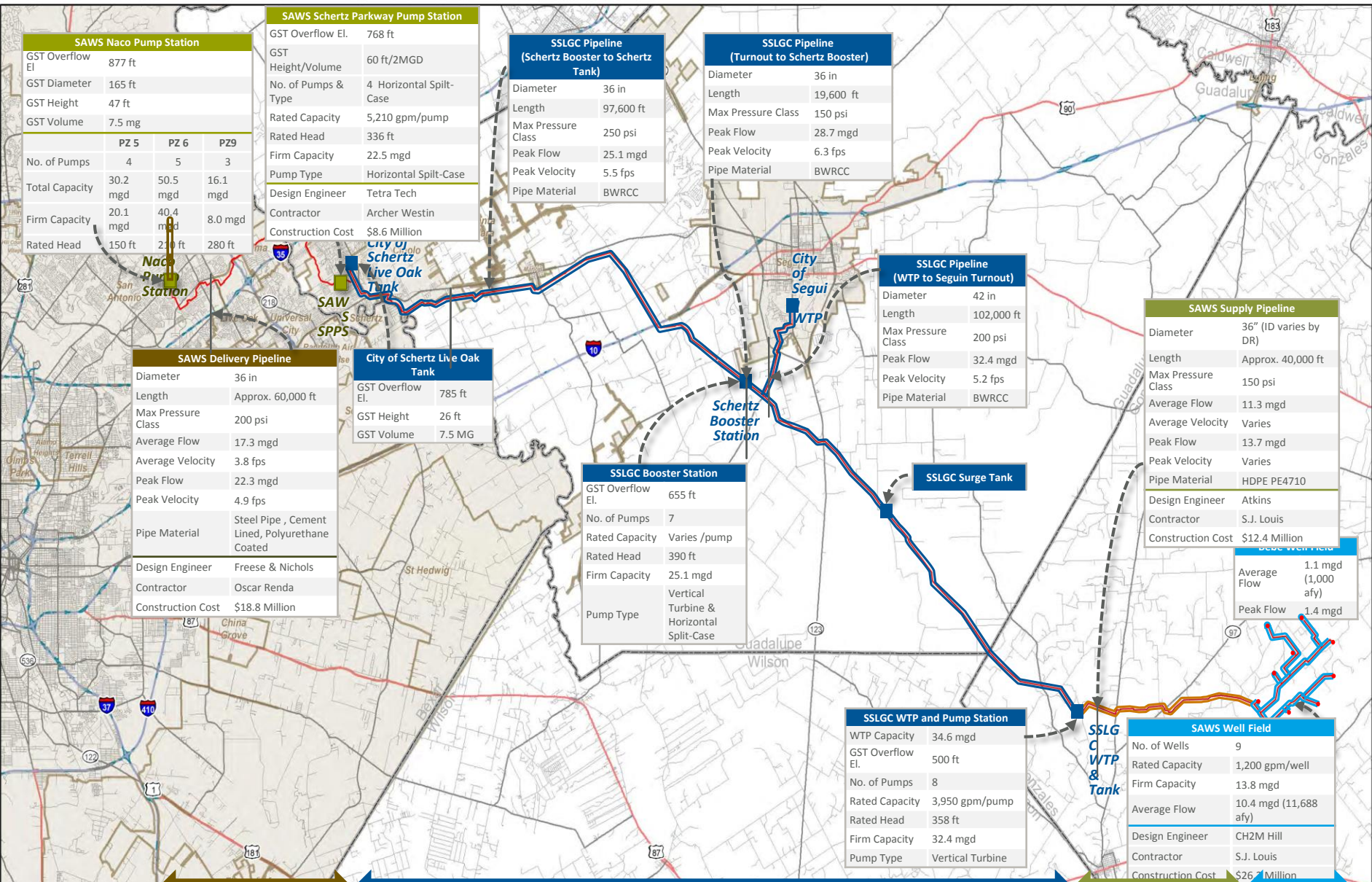
Risk Management

Active Risk | Embrace risk. Build value.



ESTABLISHING AND COMMUNICATING THE TECHNICAL BASELINE

- **Define the project**
 - Capacities
 - Routing
 - Head
- **Divide the Project**
 - Project Phasing
 - Scope/responsibility for each entity.



SAWS Naco Pump Station			
GST Overflow El.	877 ft		
GST Diameter	165 ft		
GST Height	47 ft		
GST Volume	7.5 mg		
	PZ 5	PZ 6	PZ 9
No. of Pumps	4	5	3
Total Capacity	30.2 mgd	50.5 mgd	16.1 mgd
Firm Capacity	20.1 mgd	40.4 mgd	8.0 mgd
Rated Head	150 ft	210 ft	280 ft

SAWS Schertz Parkway Pump Station	
GST Overflow El.	768 ft
GST Height/Volume	60 ft/2MGD
No. of Pumps & Type	4 Horizontal Spilt-Case
Rated Capacity	5,210 gpm/pump
Rated Head	336 ft
Firm Capacity	22.5 mgd
Pump Type	Horizontal Spilt-Case
Design Engineer	Tetra Tech
Contractor	Archer Westin
Construction Cost	\$8.6 Million

SSLGC Pipeline (Schertz Booster to Schertz Tank)	
Diameter	36 in
Length	97,600 ft
Max Pressure Class	250 psi
Peak Flow	25.1 mgd
Peak Velocity	5.5 fps
Pipe Material	BWRCC

SSLGC Pipeline (Turnout to Schertz Booster)	
Diameter	36 in
Length	19,600 ft
Max Pressure Class	150 psi
Peak Flow	28.7 mgd
Peak Velocity	6.3 fps
Pipe Material	BWRCC

SSLGC Pipeline (WTP to Seguin Turnout)	
Diameter	42 in
Length	102,000 ft
Max Pressure Class	200 psi
Peak Flow	32.4 mgd
Peak Velocity	5.2 fps
Pipe Material	BWRCC

SAWS Supply Pipeline	
Diameter	36" (ID varies by DR)
Length	Approx. 40,000 ft
Max Pressure Class	150 psi
Average Flow	11.3 mgd
Average Velocity	Varies
Peak Flow	13.7 mgd
Peak Velocity	Varies
Pipe Material	HDPE PE4710
Design Engineer	Atkins
Contractor	S.J. Louis
Construction Cost	\$12.4 Million

SAWS Delivery Pipeline	
Diameter	36 in
Length	Approx. 60,000 ft
Max Pressure Class	200 psi
Average Flow	17.3 mgd
Average Velocity	3.8 fps
Peak Flow	22.3 mgd
Peak Velocity	4.9 fps
Pipe Material	Steel Pipe, Cement Lined, Polyurethane Coated
Design Engineer	Freese & Nichols
Contractor	Oscar Renda
Construction Cost	\$18.8 Million

City of Schertz Live Oak Tank	
GST Overflow El.	785 ft
GST Height	26 ft
GST Volume	7.5 MG

SSLGC Booster Station	
GST Overflow El.	655 ft
No. of Pumps	7
Rated Capacity	Varies /pump
Rated Head	390 ft
Firm Capacity	25.1 mgd
Pump Type	Vertical Turbine & Horizontal Split-Case

SSLGC WTP and Pump Station	
WTP Capacity	34.6 mgd
GST Overflow El.	500 ft
No. of Pumps	8
Rated Capacity	3,950 gpm/pump
Rated Head	358 ft
Firm Capacity	32.4 mgd
Pump Type	Vertical Turbine

Average Flow	1.1 mgd (1,000 afy)
Peak Flow	1.4 mgd

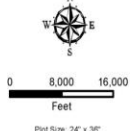
SAWS Well Field	
No. of Wells	9
Rated Capacity	1,200 gpm/well
Firm Capacity	13.8 mgd
Average Flow	10.4 mgd (11,688 afy)
Design Engineer	CH2M Hill
Contractor	S.J. Louis
Construction Cost	\$26 Million

PROPOSED WATER DELIVERY PIPELINE

EXISTING SSLGC FACILITIES

PROPOSED WATER SUPPLY PIPELINE

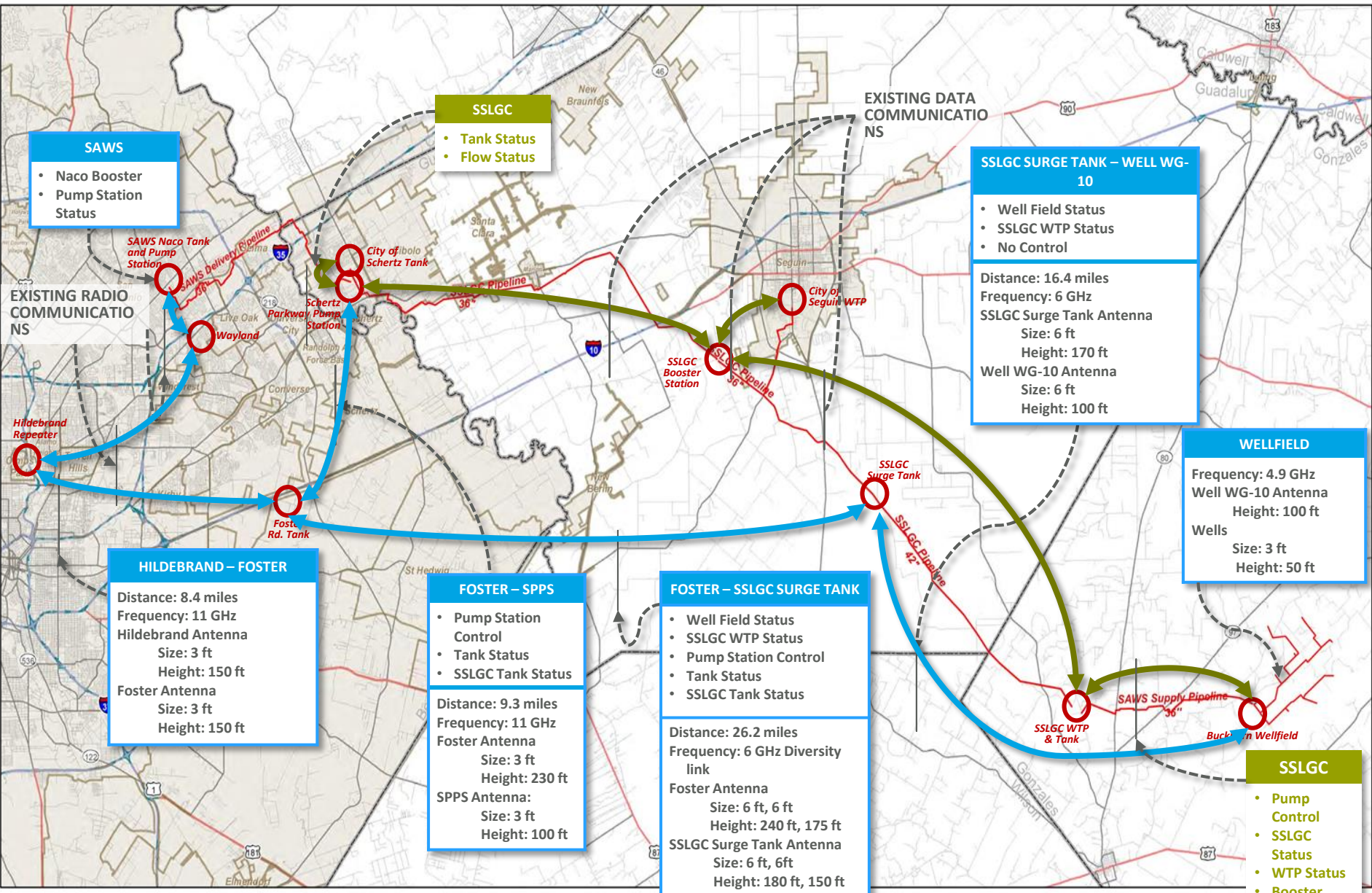
PROPOSED WELL FIELD



SAWS Regional Carrizo Project Overview Map

Data Source(s): ESRI, Bing, SAWS

Plot Size: 24" x 36"



SAWS

- Naco Booster
- Pump Station Status

SSLGC

- Tank Status
- Flow Status

SSLGC SURGE TANK – WELL WG-10

- Well Field Status
- SSLGC WTP Status
- No Control

Distance: 16.4 miles
 Frequency: 6 GHz
 SSLGC Surge Tank Antenna
 Size: 6 ft
 Height: 170 ft
 Well WG-10 Antenna
 Size: 6 ft
 Height: 100 ft

WELLFIELD

Frequency: 4.9 GHz
 Well WG-10 Antenna
 Height: 100 ft
 Wells
 Size: 3 ft
 Height: 50 ft

EXISTING RADIO COMMUNICATIONS

EXISTING DATA COMMUNICATIONS

HILDEBRAND – FOSTER

Distance: 8.4 miles
 Frequency: 11 GHz
 Hildebrand Antenna
 Size: 3 ft
 Height: 150 ft
 Foster Antenna
 Size: 3 ft
 Height: 150 ft

FOSTER – SPSS

- Pump Station Control
- Tank Status
- SSLGC Tank Status

Distance: 9.3 miles
 Frequency: 11 GHz
 Foster Antenna
 Size: 3 ft
 Height: 230 ft
 SPSS Antenna:
 Size: 3 ft
 Height: 100 ft

FOSTER – SSLGC SURGE TANK

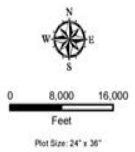
- Well Field Status
- SSLGC WTP Status
- Pump Station Control
- Tank Status
- SSLGC Tank Status

Distance: 26.2 miles
 Frequency: 6 GHz Diversity link
 Foster Antenna
 Size: 6 ft, 6 ft
 Height: 240 ft, 175 ft
 SSLGC Surge Tank Antenna
 Size: 6 ft, 6ft
 Height: 180 ft, 150 ft

SSLGC

- Pump Control
- SSLGC Status
- WTP Status
- Booster Status

City Limits



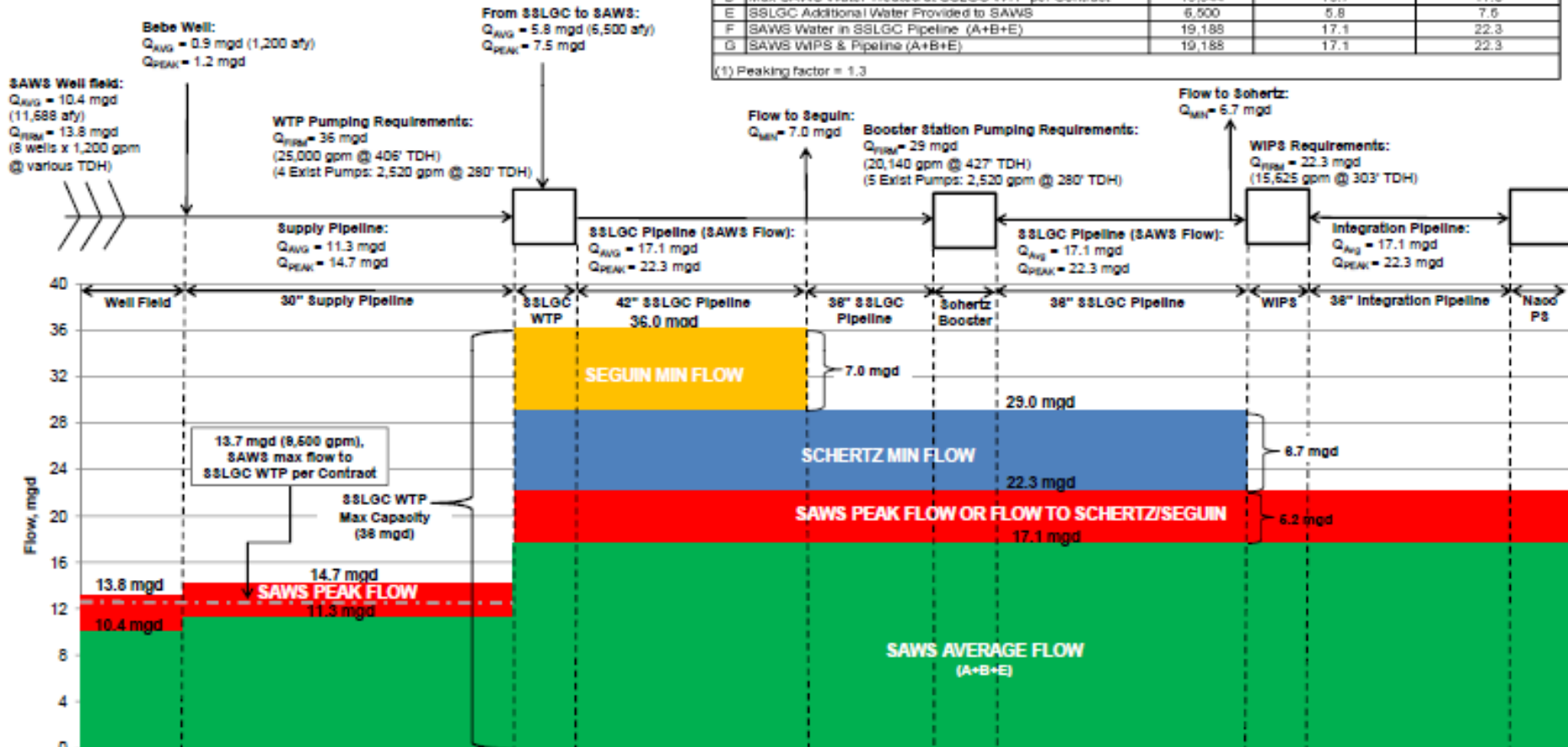
SAWS - Regional Canizo Project
SCADA Communication Plan

Data Source(s) ESRI, Bing, SAWS

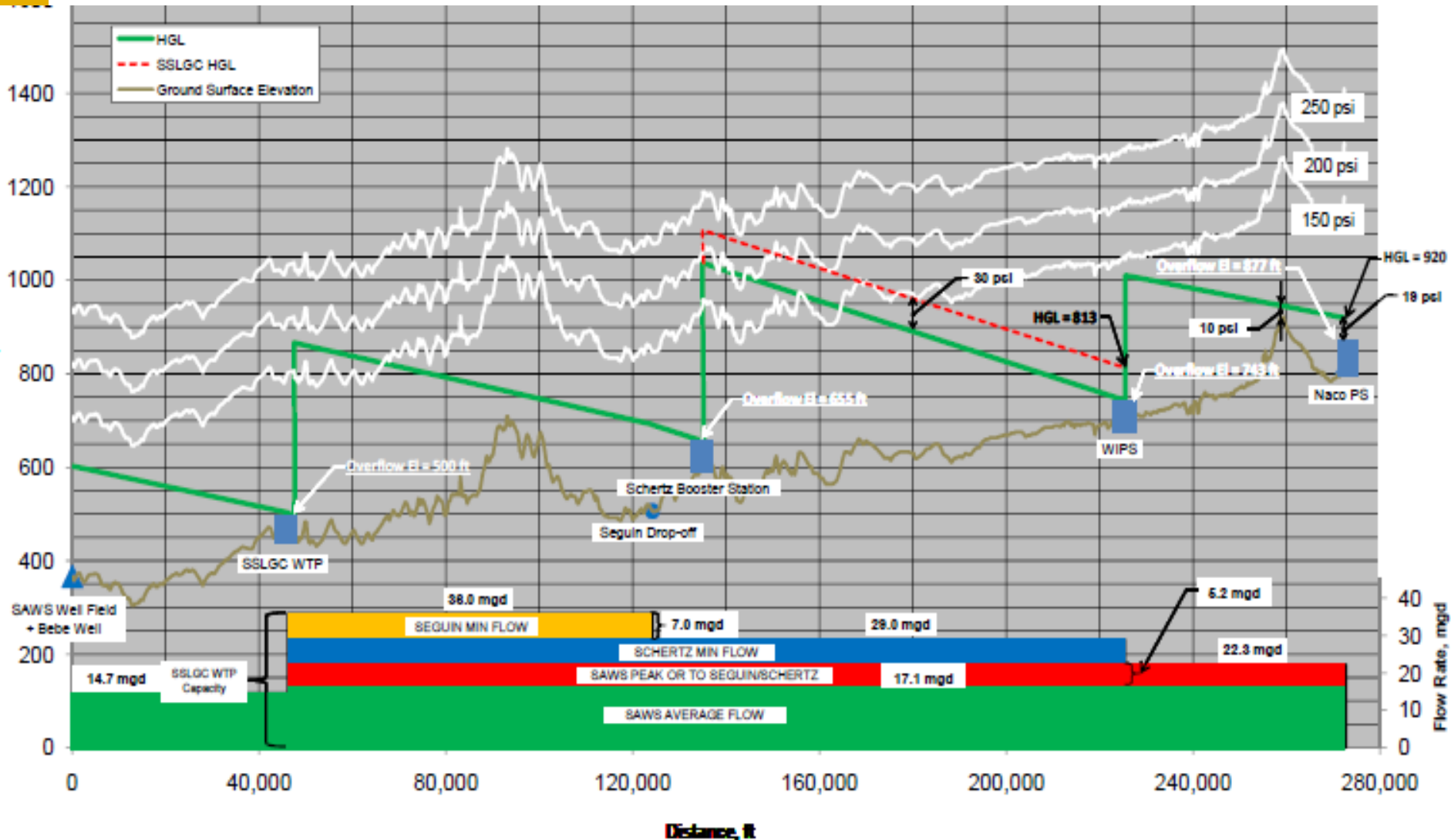
FLOW RATE SUMMARY

	Location	SAWS Average Flow		SAWS Peak Flow ⁽¹⁾
		acre-ft/year	mgd	mgd
A	SAWS Well Field	11,685	10.4	13.8
B	Bebe Well	1,000	0.9	1.2
C	SAWS Supply Pipeline (A+B)	12,685	11.3	14.7
D	Max SAWS Water Treated at SSLGC WTP per Contract	15,344	13.7	17.8
E	SSLGC Additional Water Provided to SAWS	6,500	5.8	7.5
F	SAWS Water in SSLGC Pipeline (A+B+E)	19,185	17.1	22.3
G	SAWS WIPS & Pipeline (A+B+E)	19,185	17.1	22.3

(1) Peaking factor = 1.3

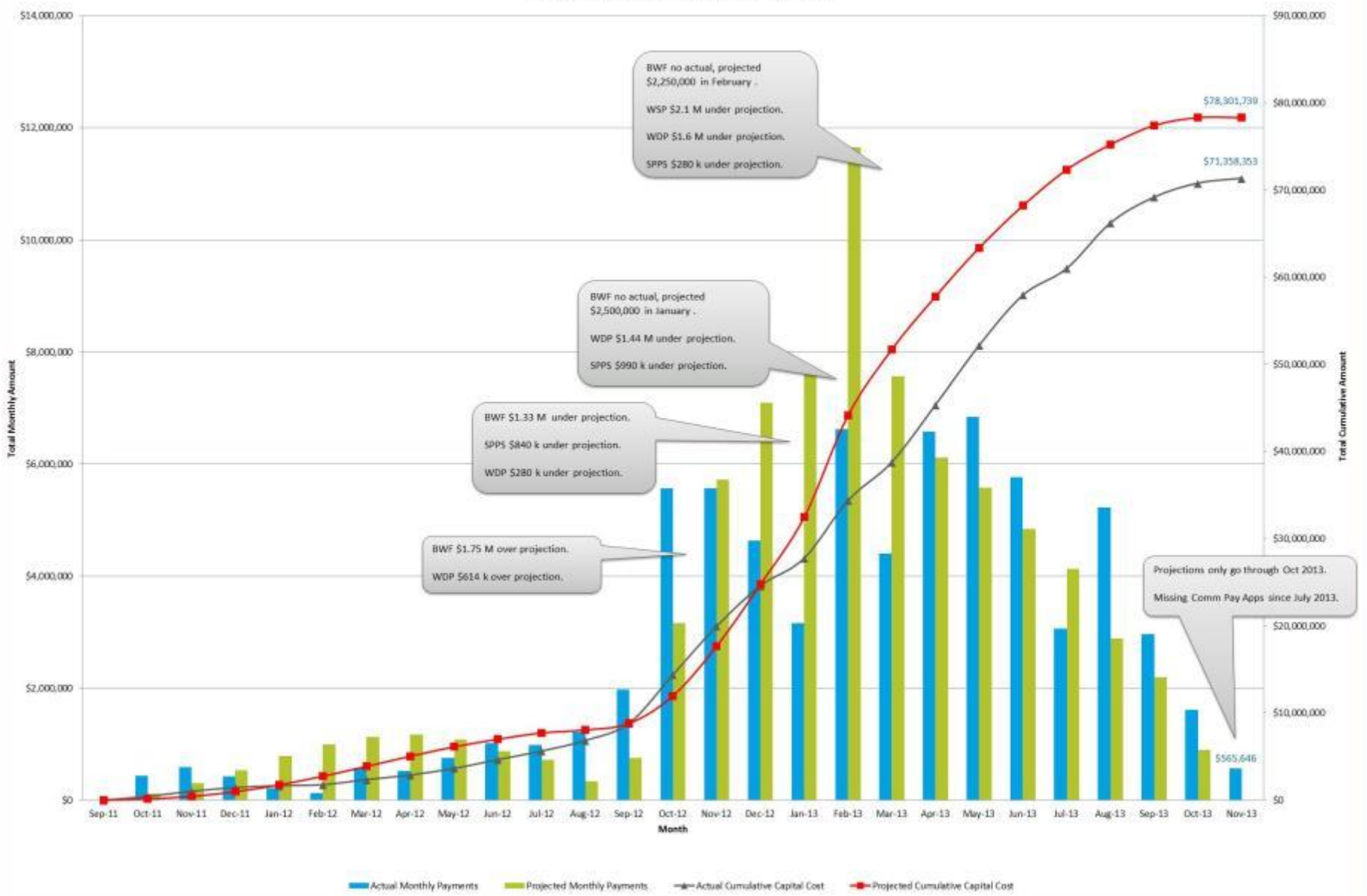


OVERALL SYSTEM HYDRAULICS



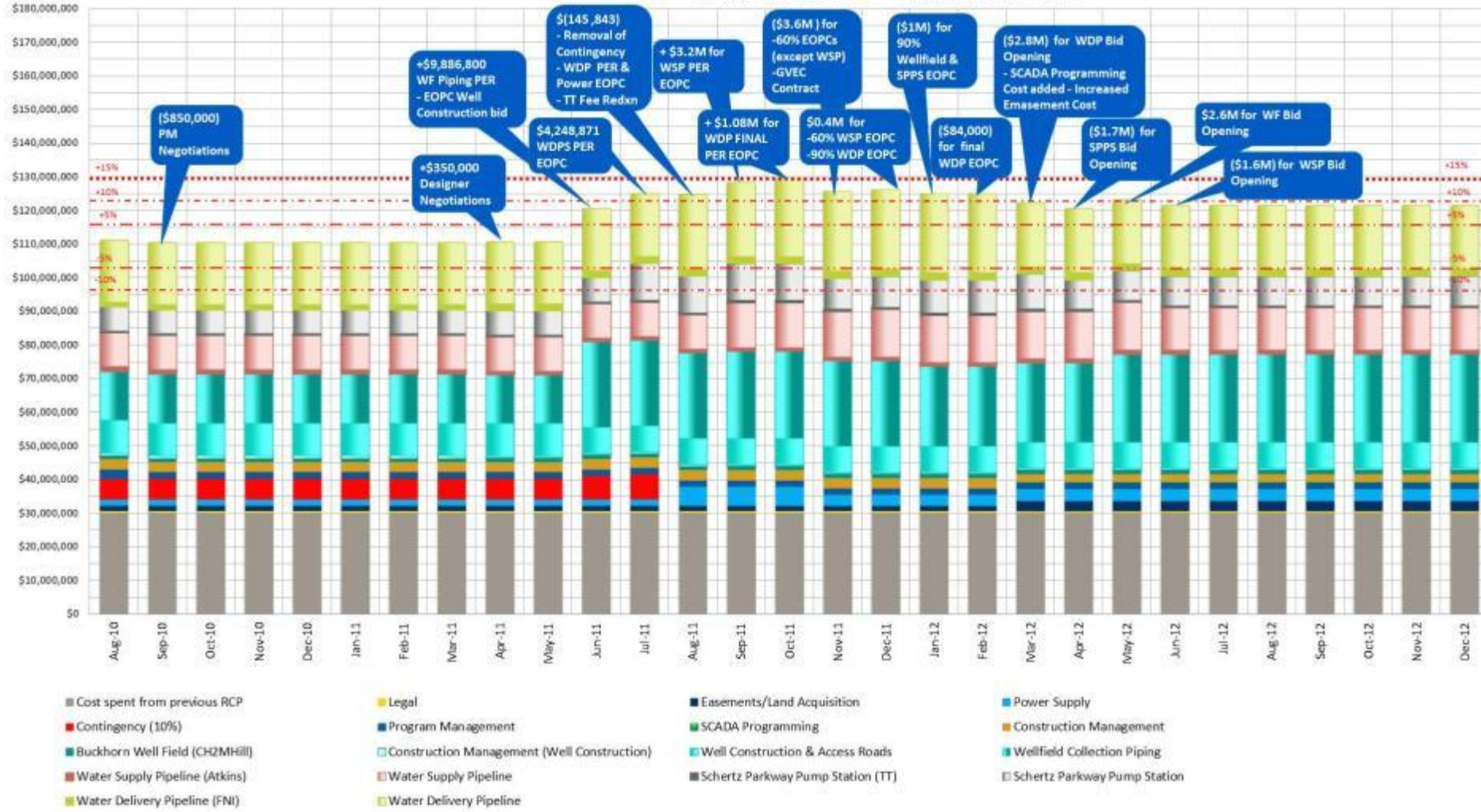
CLASSIC MONTHLY COSTS VERSUS ACTUALS AND RUNNING TOTAL

Total Contractor's Cash Flow Projection



WHAT IS THE PROGRAM COST, AND WHY DID IT CHANGE?

REGIONAL CARRIZO PROJECT — Program Overall Cost Trend



DO YOU NEED A DETAILED PRIMAVERA SCHEDULE?

Activity ID	Activity Description	Orig Dur	Rem Dur	%	Early Start	Early Finish	Total Float
6235	Submit Final Plans 90 % ,Project Manual & SWPPP	0	0	100		16MAR12A	
6240	Perform QA/QC	10	0	100	19MAR12A	30MAR12A	
174	Design Complete - Water Supply Pipeline	0	0	100		29MAR12A	
6245	Secure Permits	1	0	100	06APR12A	06APR12A	

BID & AWARD PHASE

6300	Prepare Bid Documents	10	0	100	02APR12A	13APR12A	
6310	Prepare Advertisement	6	0	100	09APR12A	16APR12A	
6305	Ready to Advertise	0	0	100	16APR12A		
6315	Bid Period	31	18	43	16APR12A	17MAY12	3
6325	Review Bids/Recommend to Award	6	6	0	01JUN12	08JUN12	6
6330	Bid Protest Period	20	20	0	01JUN12	28JUN12	6
6335	Board Approval	25	25	0	01JUN12	06JUL12	1
6345	Board Award	0	0	0	10JUL12		0
6340	Finalize Contract	38	38	0	11JUL12	31AUG12	19

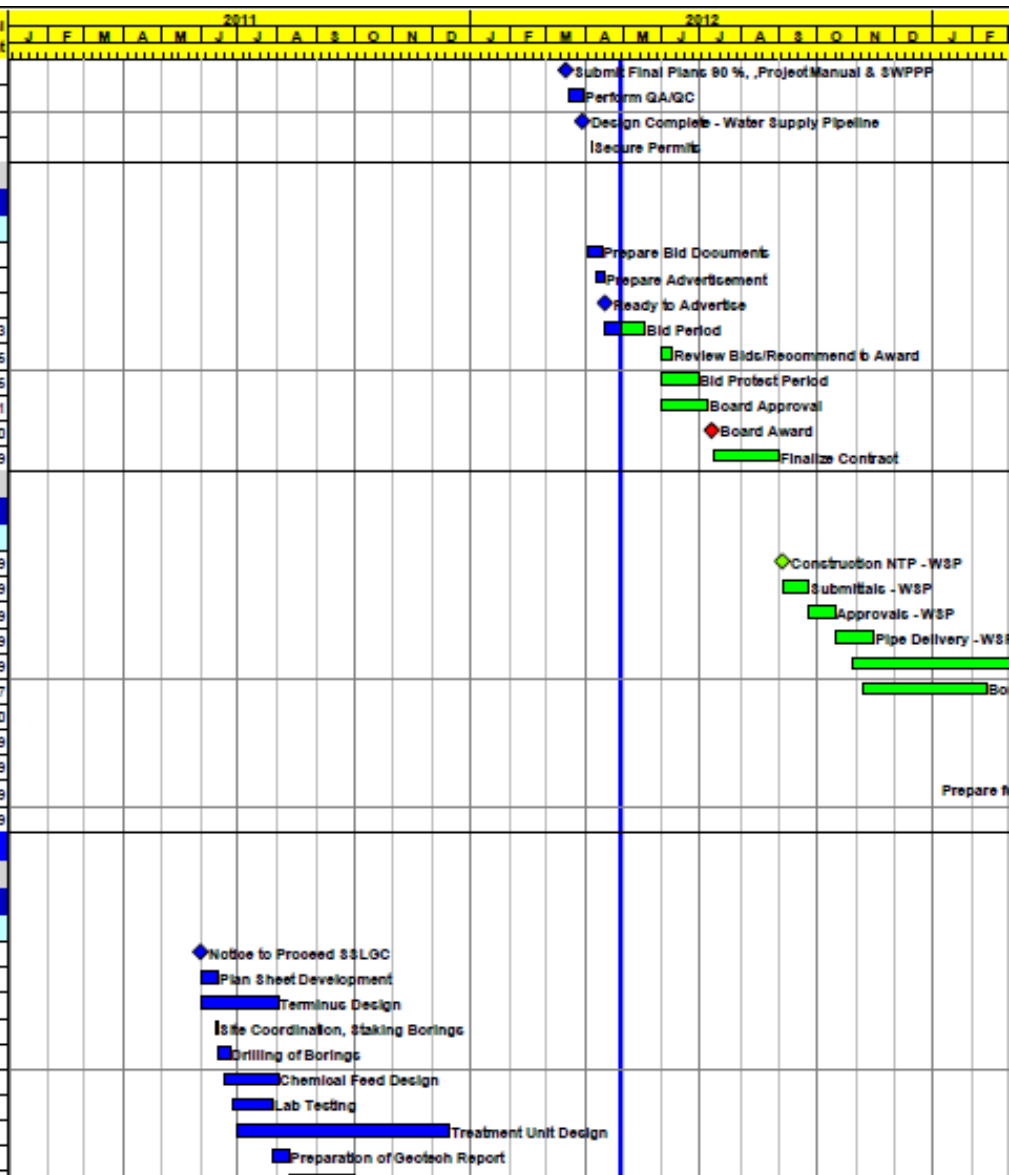
CONSTRUCTION PHASE

6400	Construction NTP - WSP	0	0	0	04SEP12		19
6405	Submittals - WSP	15	15	0	04SEP12	24SEP12	19
6410	Approvals - WSP	15	15	0	25SEP12	15OCT12	19
6415	Pipe Delivery - WSP	22	22	0	16OCT12	14NOV12	19
6420	Pipe Installation - WSP	200	200	0	30OCT12	15AUG13	19
6425	Boring/Tunnels - WSP	65	65	0	06NOV12	12FEB13	267
6430	Testing - WSP	45	45	0	01JUL13	03SEP13	140
6435	Revegetation - WSP	30	30	0	23JUL13	03SEP13	19
6440	Substantial Completion - WSP	0	0	0		03SEP13	19
6445	Prepare for Final Completion/Punchlist - WSP	30	30	0	17SEP13	28OCT13	39
6450	Final Completion - WSP	0	0	0		31OCT13	39

PIPELINE SCHERTZ SEGUIN LGC

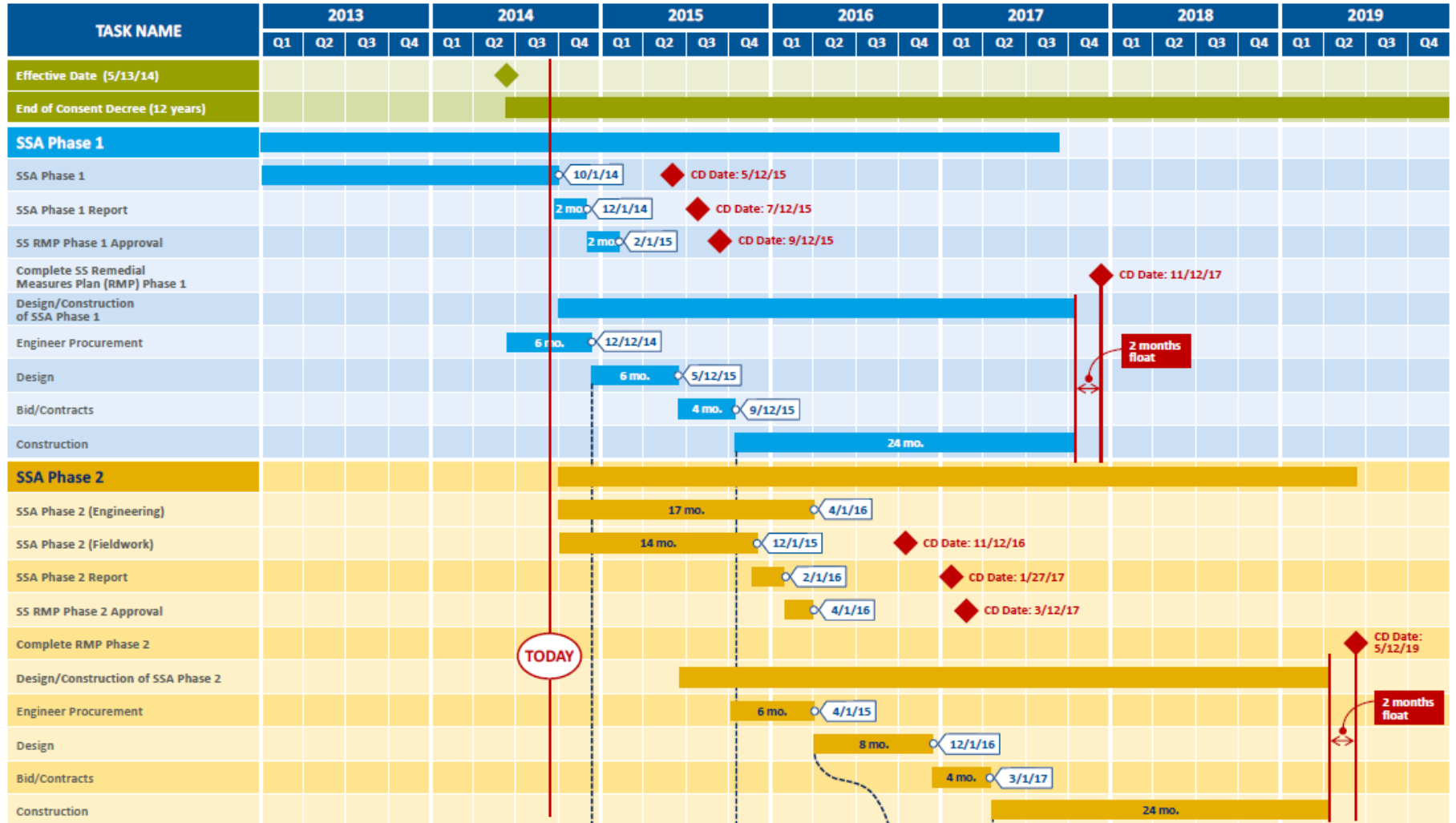
PRELIMINARY & FINAL DESIGN

7000	Notice to Proceed SSLGC	0	0	100	01JUN11A		
7045	Plan Sheet Development	11	0	100	01JUN11A	15JUN11A	
7060	Terminus Design	44	0	100	01JUN11A	01AUG11A	
7005	Site Coordination, Staking Borings	2	0	100	13JUN11A	14JUN11A	
7010	Drilling of Borings	8	0	100	15JUN11A	24JUN11A	
7050	Chemical Feed Design	31	0	100	20JUN11A	01AUG11A	
7015	Lab Testing	23	0	100	27JUN11A	27JUL11A	
7055	Treatment Unit Design	76	0	100	01JUL11A	15DEC11A	
7020	Preparation of Geotech Report	10	0	100	28JUL11A	10AUG11A	



EXECUTIVE SCHEDULE

City of Shreveport - EPA Consent Decree Critical Schedule Items 1 of 2



PERMITTING LOG: WHAT, WHO, WHEN

Anticipated Dates

Phase: I Submit during 60% Design

Phase: II Submit during/after 90% Design

Permit is responsibility of Contractor

SAWS – REGIONAL CARRIZO PROJECT Permitting/Authorization/Approval Log

Responsible	Phase	Permits/Authorizations/Approvals	Agency	Documented on Prolog	SAWS Review Read.	Date Submitted to SAWS	Date Received From SAWS	Submittal Date to Agency	Anticipated Approval Date	Actual Approval Date
B&V	I	CWA §404 permit (NWP 7 & 12)	USACE	x	Yes	12/22/2011	1/17/2012	1/23/2012	3/23/2012	
	I	Amendment to Reverification Permit for the Wellfield	USACE	x	Yes	-	-	-	-	-
	I	Texas Antiquities Permit	THC	x	No	-	-	Jun-11	Jun-11	Jul-11
CH2M Hill	II	Plan Review/Permit to Construct	TCEQ					Feb-12	Mar-12	
	II	Utility & Pipeline Installation Request	Gonzales County	x				4/4/2012		
	II	County Road Crossing Permit	Gonzales County	x						
	II	Public Water Well Permit	TCEQ		No					
	I	Driveway & Culvert Permit (submitted by SAWS)	TxDOT	x	No					
	II	Gonzales County Floodplain Permit (submitted by SAWS)	Gonzales County	x	Yes					
	I	Pipeline Authorization and Driveway Permit (submitted by SAWS)	Gonzales County	x	Yes					
	II	NPDES general stormwater construction permit, on- & off-site	TCEQ		No					
Atkins	II	Permit to Construct	TCEQ	x	No			3/12/2012		4/26/2012
	I	Permit to cross roads and install within TXDOT right of way	TxDOT		Yes	12/9/2011	1/6/2012	1/12/2012	3/12/201	
	I	Driveway & Culvert Permit	TxDOT		No	-	-		3/31/2012	
	I	Pipeline/Transmission Crossings	GVEC		Yes	9/30/2011	9/30/2011	9/30/2011	10/30/2011	12/8/2011
	I	Pipeline/Transmission Crossings	Koch Pipeline		Yes	12/9/2011	12/22/2011	1/11/2012	3/11/2012	
	I	Pipeline/Transmission Crossings	Houston Pipeline	x	Yes	12/9/2011	12/22/2011	1/11/2012	3/11/2012	3/28/2012
	I	SSLGC Approval	SSLGC		No	-	-	12/9/2011	12/15/2011	12/15/2011
	I	County permit to install within county ROW (Bore Permit)	Gonzales County	x	Yes	12/9/2011		2/6/2012	3/31/2012	2/16/2012
II	NPDES general stormwater construction permit, on- & off-site	TCEQ		No						

CLIENT EXPECTATIONS

- **Reporting and Accountability**
 - Meetings
 - Monthly reports
- **On time**
- **On budget**
- **Good reasons if they are not**
- **Deal with tough technical and administrative issues.**

SECTION 5 WHY A PROGRAM MANAGER?

WHAT IS THE NATURE OF THE PROJECT?

- Relatively large project; over \$100,000,000 or more than half of your entire CIP budget.
- Brand new technology; membranes, piping, type or project.
- High profile project: it must succeed by being in place by a fixed time and operate perfectly.
- Have an external contract in place with fixed points of schedule
- Project/Program has multiple construction projects and designers that require close coordination.

WHAT IS YOUR SITUATION?

- Limited staff to manage large projects.
- Limited administrative and IT abilities for software tools.
- Completely un-familiar with the new technology or facility type.
- Limited skill set to cover contractual requirements.

IF YOU ARE HIRING A PROGRAM MANAGER

- **Start early to get your PM on board.**
 - Hire someone you trust.
 - Start at least 90 days before the other consultants.
 - Establish technical features and limitations.
 - Set baseline timeline and budgets.
 - Set up reporting requirements.
- **Divide and conquer**
 - Phase and scope the individual components.
 - Engage designers to fit the scope.

FINAL THOUGHTS

- Don't over complicate it.
- Use graphics to communicate.
- Work to the lower right bottom line.
- Allow room for the un-expected (Float and contingences).
- Scope the PM to meet the needs.
- Fee will match the scope; 2.5% to 7.5% and beyond.

QUESTIONS?



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