

On Being a Leader: Books to Help Make You Shine

(and bonus materials)

Moderator:

**Lisa Deane, Chief Member Services Officer
State Bar of Arizona**

Presenters:

Douglas S. Brown, Executive Director Connecticut Bar Association

Douglas has invested the last 20 years of his career helping people and organizations become more effective. Currently the Executive Director of the Connecticut Bar Association, he has practiced law with a leading Connecticut firm and as in-house counsel before becoming a global business executive, educator, speaker and executive coach. He has extensive experience in helping not for profit organizations, entrepreneurial businesses, attorneys and legal organizations. Doug's business and career advice has been featured in publications such as The Hartford Business Journal, The Chicago Tribune, Inc. Magazine, Wired.com and Fox Business.

Jeff R. Davis, Executive Director State Bar of Georgia

Jeff has been the Executive Director of the State Bar of Georgia since July 2014. Previously he served as Director of the Judicial Qualifications Commission, the state agency that regulates the discipline of judges. Jeff previously served as real estate counsel for Caribou Coffee Company and thereafter was in private practice for 12 years in Madison, Georgia. During his early career, Jeff was an attorney in the Office of General Counsel of the State Bar of Georgia, where he prosecuted disciplinary cases. Jeff earned his J.D. from Georgia State University College of Law. Jeff holds a master's degree in theological studies from Emory University's Candler School of Theology and is an ordained minister.

Kallie Donahoe, Barristers Club Director The Bar Association of San Francisco

Kallie is the Director of the Barristers Club at The Bar Association of San Francisco. The Barristers Club includes attorneys in their first 10 years of practice and law students around the Bay Area. She oversees the Barristers Board of Directors, 18 Sections, and 5 Committees – totally 100+ events a year! She lives in San Francisco, but travels the world every chance she gets!

**Mahmood U. Sheikh, Deputy Executive Director
Idaho State Bar**

Mahmood is the Deputy Executive Director for the Idaho State Bar and the Idaho Law Foundation and has served in this capacity since July 2010. Prior to his arrival at the Idaho State Bar / Idaho Law Foundation, Sheikh was the Assistant Athletic Director for Annual Giving / Buff Club Director for the University of Colorado – Boulder. Sheikh went to Colorado after working nearly six years with the University of Idaho Athletic Department in various capacities including Assistant Athletic Director / Executive Director for Vandal Boosters, Inc. He graduated from the University of Idaho with a Bachelor of Science in Business Marketing and a Masters degree in Education, Educational Leadership. In 1999, he served as Associated Students University of Idaho (ASUI) President. A native of Moscow, Idaho, he is married to the former Amity Vacura of Winchester, Idaho. The couple has a son, Zain, and a daughter, Ara.

Favorite Leadership Quotes:

Submitted by Mahmood Sheikh:

"Life is a checkerboard, and the player opposite you is time. If you hesitate before moving, or neglect to move promptly, your men will be wiped off the board by time. You are playing against a partner who will not tolerate indecision!" - Napoleon Hill

Perfectly fits with two quotes of similar themes:

"You are either green and growing, or ripe and rotting." - Frostery Westering

"Get busy living or get busy dying." - Red from Shawshank Redemption

Submitted by Kallie Donahoe:

"If you have some respect for people as they are, you can be more effective in helping them to become better than they are."

- John W. Gardner (1912-2002) American educator and social activist

"The children now love luxury; they have bad manners, contempt for authority; they show disrespect for elders and love chatter in place of exercise. Children are now tyrants, not the servants of their households. They no longer rise when elders enter the room. They contradict their parents, chatter before company, gobble up dainties at the table, cross their legs, and tyrannize their teachers."

- Attributed to Socrates (469–399 B.C.)

Recommended Books and Other Readings on Leadership

A. Doug Brown's Recommendations List of Books for Leaders – Top 15 + 15

And yes, I have read them all!

Top 15 in rough order

1. [Good to Great by Jim Collins](#) by Jim Collins
2. [The First 90 Days](#) by Michael Watkins
3. [Drive](#) by Dan Pink
4. [A Whole New Mind](#) by Dan Pink
5. [How to Think Like a CEO](#) by D.A. Benton
6. [Turn This Ship Around](#) by L. David Marquet
7. [The Power of Habit: Why We Do What We Do in Life and Business](#) by Charles Duhigg
8. [What Got You Here Won't Get You There: How Successful People Become Even More Successful](#) by Marshall Goldsmith
9. [Triggers: Creating Behavior That Lasts--Becoming the Person You Want to Be](#) by Marshall Goldsmith
10. [Start with Why: How Great Leaders Inspire Everyone to Take Action](#) by Simon Sinek
11. [Leaders Eat Last](#) by Simon Sinek
12. [Winning Under Fire: Turning Stress into Success the US Army Way](#) by Dale Collie
13. [Spin Selling](#) by Neil Rackham
14. [Blink](#) by Malcolm Gladwell
15. [The Energy Bus: 10 Rules to Fuel Your Life, Work, and Team with Positive Energy](#) by Jon Gordon

Next 15 in alphabetical order

16. [15 Secrets Successful People Know About Time Management](#) by Kevin Kruse
17. [Be our Guest – Perfecting the Art of Customer Service](#) by the Disney Institute
18. [E Myth Mastery](#) by Michael Gerber
19. [Getting to Yes](#) by Roger Fisher and William Ury
20. [Managing the Professional Service Firm](#) by David Maister
21. [Monday Morning Leadership](#) by David Cottrell
22. [Never Eat Alone](#) by Keith Ferrazi
23. [Sleep for Success! Everything You Must Know About Sleep But are Too Tired to](#) Ask by Dr. James Maas
24. [The Great Game of Business](#) by Jack Stack
25. [The Hamster Revolution: How to Manage Your Email Before It Manages You](#) by Mike Song
26. [The Last Lecture](#) by Randy Pausch
27. [The Tipping Point: How Little Things Can Make a Big Difference](#) by Malcolm Gladwell
28. [To Sell is Human: The Surprising Truth about Moving Others](#) by Dan Pink
29. [When Sparks Fly – Harnessing the Power of Group Creativity](#) by Dorothy Leonard and Walter Swap
30. [Why Normal Isn't Healthy](#) by Bowen White, MD

My website can be found at: www.douglasbrownjd.com

B. Jeff Brown's Review of:

[Leaders Eat Last: Why Some Teams Pull Together and Others Don't](#) by Simon Sinek

Marine leaders are expected to eat last because the true price of leadership is the willingness to place the needs of others above your own. Great leaders truly care about those they are privileged to lead and understand that the true cost of the leadership privilege comes at the expense of self-interest.

You can easily judge the character of a man by how he treats those who can do nothing for him.

I know of no case study in history that describes an organization that has been managed out of a crisis. Every single one of them was led.

Good leadership is like exercise. We do not see any improvement to our bodies with day-to-day comparisons. In fact, if we only compare the way our bodies look on a given day to how they looked the previous day, we would think our efforts had been wasted. It's only when we compare pictures of ourselves over a period of weeks or months that we can see a stark difference. The impact of leadership is best judged over time.

If your actions inspire others to dream more, learn more, do more and become more, you are a leader.

C. Kallie Donahoe's Recommendations

Interesting Articles or Blogs

Corporate Leadership Development Must Include Generation

- Today, the average employee is 42 years old before they receive leadership training and according to a study by Jack Zenger written up at the Harvard Business Review, people usually start supervising others at around age 30. For Gen Y, companies cannot afford to wait and must start investing in their future leaders now!

We Wait Too Long to Train Our Leaders

- Practicing anything mildly important, like say skiing or golf, without training is inadvisable. The fact that so many of your managers are practicing leadership without training should alarm you.

- <http://zengerfolkman.com/ebook/>

Great Leaders Embrace Office Politics

- Herminia Ibarra, in her book *Act Like Leader, Think Like a Leader*, stresses how we need to try out different leadership styles and behaviors if we wish to grow — and that latching on to authenticity can be an excuse for sticking with what is comfortable. **In fact, leadership may often feel uncomfortable.**

Millennials Monthly: A Look Back at Other Maligned Generations

- "Older generations have probably worried about the youth ruining everything since the dawn of civilization."

- “Like millennials, beatniks and hippies were characterized by older generations as lazy, frivolous, morally lax, and — with their political and social demands — whiny. If you believe the critics, our self-centered millennial generation might be upset to know that even the criticisms of us are not new.

Books

[The Leadership Challenge](#) by Barry Posner and James M. Kouzes

D. Mahmood Sheikh’s recommended reading: [Think and Grow Rich](#) by Napoleon Hill

1. Summary of Think and Grow Rich: <http://www.actnow.ie/files/ThinkandGrowRich.pdf>
2. Quick summary of Think and Grow Rich: <http://nikzrocks.xyz/wp-content/uploads/2015/12/4.png>
3. Famous failures: <https://josedagaladotcom.files.wordpress.com/2013/07/famous-failures.jpg>