# St. Louis Area Business Health Coalition MEMBERSHIP OVERVIEW





As a nonprofit organization, the St. Louis Area Business Health Coalition (BHC) represents leading employers, providing health benefits to thousands of lives in Missouri and millions nationally. Since 1982, the BHC has supported employer efforts to improve the well-being of their enrollees and enhance the quality and overall value of their investments in health benefits. A nonprofit organization, the BHC strives to make health care work better for businesses, their employees, and the larger communities they serve. To learn more, please visit www.stlbhc.org or follow the BHC on Twitter and LinkedIn.

# Why Join the BHC?



**STAY AHEAD OF THE CURVE** by tapping into the BHC network's vast knowledge of regional and national health care trends.



**INFLUENCE THE MARKET** by being part of a well-recognized, independent employer voice for value-driven health care.



**SHARE BEST PRACTICES** and learn from experts in the fields of health benefits, human resources, data benchmarking, and workplace well-being.



**REALIZE GREATER COST EFFICIENCIES** through group-negotiated pricing, vendor performance standards, audits, and financial guarantees for select services.



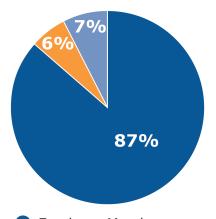
**COMMUNICATE AND NETWORK** with peers from nearly 70 leading St. Louis and national organizations at our member-exclusive events throughout the year.

# About the BHC

# 67 member organizations headquartered in 12 different states



# **Membership Breakdown**



Employer Members

Health Care HR Partners

Sustaining Members

# **Number of Employees**



20,000+ 11%

# **Industries Represented**

Agriculture, Forestry and Fishing

Construction

**Educational Services** 

Finance, Insurance & Real Estate

Health Care & Social Assistance

Manufacturing

Mining

Public Administration

Transportation

Utilities

Wholesale or Retail Trade

# **Our Members**

To view a current listing of all BHC member organizations, please visit www.stlbhc.org/page/Members.



































































































































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# Meet our Team



**Allison Ball** Manager, Research & Analytics



**Dave Heaton** Senior Pharmacy Product Manager



**Todd Boedeker, MA**Senior Manager,
Communications & Event Operations



**Brandi Konkel** Administrative & Health Policy Associate



**Lynn Cao, MS** MHI Data Analyst I



**Justin Powless, MA**MHI Operations Manager



**Angela Christman** Accounting & Administrative Associate



**Laurel Pickering, MPH** President & CEO



**Kayley Delashmit, мрн, срн, LssgB** Manager, Well-being Strategy & Member Services



**Jadon Schroeder** MHI Data Analyst I



**Kelci Hannan, PhD, ATC** Director, Research & Analytics



**Melanie Watson** Operations Manager





**Patty Bedborough** Chief Financial Officer Parkway School District



Mark Riley
Sr. Manager, Health & Welfare
Anheuser-Busch Companies, LLC



Linda Brady
Member-at-Large\*
Global Benefits: Healthcare &
Well Being Strategy
The Boeing Company



**Kristine Schuster**Vice President, Human Resources
MLC



Alison Casler Sr. Vice President, Chief Human Resources Officer Drury Hotels Company, LLC



**Chad Thompson**Corporate General Manager of
Human Resources
North American Lighting, Inc.



**Misi Holmberg**Director, Benefits
Panera, LLC



**Kirsten Tidd**Manager, Health and Wellness
Spire Inc.



**Marla Langenhorst**  *Treasurer\** Director, Benefits Ameren Corporation



**Dave Toben**Immediate Past President\*
Sr. Director - Total Rewards
Bi-State Development/Metro



**Mickey Luna**Vice President, Human Resources
Saint Louis University



John Ziegler
President\*
Senior Vice President &
Chief Administration Officer
Arch Resources, Inc.



**Valerie Peters**Vice President, Human Resources
Olin Corporation

# Education & Networking



Explore new trends, best practices, and employer case studies on the design and implementation of value-driven health benefit programs.



Learn about important pharmacy topics, including the drug pipeline, pricing and utilization management strategies, policy regulations, and PBM programs.



Listen to vendor pitches and review RFI responses for innovative benefit, HR, and well-being solutions to aid your organization in selecting the right partners.



Examine developments affecting the health care market and organizational well-being with nearly 300 community attendees at our annual spring conference.



Hear from nationallyrecognized, high-quality speakers and network with over 400 business, health care, and policy leaders at our annual fall conference.



Review peer insights and strategies to build a culture of health and improve the well-being and productivity of your organization's employees.

"I believe the sharing of information and ideas across the many member organizations provides tremendous value. Not every organization has the depth of knowledge needed on every issue faced. Having collective discussions and getting to know our peers at other companies provides the ability to easily expand our knowledge base with the help of other learned peers."

# **Health Solutions**







### **Well-being Toolkits**

Access employee-focused campaigns, educational resources, and communication templates for various well-being topics.



### **Vendor Solutions**

Explore digital health and benefit solutions with our comprehensive vendor RFI results and Innovator Showcase.



### **Flu Shot Program**

View preferred vendors and discounted pricing for onsite flu shot clinics and retail pharmacy vouchers.



# **Business Health Culture Award**

Apply to be recognized as a leader in employee health and well-being through our annual award process.



### **Health & Benefit Fairs**

Educate employees on health care pricing and quality with an interactive game and informative handouts.



### **Training Courses**

Advance your culture of health with live and virtual trainings for employees, wellness champions, and managers.

"We have seen firsthand the positive impact of the BHC's employee-focused campaigns and educational resources on our workforce. By participating in the Healthy Hearts@Work campaign over the last three years, we have helped our employees make healthier lifestyle choices. Prioritizing our employees' health and providing them with the necessary tools and resources has resulted in increased engagement and a stronger sense of community within our organization."

Brenda Dooley-Artis, Director of Benefits & Risk Management, Special School District of St. Louis County

# **Pharmacy Benefits**

Participating Employers

Over **300,000** Covered Lives

\$182 million

in savings from clinical management programs

Over \$39 million in annual price improvements

Over \$20 million in specialty solutions savings

S172 million in rebates passed back to employers

In 2002, several St. Louis employers requested that BHC group purchase PBM services on behalf of members, in order to ensure transparency, accountability, and best in class pricing.

# **Program Highlights**

- Annual market check delivering price improvements above and beyond built-in contract savings.
- → Annual financial audits assessing rebates and 100% of claims to ensure PBM compliance with contract terms.
- Competitive utilization management fee with wrap-around pharmacy management fund, eliminating additional invoices and "nickel and diming."
- → Plan design control enabling each employer to customize needs to its unique population and culture.
- → Dashboard reports providing quarterly and annual benchmarking data to compare individual performance to BHC aggregate and peers.
- Dedicated account team through BHC and PBM, acting as an extension of your benefits team for all pharmacy needs.
- ➡ Bi-monthly user meetings shedding light on industry trends, impending drug pipeline, PBM programs, and employer performance.
- Online Pharmacy 101 course offers employer benefits leaders an opportunity to learn the fudamentals of pharmacy benefits.

# **PMI Employers**

AAF International

Ameren Corporation

Bass Pro Shops, Inc.

Baxter Credit Union (BCU)

Bi-State Development/Metro

Black & Veatch Holding Company

Caleres

City of St. Louis

Columbia Public Schools

Daikin Applied Americas, Inc.

Diocese of Springfield in Illinois

The Doe Run Company

Drury Hotels Company, LLC

**Emmaus Homes** 

Ferguson-Florissant School District

First Busey Corporation

Francis Howell School District

Frontline Managed Services

Graybar Electric Company, Inc.

ICL

Leadec

Lutheran Senior Services

Mo-Kan Teamsters Health & Welfare Fund

North American Lighting, Inc.

Northwest R-I School District

Olin Corporation

Parkway School District

Pattonville School District

Robert Half International, Inc.

Rockwood School District

Saint Louis County

Saint Louis Public Schools

Saint Louis University

Sammons Financial Group

Shelter Insurance

Special School District of St. Louis County

Spire Inc.

Strike Construction

Tucson Electric Power

Unigroup, Inc.

University of Missouri

Watlow

Webster University

WestRock Co.

Wieland North America

For more information, please contact Dave Heaton at **dheaton@stlbhc.org** or (314) 721-7800.

"The BHC provides the best value in pharmacy pricing for our employees and members and excellent support on health-related issues. Working with, not only pharmacy benefit providers, but utilizing the foundation to research hospital systems to ensure we're getting value and care at a competitive price."

# **Data Insights**



# **Quick Surveys**

See employer survey responses on trending topics in health benefits, human resources, and workplace well-being.



### **Benefit Benchmark Reports**

View the latest reports summarizing employer strategies for benefit plans, policies, and programs.



## Hospital Industry Overview

Explore financial and quality data for St. Louis hospitals and outpatient facilities.



# Midwest Health Initiative

Examine health care utilization, diagnosis, and cost trends among Missouri's commercially insured population.



### **Sage Transparency**

Analyze price and quality data for thousands of hospitals across the United States with this interactive tool.



### The Leapfrog Group

Search patient safety ratings for hospitals and ambulatory surgery centers in your community.

"Partnering with the BHC allows us to understand the different dynamics and influences of health care, whether it's the data and analytics or the actual delivery of care. Ultimately, our goal is to help our employees and their families and really support them from a well-being perspective."

# Policy Advocacy



The BHC closely monitors legislative and policy activities on a local, state, and federal level that have an impact on health care quality, affordability, and safety, as well as employer-sponsored benefit plans. In addition to tracking new bills and providing regular updates to members, the BHC also provides employers access to an archive of summary documents for important policy proposals and laws; commentary on draft legislation; and letters to elected officials and coalition allies.

### **Pharmacy Legislation**

- Any Willing Pharmacy
- Acquisition Cost Reimbursement
- Mandated Dispensing Fees
- 340B Pharmacies
- White Bagging
- Drug Price Reform

# **Health Care Legislation**

- Primary Care Investment
- Surprise Billing
- CMS Reporting on Preventable Errors
- HDHP-HSA First Dollar Coverage
- Telehealth Adaptive Questionnaires
- Dialysis Facilities' Anti-Competitive Behavior





"The BHC brings the employer voice to the table. As a payer in the health care field, it's incredibly important to have that voice represented."



# X @stlbhc

# in St. Louis Area Business Health Coalition



