

# PDGM – 2019 Home Health Final Rule ½ Day Workshop: Preparation Can Not Start Soon Enough!

May 7, 2019 | Noon-5:00pm CST



## The Tennessee Association for Home Care presents PDGM – 2019 Home Health Final Rule Workshop: Preparation Can Not Start Soon Enough!

**Date:** May 7, 2019

**Time:** 12:00 pm - 5:00 pm Central Time

**Location:** The Franklin Marriott Cool Springs Hotel, 700 Cool Springs Blvd, Franklin, TN 37067 in Saddle Meeting Room

**Description:** The most significant change in Homecare Reimbursement in 20 years will go into effect January 2020. The Patient Driven Groupings Model - PDGM is complicated, confusing and overwhelming. CMS has provided some data on the revenue impacts and new PDGM components, but there is more to be considered. Operational areas likely impacted under the new payment model include referral and sales management, intake, revenue cycle, operational reporting, order and supply management and much more. This workshop will highlight the areas impacted and outline potential process changes to assist in optimizing operations performance under PDGM.

1. Outline how agencies will need to consider process changes in their business operations as a result of PDGM
2. Define key operations points that will likely require changes and the risks involved if adequate changes are not made
3. Outline potential strategies for process revisions and adjustments to achieve a successful operational transition under PDGM
4. Share meaningful insights on clinical categories, utilization and other characteristics using claims data
5. Provide data drill downs on Therapy Utilization, lengths of stay, LUPAs and other operational metrics under PDGM
6. Provide a Checklist of things to begin implementing today be to ready for a 2020 implementation.



**Speaker:** Melinda A. Gaboury is co-founder and Chief Executive Officer of Healthcare Provider Solutions, Inc. (HPS). Melinda Gaboury and Mark Cannon founded the company in April 2001 to provide financial, reimbursement, billing, operational and clinical consulting to the home care and industries. Melinda attended Cumberland University in Lebanon, Tennessee and received her Bachelor of Business Administration in Accounting. With more than 27 years in home care, Melinda has over 17 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts Home Care and Hospice Reimbursement Workshops and speaks at state association meetings throughout the country.

# The Tennessee Association for Home Care

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**May 7, 2019 | Noon-5:00pm CST**

## REGISTRATION

1. Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

2. Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

3. Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Agency: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

**\*Workshop Registrations will be confirmed by email along with the handout link. Please list additional names on a separate page.**

**\*\*TAHC Annual Conference May 6 & 7, 2019 is a separate registration [Click here to register.](#)**

## WORKSHOP PRICING - INCLUDES LUNCH:

### Member Price:

\$140.00 For 1 or 2 attendees (per attendee)

\$120.00 For 3 or more attendee (per attendee)

### Non Member Price:

\$294 For 1 or 2 attendees (per attendee)

\$252 For 3 or more attendee (per attendee)

**ONLINE Registration:** Go to [www.tnhomecare.org](http://www.tnhomecare.org) - NOTE: YOU MUST LOG-IN FIRST IN ORDER TO PAY TAHC MEMBER PRICES. After you LOG-IN Click 'Education' then Click 'Event calendar' Scroll down & Click PDGM – 2019 Home Health Final Rule Workshop: Preparation Can Not Start Soon Enough!' which is listed under 'Community Calendar' then click on 'Register Button'. Enter your attendee(s) information & For 3 or more attendees from the same company the discount option is listed under [Attendee Selections \\$120.00 & \\$140.00](#) For 1 or 2 attendees from the same company for each person - Online Registration accepts most types of card payments (Bank Debit Cards, VISA, MasterCard, American Express, Discover, etc.)

**Payments by Mail:** When paying by mail, send check made payable to TAHC & mail to **TAHC, P.O. Box 140087, Nashville, TN 37214**. We do ask that you email your registration page to [rochelle@tnhomecare.org](mailto:rochelle@tnhomecare.org) before mailing to guarantee enough programs and meal arrangements.

**Hotel Information:** The Franklin Marriott Cool Springs Hotel, 700 Cool Springs Blvd, Franklin, TN 37067, is offering TAHC Conference attendees a discounted group rate of **\$155** - Online room reservations are now just a click away: [Franklin Marriott Cool Springs](#) Contact the Franklin Marriott Hotel directly at 615-261-6121. You MUST mention the TAHC Spring Conference in order to receive reduced rate OR call 1-888-403-6772 **Cut-off date April 14, 2019**

**REFUNDS/ON-SITE REGISTRATION:** The registration fee, less a \$50 handling charge, is refundable if notice is received in writing at TAHC by March 1, 2019. NO REFUNDS AFTER March 10, 2019. Substitutions are welcome. Add \$50 when registering on-site. Any questions contact [Rochelle@tnhomecare.org](mailto:rochelle@tnhomecare.org) or 615-885-3399. **No credit will be given for no-shows or for cancellations within three weeks of the workshop date.**

*This activity has been submitted to the Tennessee Nurses Association for approval to award contact hours. The Tennessee Nurses Association is accredited as an approver of continuing nursing education by the American Nurses Credentialing Center's Commission on Accreditation.*