

AT-A-GLANCE May 5 – 7, 2019 Franklin Marriott Cool Springs

Sunday, May 5th, 2019

12:30pm-1:30pm : Home Health Advisory Group Meeting
 2:00pm-4:00pm: Board Meeting
 5:00pm-6:00pm: Conference Attendee Registration (optional) *WellSky Hotel Key Card Sponsor
5:00pm-6:00pm: Exhibit Booths Set-up (option to set-up Monday)
 5:30pm-6:30pm: Hospice Advisory Group Meeting
 5:30pm-6:30pm: PSSA Advisory Group Meeting

Clydesdale
 Clydesdale
 Conf Reg.
 Salons 1-5
 Appaloosa
 Clydesdale

Monday, May 6th, 2019

8:00am-4:00pm: Attendee Registration *Corridor Nametag Sponsor
11:00am – 11:45am: Exhibit Booths Set-Up (option to set-up Sunday)
 8:00am-8:30am: Breakfast *Brightree Breakfast Sponsor
8:30am: TAHC President Melanie Keller Welcome & President Address
9:00am-10:15am: KEYNOTE: Hitting the Mark!, We will Kick-off the conference with leadership expert Dr. Chuck Carringer. This session will encourage, inspire, appreciate and challenge attending home care providers to continue their vital work, even taking their performance to the next level, while recognizing the challenges they face. This inspiring and challenging session will explore 7 attributes of home care providers who "Hit the Mark".

Conf Reg.
 Salons 1-5
 Salons 1-5
 Salons 1-5

10:15am-10:30am: Refreshment Break in Salons 1-5**Concurrent Sessions from 10:30am-11:45am**

Home Health: PDGM – The Rule from 10,000 Feet!, Melinda A. Gaboury, COS-C, President, Healthcare Provider Solutions, Inc. **Saddle**
 The most significant change in Homecare Reimbursement in 20 years will go into effect January 2020. The Patient Driven Groupings Model - PDGM is complicated, confusing and overwhelming. CMS has provided some data on the revenue impacts and new PDGM components, but there is more to be considered. Operational areas likely impacted under the new payment model include referral and sales management, intake, revenue cycle, operational reporting, order and supply management and much more. This session will provide an overview to the regulation and breakdown the basics under PDGM: 1. Outline the history of the rules leading to this change to PDGM; 2. Outline the calculation of a case mix grouping under PDGM; 3. Detail the changes to the billing structure under PDGM; 4. Provide outline of Therapy Utilization reimbursement changes, LUPAs and other reimbursement related PDGM changes

Hospice: Targeted Probe & Educate Update, Katie Wehri, Director of Home Health and Hospice Regulatory Affairs for the National Association for Home Care and Hospice (NAHC) **Franklin**

This session will cover Payment, Regulatory, Operations/Management and provide an overview of the current hospice targeted probe and educate activity with real-life examples of the types of documentation that has proven troublesome for some hospices and how issues can be avoided. A rundown of the documents that will be part of every targeted probe and educate review regardless of probe topic will be provided as will suggestions for best practices in the processes that support the claim. Palmetto hasn't started hospice TPE yet, but will likely do so very soon and there will be information to share.

PSSA: Incentivize Caregivers to refer a Caregiver, Eric Olsen, CEO, Fasturtle Digital and Retinent **Mustang**
 The biggest challenge that home care agencies are faced with presently is finding enough Caregivers to handle the demands that are increasingly being placed on them. We know that our Country is aging at a pace that is unlike anything we have ever seen. With caregiver turnover costing agencies approximately \$3,500 for every Caregiver that leaves their agency, there has to be a way to stop the bleeding. •Benchmarking findings from Home Care Pulse and how they stack up to Retinent's success; •Turnover/Retention metrics & •Snapshot on how the recruitment methods work.

MGMT: Developing Managers/Supervisors as Coaches, Dr. Chuck Carringer, President, Executive Coaching, LLC **Palomino**
 Coaching is a leadership style that features a combination of highly directive and highly supportive behaviors. In addition, coaching can be effective as a leader's primary leadership style or as a complimentary style. In this session, Dr. Chuck Carringer will examine the key principles of the coaching leadership style, the benefits and challenges of coaching employees and the three types of feedback, plus much more!

11:45am – 1:00pm: Luncheon & Award Ceremony with Exhibitors in Salons 1-5 *Amerigroup Sponsoring**Concurrent Sessions from 1:00pm-2:15pm**

Home Health: State Licensure CoPs Update, Connie Baker & Heather McCurry, East Tennessee Regional Office Surveyors **Saddle**
 This session will discuss tips and frequent findings since implementation of the new COPs which will include trends the state surveyors are seeing regarding deficiencies.

Hospice: Alzheimer's, Hope, and the Critical Present, Annette Mendola, PhD, Director of Clinical Ethics Assistant Professor, Department of Medicine The University of Tennessee Medical Center **Franklin**

The minutiae of treatment decisions at the end of life have the potential to distract families from enhancing their relationships with one another, affirming the identity and uniqueness of their loved one, and other important tasks of the critical present. This can be especially difficult in the setting of dementia, in which the dying person's ability to author his or her own story is diminishing. Nurturing families in developing "transformative hope" can help families foster a sense of meaning in adversity even as they release hope for particular outcomes.

Monday, May 6th, 2019

Concurrent Sessions from 1:00pm-2:15pm

PSSA: Caring & Coping for Alzheimer's Patients, *Sepideh Shokouhi, Ph.D., Research Assistant Professor, Psychiatry, Vanderbilt University Medical Center* **Mustang**

This session will provide an Overview of helping caregivers better care for those with Alzheimer's disease. Participants will learn skills and strategies to cope with the challenges of caregiving for dementia clients; have a better understanding of the disease, its process, available treatments & Learn Practical tips for caring for an individual with dementia, while maintaining one's own health and spirituality.

MGMT: Leading/Working in a Multi-Generational Environment, *Dr. Chuck Carringer, President, Executive Coaching, LLC* **Palomino**

Join Dr. Chuck Carringer in examining generational research and observations about the three primary generations, Baby Boomers, Generation X and Millennials, in today's work place. Included in the discussion will be commonly held generational perceptions, generational work assets and challenges, communication preferences and best practices for leading and working in a multi-generational environment.

2:15pm-2:30pm -Refreshment Break with Exhibitors in Salons 1-5

Concurrent Sessions from 2:30pm-4:00pm

Home Health: OASIS-D & VBP Best Practices, *Melinda A. Gaboury, COS-C, President, Healthcare Provider Solutions, Inc.* **Saddle**

OASIS-D is a significant part of Home Health Value Based Purchasing (VBP) as VBP is entering the 4th year of the Pilot and huge changes to the Pilot are effective January 1, 2019. This session will take you through those changes, including a restructuring of how the Total Performance Score (TPS) is actually calculated. Most importantly, this session is going to take agencies into the depths of how to peel off the layers of the calculations and how agencies can apply best practices in improving their scores with OASIS-D items and HHCAPS. *This session will emphasize how agencies should not let change dictate their future but should take control of their outcomes.* •Identify elements of OASIS-D that impact VBP and its effect; •Outline Best Practices for educating on current measures; •Detail Best Practices for review of reports and interpreting New TPS scores & •Discuss Best Practices for improving scores in items that agency doesn't technically control

Hospice: Fraud, Waste, & Abuse Update, *Katie Wehri, Director of Home Health and Hospice Regulatory Affairs for the National Association for Home Care and Hospice (NAHC)* **Franklin**

Katie will explain the current oversight activity for hospices including CMS/MACs, OIG/DOJ, OMIG (Office of Medicaid Inspector General), UPICs, RAC, CERT, the impact on hospices, and what hospices should be doing to avoid additional scrutiny from these types of oversight bodies.

PSSA: A Simple Recipe for Social Media Success, *Eric Olsen, CEO, Fasturtle Digital and Retinent* **Mustang**

As a Home Care Agency, social media is overwhelming and often feels like you're just spinning your wheels. You have to figure out where to be, how to be engaging, and how to get results—all with a limited amount of time and resources. That's why in this session we'll provide a recipe for social media that saves time and gets results to grow your business. You'll learn: •How to choose the right social networks for your business; •The 15-minute social media plan & •Getting started in the pay-to-play world of social media

ALL: 4:00pm - DON'T MISS OUT! EXHIBITOR'S WELCOME RECEPTION - WINNERS WILL BE ANNOUNCED in Salons 1-5

Tuesday, May 7th, 2019

8:00am-12:00pm: Exhibit Booths OPEN

Salons 1-5

8:00am-9:00am: Continental Breakfast with Exhibitors

Salons 1-5

Concurrent Sessions from 9:00am-10:15am

Home Health: Navigating the Home Health Medicare Cost Report - the Good, the Bad and the Ugly..., *David C. Macke, CHFP, FHFMA, Shareholder, Director of Reimbursement Services, VonLehman CPA & Advisory Firm* **Saddle**

This session will focus on the importance of the Medicare cost report and include highlights of recent MedPAC Reports. The presentation discuss the flow of the cost report and critical data elements that are needed to complete the cost report including the PS&R report. The session will also describe the new CMS process for electronically filing cost reports through MCreF. The cost report also provides valuable management data that can be used to benchmark agency data.

Hospice: Adult Protective Services in Tennessee: Protecting Vulnerable Adults, *Vicki C. Moorehead, Adult Protective Services Director of Field Operations* **Franklin**

This presentation will explain the function of the Adult Protective Services program in Tennessee. The following will be addressed: Criteria for involvement; The investigation process; The definition of caregiver; Types of abuse investigated; The right to self-determination & Legal options.

PSSA: CHOICES Statewide Update, *Patti Killingsworth, Assistant Commissioner and Chief of Long-Term Services and Supports, Bureau of TennCare, Long-Term Services and Supports* **Mustang**

Patti will provide an update on program activities and changes. This is a great opportunity to learn the answers to YOUR many questions

Closing Session for ALL from 10:15am-11:30am

All: The Future of Telehealth in Home Care, *Dr. Stephen Shaya, Chief Medical Officer, J & B Medical* **Salons 1-5**

Innovation is impacting healthcare like never before as sweeping changes, challenges and opportunities continue to impact the healthcare industry. It is more important than ever for Home Care agencies to be able to pivot within this evolving landscape to meet the demands of clients, government bodies and other key stakeholders. There's no question of telehealth's potential and its inevitable necessity in the home care landscape. Join Stephen to learn how to position yourself for the future.

11:30 – EXHIBITOR FUN – DON'T MISS OUT! GRAND PRIZE WINNERS WILL BE ANNOUNCED in Salons 1-5

12:00pm-5:00pm: PDGM – 2019 Home Health Final Rule ½ Day Workshop: Preparation Can Not Start Soon Enough! Speaker: Melinda Gaboury in Saddle Mtg. Room *separate registration [Click here to Register](#)

AT-A-GLANCE May 5 – 7, 2019 Franklin Marriott Cool Springs

Example of Discounted Registration

EXAMPLE of Discounted Registration for 3 or more TAHC Attendees from same company for early bird rate:
 1st Attendee \$275
 2nd Attendee \$275
 3rd Attendee \$275
 Total \$825
 \$25.00 x 3 =
 Discount Amount of \$75

TOTAL Registration Amount \$750
**This is for EARLY BIRD REG. Before April 14th*

REFUNDS ON-SITE REGISTRATION: The registration fee, less a \$50 handling charge, is refundable if notice is received in writing at TAHC by March 1, 2019. NO REFUNDS AFTER March 10, 2019. Substitutions are welcome. Add \$50 when registering on-site. *No credit will be given for no-shows of the conference.*

HITTING THE MARK



Registration Form

1. Name: _____ Title: _____
 Email: _____
 2. Name: _____ Title: _____
 Email: _____
 3. Name: _____ Title: _____
 Email: _____
 Agency: _____
 Address: _____
 City: _____ State: _____ Zip: _____ Phone: _____

***Conference Registrations will be confirmed by email along with the handout link. Please list additional names on a separate page.**

****12:00pm-5:00pm: PDGM – 2019 Home Health Final Rule ½ Day Workshop: Preparation Can Not Start Soon Enough! Speaker: Melinda Gaboury in Saddle Mtg. Room *Separate Registration-Click here to Register**

Early Bird Registration – Before April 14th *(Includes educational sessions and meals)* *ALL Early Bird Registrations must include payment in FULL by 4/14/19.

	TAHC Member:	NON-MEMBER:
Fee for First Attendee	<input type="checkbox"/> \$275	<input type="checkbox"/> \$605
Fee for Second Attendee from same agency	<input type="checkbox"/> \$275	<input type="checkbox"/> \$605
Fee for The 3rd attendee (& more from same company) receives a \$25.00 discount for each attendee registered.	<input type="checkbox"/> \$250 SEE EXAMPLE	<input type="checkbox"/> \$580

Registration – After April 14th *(Includes educational sessions and meals)* *ALL Registrations must include payment in FULL by 5/1/19.

	TAHC Member:	NON-MEMBER:
Fee for First Attendee	<input type="checkbox"/> \$300	<input type="checkbox"/> \$630
Fee for Second Attendee from same agency	<input type="checkbox"/> \$300	<input type="checkbox"/> \$630
Fee for The 3rd attendee (& more from same company) receives a \$25.00 discount for each attendee registered.	<input type="checkbox"/> \$275 SEE EXAMPLE	<input type="checkbox"/> \$605

ONLINE Registration: Go to www.tahc-net.org - NOTE: YOU MUST LOG-IN FIRST IN ORDER TO PAY TAHC MEMBER PRICES. After you LOG-IN Click 'Education' then Click 'Event calendar' Scroll down & Click '2019 Annual Conference Attendee Registration' which is listed under 'Community Calendar' then click on 'Register Button'. Enter your attendee(s) information & For 3 or more attendees from the same company the discount option is listed under **Attendee Selections \$250.00 (EARLY BIRD DISCOUNT BEFORE APRIL 14TH) & \$275.00 (AFTER EARLY BIRD DEADLINE – AFTER APRIL 14TH)** for each person - Online Registration accepts most types of card payments (Bank Debit Cards, VISA, MasterCard, American Express, Discover, etc.)

Payments by Mail: When paying by mail, send check made payable to TAHC & mail to **TAHC, P.O. Box 140087, Nashville, TN 37214**. We do ask that you email your registration page to rochelle@tahc-net.org before mailing to guarantee enough programs and meal arrangements.

Hotel Information: The Franklin Marriott Cool Springs Hotel, 700 Cool Springs Blvd, Franklin, TN 37067, is offering TAHC Conference attendees a discounted group rate of **\$155** - Online room reservations are now just a click away: Franklin Marriott Cool Springs Contact the Franklin Marriott Hotel directly at 615-261-6121. You MUST mention the TAHC Spring Conference in order to receive reduced rate OR call 1-888-403-6772-Cut-off date **4/14/19**