

INTERNATIONAL DETAILING ASSOCIATION

a New DA Chapter

Adopted 3/11/2016 Revised 1/1/2020

Mission Statement

Promoting the success and growth of the professional detailing community.

IDA Vision Statement

To be the lead advocate and premier source of information for the professional detailing community.

About IDA

The International Detailing Association (IDA) is the leading industry association for professional detailing operators, suppliers and consultants to the industry. The association is dedicated to promoting the value of professional detailing services, the recognition of professional detailing as a trade, and empowering detailing industry professionals at each stage in their career.

General Information

The International Detailing Association (IDA) allows for the formation of Chapters. Chapters approved by the IDA Board of Directors shall exercise all the rights and privileges set forth to each chapter of the IDA within the country or geographical area defined by the chapter application. Chapters applying for formation must meet all requirements indicated in the IDA Chapter Guidelines (enclosed in this packet) and conform to IDA Bylaws, Code of Ethics, and other standards of operation. Potential Chapter Leadership should be aware of the duties and responsibilities before accepting an office.



Steps to Form a Chapter

- 1. Those interested in forming a Chapter should contact the Central Office or IDA Board of Directors to notify the Association of their intent to submit a Chapter Formation Application (info@the-ida.com).
- 2. Chapter Board members will need to be selected and in place at the time of the Chapter application.
 - a. All Chapter Board members must be IDA members in good standing prior to the submission of the Chapter Formation Application.
 - b. The Chapter Board must be comprised of a minimum of five (5) members, including two (2) Operator members and two (2) Supplier members.
 - c. One Chapter Board member must be identified as Chapter Board President.
 - d. One Chapter Board member must be identified as Chapter Board Vice President.
 - e. One Chapter Board member must serve as Liaison to the IDA Board (the Chapter Board President or Vice President is preferred).
 - f. All Chapter Board members must serve on a Committee.
 - g. Chapter Board members must review the IDA Bylaws, IDA Code of Ethics, and Chapter Operation Guidelines prior to submitting the application.
 - h. All Chapter Board members must review and sign the Commitment to Serve form to be submitted with the Chapter Formation Application.
- 3. A minimum of 15 IDA members in good standing, who are located within the boundaries of the proposed Chapter, must be interested in the formation of and participation in an IDA Chapter.
 - a. IDA New Member Applications for any number of the minimum 15 interested detailing professionals may be submitted along with the Chapter Formation Application if they are not already members of the IDA (online applications via the website are preferred).
 - b. All members of the Chapter must apply for membership through the IDA. Once they are members in good standing of the IDA, they will be assigned to the new Chapter via the Chapter field in their member profile and the Chapter group in the website.
- 4. The IDA Chapter Formation Application must be submitted to the IDA Central Office to include the following completed documents:
 - a. IDA Chapter Formation Application Chapter and Board Information.
 - b. Commitment to Serve form (one for each Board member).
 - c. IDA New Member Applications for interested Chapter members (if applicable).
- 5. The IDA Board of Directors will review and approve the Chapter Formation Application at the next IDA Board Meeting.
 - a. The motion to approve the Chapter Formation Application will be noted in the IDA Board of Directors Meeting Minutes.
 - b. Notification of approval will be sent to the full Chapter Board.
 - c. The new Chapter will be added to the IDA Member Database and the IDA website as outlined in the guidelines and provisions on pages 4-7.
- 6. The newly formed IDA Chapter may only begin operations following their approval by the IDA Board. All activities must be in accordance with the Chapter Operations Guidelines.

Chapter Operations Guide

- All member applications and dues payment must go through IDA-proper; no applications/dues can be taken in directly by the Chapter.
- New Chapter Leadership will be given an orientation session on policies associated with Chapter Guidelines and the IDA, and a Chapter Orientation Handbook.
- Chapter must have a CD-SV designated member, with the intent to gain a CD-SV, RT located in the Chapter's domain within two years of formation.
- Chapter RTs must abide by the regular RT rules and regulations, including sending all CD and SV event registrations through the IDA Central Office.
- Participation on behalf of the IDA in affiliated industry tradeshows and regional expositions is encouraged, but show information must be submitted in advance to the IDA Central Office for review and approval.
- Chapter Board will be invited to participate, in some way, in the IDA planning retreat at Mobile Tech Expo.
- Chapters must make their own arrangements for face-to-face meetings and events, to be submitted to the IDA Central Office for appropriate event support. (The IDA Board reserves the right to deny approval for a Chapter event if it is deemed inappropriate or in conflict with Bylaws and/or Code of Ethics.)
 - Event plans, agendas, and promotional content/invitations must be submitted to the IDA Office at least two (2) weeks in advance of the event; more is better.
- Chapter income and expenses will flow through the IDA Central Office unless otherwise negotiated between the IDA and the Chapter. Chapters will be allocated 50% of their members' dues, certification and recertification fees. This allocation begins when the Chapter has reached or exceeded the minimum of 15 members, and allocations will pause if the Chapter numbers fall below the minimum.
- Chapter Funds may be used for Chapter business, events, tradeshows, booth items, meet & greet
 hospitality, and more. Chapter invoices may be submitted to the IDA Central Office to be paid
 directly out of Chapter funds, or Chapter Board members may purchase/pay for items and then
 submit for reimbursement from Chapter Funds.
 - o If other accommodations are made (i.e. the Chapter sets up their own bank account for funds), income (including credit card processing/PayPal services) will remain the sole responsibility of IDA, with funds being allocated back to the Chapter on a quarterly basis.
 - o If the Chapter is managing their own Chapter fund, bank statements and financial statements will need to be provided to the IDA Central Office on a quarterly basis at minimum.
- All operations of the Chapter and all Chapter events/activities must be in line with the IDA Bylaws, Code of Ethics, and relevant Policies & Procedures.
- The Chapter Board must meet monthly, via teleconference or face-to-face, and submit the meeting minutes to the IDA Board within one week of the Chapter Board meeting.

- A Chapter Board member must act as Liaison to the IDA Board and attend (via teleconference) two IDA Board meetings each year. (If the designated Chapter Board Liaison to the IDA Board does not speak English, he/she must give notice in advance so that arrangements may be made for translation.)
- The Chapter must establish and submit to the IDA Board a strategic or growth plan each year.
 The Chapter must also submit an annual report of its activities to the IDA Board to track progress toward established goals and growth.
- The Chapter will submit to an annual evaluation to ensure compliance with Chapter Guidelines and IDA Bylaws, as well as financial responsibility if the Chapter is managing their own fund.

Negotiable Items in the Operation Guidelines:

- All income and expenses of the Chapter must flow through the IDA negotiable. Chapters may have separate bank accounts if discussed and approved in advance by the IDA. The IDA Executive Director must be included as a signer on the account for access and oversight, and the Chapter must provide periodic bank statements and financial statements to the IDA Central Office. IDA may choose to financially audit Chapters as it is deemed necessary.
- Business/non-profit corporation filing in their own country Chapters may choose to do this if
 discussed with and approved by IDA first. If an incorporation is made in the Chapter's country,
 upkeep and maintenance filing (including any associated fees or taxes) is the duty of the Chapter.



What tools does the IDA offer to Chapters?

A comprehensive New Chapter Orientation Handbook will be supplied upon approval to help you find what you need and utilize IDA's support and technology to the fullest! What does the IDA have to offer?

Marketing/Communications Tools

IDA offers:

- Mass emailing system for event notices, chapter updates, and newsletters (content provided by your Chapter).
- A Chapter webpage on the IDA website for Chapter Board listings, upcoming events, news and announcements, archived Chapter-specific newsletters, Chapter member directory link, and more.
- Marketing materials (print and digital) in English. Your Chapter may choose to provide a translated version of each marketing piece you wish to use, and IDA will have it printed for you. This includes membership application forms.
- Custom Chapter logo designed to be used in conjunction with the IDA logo in your Chapter materials and by your Chapter members.
- Social Media IDA will post Chapter news and events to our main social media sites, but we will
 also create a Chapter Facebook group for your Chapter's use; your Chapter Board will be the
 administrators for the account and you may use it for Chapter business and networking/socializing
 in your preferred language.

Events & Certification Support

IDA offers:

- The CD (Certified Detailer) exams administered online via the IDA website.
- The opportunity to translate all 10 exams into the Chapter's preferred language (all translations
 must be submitted to the IDA Central Office and approved before being used in your Chapter's
 certification events). If exams are translated, the Chapter must also translate the recertification
 instructions and reminders to ensure clarity and follow-up are adequate.
- Advertising for events put on by your Chapter; you are responsible for submitting event information to the IDA to be included in the event calendar, eblasts, social media, etc.
- Signage. IDA will provide all newly formed Chapters with a large vertical banner (you will be given
 the option to translate the written content), an IDA tablecloth, and a smaller pop-up tabletop banner for use at tradeshows, exhibitions, and other events. (Chapters are responsible for tracking
 and storing these items). Other items such as booth hand-outs and 'Member of IDA' table tent
 templates, etc., may be provided to Chapters upon request.

Financial Support

IDA offers:

- All Chapters will have their own allocated funds available for Chapter use. The funds will accumulate from a 50% cut of all Chapter member dues payments, certification and recertification fees.
- Quarterly report of Chapter funds available additional reports provided as requested.
- The Chapter may utilize their funds through the IDA Office in the following methods.
 - O Supplies required and/or mileage involved in a meeting or event may be purchased by a Chapter member or Chapter Board member who may then submit a Claim for Reimbursement of Expenses to be approved by the Chapter Board and subsequently submitted for approval by the IDA Board. The IDA Office will then reimburse the individual from the Chapter funds;
 - o OR, Contracts, booth space, room rentals and other expenses necessary for Chapter operations may be submitted to the vendor or location with billing information for the IDA Office. The IDA Office will then pay the invoices to the vendor directly.
- Additional funds above and beyond the Chapter's allocated 50% may be made available by the IDA. The Chapter may fill out a formal request for funds to be submitted and approved by the Chapter Board before submission to the IDA Board for final approval.
- Credit card processing (and PayPal) services. This will remain the sole responsibility of the IDA. Chapters will not contract with a merchant service provider or process credit cards on their own.

Technology

IDA offers:

- Usage of GoToMeeting (set up through the IDA Office) to host webinars, monthly Chapter Board meetings, and more.
- Utilization of Your Membership (YM) IDA's website/database/email marketing system:
 - o send out event notifications
 - o e-blasts to Chapter members
 - o post events on the event calendar
 - o collect event registrations
 - o host the Chapter's webpage, directory listing, and private group for members.
- Usage of a SurveyMonkey account to send out surveys, ballots, and other interactive polling activities to Chapter members as necessary.
- Creation of a Chapter-specific SmartSheet for project management, tracking goals and progress, storing documents and member listings, etc.

List of Forms & Information Provided:

- IDA Bylaws
- IDA Code of Ethics
- IDA Chapter Formation Application: Chapter and Board Information
 IDA Chapter Board of Directors Commitment to Serve









IDA Code of Ethics

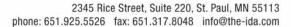
All Chapter Board members must read and agree to abide by the IDA Code of Ethics.

You may find a copy of the Code of Ethics on the IDA website: **IDA Code of Ethics**

IDA Bylaws

All Chapter Board members must read and agree to abide by the IDA Bylaws.

You may find a copy of the Bylaws on the IDA website: **IDA Bylaws**





IDA Chapter Formation Application Chapter and Board Information

All Chapter Board members listed below have read and understood the IDA Chapter Formation Guidelines, the How to Form a New Chapter guide, the IDA Bylaws and Code of Ethics, and relevant IDA Policies & Procedures. They have agreed to commit to professionalism in all aspects of their Chapter existence. All Board members listed below have read and signed the Commitment to Serve form, enclosed with this application.

Chapter Country (or Geographical Area):	
Chapter Board member who will serve as Liaison to	the IDA Board:
Board Member #1 (Chapter President):	
Full Name:	Member Type:
Email:	Company:
Board Member #2 (Chapter Vice President):	
Full Name:	Member Type:
Email:	Company:
Board Member #3:	
Full Name:	Member Type:
Email:	Company:
Board Member #4:	
Full Name:	Member Type:
Email:	Company:
Board Member #5:	
Full Name:	Member Type:
Email:	Company:
If the Chapter will have more than five (5) Board me	embers, please submit additional Board members on a separate page.
For IDA Office use only:	
Date Received:	Date of Board Meeting for Review:
Date Approved:	Notification Sent:



International Detailing Association Chapter Board of Directors Commitment to Serve 202_

Date

RECOGNIZING THE IMPORTANT RESPONSIBILITY I AM UNDERTAKING IN SERVING AS A

(IDA), I HEREBY PERSONALLY PLEDGE TO CARRY OUT IN A TRUSTWORTHY AND DILIGENT MANNER ALL THE DUTIES AND OBLIGATIONS INHERENT IN MY ROLE AS A CHAPTER DIRECTOR.
MY ROLE I acknowledge that my primary role as a member of the Chapter Board of Directors is to contribute to the development and mission of the greater IDA and its chapters, and to participate in governing the implementation of that mission.
My secondary role is to fulfill the functions of office delineated in the organization's bylaws. The implementation of this role is expressly limited to those activities and functions not directly or indirectly delegated to staff, committees and task forces.
MY DUTIES
As a Chapter Director, I pledge to willingly carry out the following duties with integrity, due care, and enthusiasm: 1. To establish as a high priority my attendance at all meetings of the Chapter Board, and IDA Committees on which I serve.
To come prepared to contribute to the discussion of issues and business to be addressed at scheduled meetings, having read the agenda and any background support material relevant to the meeting.
 To represent the organization in a positive and professional manner at all times and in all places. To serve as an ambassador for IDA with staff, in all Chapter relations, and with other association members.
To observe the parliamentary procedures outlined in Roberts Rules of Order and exhibit mutually respectful conduct in all meetings Lattend.
5. To avoid conflicts of interest between my position as a Chapter Board member and my personal and professional life. If such a conflict does arise, I will declare that conflict before the Chapter Board, will refrain from participating in the discussion and will refrain from voting on any such matters in which I have a conflict of interest.
To be conscious of and avoid any conversations that could be construed as potential anti-trust violations.
 To maintain strict confidentiality of all business discussed at meetings of the Chapter or full IDA Board of Directors, disclosing to others only such information either Board authorizes as appropriate for membership or public dissemination.
 To support in a positive manner all actions taken by the Chapter or full IDA Board of Directors even when I am in a minority position on such actions.
 To make every attempt to attend and assist at any IDA Meetings and Events. To actively recruit members to serve on the IDA Committees which I chair, hold meetings on a regularly scheduled basis, and make progress reports to the Board of Directors.
11. To refrain from implementing strategies or taking actions that have not been (1) reviewed and approved by the Chapter Board of Directors or (2) expressly delegated for action to the Committee within Chapter Board prescribed guidelines.
12. To evaluate IDA and Chapter programs and services on an annual basis. 13. To approve and monitor budget and allocate resources.
If, for any reason, I find myself unable to carry out the above duties as best as I can, or am unable to attend 80% of the scheduled Chapter Board meetings, I agree to discuss with the Chapter President my future obligations in serving on the IDA Chapter Board of Directors.

Signature