Automotive Supply Chain Management

Maximising your resilience in response to the JLR cyber attack

What's the current issue?

In an already weak and unstable UK manufacturing supply chain, the JLR cyber attack has caused substantial disruption, threatening businesses and jobs.

Suppliers are facing



Cash flow



Raw materials shortages



Staffing issues

How we've helped other SMEs in the automotive supply chain

We acted for a key supplier requiring immediate funding and support from multiple OEMs

Advice included:

- Drafting a collaboration agreement facilitating business and financial support from the OEMs to the key supplier
- Negotiating finance documents to ensure ongoing support from a lender
- · Communications and incentivisation for staff
- Commercial contract reviews to vary and update key trading terms to ensure the business could continue to trade.

We acted for a nominee company on behalf of an OEM racing team

Advice included:

- Guidance and project management of the acquisition (including exit and sale advice)
- Management of suppliers
- Adherence to governance frameworks
- Arranging new funding documentation
- Employment support especially supporting redundancies.



Stock shortages



Delivery delays



Having to look at their own cyber security capability with urgency, at cost.



We can help SMEs in the JLR supply chain

We know the market and we've supported SMEs in distressed supply chains before. As a full-service firm with the bandwidth to support both Tier 1 and Tier 2 JLR suppliers, we can advise on the whole range of legal and management issues you'll be facing.

- Accessing bridging finance or other funding
- Enforcing contracts in your favour, to protect cash flow or force payment
- Defending contractual claims against you
- Staffing structures and employment rights
- Negotiating with unions

- Crisis and reputation management strategy
- Managing your own insurance claims
- Restructuring and
- Strategic management advice and support to your Board
- Ensuring regulatory and H&S compliance

Talk to us today



Daniel De Saulles
Partner, Automotive industry specialist
T: 01905 744 865

M: 07384 796 268

E: ddesaulles@hcrlaw.com

HCR Law is a Top 50 UK law firm with 11 offices including Birmingham and Worcester. Our specialist automotive team includes Partners that can advise on your Commercial, Employment, Dispute Resolution, Restructuring and Insolvency, and Corporate legal issues, ensuring you get holistic advice that protects your position.









