



2015 WINTER MEETING ~ March 4-7, 2015



Amelia Island is treasured for its long stretches of quiet beaches, natural beauty, and unique history. It is named among the Top 10 North American islands by Conde Nast Traveler's Reader's Choice Awards for seven consecutive years and is recognized as a Top 25 Island in the World, and it's no wonder since there is something for everyone on Amelia Island at every turn. Named for Princess Amelia, daughter of George II of Great Britain, Amelia Island is the only place in the United States to have been under dominion of eight different flags. It has been the home of to an array of cultures that have left behind legendary legacies.



**FDCC/IADC Law
Firm Management Conference
May 13-15, 2015
The Conrad Hotel, Chicago, IL**

John D. Rockefeller said, "*If you want to succeed you should strike out on new paths, rather than travel the worn paths of accepted success.*"

On May 13 – 15, 2015, FDCC and IADC will once again join forces to host their renowned law firm management conference: Turn and Face the Strange: Time to Focus on What Matters. This conference will help you and your firm achieve greater success during these very interesting and evolving times in our profession. You will hear from **seven** Presidents/ Past Presidents of FDCC, IADC, or DRI; **four** Members/Past

on the private beach or relaxing poolside in one of the cabanas. Whether shopping in the stylish boutiques of the resort or historic Fernandina, enjoying a rejuvenating experience at the spa, or walking along the beach, you're sure to have a relaxing time with your FDCC friends. For golfers, come unwind with a round of golf on the resort's 18-hole golf course. In addition to the course at the Ritz, you are a short drive away from some of the best courses in the United States including TPC Sawgrass, World Golf Village, the King and Bear, and the Slammer and the Squire.

Set in a Sea Island chain, this barrier island was Florida's first luxury tourist destination and it is still winning awards today. Amelia Island is the setting to the home of a former sea captain's residence located in Old Town that was used as Pippi Longstocking's home in the movie filmed in the 1980's. Amelia Island is known for its plentiful sunshine and pleasant temperatures year-round. The dry, crisp air is perfect for outdoor activities and recreation, including walks on the beach and a round or two of golf. Daytime highs can reach the 60s and 70s, while nighttime lows may drop into the high 40s and 50s. As the sun sets, cooler and pleasant temperatures bring more opportunity to enjoy the outdoors well into the evening.

Amelia Island's culture is rich in history, and we are excited to have you join us for your "Island Getaway" with your Federation Family! [Register Now!](#)

Elaine and Walter Dukes ~ Convention Chairs



RIDING THE WAVES OF CHANGE

More Program Highlights



Ken Feinberg



Daniel Kornstein

Come to the Winter Meeting on Amelia Island and you will be energized and enlightened by our talented presenters. Our keynote speakers, Ken Feinberg and Daniel Kornstein, will enlighten you as to the

counsel from *Aitec, Inc., Constellation Brands, Georgia-Pacific, LLC, Meadowbrook Insurance Group, and State Farm*; and our valued sponsors *Altep, Crystal & Company, Exponent, Habif, Arogeti & Wynne, LLP, and United Lex.*

The program is designed to assist those responsible for the management of their law firms, but will also provide invaluable guidance to others simply interested in what the future may hold for our profession. We also encourage firms to send more than one attendee because the implementation of any significant change to your firm will require the buy-in of the firm as a whole.

The cost for this two day program is only \$595 for early bird registration made on or before March 20th or \$695 for registration made thereafter. If, however, you send two or more attendees to the conference – registration will only cost \$595 per attendee regardless of the registration date. Please register electronically, [click here](#). If you have any questions or would like more information about this conference, please contact Marty Streeper at mstreeper@thefederation.org or Mary Beth Kurzak at mkurzak@IADClaw.com or the conference Co-Chairs:

Marc H. Harwell
(marc.harwell@leitnerfirm.com)

Martin Healy
(martin.healy@sedwicklaw.com)

Connect & Learn Webinar

We are excited to announce *Litigation Managers: How to Restore Order in an Otherwise Chaotic World* will be held on Tuesday, January 27, 2015 at 2:00 PM ET. This free webinar is the first for 2015 and the third in the "Connect & Learn" Webinar Series for 2014-2015. For two decades, the FDCC has hosted the Litigation Management College, a five-day intensive "hands-on" program for claims and

catastrophic events, but you will also learn that taking a more creative approach to the practice of law is necessary to your success in representing your clients.

Regulatory change on the horizon for the industry and our plenary program dealing with global capital standards and systemic risk designations should be of significant interest to our industry members and all of us that represent insurer clients. Also, the constant evolution of cyber issues keeps that topic in the forefront for the insurance industry and all of our clients. We will have a presentation that considers how safe we and our clients are from a data breach, the legal protections developing from such losses, insurance concerns and recommended security strategies.

Since the economic downturn of 2008, our clients have become far better consumers of legal services. Task codes and analytical software enable business clients to “grade” attorneys and firms are compared by using “metrics” to measure performance. Our Metrics program will provide practical ideas as to how you can improve your metrics and use good metrics as a marketing tool.

Finally, we hope to provide you with insight as to what lies ahead from our adversaries. Lance Cooper will explain how he took the lead in bringing the first case that caused the GM recall litigation and he will enlighten us as to his experience as one of the lead lawyers in that MDL. The plenary discussion will also discuss post-sale duties for product manufacturers, including recalls, retrofits and post-sale duties to warn. Come learn more about what to expect from plaintiff’s counsel who were asked what to expect in the next 5-10 years.

Trial Masters on Saturday will end our short week on a high note as esteemed jurists from around the country will share with us their view of what is most effective in the courtroom.



Please consider sending one of your associates to an upcoming boot camp in 2015. They will be held in Denver on April 16-17 and New Orleans on June 8-9. Click

LMC. We now draw on our collective experience and keen understanding of what litigation managers need to know to present a webinar for LMC graduates and other claims professionals. *Regardless of whether you are an insurance industry member or in-house counsel responsible for managing your company’s litigation, this webinar is sure to provide those practice pointers to help you create or restore calm from a daily or occasional chaotic situation. Outside counsel members are encouraged to attend to learn how they may assist in-house clients to navigate around or through those situations.*

The program is organized to cover three major issues: Bad Faith: How to spot a bad faith set up; Coverage: Handling coverage decisions in questionable cases; and Finding the optimal strategy: Balancing transaction costs and risk based on imperfect information.

*Whether an industry member, in-house counsel, or outside attorney, you will be sure to take away a couple of practice tips from this highly informative 75 minute session. Led by David Governo, an impressive panel of litigation managers consisting of Kelly Dalmass, John Intondi, and William Kautter will provide advice and insight on **how to restore order from chaos**. Please be sure to register for this **free** webinar to pick up a practice tip or two. We are confident you will find your participation to be helpful for your daily practice or for whenever the next crisis strikes. To register, [click here](#).*

Save the Date

Local Meeting

January 27, 2015 ~ Los Angeles

Hosted by John Peer & Greg Scher

- [Denver - hosted by Hall & Evans, LLC](#)
- [New Orleans - hosted by Phelps Dunbar LLP](#)

DEPOSITION MANUAL

The Deposition Manual, developed for the boot camps, is being sold by the Federation for \$100.00. FDCC members or those from firms or companies with a member may purchase the Manual for only \$90.00. Those who purchase five or more at the same time will receive a 10% discount. [Download the deposition manual order form.](#)



FDCC PUBLICATIONS

- [Hot Cases](#)
- [FDCC Quarterly](#)
- [Article of the Month](#)
- [E-Newsletters](#)

Hosted by Ray Abadin & Lauren Curtis

Joint Law Firm Management Conference

May 13-15, 2015 - The Conrad - Chicago, IL

Corporate Counsel Symposium

September 28-30, 2015 - New Orleans, LA

Insurance Industry Symposium

October 21-23, 2015 - New York Athletic Club - New York, NY

In the News



Thomas F. Segalla,
Goldberg Segalla LLP,
Buffalo, NY, recently served
as editor-in-chief of the
inaugural edition of the
*Reinsurance Professional's
Deskbook: A Practical Guide*

published by Thomson Reuters and DRI. The Deskbook is a comprehensive resource exploring in depth traditional insurance and reinsurance concepts as well as emerging trends in today's insurance markets, with a focus on practical assessment and application to address the toughest challenges facing insurance, reinsurance, and legal professionals.



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