ENSURING OPPORTUNITIES IN UNCERTAIN TIMES
WHY SHOULD YOU ATTEND?

“In today’s fast changing world it is critical to keep on top of emerging risks, regulatory challenges, and legal developments. But the best part of I-3 is that the attendees are industry leaders and top notch coverage lawyers.”

Kate Browne
Senior Vice President, Claims Corporate Solutions
Westport Insurance Corporation

“As a seasoned coverage lawyer, but a newcomer to the insurance industry, I found the content of the program incredibly useful. I also met some industry members with whom I developed relationships that have benefitted my company since the conferences.”

Jennifer Eubanks
Corporate Counsel
Canal Insurance Company

“Venue was terrific but presentations exceeded expectations, especially in the area of cyber risks.”

James McNamara
Senior Vice President Head of Claims
Aspen Re America, Inc.
WEDNESDAY, NOVEMBER 6, 2019

6:00pm – 7:15pm  Registration and Reception at The Wagner Hotel
Dinner on Your Own

THURSDAY, NOVEMBER 7, 2019

8:00am – 8:40am  Breakfast

9:15am – 10:00am  Keynote Speaker
Steven Weisbart, Ph.D., Insurance Industry
Operations, Challenges, and Solutions, Part I

THURSDAY, NOVEMBER 7, 2019

10:00am – 10:50am  Insurance Industry Operations, Challenges, and Solutions, Part II

Join the senior leadership of AmeriTrust Group, Inc., Arch Insurance Group, Inc., Chubb Group and Lloyd’s North America for a discussion of how they are positioning their companies to anticipate and respond to the accelerating pace of change, including harnessing technology and using analytics to improve projections, hiring, claims handling and sales.

Moderator  Lauren Curtis  - Traub Lieberman Straus & Shrewsberry LLP
Panelists  Frank Lattal  - Senior Vice President of Claims and General Counsel, Chubb Group
Traci McGuire  - Chief Claims Officer, AmeriTrust Group, Inc.
Pat Nails  - Chief Claims Officer and General Counsel, Arch Insurance Group, Inc.
Hank Watkins  - President, Lloyd’s North America

10:50am – 11:10am  Refreshment Break

Leading Industry Analyst and Chief Economist of the Insurance Information Institute Dr. Steven Weisbart presents our opening session on challenges and opportunities in the insurance industry in the face of accelerating change, including attracting and retaining talent and the impact of mergers and acquisitions, big data, and successive “record breaking weather event” years on the industry.
Randy Maniloff, coverage attorney and author of the book Insurance Key Issues and monthly newsletter Coverage Opinions, will discuss courts’ treatment, over the past two years, of the Restatement of Liability Insurance. He will address how the Restatement may impact coverage litigation going forward, as well as four potential landmines for insurers that may be lurking in the Restatement.

Panelists: Jane Parker - Vice President & Senior Counsel, W.R. Berkley Corporation
Raymond Weisse - Senior Vice President, The Navigators Group, Inc.
Jay R. Sever - Phelps Dunbar LLP

2:10pm – 3:00pm  Technological Advances in Focus Groups, Surveys and Mock Trials

Learn how companies of all sizes are using jury consultants and technological advances in focus groups and online surveys to better value claims at a lower price point and earlier in litigation. Stuart will share his original research on post #MeToo opinions to compare the cost and efficacy of online jury surveys with traditional focus groups.

Panelists: Stuart Simon - American Jury Centers
Mercedes Colwin - Fox News analyst and trial attorney, Gordon Rees

3:00pm – 3:10pm  Sponsor Recognition

Join us as we introduce and express our appreciation for our sponsors!

3:10pm – 3:20pm  Afternoon Refreshment Break

3:20pm – 4:10pm  The Next Big Things: Insuring 2030!

Rich Traub and Kate Browne, SVP of Swiss Re, will provide an in depth look at the future in a program titled “Insuring 2030” where they will examine the impact of technological innovations, AI, big data and cybersecurity on both underwriting and claims over the next decade.

Presenters: Kathleen Browne - Senior Vice President, Swiss Re
Richard K. Traub - Traub Lieberman Straus & Shrewsberry LLP
**THURSDAY, NOVEMBER 7, 2019**

4:10pm – 5:00pm  Halting Efforts to Erode the Attorney-Client Privilege

Join national expert Todd Presnell, author of Presnell on Privileges, for a discussion on recent efforts to erode the privilege, including the inadvertent erosion of the attorney/client privilege and parameters for preserving the privilege for corporate counsel, in-house counsel, claims counsel and outside counsel.

**Moderator**  Gena L. Sluga - Christian, Dichter & Sluga, PC.

**Presenters**  Martin P. Lavell - Managing Counsel, Travelers Insurance Company  E. Todd Presnell - Bradley Arant Boult Cummings LLP

5:00pm – 5:10pm  Announcements

5:15pm – 6:15pm  Reception

7:00PM  Dine Arounds  
(Please select from the list of restaurants on the separate Dine Around form)

**FRIDAY, NOVEMBER 8, 2019**

8:00am – 8:40am  Breakfast

8:35am – 8:40am  Announcements

8:40am – 9:00am  How Can We Solve the Escalating Costs of Discovery?

Alex Dahl, general counsel of Lawyers for Civil Justice, will discuss the cost of discovery which is leading innovative lawyers, scholars and judges to ask: “Why isn’t there a rule governing who pays for discovery requests?” The FRCP cover all aspects of discovery practice, but are silent on the issues that can matter most. Explore the past, present and future of “requester-pays” discovery in this thought-provoking and practical presentation.

9:00am – 9:50am  30(b)(6) Witness Selection: Pay Me Now or Pay Me Later

John Trimble will join Laura Hinegardner and Jeffrey Commissio from Great American Insurance Group for a discussion of selecting a witness for 30(b)(6) depositions. Jeff and Laura will share their well-constructed, systematic approach to both the selection and preparation of a corporate witness, which allows them to present the best message through the best messenger on the disclosed topic. This program will explore the issues from the industry perspective with a focus on value, cost and risk considerations.

**Moderator**  John C. Trimble - Lewis Wagner LLP

**Presenters**  Laura Hinegardner - Divisional Vice President and Senior Counsel, Great American Insurance Group  Jeffrey V. Commissio - Divisional Vice President, Great American Insurance Group

9:50am – 10:10am  Refreshment Break

10:10am – 11:10am  Insurance Commissioner Roundtable

Our panel of insurance regulators will share an insider’s look at what currently matters most to insurance regulators across the country. They will examine and discuss the priorities created at the most recent national gathering of insurance commissioners and what the future holds in areas such as long-term care, climate, international capital, and others.

**Moderator**  D. Jay Davis, Jr. - Young, Clement, Rivers, LLP

**Panelists**  James Dodrill - West Virginia Insurance Commissioner  Anita Fox, Director - Michigan Department of Insurance and Financial Services  Chlora Lindley-Myers - Director, Missouri Department of Insurance, Financial Institutions and Professional Registration  Julie M. McPeak - Former Tennessee Insurance Commissioner

11:10am – 11:50am  War Crimes Exclusion

Acts of domestic terrorism, workplace violence and mass shootings have breathed unexpected life into a seldom cited exclusion. International coverage experts will reflect on the court’s historical approach to the “war exclusion” and reflect on its applicability to recent events, including cyber-terrorism and attacks by nation-states.

**Moderator**  Dan D. Kohane - Hurwitz & Fine, PC

**Presenters**  Rick Welsh - Waratah Underwriting  Richard Traub - Traub Lieberman Straus & Shrewsberry LLP

11:50am  Depart at Your Leisure or Enjoy Lunch with Fellow Attendees at a Restaurant of Your Choice
REGISTRATION OPTIONS

Hotel Information
We have obtained a block of rooms at the Wagner Hotel in Lower Manhattan. Rates begin at $339.00, plus tax. Reservations must be made by October 4, 2019 to receive the group rate. Attendees must make their own hotel reservation and space is limited, so you are encouraged to do so early. For information, contact The Wagner Hotel (212) 344-0800

Ways to Register
FDCC Defense Counsel members are encouraged to bring a client. It is best to register online at www.thefederation.org. You may also complete the attached form and fax it to (610) 992-0019 if paying by check or credit card. To pay by check, make it payable to “FDCC/I3” and mail with the completed registration form to:

Federation of Defense & Corporate Counsel
610 Freedom Business Center, Suite 110
King of Prussia, PA 19406

The registration fee is $995.00 for lawyers, and $895.00 if the member attorney brings an industry representative guest. The registration fee covers all educational sessions, course materials, snacks and beverages during the networking breaks, receptions, daily breakfasts, and Thursday’s on-site luncheon.

Cancellation Policy
Full refunds, less $50.00 processing charge, will be made for cancellations received by October 4, 2019. No refunds will be made after that date; however, substitutions will be welcome. Cancellations are to be submitted in writing and substitutions will be accepted.

CLE Credits – Program Materials
Sign-in is required each day to obtain CLE credits. The sign-in sheets will be at the registration desk. Program materials will be posted on the FDCC website and available to download.

Topics, speakers, events and/or room locations may be changed due to unforeseen circumstances.

WHAT IS THE FDCC?

The Federation of Defense & Corporate Counsel is an international organization founded in 1936 to further the principles of knowledge, justice, and fellowship. The Federation has approximately 1400 members from the United States, Australia, Canada, Latin America, Europe, the Middle East, and Asia. Our members include experienced attorneys in private practice who have achieved professional distinction as they represent those in need of a defense in civil lawsuits, along with corporate counsel, risk managers, and insurance claims executives. Membership is by invitation only following an extensive peer review selection process.

2019 I-3 PLANNING COMMITTEE

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THANK YOU TO OUR 2019 I3 SPONSORS
REGISTRATION TYPE  (Please Check One)

☐ FDCC Corporate Counsel / In-House / Industry (Complimentary)
☐ FDCC Defense Counsel with a Corporate Counsel Guest: $895.00
☐ FDCC Counsel with No Guest: $995.00

☐ Non FDCC Member with Corporate Counsel Guest: $1,145.00
☐ Non FDCC Member with No Guest: $1,245.00

REGISTRATION INFORMATION

FDCC Member  ☐ Yes

Last Name________________________________________________  First Name_______________________________________
(As will be printed on the Name Badge)

Company / Firm _____________________________________________________________________________________________

Mailing Address ______________________________________________________________________________________________

City _____________________________________________________  State ___________________  Zip ________________

Email ____________________________________________________  Phone Number ___________________________________

State(s) & Bar Number(s) ______________________________________________________________________________________

Please check if you are participating and enter the number of people attending

__________  # for Group Dine around Dinner - Thursday, November 7, 2019

Special Needs (dietary restrictions) _____________________________________________________________________________

PAYMENT METHOD

☐ Check  ☐ Master Card  ☐ Visa  ☐ AmEx

Credit Card _______________________________________________  Exp ______/______/_____  Security Code____________

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