



**This program contains 75 minutes of Professionalism Content.  
This program contains 30 minutes of Substantive Content.**

## **Advising A Business – Start-Up to Exit**

**Wednesday, October 25, 2017**

**5:15 p.m. – 7:00 p.m.** (Registration at 5:00 p.m.)

TLA Lawyers Lounge, 2<sup>nd</sup> Floor, 361 University Avenue Court House

Every business goes through a standard cycle of start-up and growth, to considering whether to sell or exit the market completely. As lawyers in this field, you play an important role in advising clients so that their business benefits. Gain a 360-degree perspective of all the critical moments in the lifecycle of a business from seasoned corporate lawyers, so that you can become a trusted advisor!

This program is designed for business lawyers in the first 8 years of practice and non-business lawyers with an interest in business law. Topics to be covered include:

- **Business Start-ups:** What are the most popular business vehicles and why?
- **Shareholder/Partnership Agreement Considerations:** Common drafting mistakes
- **Raising Early Stage Capital:** What key items need to be negotiated in a typical financing?
- **Employee Equity Considerations:** The interplay between employment laws and employee equity considerations.
- **Purchasing/Selling a Business:** What legal preparations are necessary to sell a business?
- **Managing Business Divorces:** When to involve litigation counsel?

Speakers: **Jennifer Allen**, Allen McDonald Swartz LLP  
**Fraser McDonald**, Allen McDonald Swartz LLP

Moderator: **Jordan Dolgin**, Dolgin Professional Corporation

**Registration Fee:**

**Members \$90.00 + HST (\$11.70) = \$101.70; Articling Members \$45.00 + HST (\$5.85) = \$50.85**

**Non-Members \$120.00 + HST (\$15.60) = \$135.60**

*A limited amount of complimentary tickets are available to Law School Students*

No refunds after October 18, 2017. An administrative fee of \$25.00 will be applied to all cancellations. Snacks and refreshments will be provided. Space is limited, no walk-ins.