

Join us for this monthly webinar series designed to provide you with valuable insights quickly and efficiently. HPS and your state association look forward to keeping you up to date in this monthly update! This series is offered for **free to HCAF Medicare-Certified**Members!

## 2025 Schedule

These 1-hour webinars will be held on a Tuesday each month, starting at 12:00pm Eastern.

- January 14: OASIS-E1 Update: What Has Changed? (Jennifer Osburn)
  The OASIS-E1 is a minor revision to the data set but includes deletions, revisions and a new item for COVID vaccination status. This webinar will catch you up on the changes in items, their associated guidance and teach best practices for accurate OASIS data collection for 2025.
- February 11: Home Health Revenue Cycle: What Pains You the Most? (Melinda Gaboury)

  Cash flow is a key to thriving in the home health industry in light of all the changes and challenges. This session will provide insight into the current best practices on improving the efficiencies for your agency's revenue cycle process.
- \* March 11: Effective Interventions & Goals on the Plan of Care (Tammy Stewart)

  Do you struggle with writing an individualized home health plan of care? This webinar will provide you tools and insights on how to develop interventions and goals to meet the needs of your patients and to ensure you are ready for your next home health survey.
- \* April 8: OASIS GG Items: The Fine Print! (Jennifer Osburn)
  GG items are front and center for 2025 value-based purchasing measures, and accurate data collection is key. In this session, we will look at the fine print details of guidance and the discharge function score measure's calculation.
- May 13: The Latest in Home Health Medical Review (Melinda Gaboury)
  Medical review scrutiny in home health is ramping up and agencies are struggling to know where to focus in avoiding denials. This webinar will highlight the current top denials and



specific documentation tweaks that if implemented will assist in avoiding denials if the chart is medically

reviewed. June 10: Optimizing Managed Care: Strategies for Success (Regina Wild)

Join us for this webinar tailored for home health providers. Learn effective strategies to enhance operations and boost financial performance. Discover best practices for building provider relationships and navigating challenges in the managed care landscape. Don't miss this chance to gain valuable insights that can help your organization thrive!

July 8: Home Health Emergency Preparedness (Victoria Barron)

2026 will be reviewed with best practices for implementation.

- A robust emergency preparedness program will guide your agency through all possible emergencies. This session will discuss the emergency preparedness standards and provide tips to ensure your emergency preparedness program is current and ready to activate at all times.
- \* August 5: Home Health Proposed Rule 2026 (Melinda Gaboury)
  2026 is set to be a year of changes in home health. This webinar will provide a detailed review of the 2026 home health proposed payment rule. Any changes that are set to be implemented for
- \* September 9: Home Health VBP: Where Do We Stand? (Melinda Gaboury)

  This webinar will include the most recent update on the Home Health Value-Based Purchasing (HHVBP) expansion, which will review any updates for 2026 implementation. We will highlight the most recent Interim Performance Reports (IPRs) and provide feedback on where agencies are struggling the most with the new 2025 changes.
- October 14: Coding Update: What's Hot and What's NOT! (Jennifer Osburn)

  It's that time again! Annual updates to the ICD-10 code set impact documentation, billing, and payment. Learn which codes are added, which are expanded, and which are deleted in the 2026 update to decrease the burden of corrections due to diagnosis coding mishaps.
- \* November 11: Contract Negotiations for Managed Care: Where to Begin? (Regina Wild)

  This session is designed for health care providers looking to navigate the complexities of managed care contracts. We will share practical tips and strategies to help you kickstart your negotiation process, understand key contract terms, and build strong relationships with payers. Don't miss this opportunity to equip yourself with the knowledge and tools necessary for successful contract negotiations in today's dynamic health care landscape!
- \* December 16: Hot Topics of Implementation for the Coming Year! (Melinda Gaboury)

  This session will be a must attend! This session will highlight all of the updates for 2026 and best practices for implementing any changes that agencies may see as a challenge.

## **Meet the Speakers**



Melinda A. Gaboury, COS-C, is Co-Founder and Chief Executive Officer of Healthcare Provider Solutions. With more than 30 years in home care, has over 22 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts home care and hospice reimbursement workshops and speaks at state association meetings throughout the country. Melinda has extensive experience in Medicare Patient-Driven Groupings Model (PDGM) training, billing, collections, case-mix calculations, chart reviews, and due diligence. Medicare appeals (UPIC, RA, ADR, and TPE) with all the Medicare Administrative Contractors (MACs) have become the forefront of

Melinda's current impact on the industry. She is currently serving as the Chair of the National Association for Home Care & Hospice (NAHC) Home Care and Hospice Financial Managers Association (HHFMA) Advisory Board and Work Group, Treasurer of the Home Care Association of Florida Board of Directors and serves on the Tennessee Association for Home Care Board. Melinda is also the author of the *Home Health OASIS Guide to OASIS-E and Home Health Billing Answers 2024.* 



Victoria Barron, MBA, BSN, RN, COS-C, is a Clinical Consultant for HPS. She provides support and solutions to home health and hospice agencies nationally to achieve regulatory compliance. With more than 37 years of nursing and healthcare experience, the majority of Victoria's career has been in the home services arena including home health, hospice, home care, and home infusion where she has served in various roles. In home health and hospice, Victoria has served as agency administrator, interim administrator, clinical director, surveyor, mock surveyor, QAPI team member and consultant. In private duty she has served as agency administrator, and in home infusion as marketing director and infusion

Registered Nurse. Victoria has led and participated in the start-up of hospice, home care and home infusion agencies and has successfully led teams through the initial Certification and Accreditation process as well as renewals of existing Certification/Accreditations. She is experienced in operations, clinical and billing compliance, data analytics, and process development and implementation. Victoria strives to support agencies achieve regulatory compliance and clinical success to provide quality care to patients across all service lines. Victoria is a licensed Multistate Registered Nurse and is CHAP certified as a Hospice and Home Health Consultant.



Jennifer Osburn, RN, HCS-D, COS-C, iis a Clinical Consultant with Healthcare Provider Solutions, Inc. (HPS). With over 30 years of home health experience, Jennifer brings a wealth of knowledge and expertise which includes education and training, agency management, quality, clinical case management, and software technology. She is also a credentialed OASIS and ICD-10 Coding expert.

Jennifer began her home health career in a large privately owned agency after transitioning from Medical-Surgical Urology hospital nursing; however, she has worked for all types of agencies in multiple states. Her love for

sharing knowledge and experience led her to clinical consulting, where she enjoys translating

technical guidance into information that the busy home health professional can deploy to improve the efficiency and quality of care being delivered to the patients they serve.

Jennifer Osburn has led numerous home health educational seminars for state and national associations as well as specifically designed education training plans for agencies for the past 12 years. In addition to consulting across the US, she has trained staff for The Joint Commission and ACHC, has authored numerous industry blogs and articles, and has assisted home health software companies with solutions that ensure compliance with Medicare guidelines. Her areas of expertise and firsthand experience include OASIS, ICD-10-CM Coding, Case Management, Medicare Home Health Conditions of Participation, Billing Requirements, Documentation Compliance for Quality and Payment, Emergency Preparedness, Agency Operations, and PDGM



Tammy Stewart, RN, CPHQ, COS-C, is a Clinical Consultant for HPS. She is a member of the National Association for Healthcare Quality and holds a Certified Professional in Healthcare Quality (CPHQ) certification. As a part of the HPS clinical consulting team, Tammy provides support and solutions to home health and hospice agencies across the country to achieve regulatory compliance.

Tammy's commitment to service and compassionate nursing care started 30 years ago as a home health nurse. Her experience includes successfully starting a Hospice QAPI program and serving as a Hospice Quality Manager.

Tammy has experience as a Home Health Clinical Manager as well as case management of home health patients. Tammy has provided education and leadership for home health, hospice, and acute care settings throughout her nursing career. Her knowledge of Federal and State Regulations along with her clinical experience motivates her to continually seek solutions to the barriers of healthcare in all settings. Tammy's experience includes developing and implementing quality and performance improvement programs for home health and hospice in addition to performing data analysis, clinical chart reviews, onsite billing audit reviews and provider education.



Regina Wild, LPN, is currently Director of Managed Care Consulting with Healthcare Provider Solutions. Regina is an experienced healthcare professional with over 15 years of industry experience. She has worked as a nurse, business development professional, and contracting/credentialing specialist. Regina has a deep understanding of the healthcare system and has worked in various healthcare settings, gaining valuable insights into the industry. Regina's primary focus is on Managed Care contracting, where she helps providers maximize reimbursement, strengthen referral relationships, and expand their market presence. She is passionate about assisting healthcare providers in navigating the complexities of the industry and achieving their goals.

In addition to her work in the home care industry, Regina is actively involved in several healthcare associations. She serves on education and reimbursement committees and is a sought-after speaker at conferences. Regina's expertise and dedication to the field make her an asset to any healthcare organization.

This monthly program is FREE to Medicare-Certified members!

You must log in to register for this member-only benefit.

Register on our website at <u>tnhomecare.og</u>.