MINUTES FOR GC MEETING
July 2, 2018

Voting Member | Title | In Attendance
---------------|-------|----------------
Gary Stroick   | President | Yes
Greg Warner   | Senior VP | Yes
Jack Kellner  | Secretary | No
Ruth Long     | Treasurer | Yes
Giacomo Steccaglia | DanceSport VP | Yes
Melissa Dexter | Professional VP | Yes
Leland Whitney | Social VP | No
Roger Greenawalt | DanceSport Delegate | Yes
Inna Brayer   | DanceSport Delegate | Arrived at 10:00
Michael Murphy | DanceSport Delegate | Yes
Damian Pataluna | DanceSport Delegate | No
Herb McGurk  | Membership Director | Yes
Kym Zion      | K12 Programs Director | Yes
Open          | Development Director | N/A
Kirk Sigmon   | Admin Support Director | Yes
Hannah Cole   | College Network Director | No
Don Davenport | Chapter Relations Director | Yes
Alex Tavera   | Marketing Director | Yes

Roll Call: There are currently 17 filled seats on the Governing Council. A quorum consists of 9 or more members in attendance. A quorum is present as 12 members are in attendance with one member attending late. A By-Law amendment requires a ¾ vote of the filled seats; 0.75 X 17=12.75 so 13 votes would be required to amend the By-Laws.

1. Called to Order by Gary at 9:15 pm EDT

1. Motion by Ruth, second by Giacomo, to approve agenda
   • Motion Passes: 12-0-0

2. Minutes
   • April 23, 2018 GC Minutes
     Motion to Approve - Michael
     Second by Herb
     Motion Passes: 12-0-0 with date correction
National Governing Body of DanceSport, Member Organization of the US Olympic Committee, and the World Dance Sport Federation

- June 4, 2018 GC Minutes
  Motion to Approve - Kim
  Second by Herb
  Approved 12-0-0

- June 20, 2018 GC minutes
  Motion to Approve – Ruth
  Second by Greg
  Motion Passes 9-0-3
  Three abstained since they did not attend meeting (Giacomo, Kim, & Melissa)

President’s Report – Gary Stroick
  A. BMI contract settled for $240 annually.
  B. State of Virginia Certificate of Incorporation now on USA Dance web site
  C. A college has approached USA Dance expressing interest in hosting a USA Dance competition. Discussions will need to be held.
  D. Completed research into Honorary Life Membership Policy but could not find documentation for policy.
  E. USA Dance has received a petition to support a dancer with special needs who wants to perform on Dancing with the Stars. Alex to draft a response.

Senior VP’s Report – Greg Warner
  Greg was experiencing technical and telephonic problems and deferred his report to an email report on Tuesday, July 3, 2018.

Treasurer’s Report – Ruth Long
  A. Ruth recommends a policy to require national officers to be listed as owners of the Chapter Bank accounts and signers to be effective January 2, 2019.
    Motion to Approve: Ruth
    Second by Herb
    Motion Passes 12-0-0
  B. Ruth recommends a policy change to allocate tasks related to State Registrations be added to the job description of the Treasurer’s Assistant and removed from the Executive Assistant job description.
    Motion to Approve – Ruth
    Second by Giacomo
    Motion Passes 12-0-0
DanceSport VP Report – Giacomo
   A. Giacomo deferred to Rog Greenawalt as he has been traveling
   B. Rog reported that MAC has requested a sanction request although the organizers have not been responsive to several questions USA Dance has submitted.
   C. Informational conversations are being held with an organizer for a potential event that would be broader in scope that current NQEs. More information to follow.

Professional VP – Melisa Dexter
   A. Waiting to hear back from her – lost connection

Chater Relations Report – Don Davenport
   A. A satellite dance location in Cape Corals is attempting to secure appropriate members to become a Chapter. More to follow.

Administrative Support Director – Kirk Sigmon
   A. Kirk continues to review enhancements to our infrastructure.

K-12 Programs Director – Kim Zyon
   A. Kim reported on a successful pilot at a Connecticut High School. A student was awarded a $1,000 scholarship for a local chapter. Preparing an article for American Dancer Magazine.
   B. Discussion continues with the Los Angeles Chapter for a program.
   C. Kim is also pursuing a potential program in Atlanta.
   D. With summer and most schools not in session, she is preparing next steps for fall.

Development Director – Ruth Long
   A. Renaissance has provided $10,000 to sponsor the Grand Slam series and $23,000 for the financial transition team to move paper files and for transition salaries. Any unused monies will be allocated to social, K-12 and Collegiate.

Membership Director – Herb McGurk
   A. Herb and others continue preparing for the Grand Slam Series with promotional products to encourage memberships and sponsorship of USA Dance.
   B. A Chapter marketing program was introduced. A subgroup of the GC will meet with Herb to review certain provisions and financial impact. Program is anticipated for National Ballroom Dance week and memberships effective October 1, 2018.
C. A Hearing Panel has concluded its work and a report has been filed with the GC.
D. Two more hearing panels are being scheduled and an investigation is underway for a third grievance.

Marketing Director – Alex Tavera
A. Alex reviewed a slide deck that contained information from feedback he received from GC members. He reviewed Loyalty, Alignment, Vision, Constraints, Objectives and Assets. Comments were provided that he will use as he constructs a USA Dance Loyalty Success Statement.

Old Business
A. Elections Update
B. Transition Update

New Business
None

Next meeting scheduled from July 16, 2018 at 9:00 PM EDT.

Motion to Adjourn – Herb
Second by Ruth
Motion Passess 12-0-0

Respectfully Submitted,

Gregory Warner
SR-VP