



National Governing Body of DanceSport, Member Organization of the US Olympic Committee, and the World Dance Sport Federation

MINUTES FOR GC Meeting August 6, 2018		
Voting Member	Title	In Attendance
Gary Stroick	President	Yes
Greg Warner	Senior VP	Yes
Jack Kellner	Secretary	Joined at 9:42
Ruth Long	Treasurer	Yes
Giacomo Steccaglia	DanceSport VP	No
Melissa Dexter	Professional VP	Yes
Leland Whitney	Social VP	Yes
Roger Greenawalt	DanceSport Delegate	Joined at 9:15
Inna Brayer	DanceSport Delegate	Joined at 9:00
Michael Murphy	DanceSport Delegate	Yes
Damian Pataluna	DanceSport Delegate	Joined 9:00
Herb McGurk	Membership Director	Yes
Kym Zion	K12 Programs Director	Yes
Open	Development Director	N/A
Kirk Sigmon	Admin Support Director	Yes
Hannah Cole	College Network Director	No
Don Davenport	Chapter Relations Director	Yes
Alex Tavera	Marketing Director	Yes

Roll Call: There are currently 17 filled seats on the Governing Council. A quorum consists of 9 or more members in attendance. A **quorum is present** as 10 members are in attendance at the call to order and four members joined late. A By-Law amendment requires a $\frac{3}{4}$ vote of the filled seats; $0.75 \times 17 = 12.75$ so 13 votes would be required to amend the By-Laws.

1. Called to Order by Gary at 8:02 pm EDT
2. The limited agenda for this GC Meeting was to:
 - Consider proposed contract for Treasure Assistant
 - Review financials for major events
 - Receive update on USA Dance financials
3. Contract for Treasure Assistant
 - Gary reviewed a draft one year consulting contract for a USA Dance Treasure Assistant

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- Following a minor revision to the language:
 - Motion to Approve: Greg
 - Second: Melissa
 - Motion passes: 10-0-0

- 4. Ruth reviewed the progress being made with moving USA Dance's financials from a desktop system to a cloud based system. This move is not only saving USA Dance money, it is also providing more transparency to the financials since several officers will for the first time, have immediate access to all finances, and this system provides for a more comprehensive view of finances. As this system is a comprehensive financial repository, USA Dance will on a more timely basis, be capable of filing the required IRS 990 allowing for more expedited filing of state registrations.

Inna, Rog and Damian joined the meeting

Ruth provided spreadsheets for each event for GC review and discussion with Ruth responding to questions. Although there are outstanding expenses remaining for some events, the revenues and expenses spreadsheets were reviewed in depth for the following events/categories:

- National Collegiate Dance Championship
- Transition from previous accounting system to new cloud based system (a grant has been provided to cover these expenses)
- Grand Slam
- American Dancer Magazine
- Dance Notions
- USA Dance National Championships
- Insurance
- Music Licensing – ASCAP and BMI (SESAC to follow)
- Boston Dance Camp
- Simplified Processing for Chapter Finances
- WDSF Attendance

Some of the challenges remaining include:

- Providing financial information to members in an easily understandable format



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- Budget to Actual – no historical record can be found for a USA Dance Budget to Actual report

On behalf of the GC and USA Dance members, Gary thanked Ruth and Karen (Treasure Assistant) for the tremendous amount of work performed to provide this important information.

Jack joined the meeting.

Motion to adjourn: Jack
Second – Greg
Motion passes – 14-0-0

Meeting Adjourned 10:45 Eastern

Respectfully Submitted,

Gregory Warner
SR-VP