Company Snapshot

AutoNation

Snapshot

The Nation’s Largest Automotive Retailer

Over 10 Million Vehicles Sold

$20 Billion Fortune 160 Company

Over 100,000 Vehicles in Inventory

NYS: AN

80% Vehicle Sales

15% Customer Care

4% F & I

1% Other

Business Structure

56% New

44% Used

Vehicles Sold

VALUES

- Delight Customers
- Invest in Associates
- Positive Work Environment
- Continuous Innovation
- Excellence in Execution

35 Most Popular Brands

DOMESTIC: 10

IMPORTS: 13

LUXURY: 12

25,000 Associates
## Brand Portfolio

### Domestics
- Ford
- Jeep
- Buick
- Cadillac
- Chevrolet
- GMC
- Chrysler
- Dodge
- Lincoln
- RAM

### Imports
- Hyundai
- Subaru
- Infiniti
- Toyota
- Acura
- Honda
- Mazda
- Nissan
- Mitsubishi

### Premium Luxury
- Bentley
- Lexus
- Jaguar
- Audi
- Mini
- Land Rover
- Porsche
- Maserati
- Mercedes-Benz
- Smart
Location Map

The Coast to Coast Automotive Retailer with over 290 Store Locations

- 16 states and expanding
- 13 of the largest DMAs
- 11 of the largest Population Centers