



Rumpke Consolidated Companies, Inc., ranks among the nation's largest privately owned waste and recycling companies. The catalyst behind its growth and success for more than 75 years can be summed up in one word: family.

The Challenge

Rumpke was looking to make changes to their accounts receivable processes. In addition to enhancing their efficiencies, Rumpke was also hoping to reduce their overall payment processing costs and adhere to Visa and MasterCard's latest PCI Compliance.

The Solution

As a result of the NSWMA/CPS merchant services program, Rumpke contracted with Card Payment Services, Inc. (CPS), a leading provider of payment processing services for the waste removal industry. CPS met Rumpke's challenges with the following solutions:

The ability to integrate seamlessly into their A/R Software for both credit card and ACH transactions for single and recurring transactions.
Improved their IVR to allow customers to pay their bills over the phone anytime of day through a voice automated system. This IVR comes unique with a feature that dials out for collection calls.
A significant reduction in processing fees for payment card transactions. Visa and MC offer a unique processing rate for waste removal companies, which many in the industry are unaware of.

The Benefits

Rumpke received immediate benefits from Card Payment Services, including:

Significant reduction of costs by providing Rumpke with the systems to properly process their payment card transactions at the lowest possible rates, achieving savings of over 40% of their processing fees. ***In fact, the savings in the first month covered their annual NSWMA dues!***
Simplified reconciliation by providing a web-based solution to facilitate daily and monthly reporting from any location, as well as the ability to integrate into Rumpke's A/R system.
Compliance with security requirements by providing a secure, hosted system for storage of sensitive payment and customer data such as credit card numbers and checking information.

"I couldn't be happier with CPS - their service is the best of the best! We constantly get calls to switch credit card processors, but no one can match the combination of rates, products, and service of CPS. They truly go above and beyond. I wish Rumpke had found CPS sooner!"
- Rumpke Consolidated Companies

If you are WASTEC or NSWMA Member and would like more information, please contact Andrew Caine at 888-408-2919 or andrew@cpstx.com today.