

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

**FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION**

DECEMBER 31, 2016 AND 2015

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Worldwide Initiatives for Grantmaker Support, Inc.

We have audited the accompanying financial statements of Worldwide Initiatives for Grantmaker Support, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Worldwide Initiatives for Grantmaker Support, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lotz + Carr, LLP

New York, New York
August 14, 2017

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

| | <u>2016</u> | <u>2015</u> |
|---|--------------------------|-------------------------|
| Assets | | |
| Cash (Note 6) | \$ 375,058 | \$574,692 |
| Unconditional promises to give (Notes 1b and 3) | | |
| Unrestricted | - | 20,690 |
| Temporarily restricted | 62,500 | 294,310 |
| Prepaid expenses and other current assets | 91,797 | 3,136 |
| Property and equipment, at cost, net of accumulated depreciation (Notes 1c and 4) | <u>3,862</u> | <u>9,688</u> |
| | | |
| Total Assets | <u><u>\$ 533,217</u></u> | <u><u>\$902,516</u></u> |
| | | |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable | \$ 41,610 | \$ 7,282 |
| Deferred income (Note 1d) | 66,161 | - |
| Total Liabilities | <u>107,771</u> | <u>7,282</u> |
| Net Assets | | |
| Unrestricted | 299,904 | 378,940 |
| Temporarily restricted (Note 2) | <u>125,542</u> | <u>516,294</u> |
| Total Net Assets | <u>425,446</u> | <u>895,234</u> |
| | | |
| Total Liabilities and Net Assets | <u><u>\$ 533,217</u></u> | <u><u>\$902,516</u></u> |

See notes to financial statements.

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

STATEMENTS OF ACTIVITIES

YEARS ENDED DECEMBER 31, 2016 AND 2015

| | <u>2016</u> | <u>2015</u> |
|--|--------------------------|-------------------------|
| Changes in Unrestricted Net Assets | | |
| Revenues and Support | | |
| Contributions | \$ 119,781 | \$468,272 |
| Membership dues | 66,136 | 64,315 |
| Donated services (Note 7) | 12,785 | 15,245 |
| Interest income | 4,249 | 3,555 |
| Miscellaneous income | 1,172 | 6,449 |
| | <u>204,123</u> | <u>557,836</u> |
| Net assets released from restrictions | | |
| Satisfaction of program and time restrictions | 458,447 | 40,000 |
| | <u>662,570</u> | <u>597,836</u> |
| Expenses | | |
| Program Services | 544,075 | 340,974 |
| Supporting Services | | |
| Management and general | 167,289 | 123,870 |
| Fundraising | 30,242 | 91,438 |
| Total Supporting Services | <u>197,531</u> | <u>215,308</u> |
| Total Expenses | <u>741,606</u> | <u>556,282</u> |
| Increase (Decrease) in Unrestricted Net Assets | <u>(79,036)</u> | <u>41,554</u> |
| Changes in Temporarily Restricted Net Assets | | |
| Contributions | 67,695 | 516,294 |
| Net assets released from restrictions | <u>(458,447)</u> | <u>(40,000)</u> |
| Increase (Decrease) in Temporarily Restricted Net Assets | <u>(390,752)</u> | <u>476,294</u> |
| Increase (decrease) in net assets | (469,788) | 517,848 |
| Net assets, beginning of year, | <u>895,234</u> | <u>377,386</u> |
| Net Assets, End of Year | <u><u>\$ 425,446</u></u> | <u><u>\$895,234</u></u> |

See notes to financial statements.

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2016 AND 2015

| | 2016 | 2015 |
|--|-----------------------|----------------------|
| Cash Flows From Operating Activities | | |
| Increase (decrease) in net assets | \$(469,788) | \$517,848 |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities: | | |
| Depreciation | 5,826 | 9,676 |
| (Increase) decrease in: | | |
| Unconditional promises to give | 252,500 | (230,000) |
| Prepaid expenses and other current assets | (88,661) | (3,089) |
| Increase (decrease) in: | | |
| Accounts payable | 34,328 | (19,105) |
| Deferred income | 66,161 | - |
| Net Cash Provided (Used) By Operating Activities - Net | (199,634) | 275,330 |
| Increase (Decrease) in Cash | (199,634) | 275,330 |
| Cash, beginning of year | 574,692 | 299,362 |
| Cash, End of Year | \$ 375,058 | \$574,692 |

See notes to financial statements.

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.**NOTES TO FINANCIAL STATEMENTS****DECEMBER 31, 2016 AND 2015****Note 1 - Organization and Summary of Significant Accounting Policies****a - Organization**

Worldwide Initiatives for Grantmaker Support, Inc. ("WINGS") is a global network of grantmaker and philanthropic organizations. WINGS strengthens, promotes and provides leadership on the development of philanthropy and social investment around the world.

Held every four years, WINGSForum has become the premier event in the global philanthropy community. Focused on identifying new innovations in the sector, WINGSForum was designed as a peer learning experience where philanthropy leaders could share practical lessons and inspiration from their work. To this day, the event is regarded by participants as a valuable opportunity for professional development, relationship building and knowledge sharing. A forum was held in 2014 and will be held in 2017.

b - Contributions and Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to WINGS, that is, in substance, unconditional. Contributions are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

c - Property and Equipment

Purchased property and equipment acquired are recorded at cost. Property and equipment are being depreciated using the straight-line method over the estimated useful life of the asset.

d - Deferred Income

Income received for future programs is deferred and recognized as revenue in the period in which the program occurs.

e - Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

f - Tax Status

WINGS is a not-for-profit organization exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

g - Subsequent Events

WINGS has evaluated subsequent events through August 14, 2017, the date that the financial statements are considered available to be issued.

Note 2 - Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted by donors for future periods and programs.

Note 3 - Unconditional Promises to Give

Unconditional promises to give are due within one year. Uncollectible promises to give are expected to be insignificant.

Note 4 - Property and Equipment

Property and equipment consists of the following:

| | <u>Life</u> | <u>2016</u> | <u>2015</u> |
|--------------------------------|-------------|-----------------|-----------------|
| Furniture and equipment | 5 years | \$10,494 | \$10,494 |
| Website | 3 years | - | 31,438 |
| | | 10,494 | 41,932 |
| Less: Accumulated depreciation | | <u>(6,632)</u> | <u>(32,244)</u> |
| | | <u>\$ 3,862</u> | <u>\$ 9,688</u> |

Depreciation expense for the years ended December 31, 2016 and 2015 was \$5,826 and \$9,676 respectively.

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 5 - Office Space

WINGS occupies office space in San Paulo, Brazil under a resource sharing agreement that provides for monthly rental of approximately \$2,900. The agreement is cancellable upon thirty days' notice. Rent expense was \$30,277 and \$24,599 in 2016 and 2015, respectively.

Note 6 - Concentration of Credit Risk

WINGS maintains its cash in a financial institution in the United States and Brazil. Financial institutions in the United States are covered by the Federal Deposit Insurance Corporation. No such agency exists in Brazil. The cash balances in the United States, at times, may exceed insured limits.

Note 7 - Donated Services

During the years ended December 31, 2016 and 2015, the Organization received the following donated services:

| | <u>2016</u> | <u>2015</u> |
|---------------------------------------|-----------------|-----------------|
| Conferences, conventions and meetings | \$12,785 | \$14,985 |
| Scholarships | <u>-</u> | <u>260</u> |
| | <u>\$12,785</u> | <u>\$15,245</u> |

Note 8 - Functional Allocation of Expenses

The cost of providing the various program and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services in reasonable ratios determined by management.

SUPPLEMENTARY INFORMATION



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**INDEPENDENT AUDITORS' REPORT
ON SUPPLEMENTARY INFORMATION**

To the Board of Directors of
Worldwide Initiatives for Grantmaker Support, Inc.

We have audited the financial statements of Worldwide Initiatives for Grantmaker Support, Inc. as of and for the years ended December 31, 2016 and 2015, and our report thereon dated August 14, 2017, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Functional Expenses for the year ended December 31, 2016 with comparative totals for 2015 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lutz + Carr, LLP

New York, New York
August 14, 2017

WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT, INC.

SCHEDULE OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2016 WITH COMPARATIVE TOTALS FOR 2015

| | Program Services | Supporting Services | | 2016 | 2015 |
|---|-----------------------------|-----------------------------------|--------------------|---------------------------|---------------------------|
| | | Management and General | Fundraising | Total Expenses | Total Expenses |
| Salaries, payroll taxes and employee benefits | \$184,945 | \$ 44,387 | \$ 17,261 | \$246,593 | \$208,186 |
| Professional fees | 169,822 | 55,307 | 511 | 225,640 | 143,439 |
| Scholarship expense | - | - | - | - | 260 |
| Conferences, conventions and meetings | 23,128 | - | - | 23,128 | 59,514 |
| Rent | 22,708 | 5,450 | 2,119 | 30,277 | 24,599 |
| Office costs | 16,657 | 3,998 | 1,555 | 22,210 | 5,866 |
| Postage and delivery | 426 | 102 | 40 | 568 | 583 |
| Technology | 4,369 | 3,953 | - | 8,322 | 33,493 |
| Bank fees | - | 1,109 | - | 1,109 | 14,025 |
| Travel | 101,186 | 35,541 | 7,172 | 143,899 | 42,843 |
| Interest | - | 24 | - | 24 | - |
| Insurance | - | 1,702 | - | 1,702 | 1,665 |
| Board development and training | 16,465 | 5,880 | 1,176 | 23,521 | - |
| Miscellaneous | - | 8,787 | - | 8,787 | 12,133 |
| Depreciation | 4,369 | 1,049 | 408 | 5,826 | 9,676 |
| Total Expenses, 2016 | \$544,075 | \$ 167,289 | \$ 30,242 | \$741,606 | |
| Total Expenses, 2015 | \$340,974 | \$ 123,870 | \$ 91,438 | | \$556,282 |

See independent auditors' report on supplementary information.