

MARIANNE CHOW NEWMAN

EXPERIENCE

The Hearst Corporation – New York, NY, Counsel, International Corporate Group Jun '14-Present

- Key counsel for global M&A matters, including the acquisitions of CAMP Systems (a business aviation maintenance tracking services provider), G+J's Dutch magazine subsidiary and Rodale's magazine and book businesses.
- Serving as Acting Secretary on the board of directors of CAMP Systems.
- Lead counsel for Hearst Magazine's international magazine division advising on all aspects of digital advertising agreements (e.g., programmatic advertising and content monetization services) and magazine licenses worldwide.
- Lead counsel for Hearst Magazine's brand development division overseeing the drafting and negotiation of product licenses for the *Cosmopolitan*, *Harper's BAZAAR* and *Esquire* brands worldwide.
- Lead counsel for Hearst Magazine's joint venture businesses in Germany, Spain, Russia and South Africa overseeing all contractual, M&A, intellectual property and other corporate matters.
- Assigned to London for three months in 2016 to assist in advising management on legal issues arising from bankruptcy of UK's largest printing company, creating model contracts and negotiating advertising and license agreements.
- Lead counsel for *Harper's BAZAAR* annual celebration of ICONS feature in New York City overseeing the drafting and negotiation of all sponsorship agreements, major talent releases and design and production agreements.
- Corporate legal advisor for companies in HearstLab, Hearst's incubator for early stage women-led startups.
- Selected by Hearst's Chief Legal Officer and senior business team to attend 2018-2019 Hearst Management Institute.

Paul, Weiss, Rifkind, Wharton & Garrison LLP – New York, NY, Finance Associate Sep '08-May '14

- Represented home building company on its \$400 million unsecured revolving credit facility in connection with its IPO.
- Represented sponsor-client on the arrangement of a \$150 million asset-based revolving credit facility in connection with a \$2.4 billion acquisition of the education division of a U.S.-based publishing and media services company.
- Successfully represented Tibetan asylee on her asylum application, derivative petitions and green card application.
- Selected to lead "junior associate's role in closing" workshop for first-year associates' orientation for three consecutive years.

EDUCATION

University of Michigan Law School – Ann Arbor, MI, Juris Doctor Dec '07

- Article: *Discriminatory Equality v. Nondiscriminatory Inequality: The Legitimacy of South Africa's Affirmative Action Policies Under International Law*, published in Connecticut Journal of International Law (2009).
- *Michigan Journal of Race & Law*, Contributing Editor and Article Selection Committee Member (2006-2007).
- Asian Pacific American Law Students Association, President (2006-2007).

Fulbright Scholar Program – Yokohama, Japan, Fulbright Fellow Sept '03 – Sep '04

- Performed comparative research on immigration policies and socio-economic development of Chinese communities in Japan and the U.S. Research paper was presented at annual research conference at Waseda University.

Tufts University – Medford, MA, Bachelor of Arts, Magna Cum Laude May '03

- Major and received high thesis honors in International Relations. Minor in Japanese.
- Bridging Scholarship recipient for junior year study abroad at Doshisha University in Kyoto, Japan.
- National Dean's List (2000-2003). National Society for Collegiate Scholars (2000-2001).

BAR ADMISSION, LANGUAGES & LEADERSHIP

- Admitted to the New York State Bar.
- Fluent in Cantonese. Proficient in Mandarin. Conversational in Japanese.
- Asian American Bar Association of New York (AABANY), Vice President of Programs and Operations (2015-2017), Member of Board of Directors (2017-Present), Co-Founder of AABANY Leadership Development Program (2018).
- Recipient of AABANY MVP Award for Outstanding Member Contributions (2016) and National Asian Pacific American Bar Association (NAPABA) Best Under 40 Award (2018).
- Collaborative Bar Leadership Academy, Participant (2018) and NAPABA Steering Committee Member (2018-2019).
- Don H. Liu Scholars Program, Inc., Chief Administrative & Regulatory Officer (2015-Present).
- University of Michigan Class of 2008 Reunion Committee, Co-Chair (2018).
- East Side Toastmasters, Member (2018-Present).