

Benchmarking Survey Calendar

Month	Survey Sections	Data Elements
January Now is the perfect time to start gathering data so you are ready to go when the survey opens!	Accounts Receivable	Days in A/R Payer Mix
February	Employees	FTEs Salaries & Wages
March	Revenue	Net Patient Revenue Other Revenue
	Expenses	Orthopaedic Practice Ancillary Lines of Service
	Productivity	Patient Visits Surgical Cases Work RVUs Charges/Net Collections
April The survey will open on or before April 1! Start the survey right away to begin inputting the data you have gathered!	Ancillary Services	X-Ray, MRI, PT/OT, DME and/or Other
	Square Footage	Locations Square Footage
May	Provider Compensation	Practice Compensation Earnings (ASC, Hospital, Real Estate)
	Recruitment Detail	Starting Salary Signing Bonus Moving Expenses Hospital Assistance
	Practice Administrator Compensation	Base Salary Bonus Other Compensation
June The survey will close June 1	Other Data	