Mike Obergfell, Vice President - ACEC National Update, information from DC Conference

- **Strong Membership**
  - Nationally
    - Now at – 85% ENR 500 (goal 90%)
    - Now at – 92% of ENR 100
  - Locally
    - Welcomed 11 new firms in this year
    - 110 consulting engineering firms
    - 30 associate members

- **ACEC National’s Focus in the New Administration**
  - Regulatory streamlining
  - Tax reductions, equal treatment
  - New infrastructure funding
  - Promote QBS, Contracting

- **Infrastructure Funding at the National Level**
  - Transportation – Fix Highway Trust Fund; add new “Trump” funding/financing; repel proposed cuts in budget proposal
  - FAA long-term reauthorization
  - Water (WRDA appropriations)
  - Energy (re-start energy bill)

- **Transportation Funding at State Level**
  - Increase road funding revenue by $617M in FY 2018 for INDOT and local governments. Of that amount, about $357M would go to INDOT and $260M would go to local governments.
  - Increase user fees by 10 cents to restore lost buying power
  - Index all fuel tax rates annually using a formula that incorporates CPI-U (inflation) and Indiana personal income growth
  - Transfer the remaining 4.5 pennies of the sales tax on gasoline (GUT) from the General Fund to the State Highway Fund by FY 2025
  - Gasoline tax: 10 cent increase
  - Implement a $15 annual statewide infrastructure improvement fee on all passenger vehicles registered in Indiana and increase registration fees by 25% for trucks over 26,000 lbs
Implement annual statewide infrastructure improvement fees of $150 on all electric vehicles registered in Indiana and $50 on all hybrid vehicles registered in Indiana

Require INDOT to further study tolling and submit a waiver to the federal government to allow tolling of existing interstates

Implement a new federal fund swap program that could save local governments up to 20% by no longer having to follow stringent and largely unnecessary federal requirements

Lower the minimum population threshold applicable to the municipal wheel tax/surtax from 10,000 to 5,000

Shelby Swango, Secretary- Strategic Plan

- Sent out a survey to approximately 400 members, which resulted in 134 responses, which was a very good response rate (33.5 percent.)
- From the results, the top three reasons to remain a member were almost evenly split between Advocacy, Networking and Business Practices
  - Approximately 82 percent of the respondents gained potential teams/clients/business prospects through their involvement with ACEC.
  - Approximately 92 percent of the respondents were either very satisfied or satisfied with the effectiveness of ACEC, with Advocacy being the most effective aspect of the organization (48 percent)

- Strategic Planning Committee met in November to develop a draft for the Board’s approval
  - The Vision: To respect, elevate and cultivate the engineering profession for a better Indiana.
  - The Mission: To be the collective voice of the Indiana consulting engineering community.
  - Five Strategic Objectives comprise the Strategic Plan
    - Elevate our voice as THE legislative advocate for the promotion and protection of the business interests of engineering companies of Indiana.
    - Serve Indiana engineering companies as their primary resource on business practices.
    - Develop and diversify Leadership opportunities throughout ACEC Indiana.
    - Enhance relationship-building among members.
    - Purposeful Abandonment (use limited resources wisely.)
  - Board approved the final plan in February
  - Budget Committee started planning financially for strategic goals in April
- Implantation in new fiscal year, July 1, 2017

**Beth Bauer, Executive Director** - Legislative Session—PVS Piping, QBS bill, Water coming up

Ethics/ Conflict of Interest Resolution

**Colleen Merkel, Membership Director** - Education and events, Forums

State and Federal PAC
STRATEGIC PLAN
JULY 2017

VISION
To respect, elevate and cultivate the engineering profession for a better Indiana.

MISSION
To be the collective voice of the Indiana consulting engineering community.

TAG LINE
Engineering a better Indiana.
**STRATEGIC OBJECTIVE #1**

Elevate our voice as THE legislative advocate for the promotion and protection of the business interests of engineering companies of Indiana.

- Engage member firms and their employees in grassroots efforts.
- Provide strong lobby representation.
- Offer meaningful legislative candidate campaign support.

**STRATEGIC OBJECTIVE #2**

Serve Indiana engineering companies as their primary resource on business practices.

- Strengthen Qualifications Based Selection.
- Provide additional targeted education for Firm Principals and Owners.
- Establish educational forums for in-house professionals: legal, financial, human resources, information technology, and business development.
- Continue to offer pertinent conferences, seminars and workshops for all members.
- Strengthen relationships with key state and local agencies.

**STRATEGIC OBJECTIVE #3**

Develop and diversify Leadership opportunities throughout ACEC Indiana.

- Develop future association leaders and create clear pathway to success.
- Diversify representation within committees and the Board of Directors.
- Implement “best practices” for committees for greater productivity and transparency.

**STRATEGIC OBJECTIVE #4**

Enhance relationship-building among members.

- Broaden member interaction and benefits across the state and within all disciplines of profession.
- Attract and engage Young Professionals in meaningful association issues and activities.

**STRATEGIC OBJECTIVE #5**

Purposeful Abandonment.

- Use limited resources wisely: volunteer and staff time, as well as money.
- Eliminate outdated processes and use readily-available technology to better serve members.
**ACEC Indiana**

**Pathway to Leadership**

**Committee Appointments**

- Attend ACEC Indiana activities on a frequent basis (EEA Banquet, Scholarship Golf Tournament, Networking Luncheons, etc.)
- Introduce yourself to ACEC Indiana staff and Executive Committee members.
- Be knowledgable in the committee in which you intend to serve.
- Volunteer/ have the primary contact at your firm submit you as a candidate for serving on a specific committee.
- Attend all meetings, volunteer to serve on sub-committees/ task forces, seek increased responsibilities (secretary, vice chair).

**Board Appointments**

- Member is a principal or decision maker at firm.
- Participate in the ACEC Indiana PAC and National PAC.
- Attend ACEC Indiana activities on a regular basis (EEA Banquet, Scholarship Golf Tournament, Networking Luncheons, etc.)
- Support programs such as Engineering Leadership, workshops and seminars.
- Serve on ACEC Indiana Committees in a meaningful way, either by chairing a committee or leading a subcommittee/ task force.

**Executive Officer Appointments**

- Understand issues facing the Association.
- Adhere to the Strategic plan of the Association along with short term goals.
- Approve operating budget, fulfilling fiduciary responsibility to the membership.
- Identify and recruit new members.
- Contribute to and solicit contributions on behalf of ACEC Indiana PAC and National PAC.
- Assist staff in local, state and national legislative activities.
- Attend ACEC Indiana activities on a regular basis (EEA Banquet, Scholarship Golf Tournament, Networking Luncheons, etc.)
- Support programs such as Engineering Leadership, workshops and seminars.
- Participate in ACEC National Conferences and ACEC National Leadership Orientation.