



"The bitterness of poor quality remains, long after the sweetness of low price is forgotten."



QBS: The Gift That Keeps Giving

Around the holidays, gift-giving is a popular tradition. But no one would want to give a gift that caused issues or future costs for the receiver.

Similarly, as a project decision-maker, you wouldn't want to exercise a low-bid procurement process as it may only save a small amount on up-front design costs, but it costs taxpayers money over the life of the project.

The services provided by design firms are the single most important factor in determining a project's overall construction and life-cycle costs. The design fees amount to approximately 1 – 2% of the total cost of the project. Yet, these services determine the other 99% of the project's life-cycle costs, as well as the quality of the completed project.

Be sure to use QBS when selecting your design firm, as it is truly the gift that keeps on giving!

What is QBS?



QUALIFICATION-BASED SELECTION (QBS)

is a proven step-by-step process that facilitates selecting the right professional design firm based on overall merit of their qualifications and design approaches. This creates a fair competition, and encourages creativity, innovation, and deeper thinking about the entire life-cycle of the project. [CLICK HERE](#) for a "Quick Reference" Brochure about the QBS Process!

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- For an in-depth look at the QBS Process, [CLICK HERE](#) to download the user guide.

"It's a very sobering feeling to be up in space and realize that one's safety factor was determined by the lowest bidder on a government contract."

~Astronaut Alan Shepard