



"The bitterness of poor quality remains, long after the sweetness of low price is forgotten."



WINNING at the State Fair and in Your Community

The end of summer would not be complete without the Indiana State Fair. Livestock, 4-H, horticulture and even the queen pageant competitions at the State Fair all use a form of Qualifications Based Selection.

In all of these competitions at the State Fair, qualifications are considered to select the top winner. Similarly, when an owner is trying to select the best firm to complete a project, QBS is advised as a simple and structured competitive process that produces fewer cost overruns, shorter schedules and improved construction quality.

If you want to select a **WINNING** team for your community's next big project, use Qualifications Based Selection. And be sure to check out all the competitions at the State Fair now through Aug. 19!

What is QBS?



QUALIFICATION-BASED SELECTION (QBS)

is a proven step-by-step process that facilitates selecting the right professional design firm based on overall merit of their qualifications and design approaches. This creates a fair competition, and encourages creativity, innovation, and deeper thinking about the entire life-cycle of the project.

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- [CLICK HERE](#) for a FREE downloadable forms to help you through the process!

“Price has no meaning except in terms of the quality of the product.”
Dr. W. Edwards Deming