

QBS INDIANA

Qualifications Based Selection

"The bitterness of poor quality remains, long after the sweetness of low price is forgotten."



SCORE BIG on your next project with QBS

We've caught World Cup fever! And the interesting thing about these international games is that they too use Qualifications Based Selection (QBS).

The current format of the competition involves a qualification phase to determine which teams qualify for the tournament phase, which is often called the *World Cup Finals*. After this, 32 teams, including the automatically qualifying host nations, compete in the tournament phase for the title at venues within the host nations over a period of about a month.

Similarly, all professional design firms should be retained through QBS. Under QBS, professional service firms are weighed first on competence, creativity and performance, and second on negotiation of a fair and reasonable fee. If the GOAL of your next project to SCORE big, use QBS.

What is QBS?



QUALIFICATION-BASED SELECTION (QBS)

is a proven step-by-step process that facilitates selecting the right professional design firm based on overall merit of their qualifications and design approaches. This creates a fair competition, and encourages creativity, innovation, and deeper thinking about the entire life-cycle of the project.

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- [CLICK HERE](#) for a FREE downloadable forms to help you through the process!

***“Price has no meaning except in terms of the quality of the product.”
Dr. W. Edwards Deming***