IN FOCUS

The Power of the Young
By: Simon Sinek

Jill is an entrepreneur. She is a big thinker with big ideas. She is also an idealist. She imagines a world in which companies make their impact on society their primary bottom line and the financial results that follow as their second bottom line. She is smart and articulate and her ideas are really good, but she's struggling to get anyone to take her seriously.

What's the problem?

According to the companies that close the door on her, it's because she's only 24.

There is something about youth that the more experienced often forget and don't take advantage of: their passion. Passion is a valuable currency. Some are rich with it and some poor. Some trade it in over the course of their careers only to be left at the end of their lives with a big house and a fast car but no more passion. The youth, low on experience, are often rich in passion. More importantly, it is their passion that provides the necessary capital required to make the kind of progress that the financially rich can only look upon and drool.

Steve Jobs was 21 when he founded Apple. Mark Zuckerberg was 20 when he started Facebook. Michael Dell was 20 when his company built its first computer, Bill Gates was 20 when Microsoft became Microsoft. Larry Page and Sergey Brin were 25 when they founded Google and Richard Branson was only 22 when he opened Virgin Records. Everyone on this list was low on experience and even lower on cash when they started. All they had was an intense passion to pursue their visions and an ability inspire others to join them in their pursuit.

Horatio Nelson, the British admiral made famous for defeating Napoleon's navy at the Battle of Trafalgar, had an unusual habit when at sea. He would go to the bottom deck and spend time with his most junior officers. In those days, this was just not done ... an admiral socializing with the youngest ranks? It was unheard of.
But Nelson didn't go down to tell them a thing or two. He didn't go below deck to whip them into shape. Quite the opposite. He spent time with them to get something from them. To get something they had lots of, more than any of his ranking officers: unbridled passion and blind optimism. And Nelson loved it!

As we progress in our careers our passion has a tendency to wane. We get mired in the weeds. We become more concerned about benefits and compensation packages. We make safer and safer decisions for fear we may lose what we've worked so hard to get. Worse, we often forget why we started down the path in the first place. The young remind us why we started. They remind us of ourselves when we were their age. They are like a jolt of electricity that can recharge even the most beleaguered of devices.

Nelson spent time below deck to soak up this passion. He understood that it was the responsibility of the experienced to pass down their lessons to the inexperienced, so that, one day, they would become the great admirals of the seas. But he also understood that the passionate had a vital role to play in the system. Nelson wanted to hear their ideas, their dreams, their optimism. It kept him going. His ability to "stay young" was one of the reasons he became one of the greatest leaders in history—commanding astonishing loyalty from the young and the experienced alike.

*It's a leader's job to create the environment that releases the passion in those around us.*

To all those people who told Jill they're not interested in her ideas because she has no experience, may I remind you, that's not her job ... it's yours. Your job is to hear the ideas you don't have and figure out how to make them happen. That's the value of experience. And, in the process, you may just achieve something great ... just like you dreamed of when you were young.

Source: [https://simonsinek.com/discover/the-power-of-the-young/](https://simonsinek.com/discover/the-power-of-the-young/)

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**LEGALIVATIVE/NEWS**

Stay on top of issues pertaining to transportation and other legislative matters.

- **Transportation Recap** - Read it [here](https://)
- **Capitol Recap** - Read it [here](https://)
- **Bill Tracker** - Read it [here](https://)

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**PennDOT’s new website... Improving Our Transportation**

With PennDOT directly responsible for approximately 40,000 roadway miles and 25,000 bridges in Pennsylvania, maintaining our transportation network takes strong
partnership among the department, federal and local governments, planning partners and our communities…Read more

**Democratic presidential candidates address infrastructure at Las Vegas forum**
Infrastructure got more attention than usual from four Democratic presidential candidates at a Feb. 16 campaign forum billed as the first-ever to focus on the issue…Read more

**With Senate President Joe Scarnati’s departure, the Pa. Legislature loses a great compromiser**
Senate President Pro Tempore Joe Scarnati’s announced retirement after this year creates a big hole for the state Senate and, potentially, Gov. Tom Wolf as he enters the last two years of his second term…Read more

**Dush drops auditor bid to seek Scarnati Senate seat**
The race to replace Senate President Pro Tempore Joe Scarnati’s (R-Jefferson) seat in the 25th District has already begun…Read more

**Scarnati announces retirement**
Senate President Pro Tempore Joe Scarnati (R-Jefferson) announced last week that he will not seek reelection in 2020…Read more

**Casey, Houlahan to campaign for Biden in New Hampshire**
A few Pennsylvania Democrats will hit the campaign trail this weekend for former Vice President Joe Biden in New Hampshire…Read more

**Gov. Wolf to nominate Richard Vague to serve as Secretary of Banking and Securities**
Governor Tom Wolf announced today his intention to nominate Richard Vague, a managing partner of Gabriel Investments and chair of the Governor’s Woods Foundation, to serve as secretary of the Department of Banking and Securities…Read more
ARTBA’s presidential candidates infrastructure plans document
Read the document [here](#)

**UPCOMING EVENTS**

**Diamond Awards**
February 27 ● Lancaster Marriott at Penn Square
Last day to [register](#) is February 21.

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**Western Chapter Meeting with District 12-0 executives** [Joseph Szczur, P.E.](#), District Executive; [Rachel Duda, P.E.](#), Asst. DE for Design; [Robert Dean, P.E.](#), Asst. DE for Maintenance and [William Kovach, P.E.](#), Asst. DE for Construction
March 6 ● Cefalo's
[Register here](#)

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**Government Affairs Breakfast**
March 11 Hilton Garden Inn Harrisburg East
[Register here](#)

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**Central Chapter Meeting with** [Gary Graham, P.E.](#), Assistant Chief Engineer, PA Turnpike Commission who will discuss the Capital Plan and status of an initiative to improve the quality of bid documents and [Joe Sutor, P.E.](#), Planning & Environmental Manager discussing the status of PennSTART (state of the art training facility at Penn State).
March 11 ● Hilton Garden Inn Harrisburg East
[Register here](#)

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**Eastern Chapter Meeting with** [Chris Kufro, P.E.](#) (District 5-0), [Timothy Stevenson, P.E.](#) (District 6-0) and [Chris Drda, P.E.](#) (District 8-0)
March 17 ● Desmond Hotel
[Register here](#)
ACEC/PA Legislative Day
April 6-7 ● Capital, Harrisburg
*Sponsorships opportunities can be found here

ACEC/PA Spring Conference
May 11-13, 2020 ● Hilton Harrisburg
*Sponsorships opportunities can be found here

ACEC/PA Annual Leadership Meeting
June 7-9, 2020 ● Park City, Utah
*Sponsorships opportunities can be found here

Municipal Services
Municipal Services is seeking a Vice Chair to serve as a leader of the committee. This committee has been extremely active and continues to work on a variety of very important items. To learn more about the committee, review past agendas and minutes from committee meetings or contact ACEC/PA’s executive director.

Join a Committee
Complete a Committee Interest Form today to join any committee as an active committee participant.

You Are ACEC/PA
We have 22 different committees looking for your leadership and expertise. Check out the committee page to see which one is for you. Those interested in learning more should contact the ACEC/PA office at (800) 651-1946 or ACEC/PA Executive Director Leeann Sherman.

PennDOT Webinar
PennDOT’s Clearance Transmittal monthly webinar will take place on February 20th at
1pm. This webinar provides updates on CTs through PennDOT. Next monthly webinar is on March 19th with the same log in information.

Join Skype Meeting
Join by phone
Toll number:
(267) 332-8737
56863635#
Conference ID: 56863635

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**2020 Census**

On April 1, 2020 the U.S. Census Bureau will be counting all residents living in the United States. In Pennsylvania, we’re committed to working together to make sure all our neighbors are included in the census… [Read more]

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**My Future Way in PA**

My Future Way in PA is an exciting new student career fair being held at the PA Farm Show Arena on April 7-8, 2020. Day one will be dedicated to upper elementary level students and day two will be dedicated to middle school/high school students with 3,000 students participating. This exciting new venture is being sponsored by Partnership for Career Development (PCD) who is dedicated to developing business-education partnerships for career and workforce readiness in south-central PA… [Read more]

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**Newest safety certified transportation project professionals named**

A total of 113 professionals from 19 companies or agencies representing 15 states have earned the Safety Certification for Transportation Project Professionals™ (SCTPP) credential over the past six months… [Read more]

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**York College's 36th Annual Career Expo**

York College's 36th Annual Career Expo (Job & Internship Fair) will be held on March 18, 2020, providing a forum for York College students and alumni to meet with employers to discuss full-time, internship/co-op and seasonal & part-time opportunities. Event participation includes your logo on the Spartan Career Path student/alumni home page and a resume book of candidates after the event.

As always, please feel free to contact us for more information or if you would like assistance in accessing Spartan Career Path (directions attached on how to set up and account) or registering for the Career Expo. We are also able to update account…
information if you have new contacts to add to the system. Career Expo on-line registration is now available through Spartan Career Path! [https://ycpcsm.symplicity.com/employers](https://ycpcsm.symplicity.com/employers).

**RESOURCES**

**Document Retention: What to Keep and How Long 2020**
March 24 ● 1:30 – 3 p.m.
Register [here](https://ycpcsm.symplicity.com/employers)

**P3 Myths and Realities for Design Professionals**
April 7 ● 1:30 – 3 p.m.
Register [here](https://ycpcsm.symplicity.com/employers)

**Business of Design Consulting**
March 4 – 7 ● New Orleans, LA
Register [here](https://ycpcsm.symplicity.com/employers)

**ACEC Trust Programs**
Learn more [here](https://ycpcsm.symplicity.com/employers)

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**SHARE-INSPIRE-HIGHLIGHT**

**Skelly and Loy acquired by Terracon**
Skelly and Loy is excited to announce that they have been acquired by Terracon Consultants, Inc. (Terracon), a consulting engineering firm headquartered in Olathe, Kan… [Read more](https://ycpcsm.symplicity.com/employers)

**JMT welcomes Scott Vannoy, P.E.**
We are pleased to announce that Scott Vannoy, P.E. has joined JMT to lead the firm’s growing structural engineering group in the Pennsylvania and Ohio regions… [Read more](https://ycpcsm.symplicity.com/employers)
ACEC/PA Needs Your Help

- Do you have committee news to share or know of a colleague/firm making a difference? We’d want to share that news! Please send ACEC/PA Executive Director Leeanne Sherman the information for inclusion in an upcoming edition of Forward.

- We want to communicate with you. Please take a moment to update your profile with us so you don’t miss any important news or events.

Did You Know?
Did you know the average U.S. household has 300,000 things in it?

Connect with Us on Social Media
News travels fast. Please follow ACEC/PA on social media to keep up-to-date with the latest company news and industry highlights, and benefit from a range of useful resources.

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