Getting the Word Out: Raising Awareness of Opportunities for Today's Children with Hearing Loss

Cl2019 Pediatric Symposium

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DISCLOSURES

Financial

Receives salaried compensation as CEO of Hearing First and member of the Oberkotter Foundation Leadership Team

Non Financial

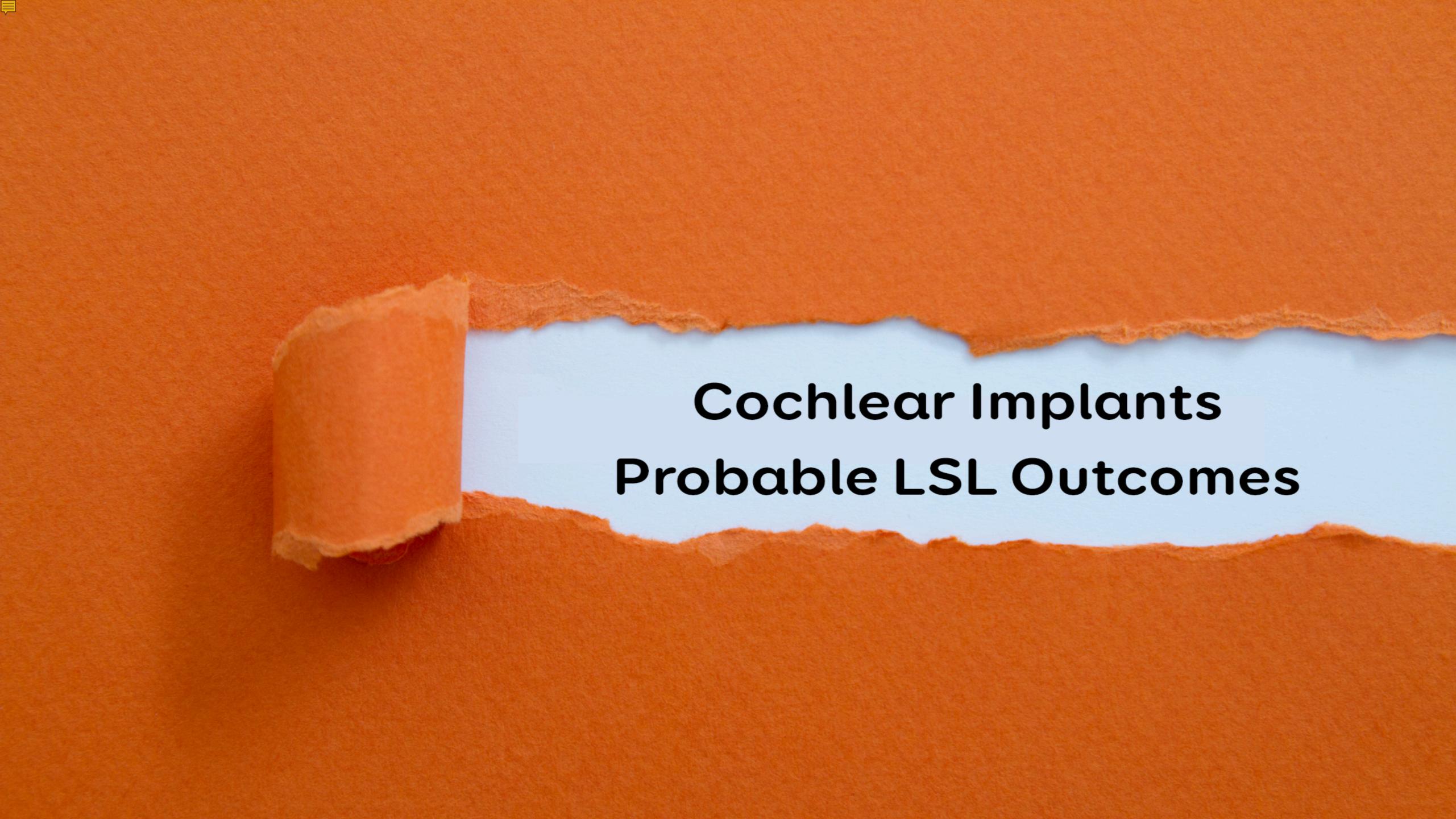
Certified member of the American Speech-Language-Hearing Association (CCC-SLP)

Listening and Spoken Language Specialist, Certified Auditory-Verbal Therapist from the AG Bell Academy for Listening and Spoken Language (LSLS Cert. AVT)

Member of the Alexander Graham Bell Association for the Deaf and Hard of Hearing (AG Bell)

Member of the American Cochlear Implant Alliance (ACIA)





GETTING THE WORD OUT.... ITS NOT HOW IT USED TO BE



WHERE AND HOW PARENTS TODAY GET THEIR INFORMATION



Digital Habits of Families

They're 'always on.'

Millennial moms spend considerable time on different media but online time exceeds all other channels.

The majority of millennial parents search for parenting advice online, instead of asking friends and family.¹

85% of millennials use social media. And 81% take/share photos and videos daily. ²

Searches for parenting/family-related apps have grown 65% year over year.³

- 1. https://www.nytimes.com/2017/11/04/style/millennial-parents-parennials.html?r=0#nws=mcnewsletter
- 2. https://www.pewresearch.org/fact-tank/2018/05/02/millennials-stand-out-for-their-technology-use-but-older-generations-also-embrace-digital-life/
- 3. https://www.thinkwithgoogle.com/data/millennial-parenting-statistics/

Digital Habits of Families

They're social and turn to video.

They use social media heavily and spend more time getting parenting advice from video content.

86% of millennial dads turn to YouTube for guidance on key parenting topics.⁴

Facebook, YouTube and Instagram are the most popular social media among millennial parents.⁵

Most YouTube and Instagram users are between the ages of 16 and 24.⁵

^{4.} https://www.thinkwithgoogle.com/consumer-insights/marketing-millennial-parents-youtube-insights

^{5.} https://www.digitalinformationworld.com/2019/01/most-popular-global-social-networks-apps-infographic.html

Can a comprehensive digital ecosystem reach and support parents and the professionals that serve them through Awareness, Education and Communities to improve child outcomes?

WHAT WE DO

Awareness

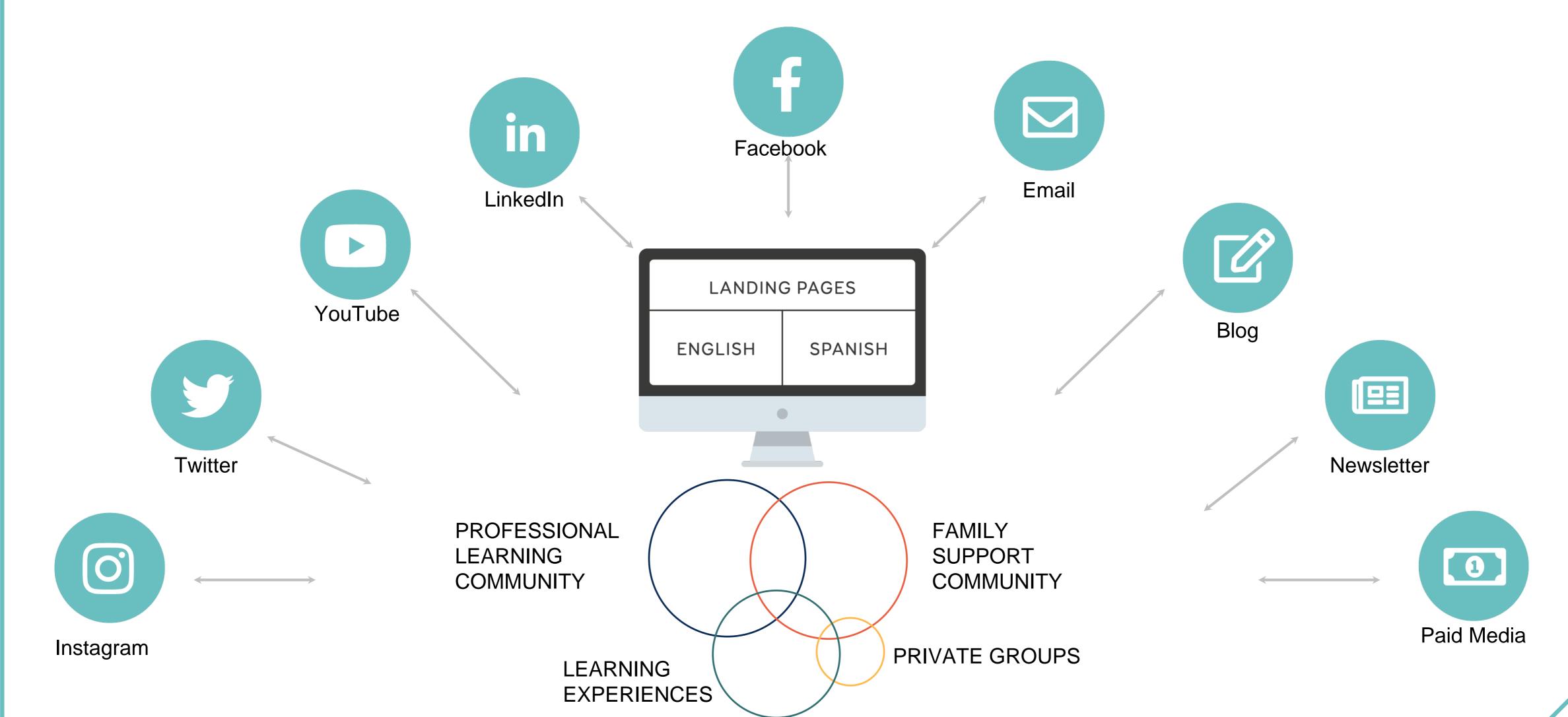
Education

Communities



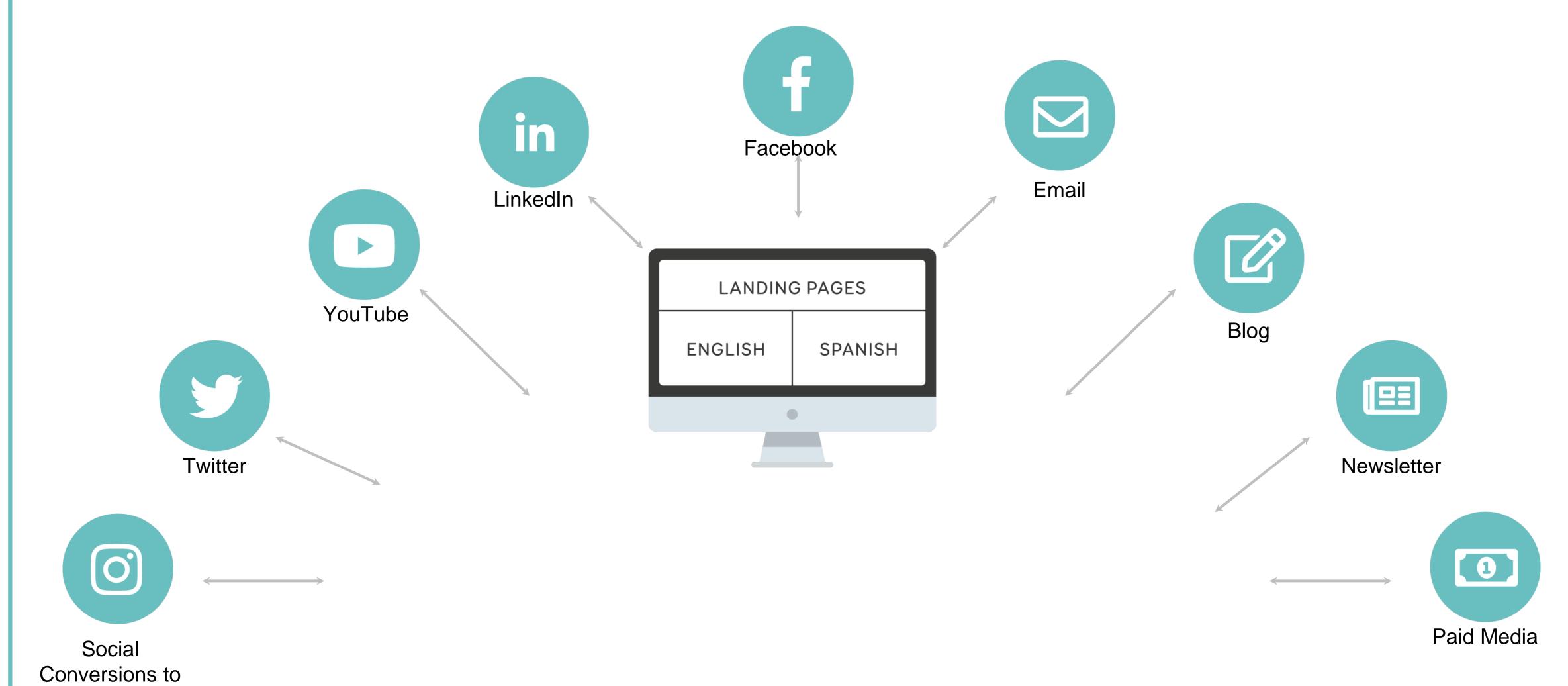


A DIGITAL STRATEGY - A COMPREHENSIVE DIGITAL ECOSYSTEM





STRATEGICALLY IMPLEMENTED IN PHASES: PHASE 1





Hearing First

STRATEGICALLY IMPLEMENTED IN PHASES: PHASE 2 in Facebook **Email** LinkedIn LANDING PAGES YouTube Blog **ENGLISH SPANISH** 日言 Newsletter **Twitter PROFESSIONAL FAMILY LEARNING SUPPORT** (O) **COMMUNITY COMMUNITY** Paid Media Social Conversions to **Hearing First**



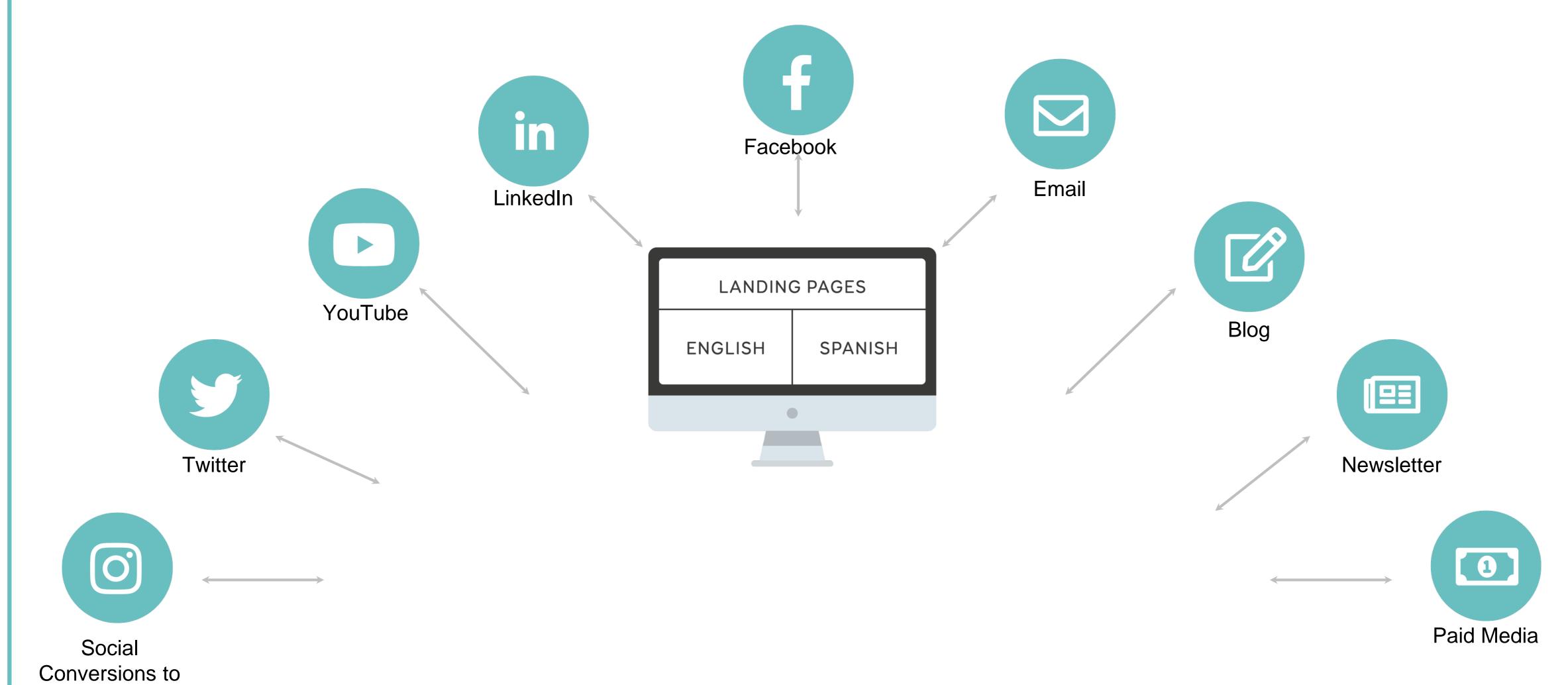
STRATEGICALLY IMPLEMENTED IN PHASES: PHASE 3 in Facebook **Email** LinkedIn LANDING PAGES YouTube Blog **ENGLISH SPANISH** Newsletter **Twitter PROFESSIONAL FAMILY LEARNING SUPPORT** (O) 8 **COMMUNITY COMMUNITY** Paid Media Social PRIVATE GROUPS **LEARNING** Conversions to **EXPERIENCES** Hearing First



PHASE 1



STRATEGICALLY IMPLEMENTED IN PHASES: PHASE 1





Hearing First

WEBSITE

WWW.HEARINGFIRST.ORG

	2016	2017	2018
Page Views	118,298	134,385	195,847
Users	40,000	50,000	74,000
Time on Site	1:53	1:40	1:34

In 2018 website users: 73% are new visitors

82% are female

53% are between the ages of 25 & 44

SOCIAL

AS OF 06/30/2019



Facebook 41,000 Followers
10 Facebook Lives 74,976 Reached

83% Women



Twitter

4,700 Followers

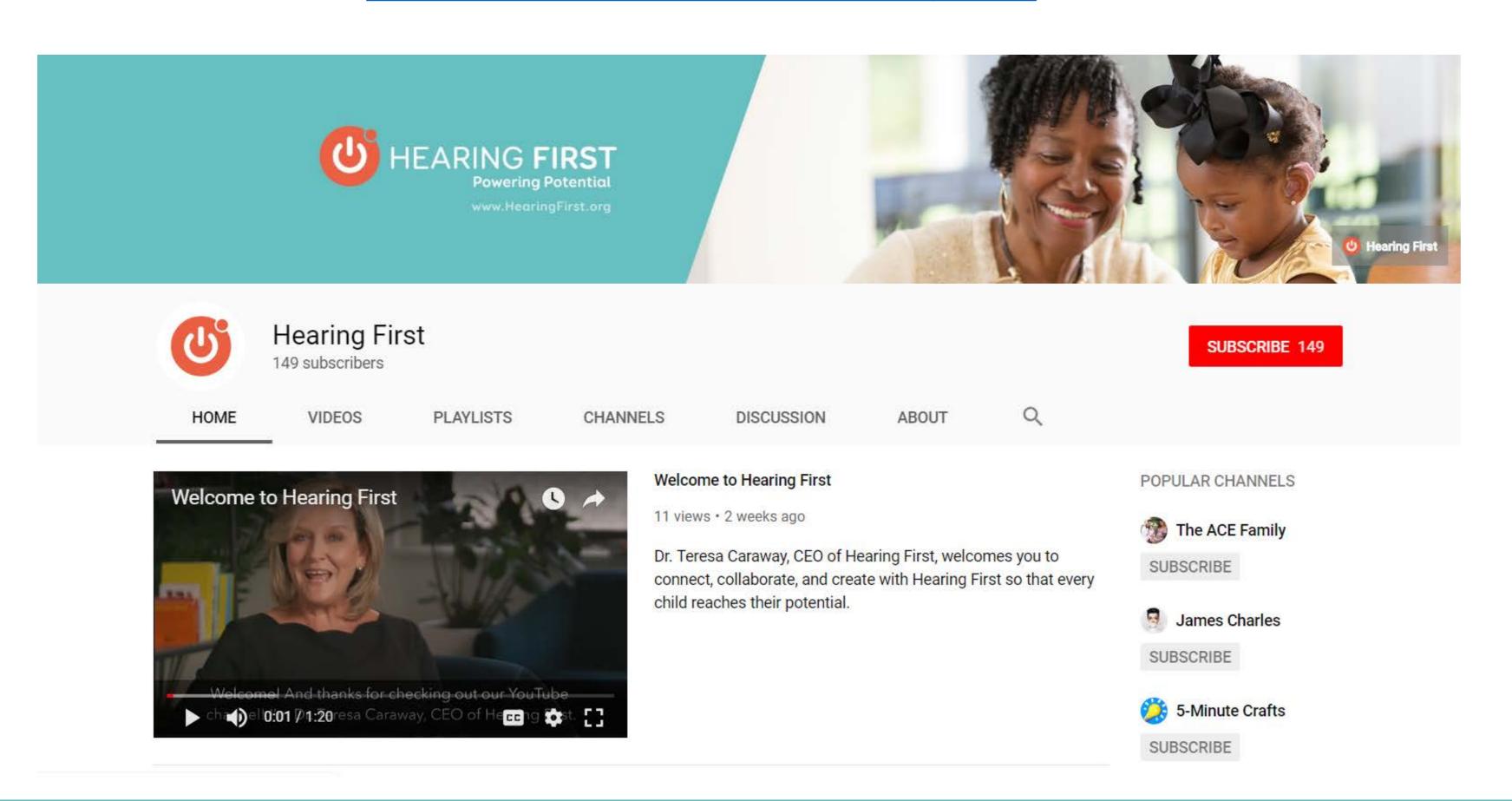


1,400 Followers



YouTube

November 2018, launched a design refresh for the HF YouTube channel, including updating the URL Link: www.Youtube.com/HearingFirst







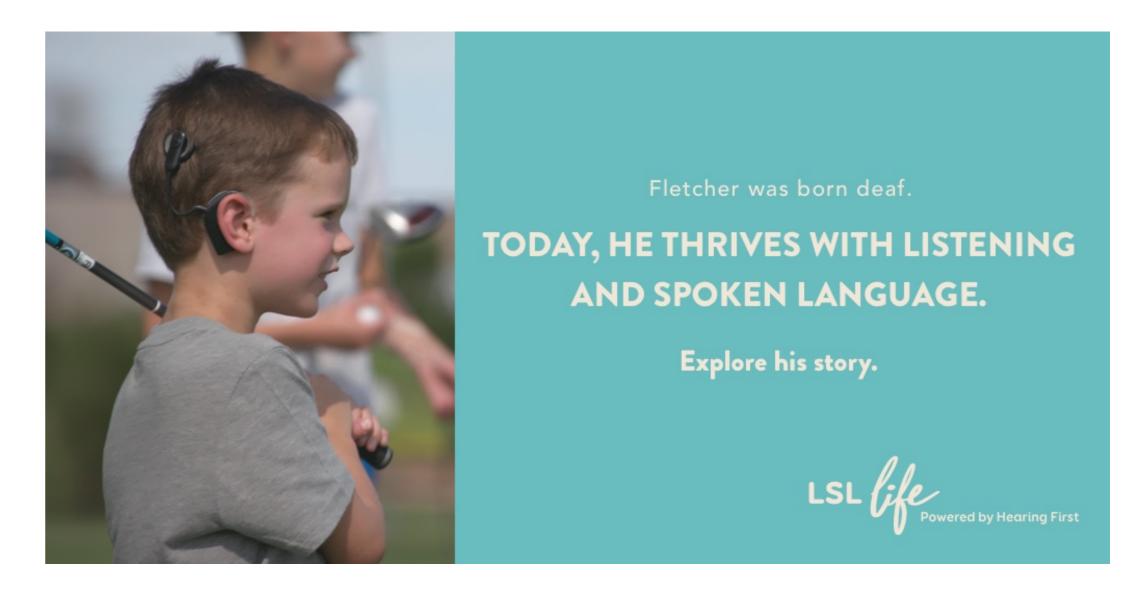
Microsite Launched www.LSLLife.com

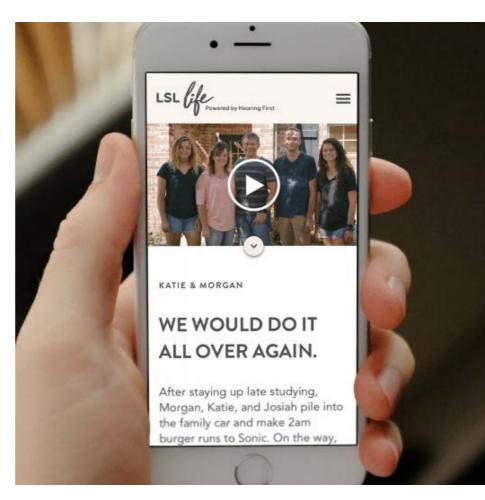
Total Pageviews – 28,132 total pageviews since launch October 18, 2018

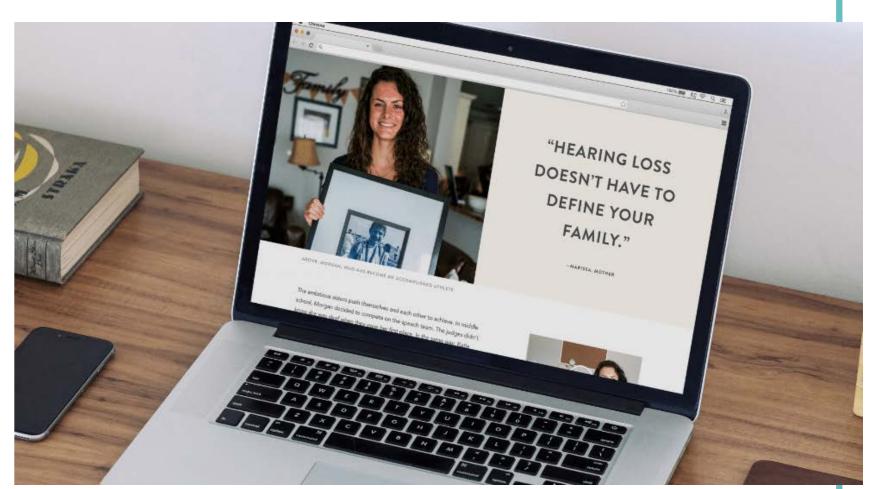
Average Time on Page – 4:02

Top Devices for Visits – 65% of site visits are done from a Mobile Device

Family Stories – 6 Launched; 3 pending release end of July 2019









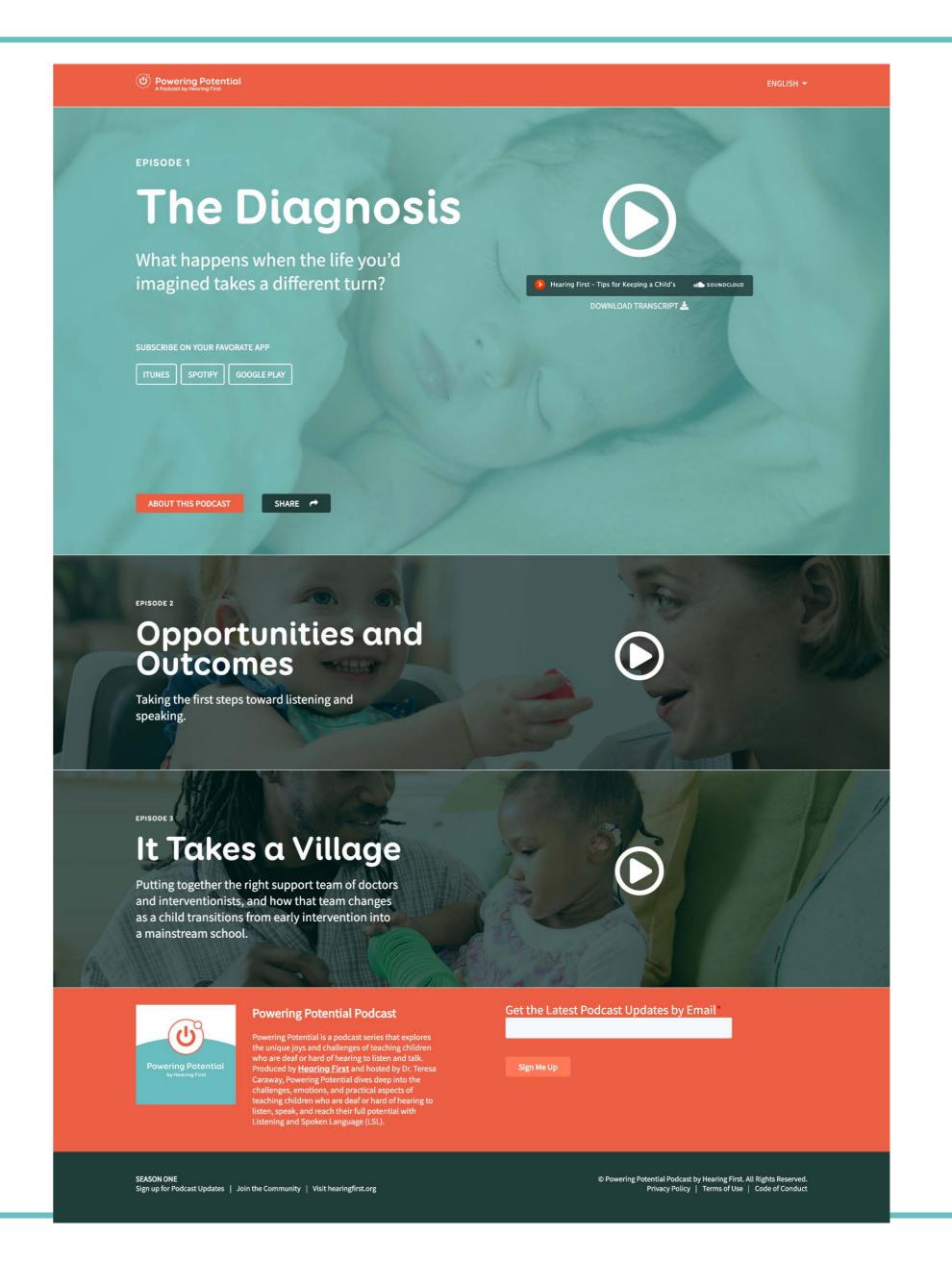
PODCAST

Powering Potential A podcast from Hearing First

Launched February 15, 2019



3,435 Listens





NEWSLETTER

Subscribers 6,283

Open Rate 35%

WHITE PAPER DOWNLOADS

Connect the Dots 794

Mission Probable 1,203





For more than 25 years, it has been my privilege to support families on the journey of hearing loss, from the despair of diagnosis, to the hope that arrives when their child speaks their first words, to the sheer joy of watching their child achieve on par with their hearing friends.

Today, the possibilities for children with hearing loss are beyond anything we could have imagined when I began my career. Astonishing advancements in

HANDOUTS / RESOURCES DOWNLOADED

40,000 +



Connect the Dots:

parting Children Who Are Deaf or Hard of Hearing to elop Literacy Through Listening and Spoken Language





PHASE 2 EDUCATION
S5-3
FRIDAY 10:57-11:06
WENDY DEMOSS

PHASE 3 COMMUNITIES

POSTER HIGHLIGHTS 2: PEDIATRICS

THURSDAY 3:40-3:44

MARGE EDWARDS



CONCLUSION

- A comprehensive digital ecosystem can reach significant numbers parents to provide accurate and complete information and increase awareness of CIs and outcomes possible
- SIMPLE and CLEAR communication specific to parents is critical
- Social platforms have specific audiences
- Critical to deliver the right message to the right person at the right time. Use of analytics and data imperative



FUTURE STRATEGY

- Continue to leverage quality content across the Hearing First digital ecosystem to support parents
- Improve interaction, engagement and analytics
- Expand YouTube Channel Video Offerings
- Provide bite-sized "how to" content and tips
- Refine personalization capabilities to provide the right information to the right person at the right time
- Plan and strategize continued awareness marketing campaigns
- Increase collaborative efforts within the hearing industry and the early learning fields





JOIN US

SHARE POSTS

REFER FAMILIES TO FAMILY COMMUNITY

JOIN AND ENGAGE IN THE PROFESSIONAL LEARNING COMMUNITY

ENGAGE IN HF LEARNING EXPERIENCES

SHARE IDEAS / THOUGHTS



WEBELLEVE

in starting small and thinking big. in little ones with big plans.

in a future where children who are deaf and hard of hearing have the potential to be whatever they want to be.

We exist to power their potential.