Greetings from Long Beach, California

2021 Annual Meeting

October 12 - 14, 2021
Hotel Maya, a DoubleTree Hotel by Hilton
Long Beach, California
Our Vision
Realizing a healthy safe environment for society through the application of unbiased, scientific testing.

Our Mission
Providing the independent testing community with advocacy, education, and alliances to enable members to better address environmental and product risks to the public.

The ACIL Code of Ethics

The ACIL Code of Ethics below pays tribute to Earl Hess’ legacy, enriching the laboratory community through his emphasis on ethics in business management.

EACH MEMBER OF THE ASSOCIATION AGREES THAT IT IS THEIR POLICY TO ABIDE BY THE FOLLOWING CODE OF ETHICS

• To cooperate in elevating and maintaining the professional status of independent scientific, engineering and testing firms and in securing recognition of the value of services rendered by them.

• To assert competency only in work for which adequate equipment and personnel are available or adequate preparation has been made.

• To have a clear understanding with the client as to the extent and kind of services to be rendered, especially in fields where different grades or characters of services are offered.

• To endeavor in reports to make clear the significance and limitations of findings reported.

• To safeguard reports as far as possible against misinterpretation or misuse, and to contend against such misinterpretation or misuse.

• To oppose and to refrain from incompetent and fraudulent inspection, sampling, analysis, testing, consultation, development and research work.

• To deal honestly and fairly in all business and financial matters with employees, clients and the public.
2021 Meeting Sponsor
Thank you to our 2021 Gold Sponsor:

Keystone Laboratories, Inc.

2021 Industry Sponsors

Agilent
Waters

PerkinElmer
Enhancing Public Health & Safety Through Quality Testing & Engineering

ACIL is the trade association representing independent, commercial, scientific and testing laboratories. Its members are professional services firms engaged in testing, product certification, consulting, and research and development. Affiliated membership is available to manufacturers’ laboratories, consultants and suppliers to the industry and related trade associations.

ACIL defines independent scientific and engineering services firms as commercial entities engaged in analysis, testing, inspection, materials engineering, sampling, product certification, research and development and related consulting services for the public. They are not affiliated with any institution, company, or trade group that might affect their ability to conduct investigations, render reports, or give professional, objective and unbiased counsel.

Membership Demographics

MORE THAN 150 MEMBER COMPANIES THROUGHOUT THE U.S.

REPRESENTS MORE THAN 2,000 FACILITIES

REPRESENTS MORE THAN $2B IN ANNUAL REVENUE

REPRESENTS THE LAB OWNERS AND SENIOR MANAGERS

EMPLOYS THOUSANDS OF QUALITY LAB TECHNICIANS AND THE INDUSTRY CONTINUES TO GROW

REPRESENTS MORE THAN 75% OF THE INDEPENDENT COMMERCIAL ENVIRONMENTAL TESTING IN THE U.S.
Hotel Maya

Hotel Maya, A DoubleTree Hotel
700 QUEENSWAY DRIVE
LONG BEACH, CA 90802

TEL: 562.435.7676
1-800-HILTONS (1-800-445-8667)

Discounted rooms are available for $229 per night. To receive the ACIL rate please book through the ACIL rooming block link before September 17, 2021.

Learn More about Hotel Maya >>
Learn More about the Annual Meeting>>

Check-in: 4:00 pm  |  Check-out: 11:00 am

Parking:
Self parking: Standard Parking Rates Apply

WEATHER
October temperatures in Long Beach, California range from high temperatures around 74°F, rarely falling below 65°F or exceeding 90°F. Daily low temperatures range from 56°F to 51°F.

MEETING ATTIRE
The standard dress for the meeting events and all events (including the Final Evening Reception) is business casual. Casual wear is acceptable for all off-site events, including the Networking Activity and Golf.
Be a Sponsor. Get Noticed.

All sponsors will be recognized as major sponsors of ACIL’s 2020 Annual Meeting according to the following categories, and published on ACIL’s Annual Meeting website.

**PLATINUM SPONSOR**
Any company sponsoring $10,000 and above will be listed as a Platinum Sponsor in all events communications including the conference and program brochure and on the web site with a link to their homepage.

**GOLD SPONSOR**
Any company sponsoring $5,000 and above will be listed as a Gold Sponsor in all events communications including the conference and program brochure and on the web site with a link to their homepage.

**SILVER SPONSOR**
Any company sponsoring $2,500 and above will be listed as a Silver Sponsor in all events communications including the conference and program brochure and on the web site with a link to their homepage.

**BRONZE SPONSOR**
Any company sponsoring $1,000 and above will be listed as a Bronze Sponsor in all events communications including the conference and program brochure and on the web site with a link to their homepage.

**MEETING CONTRIBUTOR SPONSOR**
Any company sponsoring $500 and above will be listed as a Friend of ACIL in all events communications including the conference and program brochure and on the web site with a link to their homepage.
Sponsorship Opportunities

WELCOME RECEPTION OR FINAL RECEPTION - $5,000 & CO-SPONSOR $2,500 *
This Premier Sponsor event is open to all attendees and is always well attended. You will receive two minutes microphone time and appropriate signage will be displayed in the room. Your sponsorship will also be listed on ACIL’s web site and in all conference literature and be recognized from the podium.

REGISTRATION AREA SPONSOR - $5,000 & CO-SPONSOR $2,500
This is an excellent opportunity to sponsor the registration area. You will receive the opportunity to hand out promotional literature to all attendees as they arrive and appropriate signage will be displayed in the registration area. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

LUNCHEON AND ANNUAL BUSINESS MEETING SPONSOR - $4,000 & CO-SPONSOR $2,000 *
This is open to all attendees. You will have two minutes of microphone time to welcome everyone and introduce the luncheon and appropriate signage will be displayed in the room. Your sponsorship will also be listed on the conference literature and ACIL’s web site and be recognized from the podium.

AUDIO/VISUAL SPONSOR - $3,000
Sponsor the AV equipment being used throughout the meeting. Your logo and signage will appear throughout the meeting and your sponsorship will be listed on ACIL’s website and in all conference literature.

SECTION BREAKOUTS - $1,500 *
Sponsor an educational breakout. These breakouts based on specialty and include Construction Materials Engineering and Testing, Environmental Sciences, Food Sciences (formerly Microbiology and Analytical Chemistry) and Conformity Assessment. You will have two minutes of microphone time and appropriate signage will be displayed in the room. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

BREAKFAST - $1,500*
Sponsor one of the morning's first activities and address all the attendees in this breakfast session. You will have two minutes of microphone time to address the group and appropriate signage will be displayed in the room. Your sponsorship will also be listed on ACIL's web site and in all conference literature.

EDUCATION - $1,000*
This is an opportunity to introduce the speaker of this well attended event. You will have two minutes of microphone time to introduce the session and appropriate signage will be displayed in the room. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

REFRESHMENT BREAKS - $1,000
Your logo and signage will appear at the refreshment breaks area. You are invited to provide cups, napkins and other utensils with your logo on each. Your sponsorship will be listed on ACIL’s web site and in all conference literature.

* Indicates two minutes of microphone time allotted to the sponsor at this event.

Tom Zierenberg Memorial Golf Tournament Sponsorship Opportunities

OVERALL TOURNAMENT SPONSORS $3,000 OR CO-SPONSOR $1,500
You will have the opportunity to be the Key Sponsor of this event. Get the right exposure, meet the players and award the winning prizes. You will also get to start the tournament and greet all players. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

GOLF CART SPONSOR $1,000
You will have the opportunity to have someone present to meet and greet the players at the Golf Cart Enclosure. You will also receive appropriate signage at the hole listing you as a sponsor. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

NEAREST TO THE PIN $250
You will have the opportunity to have someone present to meet and greet the players at the sponsored hole. You will also have the opportunity to present the prizes at the post-game reception. You will also receive appropriate signage at the hole listing you as a sponsor. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

LONGEST DRIVE (MALE & FEMALE) $250
You will have the opportunity to have someone present to meet and greet the players at the sponsored hole. You will also have the opportunity to present the prizes at the post-game reception. You will also receive appropriate signage at the hole listing you as a sponsor. Your sponsorship will also be listed on ACIL’s web site and in all conference literature.

SPONSOR A HOLE $200
You will have an opportunity to have someone present to meet and greet the players at the sponsored hole. You will also receive appropriate signage at the hole listing you as sponsor. Your sponsorship will also be listed on ACIL’s web site and in all conference literature. (Please note that ACIL will handle all the prizes unless the sponsor has a desire to do something special.)

Please note that all sponsors can provide logo golf balls, golf towels, tees and any other gifts they would like to hand out at the tournament.
Why Be an Exhibitor?

WHY EXHIBIT?

• Meet decision makers from the major Independent Testing Labs who operate laboratories for Major Fortune 100 Companies
• Generate valuable sales leads
• Introduce new products
• Advertise your services
• Promote company awareness and brand image
• Network with industry leaders

WHAT YOU RECEIVE WHEN YOU EXHIBIT

Each participating organization will receive one 6 ft. tabletop display (backdrops must fit within 6ft space behind tables). In addition, each participating organization will:

• be featured in an issue of the ACIL Newsletter and on the ACIL website
• receive a half-page ad in the Annual Meeting program
• be featured on a prominent sign listing all the exhibitors on-site and in the program
• receive a roster of registrants at least 10 days prior to the conference

LIABILITY

The exhibitor assumes the entire responsibility and liability for losses, damages, equipment and other property brought upon the premises of the hotel and shall indemnify and hold harmless the DoubleTree, ACIL, any representative, agency or employee while using exhibition facilities.
Exhibitor Information

Each exhibitor receives a 6-foot draped tabletop only with two chairs, and ONE full conference registration. Additional registrations can be purchased.

Please note that all backdrops must fit within 6ft space BEHIND exhibit table.

EXHIBITOR FEES

• Current Level 1 Associate Members (Annual Sales Under $10M)
  $1,250 includes one conference full registration and tabletop display

• Current Level 2 Associate Members (Annual Sales Over $10M)
  $845 includes one conference full registration and tabletop display

Non-Member Exhibitor - $2,550 includes one conference full registration and tabletop display.

Please note: Exhibitor fee includes one full conference registration. Additional registrants will be registered at the 2nd Attendee rate.

After the Early Bird date of September 17, 2021 the prices will increase $200.

BOOTH REQUESTS

If you require electricity/internet, arrangements must be made through the hotel. Please contact the hotel convention services manager directly at schand@PSAV.com

SHIPPING OF BOOTH/MATERIALS

All shipping arrangements MUST be made through the hotel and should arrive at the hotel no earlier than Friday, October 8, 2021.

All materials sent to the hotel must be labeled as follows:

Hotel Maya
700 Queensway Drive
Long Beach, CA 90802
Attn: Kristen Sarbu, Convention Services, ACIL Annual Meeting
Company Name, Exhibitor Name
*Box Handling Charges will be applied directly to the exhibitor

SET-UP AND BREAK-DOWN OF EXHIBITS

Shipment, set-up and break-down of exhibits will take place as follows:

Exhibitor Set Up Time:
Tues, 10/12/21 – 2:00 – 5:00pm

Exhibitor Break Down Time:
Thurs, 10/14/21 – 10:00am

We ask that you do not break-down until the time specified. Please plan to staff your tabletop area through Thursday, October 14, 2021, until 8:30 am.

ADS

You may purchase an ad in the 2021 Annual Meeting Program. Full color is encouraged.

$400 1/2 page - Horizontal 7.5" X 4.25"
$800 Full page - Horizontal 7.5" X 10"

* Ads are due by August 30th to Jessica Enochs at jenochs@acil.org
REGISTRATION/PAYMENT

Member Registration - $799/ $999
2nd Attendee Member - $649/$849
Retired Member - $450/ $650
Past President - $569/ $769
Non-Member - $1,055/ $1,255
2nd Attendee Non-Member - $949/ $1,149

After the Early Bird date of September 17, 2021 the prices will increase by $200

ALL EXHIBITORS MUST REGISTER ONLINE HERE >>

MEETING CANCELLATION

If you are unable to attend, there will be a cancellation fee of 50% as long as you cancel prior to Wednesday, September 17, 2021.

If you cancel after Wednesday, September 17, 2021, there will be no refund of your registration fees.

Sponsorships are non-refundable.

Please note: If there becomes a need to cancel this event due to health safety concerns, registrations will be refunded.
# 2021 Conference Schedule

*Times and Events Subject to Change*

<table>
<thead>
<tr>
<th>DATE/TIME</th>
<th>EVENT</th>
</tr>
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<tbody>
<tr>
<td><strong>MONDAY, OCTOBER 11, 2021</strong></td>
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<tr>
<td>7:00 pm</td>
<td>ILI Board Meeting (Dinner included) by invitation only</td>
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<tr>
<td>7:00 pm</td>
<td>Board Dinner for Board Members and guests by invitation only</td>
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<tr>
<td><strong>TUESDAY, OCTOBER 12, 2021</strong></td>
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<tr>
<td>8:00 am - 12:00 pm</td>
<td>ACIL Board of Directors Meeting</td>
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<tr>
<td>8:00 am - 12:00 pm</td>
<td>Cannabis Working Group <em>Open to anyone with interest in what ACIL/ILI is doing in the Cannabis/Hemp Space</em></td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Section Breakouts: Food Science</td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Section Breakouts: Environmental Science</td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Section Breakouts: Conformity Assessment</td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Section Breakouts: Construction Materials Engineering &amp; Testing</td>
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<tr>
<td>2:00 pm - 5:00 pm</td>
<td>Exhibitor Set Up</td>
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<tr>
<td>6:00 pm - 7:30 pm</td>
<td>Welcome Reception with Exhibitors</td>
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<tr>
<td><strong>WEDNESDAY, OCTOBER 13, 2021</strong></td>
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<tr>
<td>7:30 am</td>
<td>Registration Open</td>
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<tr>
<td>7:30 am - 8:30 am</td>
<td>Networking Breakfast with Exhibitors</td>
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<tr>
<td>7:30 am - 8:30 am</td>
<td>GRC Committee Meeting</td>
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<tr>
<td>8:45 am - 9:45 am</td>
<td>Keynote Presentation - Bernard Baumohl - <em>The Great Transition: Permanent changes are coming to the economic and business landscape</em></td>
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<tr>
<td>10:00 am - 11:15 am</td>
<td>Education Session - Robert Graves &amp; Marcey Walsh - <em>Maximizing a Multi-Generational Organization</em></td>
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<tr>
<td>11:30 am - 12:30 pm</td>
<td>Lunch</td>
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<tr>
<td>1:00 pm - 6:00 pm</td>
<td>Tom Zierenberg Memorial Golf Tournament</td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Networking Event (To Be Announced)</td>
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<tr>
<td>1:30 pm - 4:30 pm</td>
<td>Evening On Your Own</td>
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<tr>
<td><strong>THURSDAY, OCTOBER 14, 2021</strong></td>
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<tr>
<td>7:30 am</td>
<td>Registration Open</td>
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<tr>
<td>7:30 am - 8:30 am</td>
<td>Networking Breakfast with Exhibitors</td>
</tr>
<tr>
<td>8:30 am - 10:00 am</td>
<td>Exhibitor Breakdown</td>
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<tr>
<td>8:45 am - 10:00 am</td>
<td>Keynote Presentation - Tom Thibodeau - <em>The Positive Power of Servant Leadership</em> Sponsored by Keystone Laboratories</td>
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<tr>
<td>10:15 am - 11:30 am</td>
<td>Education Session - Kris Morton - <em>The Multi-Layer Cake of Network Security</em></td>
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<tr>
<td>11:45 am - 1:00 pm</td>
<td>Lunch and Annual Business Meeting and ACIL’s 2020 State of the Union</td>
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<tr>
<td>1:30 pm - 2:45 pm</td>
<td>Roundtable Discussions – Facilitated by Kelly Cravenor</td>
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<tr>
<td>3:00 pm - 4:15 pm</td>
<td>Education Session - Robert Graves &amp; Marcey Walsh - <em>Executive Presence – Moving Others to Take Action</em></td>
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<tr>
<td>1:30 pm - 4:30 pm</td>
<td>Spouse Tour (To Be Announced)</td>
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<tr>
<td>5:30 pm - 7:30 pm</td>
<td>Final Evening Reception</td>
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Bernard Baumohl

The Great Transition: Permanent changes are coming to the economic and business landscape.

The pandemic has fundamentally altered how an economy functions. Households and businesses must now adapt to a new reality. Shaping that reality will be four major factors: vanquishing the virus, the passage of major spending programs and taxes by the White House and Congress, shifts in trade and foreign policies, and the looming risk of major geopolitical eruptions. One thing is clear. The pre-Covid world is gone. We now have to brace ourselves for a new set of forces that will influence future economic activity.

Speaker Biography:

Bernard Baumohl is chief global economist at The Economic Outlook Group. He is well known for being ahead of the curve in assessing the direction of the U.S. and world economy. The Wall Street Journal ranked him as the most accurate economic forecaster for 2018.

Mr. Baumohl began his career as an analyst with the Council on Foreign Relations, a think tank specializing in international affairs and national security. He later served as an economist at European American Bank with responsibilities to monitor the global economy and develop forecasts. Mr. Baumohl was also an award-winning economics reporter with TIME magazine who covered the White House, Federal Reserve and Wall Street.

A sought out international speaker, he frequently makes keynote presentations before conferences, workshops and legislatures on the latest economic and geopolitical outlook. In additional to his current post as chief global economist, Mr. Baumohl is on the faculty of the New York Institute of Finance, where he conducts seminars on how forward-looking economic indicators can help business leaders better foresee turning points in the economy. He has also previously lectured at NYU and Florida Gulf Coast University.


Mr. Baumohl is author of The Secrets of Economic Indicators: Hidden Clues to Future Economic Trends and Investment Opportunities (Pearson Education). The best-selling book is in its 3rd edition and has been translated into several languages, including Chinese, Japanese, Russian, and German.

He is also a recipient of the John Hancock Award for Excellence in Financial Journalism, and is a member of the National Association for Business Economics and the American Economic Association. Mr. Baumohl has a Master’s degree in International Affairs and Economics from Columbia University.
Tom Thibodeau
The Positive Power of Servant Leadership

Servant Leadership is both timely and timeless. It is an approach to leadership which is Ethical, Meaningful, and Practical. Good people choose to work for good people. When people find their work meaningful and purpose driven, they are more engaged. When people experience the practical results of service and leadership, they are inspired to work with others for a greater good every day. This presentation is an integration of research, professional experience, storytelling and common sense.

Speaker Biography:
Tom Thibodeau is the Distinguished Professor of Servant Leadership at Viterbo University where he has been teaching for thirty five years. He is the founder of the Master’s degree in Servant Leadership at Viterbo University, the only Master’s degree of its kind in the nation. Tom is a husband, father, grandfather, active community member, and part owner of a country tavern.

Kris Morton
The Multi-Layer Cake of Network Security

With data breaches, ransomware and other threats facing business today, how do we protect ourselves? This session will examine the multiple layers of protection required to keep us safe from these threats. Kris brings real world experience to identification and implementation of various security solutions including email, network and anti-virus protection.

Speaker Biography:
Kris Morton in the Chief Information Officer for BSK Associates. In this role he has been responsible for identifying and implementing email and data security best practices in the ever-changing threat landscape. Additionally, he has over 15 years of experience in various roles of software development. He holds an MBA in IT Management from Western Governors University.
The SOU will address ACIL’s government relations activities including regulatory and legislative action items, along with the impact of COVID-19 and the 2020 Election Cycle.

**Speaker Biography:**

Michael T. Oscar is a managing partner at Gray and Oscar, LLC, a firm with more than three decades of combined Capitol Hill experience. Prior to this partnership, Mr. Oscar worked in the public sector for twelve years, most recently as senior legislative and political staff to U.S. Sen. Arlen Specter, where he worked for eight years. His tenure as Congressional staff has spanned both Republican and Democratic offices, giving Mr. Oscar a unique set of contacts and networks to access on behalf of his clients.

Mr. Oscar’s diverse political experience began as a Deputy Political Director to Congressman Borski and continued as a policy analyst for Governor Edward Rendell’s first gubernatorial race. While serving on Sen. Specter’s staff, Mr. Oscar served as his Central Pennsylvania Political Director during his 2004 campaign and continued as his Southeastern Pennsylvania Political Director in his 2010 campaign. Additionally, Mr. Oscar served as Campaign Manager for Congressman Michael Fitzpatrick in 2006.
Maximizing Your Multi-Generational Organization

Wednesday, October 13, 2021 - 10:00 AM

Your workforce may be comprised of as many as four generations working side-by-side. Each generation has a:

• unique mindset
• work style
• and way of communicating.

This being the case, leading and managing multi-generational teams has become essential to building a successful team. Leading a team of diverse generations can be a productive experience when you have the skills in place to capitalize on the strengths of each generation. This program provides insights and tools to help you turn the attitudes and skills each generation brings to the table into powerful performance drivers.

Executive Presence: Moving Others to Take Action

Thursday, October 14, 2021 - 3:00 PM

A presentation is one of the most important tools a professional has for getting things done and influencing others. An effective presentation can be the difference between your success and failure. This interactive, one-hour session will help you focus on the visual, vocal, and verbal components of presentation delivery so that your message has the intended impact, to move others to move your project ahead.

Robert Graves, MBA

Robert Graves is a Dale Carnegie Certified Trainer. He is certified in both Classroom and Live-Online coursework. For over a decade with Dale Carnegie Training Tampa Bay, Robert trains clients in the highly effective Dale Carnegie Sales, Sales Leaders, Leadership, Presentation, and Engagement courses.

As a Director of Business Performance Improvement for Dale Carnegie Tampa Bay, Robert Graves is a specialist in helping technical personnel communicate with the non-techies.

Click HERE to view Robert’s online business card for additional info and to connect.

Marcey Walsh

• Certified Live Online Digital Producer and Trainer
• Certified Dale Carnegie Instructor for the Dale Carnegie Course, Diplomacy and Tact and High Impact Presentations in Tampa, Florida
• Neuro-Researcher
• Creator of the 2 Minute Mind series

Click HERE to view Marcey’s online business card for additional info and to connect.
2021 Roundtable Discussion

Kelly Cravenor
VICE PRESIDENT, EST ANALYTICAL
ACIL 2021’s Roundtable Facilitator

This session will be an interactive discussion where we will be discussing all of the issues important to you. Nothing is out of bounds, so come prepared to have a lively, engaging conversation.

Facilitator Biography:

Kelly leads the strategic planning and operational business actions for EST analytical, a global manufacturer of analytical instruments with offices in the United States, Netherlands, and China.

Prior to EST analytical, Kelly served in Senior Management roles at Procter & Gamble for 25 years. He is a board member for two non-profit organizations in the greater Cincinnati area.

Kelly currently serves on the ESS Executive Committee for ACIL.
# EXHIBITOR SERVICES

Create the ultimate brand experience with a sensory-rich environment that drives attendee interest.

<table>
<thead>
<tr>
<th>NAME OF CONFERENCE</th>
<th>START DATE</th>
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<th>NO. OF EVENT DAYS</th>
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<tr>
<td>ORGANIZATION NAME</td>
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### ORDERING INSTRUCTIONS:
- To guarantee equipment availability and advanced-rate pricing, place your order at least 30 days prior to delivery. Prices are for exhibit floor only. All rental prices subject to a 14% markup if ordered day of. Operator labor, if requested, is subject to the prevailing hourly rate with a four-hour minimum. An electronic receipt will be emailed to you. The total charge per item is determined by multiplying the price by the quantity ordered. Please include applicable sales tax on equipment rental.

### PSAV WILL CONTACT YOU DIRECTLY FOR PAYMENT INFORMATION. PRICING IS PER:
- **Tax Exempt Status** - If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be provided.
- **Cancellations** - Cancellations received within 48 hours of the scheduled delivery date are subject to a 50% fee applicable to equipment and labor. Cancellations received on the day of scheduled delivery or “no shows” are subject to the full amount of the order, including installation, disassembly, and tax.

### MONITORS
- **22” Multi-Sync Monitor**: $215
- **32” LCD Screen**: $265
- **46” LCD Screen**: $525
- **55” LCD Screen**: $725
- **70” LCD Screen**: Please contact PSAV for quote

### AUDIO EQUIPMENT
- **CD player**: $80
- **Wired microphone**: $70
- **Wireless microphone**: $220
- **Handheld/Lavalier microphone**: $495
- **Wireless headset microphone**: $60
- **Powered speaker for up to five people**: $150
- **Sound system for two speakers, two stands, one mixer, one wired microphone and up to 20 people**: $450
- **4-channel mixer**: $75

### ACCESSORIES
- **DVD player**: $85
- **Laptop**: $230
- **Black-and-white printer**: $190

### PROJECTION
- **LCD projector**: $490
- **42” x 94” Rolling cart**: $95
- **Tripod screen**: $95

### INTERNET
- **Wired Internet connection**: $190
- **Wireless Internet connection**: $20
- **Dedicated bandwidth**: Please contact PSAV for quote

### LIGHTING
- **20’ Bistro**: $100

### POWER
- **120V – 15 AMP**: $8
- **208V Single Phase – 20 AMP**: $14
- **208V Single Phase – 30 AMP**: $21
- **208V Single Phase – 60 AMP**: $42
- **208V Three Phase – 20 AMP**: $8
- **208V Three Phase – 30 AMP**: $12
- **208V Three Phase – 60 AMP**: $24
- **25’ AC cable**: $21
- **Power strip**: $21

### RIGGING
- **20’ Bistro**: $100

### CUSTOM ITEMS
- **Custom Items**: Please contact PSAV for quote

### SPECIAL REQUESTS
- Please add any items not listed above that you require.

### FORM SUBMISSION
- Email completed form to:

### TOTAL COSTS
- **SALES TAX (10% of total)**
- **TOTAL DUE**

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