ACSP Treasurer’s Report & Finance Committee Report

21 October 2015

Houston
Distribution of Revenues & Expenditures (5-year average, ~$523k)

Pay attention to conference, dues, Guide, JPER
Revenue Trend

Conference varies, JPER increased, Dues flat
Expenditure Trend

Website increasing, activity mix varies, surplus intermittent
Net Income (Revenues – Expenditures)

Volatile revenues - steady expenditures = volatile net

FY13 includes good conf & one-time JPER royalty check, FY14 no conf
Ending FY Total Assets

Adequate for reserves, JPER transitions, some strategic initiatives
Finances & Investments

- Members are Clint Andrews, Barry Nocks, Susan Bradbury, and ex-officio members Donna Dodd (administrator), Nancy Harrison (accountant), Brad Schur (broker)
- Asset allocation on 10/11/15: Checking account ($550k), money market accounts ($2k), CDs ($149k), mutual funds ($133k) = $834k total (includes annual conference churn so use $646k total)
- At Spring 2014 meeting we changed the investment strategy by allocating $132k (30% of non-working capital) from money markets to mutual funds. Recent downturn affected value, now almost even ($133k).
- Mutual funds are Fidelity Advisor New Insights (FNICX) and First Eagle (FESGX).
Using these assets

<table>
<thead>
<tr>
<th>Total assets</th>
<th>$646k</th>
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</thead>
<tbody>
<tr>
<td>- Reserve fund</td>
<td>$125k</td>
</tr>
<tr>
<td>- Restricted assets</td>
<td>$31k</td>
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<tr>
<td>- Operating funds</td>
<td>$250k</td>
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<tr>
<td>Residual</td>
<td>$240k</td>
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- The residual is the **maximum** amount available for strategic initiatives. Recommend we spend much less in any given year, say $40k - $50k annually.

- FY2016 includes $60k for website & marketing, and redirects additional $25k annually for *JPER*, hence projected ending total assets only $539k

10/11/15