

ACSP Financial Report Summary

November 2, 2022 Governing Board Meeting

Key Points

- ACSP remains in a good financial position despite the ongoing effects of the global pandemic and the current economic downturn, but there are some concerning trends.
- The Annual Conference, membership dues, and JPER are the major income generators for the Association.
- The 2021 Annual Conference generated approximately \$110,004 in net revenue. Originally the conference was scheduled as in-person; the shift to virtual slightly increased net revenue.
- The budget for 2021-2022 was \$732,190 with a forecasted deficit of \$60,170. The actual expenditures were \$584,919 with a deficit of \$52,571. Overall revenues and expenditures were mostly affected by the change to a virtual conference. If losses from the investment fund are removed from the budget (which will be standard practice from now on), the organization actually finished with a \$6,271 surplus.
- ACSP currently maintains a reserve of about \$450,000 (investments + cash reserves). ACSP by-laws require a minimum reserve of four times base dues which is \$205,000, though the Executive Committee has adopted a target of at least \$350,000 in reserves to cover a worst-case scenario.
- The reserves are mostly in an investment portfolio currently valued at about \$380,000, down about \$100,000 this year due to the market downturn.
- ACSP is providing approximately \$140,000 per year to students in complimentary registrations, travel & event support, and other direct benefits. In addition ACSP is providing a conference registration subsidy for 400+ students and subsidized membership dues for about 400 students.

Actual Revenue/Expenses for 2021-22FY

2021-2022	ACSP Total	Annual Conf	JPER	General	Other
Revenue	\$532,348	\$211,580	\$149,641	\$160,097	\$1,030
Expenses	\$584,919	\$111,576	\$103,253	\$369,296	\$794
Net	\$(52,571)*	\$110,004	\$46,388	\$(209,199)*	\$236

* Includes a \$58,843 loss from the investment fund.

Issues for the Association

- The primary issue for the Association for 22-23FY is lower anticipated revenue from the annual conference and the drop in the value of the investment fund.
- The Association continues to adopt budgets with small deficits. In the past the Association would often come in under budget, thus the deficit years and surplus would balance over time. Nevertheless, this is a riskier budgeting strategy and should be monitored closely.