

# ACSP Financial Report Summary

October 2023 Governing Board Meeting

## Key Points

- ACSP is in a very challenging financial position given recent issues with conferences, including cost increases for 2022 Toronto and 2023 Chicago, and lower than forecasted attendance for 2022 Toronto.
- The Annual Conference, membership dues, and JPER are the only income generators for the Association.

## FY2022-2023

- For FY2022-2023, the ACSP Governing Board approved a deficit budget of about \$40,000. However, the finances for FY2022-2023 closed with a deficit of \$113,111, largely due to the 2022 Annual Conference in Toronto. This has depleted our savings account funds.
- The 2022 Annual Conference generated approximately \$37,000 in net revenue. The general budget model ACSP has used for many years aims for \$100,000 net revenue from the conference. Attendance was down about 20% and expenses were about 30% higher than anticipated.
- The cancellation of the Annual Conference in the original location of Miami required payment to the Hyatt Hotel of \$275,000 (original deposit + cancellation penalty). This came from our investment account.

## FY2023024

- The FY2023-24 budget, approved last Spring, was forecasted to close on June 30, 2024 with a \$67,000 deficit.
- The 2023 Annual Conference in Chicago expenses have grown and we are forecasting the conference to about break even. Given this, we are now anticipating a much larger potential budget deficit. Pending GoBo action and a revised budget, ACSP can cover this current deficit from the reserve account but the reserve account is already underfunded according to the ACSP Bylaws.
- ACSP's current reserves are about \$175,000 (investment fund + cash reserves). ACSP by-laws require a minimum reserve of four times base dues which is \$205,000 (and will increase next year).
- ACSP is providing approximately \$140,000 per year to students in complimentary registrations, travel & event support, and other direct benefits. In addition, ACSP is providing a conference registration subsidy for 450+ students and subsidized membership dues for about 400 students.

## Budgeted Revenue/Expenses for 2023-24FY

<b>2023-2024</b>	<b>ACSP Total</b>	<b>Annual Conf</b>	<b>JPER</b>	<b>General</b>	<b>Other</b>
<b>Revenue</b>	\$990,365	\$565,215	\$165,300	\$250,100	\$9,750
<b>Expenses</b>	\$1,057,453	\$476,250*	\$125,963	\$445,490	\$9,750
<b>Net</b>	<b>(\$67,088)</b>	\$88,965	\$39,337	<b>(\$195,390)</b>	\$0

Now estimated to be about \$550,000