



## Exhibitor and Sponsorship Information

**Background:** A gathering of the brightest minds in program planning, implementation, evaluation, technology deployment, marketing, DSM business issues, policy and more will be in Toronto to share their insights, experiences and knowledge on the emerging trends in energy efficiency and the direction of the industry. More than 300 attendees are expected to attend and take advantage of the conference sessions, training courses, networking and special events.

**Agenda:** Topics and speakers are selected through a targeted call-for-paper process.

**Target Audience:** 250+ industry professionals are expected to attend this event, including:

- Utility professionals, regulatory, and business professionals responsible for energy efficiency and demand response
- Industry advisors including consultants, vendors, manufacturers and utility program managers

**Location:** The conference will be held in Toronto, ON at The Sheraton Centre Toronto, 123 Queen St W, Toronto, ON Canada M5H 2M9

Attendees can book hotel reservations by calling in toll free at 1 888 627 7175 and stating they are part of the AESP group or use the dedicated reservation link: <https://www.marriott.com/events/start.mi?id=1557330651189&key=GRP>

**The room rate is \$229 CAD per night and the block will be honored until August 5, 2019 or when it is full.**

## Exhibitor Opportunities:

### There will be 24 tabletops interspersed with refreshments during these key activities:

- Tuesday and Wednesday evening receptions with open/hosted bar and “heavy” hors d’oeuvres
- Wednesday continental breakfast, lunch and refreshment breaks
- Thursday continental breakfast and refreshment break
- **Expo Game!** A fun way to drive traffic to your booth! Attendees are eligible to win prizes for visiting your booth and collecting your company info on their game cards.

### For \$3,000 Group member (\$5,500\* Non-Group member), exhibitors will receive:

- One tabletop space with location of your choice (subject to availability)
- Pre- and post-conference attendee registration lists in electronic form
- 50-word description with full contact information in conference program
- Extensive recognition in all conference marketing and program materials
- Two complimentary conference registrations for current AESP members
- \* All Non-Group Members will receive an AESP 12-month Bronze level Group Membership - a (\$2,500 value)

### Expo Hours

#### Tuesday, Aug 27, 2019

11:00 am - 4:00 pm – SET UP

5:30 pm - 7:00 pm - Cocktail Reception

#### Wednesday, Aug 28, 2019

7:30 - 8:30 am Continental Breakfast

9:30 - 10:15 am Networking Break

11:15 am - 1:00 pm Buffet Lunch

2:00 - 2:45 pm Networking Break

5:00 - 6:30 pm Cocktail Reception

#### Thursday, Aug 29, 2019

7:45 - 8:45 am Continental Breakfast

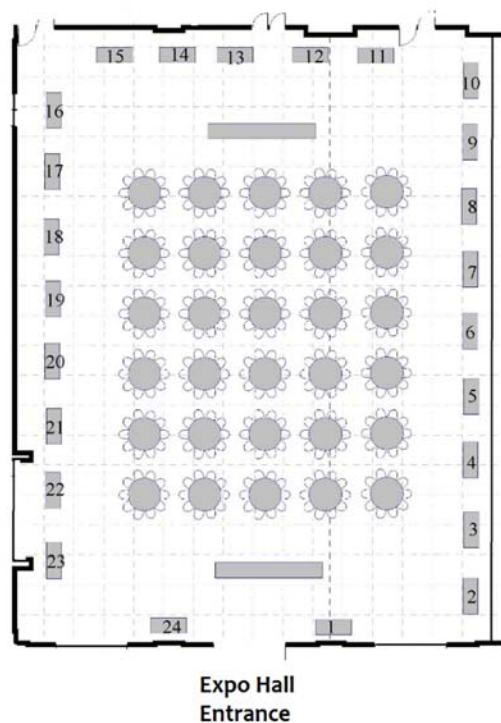
9:45 - 10:15 am Networking Break

#### Dismantling Thursday

10:15 – 11:30 am

Expo hours may vary slightly.

Sheraton Centre Toronto Grand Ballroom East



### Exhibitors

1	Environics Analytics	7	EarthTronics	13		19	
2		8		14		20	Dynamic DSM
3	Franklin Energy	9	Ecofitt	15		21	Blue Line Innovations
4		10		16		22	Honeywell
5	BITS Ltd.	11	MACH Energy	17		23	AM Conservation
6	energyOrbit	12	AESP	18		24	TrickleStar

## Sponsorship Opportunities:

Take advantage of a variety of Sponsorship Opportunities for AESP's Summer Conference. Sponsorship, advertising and branding can play an integral part in your AESP event strategy and play a significant role in helping you achieve specific event goals and objectives. We have a multitude of packages and price points to fit within your budget.

### All sponsors will receive:

- Extensive recognition in all conference marketing and program materials
- Pre- and post-conference registration list in electronic form
- 50-word company description in conference program brochure
- Literature or promotional item in registration bags

\*\* Registrants must be an active member of AESP

### ~~Host Sponsor (exclusive) .... \$12,000~~

*Sponsorship reserved for IESO*

- Special recognition during opening plenary session
- Company name and logo prominently featured on all conference marketing materials
- Six complimentary conference registrations \*\*

### ~~Host Utility (exclusive) .... \$12,000~~

*Sponsorship reserved for Enbridge Gas, Inc.*

- Special recognition during opening plenary session
- Company name and logo prominently featured on all conference marketing materials
- Six complimentary conference registrations \*\*

### Conference Sponsor .... \$5,000

*Sponsorship reserved for*

- Special recognition during opening plenary session
- Company name and logo prominently featured on all conference marketing materials
- Three complimentary conference registrations \*\*

### Opening Plenary Sponsor (exclusive) .... \$9,000

*Opening Plenary Sponsorship reserved for*

- Exclusive opportunity for media exposure in press release announcing the panel speakers and sponsor
- Special recognition during opening plenary with the opportunity to introduce the keynote
- One complimentary conference registration \*\*

### ~~Program Book Sponsor (exclusive) .... \$5,000~~

*Program Sponsorship reserved for Honeywell*

- Exclusive opportunity to have your corporate logo printed on the front of the conference program brochure and on all lined notebook pages in the back of the program brochure plus a full page, 4 color ad on the inside cover
- One complimentary conference registration \*\*

### Evening Reception (two available) .... \$6,000

*Tuesday Evening Reception Sponsorship reserved for*

*Wednesday Evening Reception Sponsorship reserved for*

- Exclusive opportunity for literature table/display near the room during your sponsored event
- Exclusive opportunity to provide branded hospitality items (napkins, cups, etc.) during event
- Two complimentary conference registrations\*\*

### Meal Sponsor (two available) .... \$5,500

*Wednesday Meal Sponsorship reserved for*

*Thursday Meal Sponsorship reserved for*

- Exclusive opportunity for literature table/display near the room during your breakfast and lunch sponsored event
- Exclusive opportunity to provide branded hospitality items (napkins, cups, etc.) during event
- One complimentary conference registration \*\*

**Refreshment Break Sponsor** (exclusive) .... **\$5,000**

*Refreshment Break Sponsorship reserved for*

- Exclusive opportunity for literature table/display near the room during your sponsored breaks
- Exclusive opportunity to provide branded hospitality items (napkins, cups, etc.) during event
- One complimentary conference registration \*\*

**New Professional Scholarships Sponsor** (exclusive) .... **\$4,000**

*Scholarship Sponsorship reserved for*

- Exclusive opportunity to sponsor new professionals to attend the conference – number of scholarships depends on sponsor preference
- One complimentary conference registration \*\*

**A/V Sponsor** (exclusive) .... **\$6,000**

*A/V Sponsorship reserved for*

- Exclusive opportunity to have your company's logo on the A/V screens at the closing of every session
- One complimentary conference registration \*\*

**Wi-Fi Sponsor** (exclusive) .... **\$5,000**

*Wi-Fi Sponsorship reserved for **Franklin Energy***

- One complimentary conference registration \*\*

**Badge Sponsor** (exclusive) .... **\$4,000**

*Badge Holder Sponsorship reserved for **energyOrbit***

- Exclusive opportunity to have your corporate logo printed on badge holders
- One complimentary conference registration \*\*

**All Day Coffee/Tea Station Sponsor** (exclusive) .... **\$4,000**

*All Day Coffee/Tea Sponsorship reserved for **ecobee***

- Exclusive opportunity to sponsor for the entire conference and prominent signage with your logo
- Exclusive opportunity to provide branded hospitality items (napkins, stir sticks, etc.) during event
- One complimentary conference registration \*\*

**Conference App Sponsor** (exclusive) .... **\$3,000**

*App Sponsorship reserved for **CLEARResult***

- Exclusive opportunity to have your corporate logo printed on the conference app splash page
- One complimentary conference registration \*\*

**Expo Prize Sponsor** (exclusive) .... **\$2,500**

*Prize Sponsorship reserved for **Hawk Incentives***

- Exclusive opportunity to have your corporate logo printed on gift bags and on Expo Game cards
- One complimentary conference registration \*\*

**Exhibitor and Sponsorship Reservation Form  
AESP Summer Conference & Expo ~ Toronto, ON Canada**

**Exhibits:**

**6' Tabletop Display** – please plan exhibit accordingly      **Location Preference:** \_\_\_\_\_

**Sponsorships:**

**Sponsorship** \_\_\_\_\_

**TERMS:**

*We hereby apply for an exhibit/sponsorship at AESP's Summer Conference, Aug 27-29, 2019 in Toronto, ON. If you are a new exhibitor/sponsor, a 50% deposit for your booth/sponsorship is required with this application. Full balance of fees must be paid by June 14, 2019. If full payment is not received on or before June 14, 2019, AESP has full authority to release exhibit/sponsorship for resale.*

**Cancellation Policy:** Tabletop CANCELLATIONS received in writing by *June 13, 2019* will receive a refund, minus 50% of the exhibiting fee. Cancellations or no shows received after *June 13, 2019* will not receive a refund, cash or points. Exhibitor agrees to these conditions as part of a contract for exhibit space.

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**Primary Contact:**

Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Internal Logistics Contact** (person we reach out to for exhibit/sponsor shipping, etc.)

Name: \_\_\_\_\_ Email: \_\_\_\_\_

**Payment Information:**

Payment Type:    VISA    M/Card    AMEX Card    AESP Group Points    Invoice

Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_/\_\_\_\_   3 or 4 Digit Security Code: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_ City \_\_\_\_\_ ST \_\_\_\_ Zip \_\_\_\_\_

Signature: \_\_\_\_\_ Total: \$ \_\_\_\_\_ USD

**Exhibitor/Sponsor Agreement**  
**AESP Summer Conference & Expo**  
**Aug 27-29, 2019 – Toronto, ON Canada**

\* Conference dates are Tuesday evening to Thursday afternoon.

In order to provide a positive exhibit experience for attendees, exhibitors and sponsors; please review, sign and email, fax or scan a signed copy of this agreement back to AESP by May 29, 2019.

This agreement is between AESP and \_\_\_\_\_ (company name)  
for AESP's Summer Conference & Expo, Aug 27-29, 2019.

**Exhibitor and/or Sponsor agree to abide by the following:**

1. Exhibitor agrees to have their tabletop completely set up by 4:00 PM (ET) **Tuesday**, Aug 27, 2019.
2. **NO EARLY TEARDOWNS:** Exhibitor agrees to keep tabletop in place for the entire duration of expo hall hours. The expo hall closes on **Thursday**, Aug 29 at approximately 10:31 AM. Exhibitor agrees not to dismantle prior to the official tear-down time.
3. Please be aware that this expo hall is designed for tabletop displays. Your table is 6' wide so it is important to keep your exhibit in that space to be courteous to your neighboring exhibitors. You may bring pull up banners to place behind your table but they cannot exceed the 6' space allotment. Any tabletop space that exceeds the space allotted could be asked to remove or reduce the size of their display.
4. Exhibitor agrees to have a representative available at their space during expo hall hours.
5. Exhibitor agrees to not engage in any type of job recruiting activities at their space.
6. Exhibitor acknowledges that AESP has the right to rearrange the Expo Hall floor plan, if necessary.
7. Exhibitors/Sponsors are strictly prohibited from scheduling onsite or offsite events during published conference hours which include conference sessions, networking events, meals, breaks and receptions. For clarification contact [kim@aesp.org](mailto:kim@aesp.org).
8. Exhibitor agrees to abide by all other rules and regulations outlined in exhibitor kit.
9. Exhibitor/Sponsor agrees to have their liability insurance name the Association of Energy Services Professionals (AESP) as an additional insured during the course of the event. Exhibitor/Sponsor assumes responsibility and agrees to indemnify and defend AESP and The Sheraton Centre Toronto, and the Hotel's Owner, and their respective owners, managers, subsidiaries, affiliates, employees, and agents against any claims or expenses arising out of the use of the exhibition premises. The Exhibitor/Sponsor understands that neither AESP nor the Hotel Parties maintain insurance covering the property and it is the sole responsibility of the Exhibitor/Sponsor to obtain such insurance. **Proof of insurance is required with submission of this signed agreement.**
10. **We do not use a 3<sup>rd</sup> party housing management firm and will not give your email or telephone number to said people. [Book your rooms directly with the hotel](#) located at 123 Queen Street West Toronto, ON, Canada M5J 1A6.**

**Thank you for supporting AESP's event. Please return this form by Wednesday, May 29, 2019.**

Name: \_\_\_\_\_

Company: \_\_\_\_\_ Booth # and/or Sponsorship: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**FAX to Kim Burtraw at (480) 704-5905 or email [kim@aesp.org](mailto:kim@aesp.org).**