



ASSOCIATION OF  
FRATERNITY | SORORITY  
ADVISORS

# ANNUAL REPORT

July 2016-June 2017

# Overview

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# About AFA

**OUR MISSION: AFA ENHANCES ITS MEMBERS' ABILITIES TO FOSTER IMPACTFUL FRATERNITY/SORORITY EXPERIENCES.**

**OUR VISION: AFA IS THE CATALYTIC FORCE IN ALIGNING THE FRATERNITY/SORORITY EXPERIENCE WITH THE CHANGING DYNAMICS AND ENDURING PRINCIPLES OF HIGHER EDUCATION.**

## CORE COMPETENCIES FOR EXCELLENCE

Two of the Association's primary purposes are professional development and support for members and advocacy for the fraternity/sorority advising profession; the Core Competencies are designed to further those goals. The cultivation and consistent demonstration of these competencies are keys to success among professionals and volunteers who work with fraternities and sororities. AFA members are encouraged to strive to continually strengthen their skills and gain more experience in these areas. In working with fraternities and sororities, the understanding and demonstration of these competencies will allow advisors to provide undergraduate members with positive fraternity/sorority experiences.



### EDUCATOR

A fraternity/sorority advisor applies student development and/or organizational development theory to his/her practice in challenging and supporting organizations and individual members.



### VALUES ALIGNER

A fraternity/sorority advisor sets & clearly communicates high expectations for chapters as values-based organizations hosted at an institution of higher education and holds members/organizations accountable for their actions.



### COLLABORATOR

A fraternity/sorority advisor collaborates with and often serves as a liaison among potential and initiated members, chapter officers, campus administrators, alumni/ae, volunteer advisors, house corporations, inter/national organization staff members, and/or inter/national officers.



### LEADER

A fraternity/sorority advisor is an involved, engaged member of a campus community and/or the interfraternal movement and participates in opportunities for continued professional development through the Association and other organizations.



### RESEARCHER

A fraternity/sorority advisor uses research to guide practice. They assess the needs of groups, engage constituents in strategic planning to set goals for ongoing development and to provide programs and resources, and assess the impact of those initiatives.



### INNOVATOR

A fraternity/sorority advisor implements new programs that benefit members.



### ADVISOR

A fraternity/sorority advisor guides and facilitates the work of fraternity/sorority chapters and/or governing councils and their respective officers.



### ADMINISTRATOR

A fraternity/sorority advisor maintains accurate and comprehensive records on membership statistics, scholarship achievement, and disciplinary matters.

# Leadership

AFA EXISTS AS A VOLUNTEER DRIVEN ORGANIZATION, AND ITS SUCCESS RELIES UPON THE EFFECTIVENESS OF ITS VOLUNTEERS. THANK YOU TO THE BELOW INDIVIDUALS FOR YOUR DEDICATION AND SUPPORT.

## EXECUTIVE BOARD

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2017 **President:** Kara Miller, Cornell University  
Justin Angotti, Pi Kappa Phi Fraternity  
Jason Bergeron, University of Houston  
Ashlee Canty, Sigma Alpha Epsilon Fraternity  
Justin Kirk, Delta Upsilon International Fraternity  
Jessica Pettitt, Good Enough Now  
Joshua Schutts, Ph.D., University of West Florida

2016 **President:** Veronica Moore, Temple University  
Jason Bergeron, University of Houston  
Noah Borton, Delta Upsilon International Fraternity  
Michelle Guobadia, University of North Carolina Charlotte  
Justin Kirk, Delta Upsilon International Fraternity  
Gentry McCreary, Ph.D., Dyad Strategies  
Kara Miller, Cornell University

## FOUNDATION BOARD

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**Chair:** Christian Wiggins, Chair, FarmHouse  
**Vice Chair:** Carolyn Whittier, Ph.D., Valparaiso University  
**Secretary:** Amanda Sloan, Northwestern University  
**Treasurer:** Andy Huston, Sigma Alpha Mu  
Kristin Torrey, Grants Chair, Vanderbilt University  
Thad Doyle, University of Akron  
Dan Faill, University of California, Los Angeles  
Cassie Gerhardt, Ph.D., University of North Dakota  
Jenni Jones, Alpha Gamma Delta

Ryan Lugabihl, Catalyst Agency  
Archie Messersmith, North-American Interfraternity Conference  
Ben Pendry, Western Carolina University  
Jennifer Pierce, University of Tennessee  
Cat Sohor, Pearson Education  
Neil Stanglein, Delta Zeta Foundation  
Amy Vojta, Rutgers, The State University of New Jersey  
Bonnie Wunsch, Alpha Epsilon Phi  
**Ex Officio:** Kara Miller, AFA President, Cornell University

## CENTRAL OFFICE STAFF

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**Executive Director**

**Assistant Executive Director**

**Director of Marketing & Communications**

**Member & Client Service Associate**

**Graphic & Website Designer**

Lynda Wiley, Ed.D.

Joslyn McGriff

Andrea Starks-Corbin

Kyle Moyer

Justin England

lynda@afa1976.org

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justin@afa1976.org

# Leadership

## REGIONAL DIRECTORS

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|                                     |                          |  |
|-------------------------------------|--------------------------|--|
| <i>Region I Regional Director</i>   | Katherine Pezzella       | Quinnipiac University                  |
| <i>Region II Regional Director</i>  | Bonny Shade              | University of North Carolina Charlotte |
| <i>Region III Regional Director</i> | Dennis Campbell          | Kent State University                  |
| <i>Region IV Regional Director</i>  | Cassandra Joseph-Johnson | University of Houston                  |
| <i>Region V Regional Director</i>   | Megan Pepper             | University of Nevada, Reno             |

## COMMITTEE CHAIRS

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|   |                          |  |
|---|--------------------------|--|
| <i>AdvanceU Program Development Chair</i>             | Becky Gleason            | Zeta Tau Alpha                         |
| <i>Annual Meeting Educational Programs Chair</i>      | Kate Steiner, Ph.D.      | University of Wyoming                  |
| <i>Annual Meeting Fireside Chats Coordinator</i>      | Lauren Utley             | University of Denver                   |
| <i>Annual Meeting Graduate Staff Coordinator</i>      | Cynthia Rose             | New York University                    |
| <i>Annual Meeting Graduate Student Programs Chair</i> | Stephen Dominy           | Austin Peay State University           |
| <i>Annual Meeting Special Events Chair</i>            | Meghan Gibson            | Pi Kappa Phi Fraternity                |
| <i>Awards Chair</i>                                   | Lindsay Sell             | Colorado State University              |
| <i>Core Competencies Chair</i>                        | Dan Wrona                | RISE Partnerships                      |
| <i>Multimedia Director</i>                            | Steve Whitby             | Catalyst Agency                        |
| <i>Nominations &amp; Elections Committee Chair</i>    | Jeremiah Shinn, Ph.D.    | Boise State University                 |
| <i>Research Committee Chair</i>                       | Joshua Schutts, Ph.D.    | University of West Florida             |
| <i>Essentials Editor</i>                              | Christine Lowe           | Sigma Kappa Sorority                   |
| <i>Oracle Editor</i>                                  | Georgianna Martin, Ph.D. | University of Southern Mississippi     |
| <i>Perspectives Editors</i>                           | Noah Borton              | Delta Upsilon International Fraternity |
|   | Emilee Danielson-Burke   | Theta Xi Fraternity                    |

## PARTNER ORGANIZATIONS

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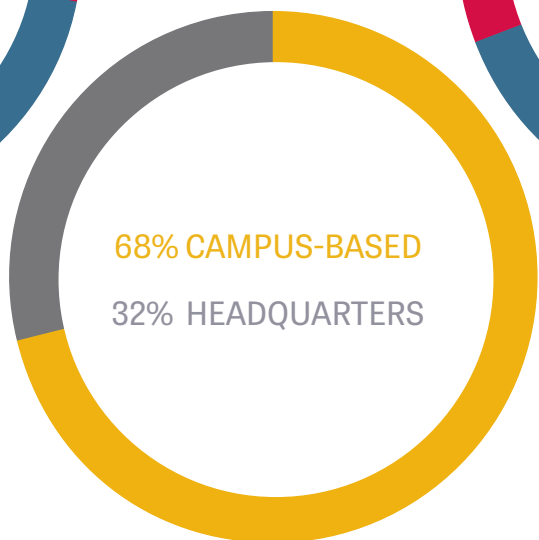
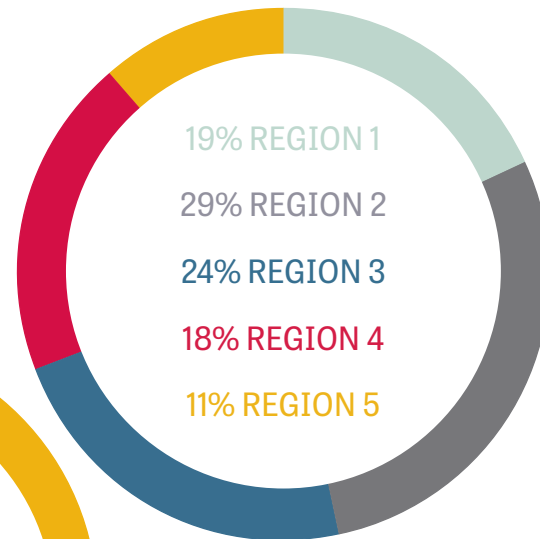
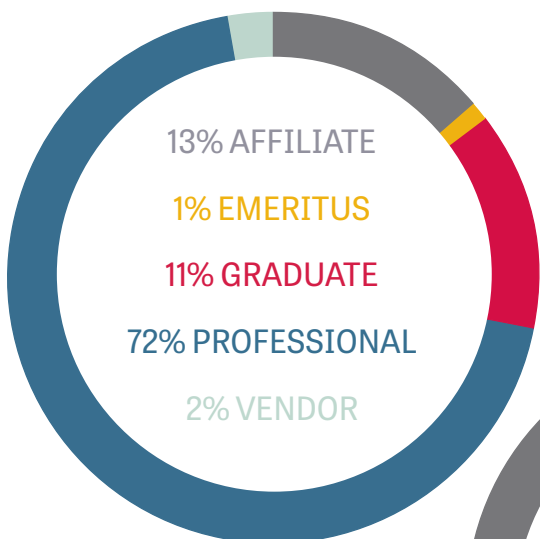
|   |                    |
|---|--------------------|
| <i>Council for the Advancement of Standards in Higher Education (CAS) Liaison</i> | Dan Bureau, Ph.D.  |
| <i>Council for the Advancement of Standards in Higher Education (CAS) Liaison</i> | Monica Lee Miranda |

OVER 125 INDIVIDUALS SERVED IN VOLUNTEER ROLES WITHIN THE ASSOCIATION INCLUDING BOARD, CHAIR, OR COMMITTEE POSITIONS.

# Membership

| MEMBER TYPE  | REGION 1   | REGION 2   | REGION 3   | REGION 4   | REGION 5   | TOTAL       |
|--------------|------------|------------|------------|------------|------------|-------------|
| Affiliate    | 53         | 64         | 39         | 29         | 24         | 209         |
| Emeritus     | 1          | 1          | 5          | 4          | 4          | 15          |
| Graduate     | 25         | 55         | 35         | 40         | 17         | 172         |
| Professional | 207        | 323        | 280        | 198        | 126        | 1134        |
| Vendor       | 6          | 8          | 14         | 4          | 7          | 39          |
| <b>Total</b> | <b>292</b> | <b>451</b> | <b>373</b> | <b>275</b> | <b>178</b> | <b>1569</b> |

| MEMBER TYPE  | CAMPUS-BASED PROFESSIONAL | HEADQUARTERS PROFESSIONAL |
|--------------|---------------------------|---------------------------|
| Affiliate    | 16                        | 30                        |
| Emeritus     | 2                         | 1                         |
| Graduate     | 3                         | -                         |
| Professional | 718                       | 316                       |
| <b>Total</b> | <b>739</b>                | <b>347</b>                |



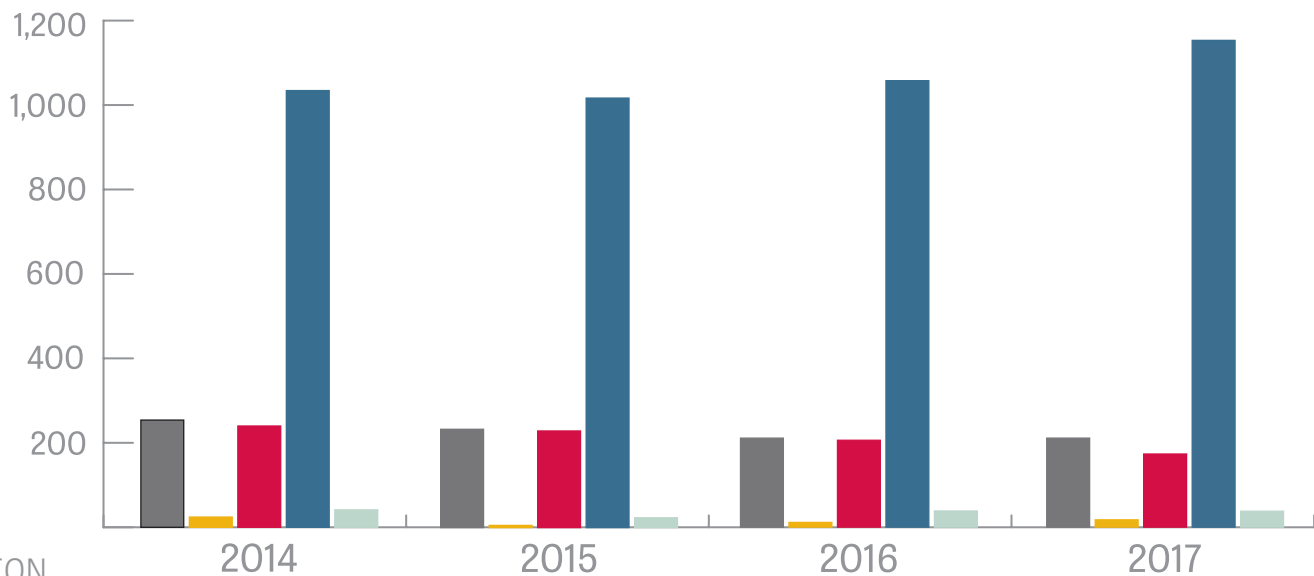
# Membership

## FOUR YEAR COMPARISON

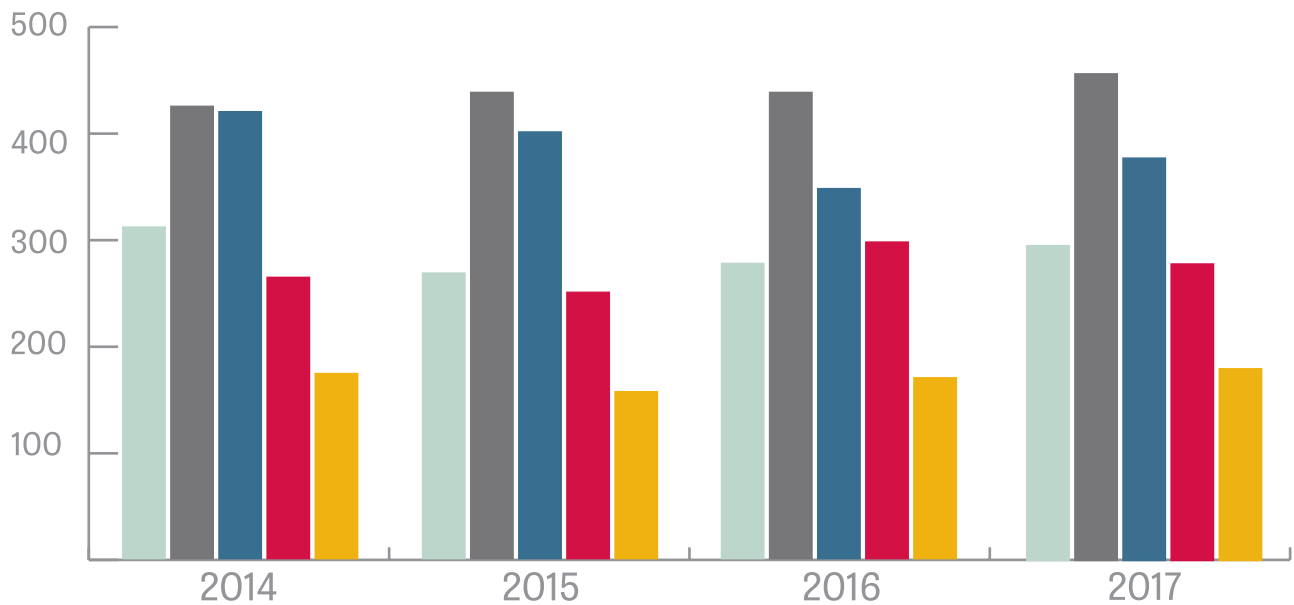
| MEMBER TYPE  | 2014        | 2015        | 2016        | 2017        |
|--------------|-------------|-------------|-------------|-------------|
| Affiliate    | 255         | 234         | 212         | 209         |
| Emeritus     | 26          | 7           | 13          | 15          |
| Graduate     | 241         | 230         | 207         | 172         |
| Professional | 1033        | 1016        | 1056        | 1134        |
| Vendor       | 43          | 25          | 40          | 39          |
| <b>Total</b> | <b>1598</b> | <b>1512</b> | <b>1528</b> | <b>1569</b> |

| REGION       | 2014        | 2015        | 2016        | 2017        |
|--------------|-------------|-------------|-------------|-------------|
| Region 1     | 311         | 268         | 277         | 292         |
| Region 2     | 424         | 437         | 437         | 451         |
| Region 3     | 419         | 400         | 347         | 373         |
| Region 4     | 264         | 250         | 297         | 275         |
| Region 5     | 174         | 157         | 170         | 178         |
| <b>Total</b> | <b>1598</b> | <b>1512</b> | <b>1528</b> | <b>1569</b> |

MEMBER TYPE

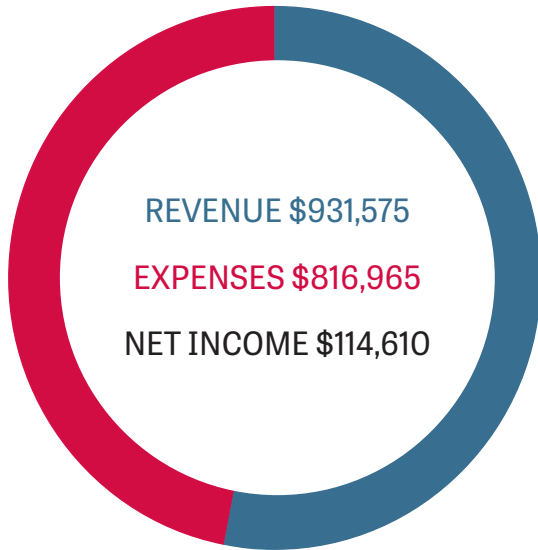


REGION



# Financials

## FINANCIAL OVERVIEW



## REVENUE SOURCE



## EXPENSE SOURCE

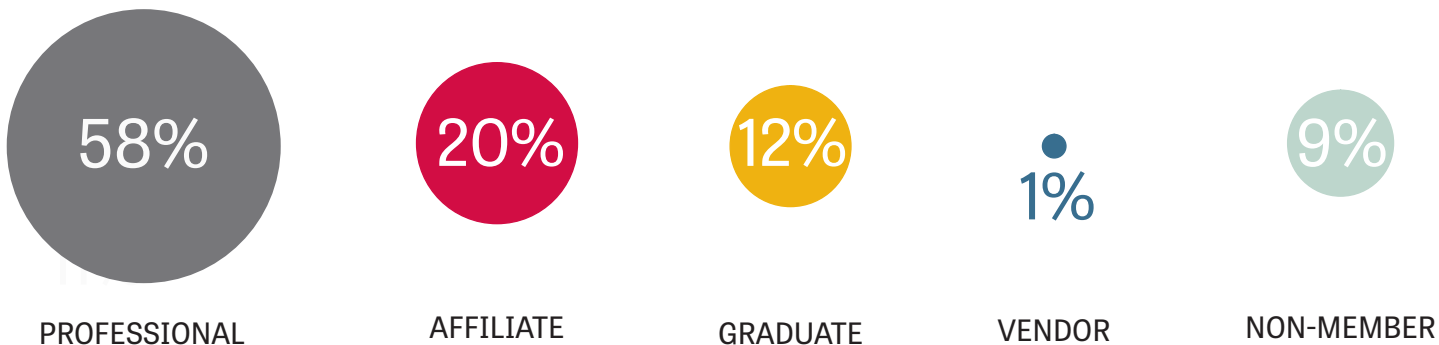




# Financials

# #AFAAM Recap

## REGISTRATION BREAKDOWN



## FOUR YEAR COMPARISON

| YEAR | LOCATION       | ATTENDEES |
|------|----------------|-----------|
| 2016 | Boston, MA     | 1,496     |
| 2015 | Fort Worth, TX | 1,374     |
| 2014 | Nashville, TN  | 1,347     |
| 2013 | Orlando, FL    | 1,243     |

## ON-SITE FUNDRAISING

The Foundation raises funds at the Annual Meeting via the sale of “Because You Believe” Stickers, donations in Honor Of award recipients, and the Silent Auction. Funds raised are used to fund Association education, grants, and scholarships directly benefiting members. Thank you to all who donated and continue to support the auction as a donor and/or a buyer!

| YEAR | LOCATION       | “BECAUSE YOU BELIEVE” STICKERS | RAISED IN SILENT AUCTION |
|------|----------------|--------------------------------|--------------------------|
| 2016 | Boston, MA     | \$2,450                        | \$13,194                 |
| 2015 | Fort Worth, TX | \$5,325                        | \$15,078                 |
| 2014 | Nashville, TN  | \$4,081                        | \$16,715                 |
| 2013 | Orlando, FL    | \$3,325                        | \$17,095                 |

# #AFAAM Awards

## INDIVIDUAL AWARD RECIPIENTS

### Jack L. Anson Award

Lori Hart, Ph.D., Pi Kappa Phi

### Dr. Kent L. Gardner Award

Walter M. Kimbrough, Ph.D., Dillard University

### Dr. Robert A. Shaffer Award

Mandy Womack, University of San Diego

### Sue Kraft Fussell Distinguished Service Awards

Ashley Dye, University of Illinois

Cassie Gerhardt, Ph.D., University of North Dakota

Gentry McCreary, Ph.D., Dyad Strategies, LLC

Beth Stathos, J.D., Chi Omega Fraternity

### Gayle Webb New Professional Award

Bonny Shade, University of North Carolina, Charlotte

### Shelley Sutherland Outstanding Volunteer Award

Annie Carlson Welch, North Carolina State University

Daniel Hernandez, University of Texas at Dallas

Christine Lowe, Sigma Kappa

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## INSTITUTION & ORGANIZATION AWARD RECIPIENTS

### Excellence in Educational Programming Award

University of Illinois, *GUARD Program*

Zeta Tau Alpha Fraternity, *Behind Happy Faces Program*

James R. Favor & Company, *Fraternal Health & Safety Initiative*

### Outstanding Change Initiative Award

Purdue University, *The RESPECT Initiative*

### Diversity and Social Justice Initiative Award

Kim Monteaux De Freitas, University of Vermont

### AFA/CoHEASAP Award

Alpha Sigma Phi Fraternity, *Responsible SIG Program*

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## PUBLICATION AWARD RECIPIENTS

### Perspectives Award

Joshua Schutts, Ph.D.: *High Impact Practices 101*

### Dr. Charley Eberly Oracle Award

Colleen Kase, Natasha Rivera, and Melissa G. Hunt: *The Effects of Sorority Recruitment on Psychological Wellbeing and Social Support*

### Essentials Award

Tara Fuller: *I'm a Sorority Woman, but I'm not Straight*

# Educational Programs

AdvanceU is a virtual classroom with programs designed to enhance the advising experience within the changing dynamics of higher education. AFA members have the opportunity to engage on a wide range of topics with content experts who develop curriculum with specific learning outcomes geared at achieving higher levels of professional competence. Thanks to the generous support of Zeta Tau Alpha, AdvanceU is free to all members of the Association.

| DATE         | TITLE  | PRESENTER(S)  | REGISTERED | ATTENDED   |
|--------------|--|---|------------|------------|
| 8/30/16      | Working with Unrecognized Fraternities                           | Monica McGee, Arizona State University                                    | 110        | 74         |
| 9/28/16      | A Conversation on Finding Your Voice and Confidence              | Cat Sohor, Delta Chi Fraternity & Ariel Tarosky, Triangle Fraternity      | 80         | 51         |
| 10/27/16     | Advancing Your Career While Staying Put                          | Stephanie Baysinger (Bain & Company, Inc.)                                | 67         | 37         |
| 11/11/16     | Alpha-From Closure to Expansion                                  | Jenny Levering, Miami University & John Reineke, Beta Theta Pi Fraternity | 71         | 41         |
| 2/16/17      | FIPG: Risk Management is Everyone's Responsibility               | David Westol, JD, Limberlost Consulting                                   | 167        | 100        |
| 3/28/17      | Supervisor 101: How to be a Great Boss                           | Jessica Gendron Williams, Phired Up Productions                           | 202        | 132        |
| 4/25/17      | Collabor8. Cre8. Innov8: Thinking Beyond What You've Always Done | Gert Garman, Broad Perspective, LLC                                       | 143        | 84         |
| 5/25/17      | Action Research as Professional Development                      | Joshua Schutts, Ph.D., University of West Florida                         | 84         | 44         |
| 6/8/17       | Exploring Transition and Success in Your New Role                | Melissa Kish, University of Indiana & Dominic Greene, American University | 51         | 35         |
| <b>TOTAL</b> |  |   | <b>975</b> | <b>598</b> |

**ADVANCEU REGISTRATION INCREASED 16% & ATTENDANCE INCREASED 12% FROM THE 2015-2016 ANNUAL REPORT.**

# Educational Programs

## FIRST 90 DAYS

Sigma Chi Fraternity has given a one-time gift of \$20,000 to provide funding for the redevelopment and deployment of the First 90 Days program, with RISE Partnerships, LLC. The cohort based program, specifically designed for campus-based professionals as they begin their careers as fraternity/sorority advisors, launched in September 2016 and ran until December 2016. Forty-four (44) professionals completed the fall 2016 bi-weekly program. The program was facilitated by Dominic Greene, American University, and Melissa Kish, Indiana University.

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## GRADUATE TRAINING TRACK

At the 2016 AFA Annual Meeting, Michelle Guobadia, Associate Dean and Director of Fraternity and Sorority Life at University of North Carolina at Charlotte, made a generous gift for the rebranding and redevelopment of the graduate experience at the AFA Annual Meeting. Beginning in 2017, the Graduate Training Track will be endowed by Michelle Guobadia allowing 60 students to experience this educational opportunity.

# Communications

## ORACLE: THE RESEARCH JOURNAL OF AFA

*Oracle: The Research Journal of the Association of Fraternity/Sorority Advisors* is a peer-reviewed electronic journal dedicated to the study of fraternities and sororities. Under editor, Georgianna L. Martin, Ph.D., one issue was published in 2016-2017.

### Fall 2016

*Bad Apples or Bad Barrels? Moral Disengagement, Social Influence, and the Perpetuation of Hazing in the College Fraternity*  
Gentry McCreary, Ph.D., Dyad Strategies, LLC, Nathaniel Bray, Ph.D., The University of Alabama, And Stephen Thoma, Ph.D., The University of Alabama

*Student Affairs Practitioners' Perceptions of the Career Development of Sorority Members*  
Kristin M. Walker and Pamela A. Havice, Clemson University

*An Analysis of the Leadership, Student, and Moral Development Gains of NIC Fraternity Men Controlling for Sexuality and Institution Size*  
Shawn Dowiak, East Tennessee State University

*Perceptions of New Member Academic Engagement: A Mixed Methods Case Study*  
Mark J. Hartley, Norco College and Charles G. Eberly, Eastern Illinois University

*Review of Paying For the Party: How College Maintains Inequality*  
Matthew K. Vetter, Denison University

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## PERSPECTIVES

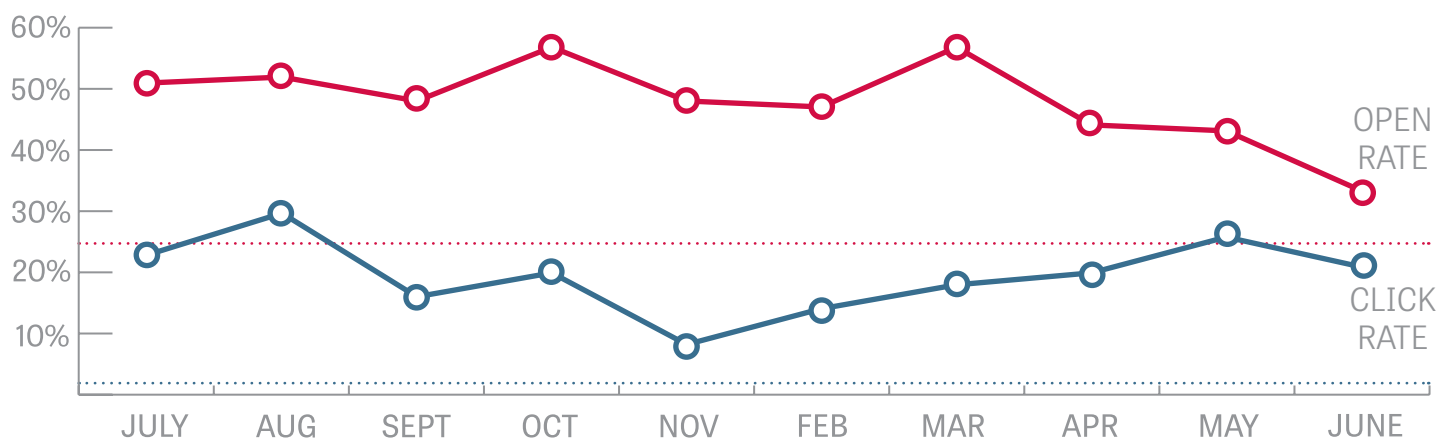
As a quarterly magazine, *Perspectives* provides a forum for research, ideas, and information related to fraternities and sororities. *Perspectives* promotes the exchange of various angles, arguments, contexts, and experiences to stimulate a deeper understanding of fraternity and sorority advising, education, programs, and policies. During 2016 - 2017, four quality issues were released covering the topics of: budgets, ethics, transitions, and change management.

# Communications

## ESSENTIALS

*Essentials* is a monthly educational e-publication provided to AFA members to explore selected topics. Each publication seeks to start conversations around the way we approach our work and to illuminate innovative ways of pushing the fraternal movement forward. Editions are typically published on the second Wednesday of each month from February to November.

| MONTH                    | RECEIVED     | # OPENED     | OPEN RATE  | # OF CLICKS | CLICK RATE |
|--------------------------|--------------|--------------|------------|-------------|------------|
| July 2016                | 2,047        | 1,036        | 51%        | 238         | 23%        |
| August 2016              | 1,802        | 929          | 52%        | 276         | 30%        |
| September 2016           | 2,161        | 1,037        | 48%        | 166         | 16%        |
| October 2016             | 1,460        | 826          | 57%        | 167         | 20%        |
| November 2016            | 2,438        | 1,159        | 48%        | 90          | 8%         |
| February 2017            | 2,457        | 1,159        | 47%        | 160         | 14%        |
| March 2017               | 1,863        | 1,053        | 57%        | 191         | 18%        |
| April 2017               | 2,436        | 1,062        | 44%        | 211         | 20%        |
| May 2017                 | 2,620        | 1,116        | 43%        | 295         | 26%        |
| June 2017                | 4,331        | 1,422        | 33%        | 294         | 21%        |
| <b>2016-2017 Average</b> | <b>2,362</b> | <b>1,080</b> | <b>48%</b> | <b>209</b>  | <b>20%</b> |
| <b>2015-2016 AVERAGE</b> | <b>2,217</b> | <b>987</b>   | <b>47%</b> | <b>187</b>  | <b>19%</b> |



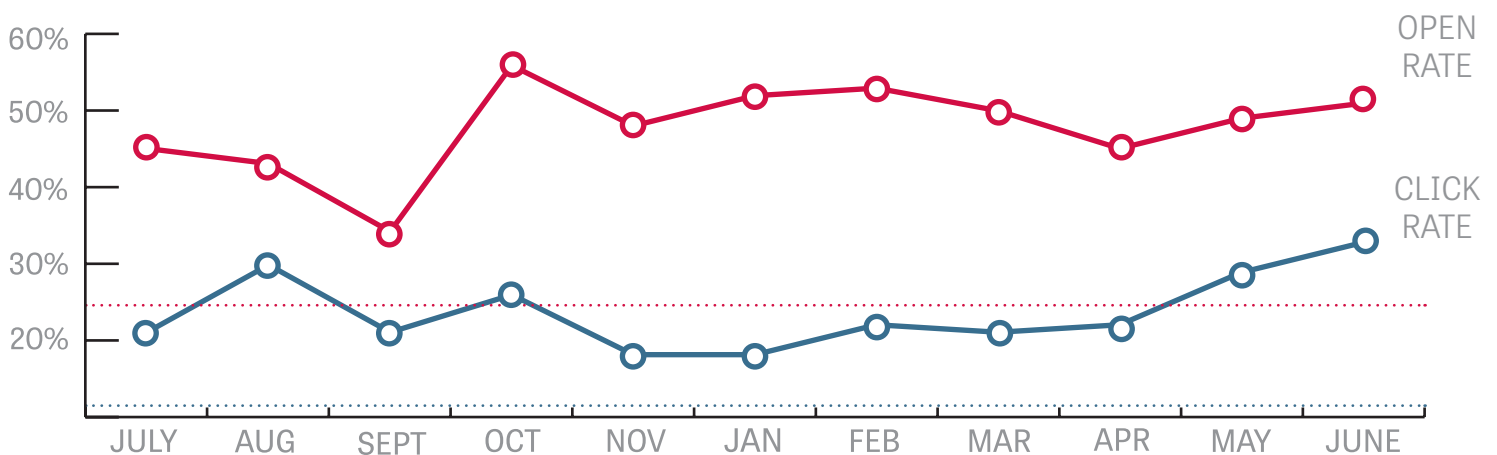
**PER 2017 MAILCHIMP EMAIL MARKETING BENCHMARKS, THE INDUSTRY STANDARDS FOR NON-PROFIT ASSOCIATIONS ARE AN OPEN RATE OF 24.98% AND A CLICK RATE OF 2.76%.**

# Communications

## ASSOCIATION UPDATE

The Association Update is a monthly e-newsletter for AFA members to provide announcements, updates, and reminders about Association business and events. It also includes the Minute With The Board which provides the Board of Directors the chance to share their thoughts with the membership.

| MONTH                    | RECEIVED     | # OPENED     | OPEN RATE  | # OF CLICKS | CLICK RATE |
|--------------------------|--------------|--------------|------------|-------------|------------|
| July 2016                | 2,295        | 1,035        | 45%        | 214         | 21%        |
| August 2016              | 2,621        | 1,124        | 43%        | 341         | 30%        |
| September 2016           | 4,506        | 1,530        | 34%        | 328         | 21%        |
| October 2016             | 1,830        | 1,019        | 56%        | 262         | 26%        |
| November 2016            | 2,539        | 1,226        | 48%        | 226         | 18%        |
| January 2017             | 2,132        | 1,117        | 52%        | 196         | 18%        |
| February 2017            | 2,126        | 1,122        | 53%        | 242         | 22%        |
| March 2017               | 1,941        | 964          | 50%        | 207         | 21%        |
| April 2017               | 2,798        | 1,245        | 45%        | 274         | 22%        |
| May 2017                 | 2,142        | 1,045        | 49%        | 304         | 29%        |
| June 2017                | 1,812        | 925          | 51%        | 306         | 33%        |
| <b>2016-2017 Average</b> | <b>2,431</b> | <b>1,123</b> | <b>48%</b> | <b>264</b>  | <b>24%</b> |
| <b>2015-2016 AVERAGE</b> | <b>2,093</b> | <b>1,014</b> | <b>51%</b> | <b>229</b>  | <b>23%</b> |





# Communications

## WEB ANALYTICS

Per Google Analytics, the number of sessions has increased since the prior Annual Report. A session is counted when a user is actively engaged for any period of time on the website. Engagement can be anything from screen views to event registration and e-commerce.

97,790

SESSIONS  
+3%

41.28%

% NEW USERS  
-3%

42,293

USERS  
-1%

2:45 Min.

AVE. SESSION  
-4%

3.15

AVE. PAGES  
PER SESSION  
-8%

308,006

PAGE VIEWS  
-5%

## SOCIAL MEDIA



PAGE LIKES  
3,485 +9%

IMPRESSIONS  
1,109,285 +118%

POST LIKES  
4,299 +118%

COMMENTS  
391

TOTAL SHARES  
455 +23%

TOTAL POSTS  
201 -7%



FOLLOWERS  
4,109 +10%

MENTIONS  
634 -36%

RETWEETS  
678 -39%

TOTAL TWEETS  
973 +2%

PROFILE VISITS  
10,344

POTENTIAL IMPRESSIONS  
469,800 -89%



FOLLOWING 162

FOLLOWERS 94

PINS 118

BOARDS 5



FOLLOWERS 678

POSTS 62

STAY CURRENT BY FOLLOWING AFA:

[facebook.com/AFA1976](https://facebook.com/AFA1976)

[twitter.com/AFA1976](https://twitter.com/AFA1976)

[pinterest.com/AFA1976](https://pinterest.com/AFA1976)

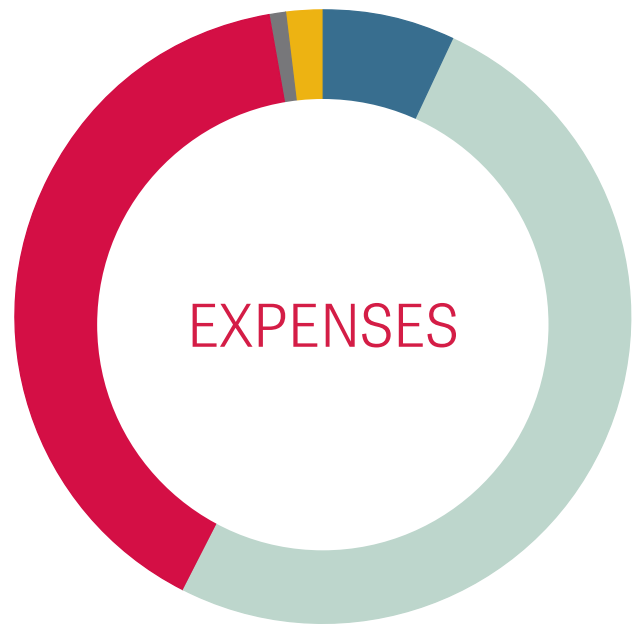
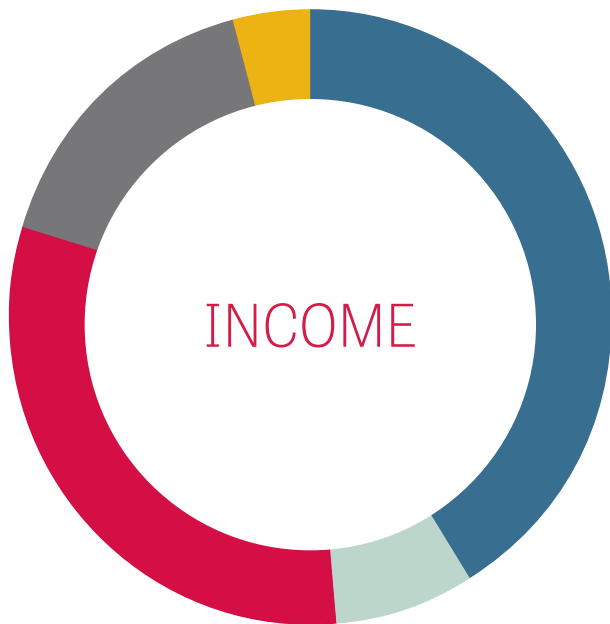
[instagram.com/1976afa](https://instagram.com/1976afa)

# Foundation

THE MISSION OF THE AFA FOUNDATION IS TO SECURE, INVEST AND DISTRIBUTE THE NECESSARY RESOURCES TO SUPPORT THE EDUCATIONAL OBJECTIVES OF AFA AND OTHER RELEVANT RESEARCH, SCHOLARSHIP AND EDUCATIONAL PROGRAMMING THAT FURTHERS THE FRATERNITY/SORORITY ADVISING PROFESSION.

## FINANCIALS

FISCAL YEAR ENDING 6/30/17



|                              |             |
|------------------------------|-------------|
| ■ Annual Fund                | \$84,017.16 |
| ■ Annual Meeting Fundraising | \$15,644.30 |
| ■ Grants & Scholarships      | \$63,709.31 |
| ■ Endowments                 | \$32,802.28 |
| ■ Misc. Income               | \$8,092.96  |

**Total Income** **\$204,266.01**

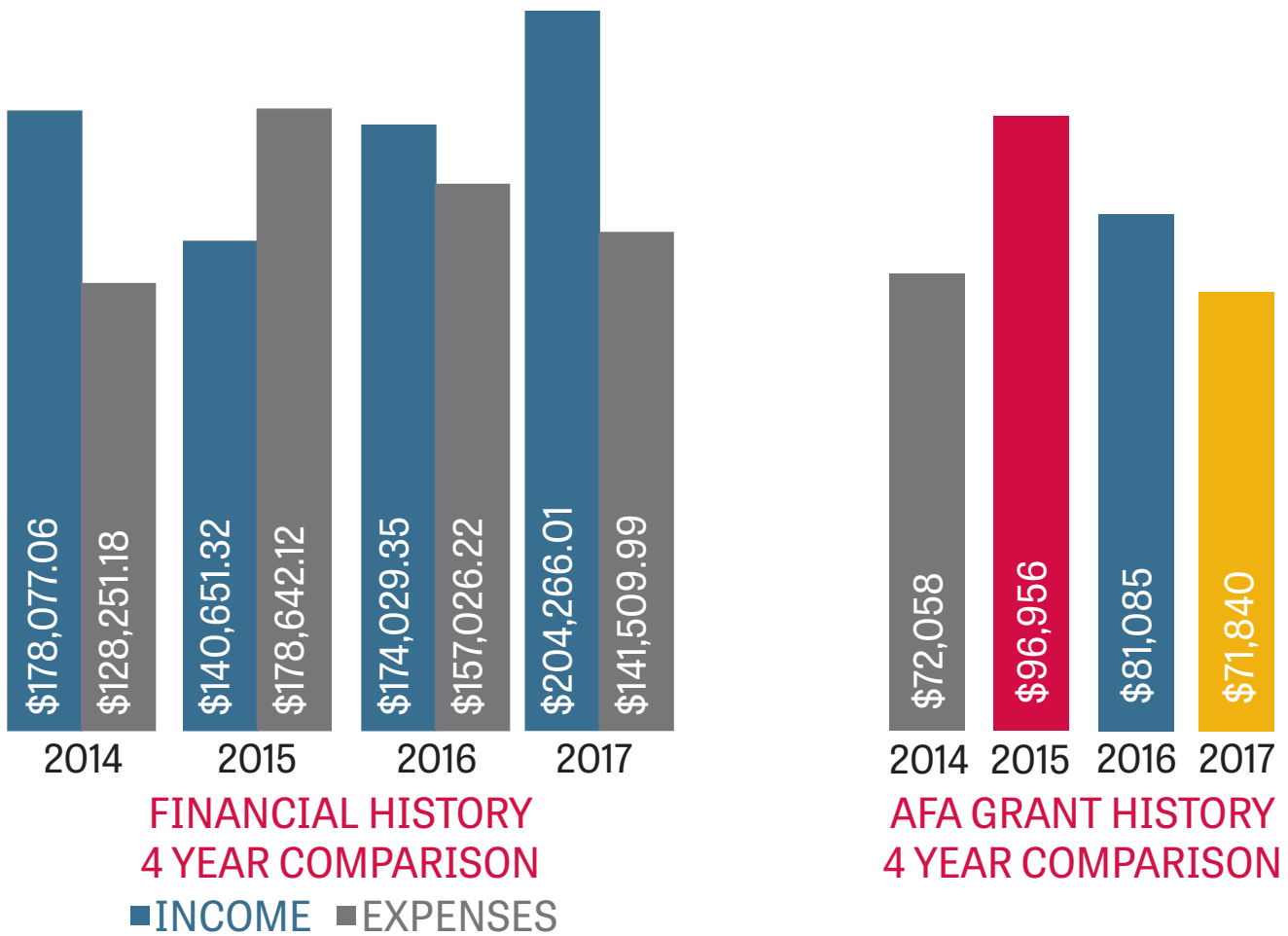
|                         |             |
|-------------------------|-------------|
| ■ Fundraising           | \$9,888.29  |
| ■ Grants & Scholarships | \$71,840.00 |
| ■ Operations            | \$56,154.08 |
| ■ Marketing             | \$1,086.95  |
| ■ Other                 | \$2,540.67  |

**Total Expenses** **\$141,509.99**

# Foundation

## GRANTS FUNDED TO AFA

|   |                 |
|---|-----------------|
| Annual Meeting Scholarships, Keynotes & Programs  | \$46,840        |
| Research  | \$3,000         |
| First 90 Days *First 90 Days is continually supported with a generous gift from Sigma Chi Fraternity. | \$12,000        |
| AdvanceU *AdvanceU is continually supported with a generous gift from Zeta Tau Alpha.                 | \$10,000        |
| <b>Total</b>  | <b>\$71,840</b> |



# Foundation

## ANNUAL GIVING

JULY 1, 2016 - OCTOBER 31, 2017

### BELIEVER'S CLUB \$1,000+

Ron Binder  
Dan & Amanda Bureau  
Michelle Guobadia  
Sonia Margolin ImMasche  
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