

All Access Pass



2020 - 2021 Upcoming Webinars

Production Webinars

- Anilox Selection/Maintenance & Ink Management/Control
- New Standards in Chamber Design & Development of the Ink Circuit
- Infra-Red Dryers for Improved Productivity, Improved Press Efficiency & Better Graphics
- Anatomy Complete! - Tips on What Plates Work Best
- Rotary Die Cutting Operations
- Rightweighting vs Board Combinations
- Corrugator Roll Audit
- Corrugating Roll Alignment
- Machine Safety System Circuits and Emergency Stops
- Dry End Control - Theory of Operation

Hazmat Webinars

- Executive Strategies: Incorporation of Hazmat Regulations for Box Fabricators
- Hazmat Awareness for Salespeople: Value Added Opportunities without Regulatory Risk
- Hazmat General Awareness & Security (Part 1 - Webinar Series)
- HazMat: Marking & Labelling (Part 2 - Webinar Series)
- HazMat: Box Fabrication Functions (Part 3 - Webinar Series)

Data Management Webinars

- Data Management: Manpower (Part 1- Webinar Series)
- Data Management: Machinery (Part 2- Webinar Series)
- Data Management: Methods (Part 3- Webinar Series)
- Data Management: Materials (Part 4- Webinar Series)

Maintenance Webinars

- Maintenance Budget Metrics
- Maintenance Strategies & Tactics
- Maintenance Facility Assessment
- Boiler Room, Boilers & Steam System

What Machine Is Right for You? Webinars

- How to Expedite Your Digital Transformation & Maximize Your Productivity with Digital Workflow
- Which Flexo Folder Gluer is Right for the Job?

Sales Webinars

- Driving Organic Growth
- Leveling Customer Expectations (Part 1 - Webinar Series)
- Understanding Print Registrations (Part 2 - Webinar Series)
- Machine Plate Limitations (Part 3 - Webinar Series)
- Line Weights & Color Management (Part 4 - Webinar Series)
- Stages of A Selling Process
- Maximum Productivity
- Blue Ocean Strategy
- Impactful Initial Sales Meetings to Drive Revenue
- Top 5 Sales Skills that Deliver the Maximum ROI
- Delivering Impactful Value Statements: Salespeople & Sales Managers
- Increase Revenue: Identify & Target Your Ideal Customer Profile
- Maximizing Prospecting Effectiveness Leveraging LinkedIn & other Social Media Tools
- Creating Virtual Relational Capital to Drive Sales Results

Customer Service Webinars

- Moving from CS Manager to Leader
- Aligning Customer Service with Corporate Goals
- How to Facilitate Margin Improvement

HR Webinars

- FMLA Updates – What's Old is New Again
- ADA News You Can Use: Trends, Tips & Updates
- Marijuana in the Work Place

Leadership Webinars

- Manufacturers Think Tank
- How to Reduce Risk in Major R & D Projects with Confidence

Design Webinars

- Simply Controlling Color
- The Influence of Sustainable Package Design on Buyer Behavior

Safety Webinars

- Safe Equipment Operation

Pass Price Per Company: \$1,695 (Saves Over \$10,000)

Purchase Online: [AICCbox.org/pass](https://aiccbox.org/pass)