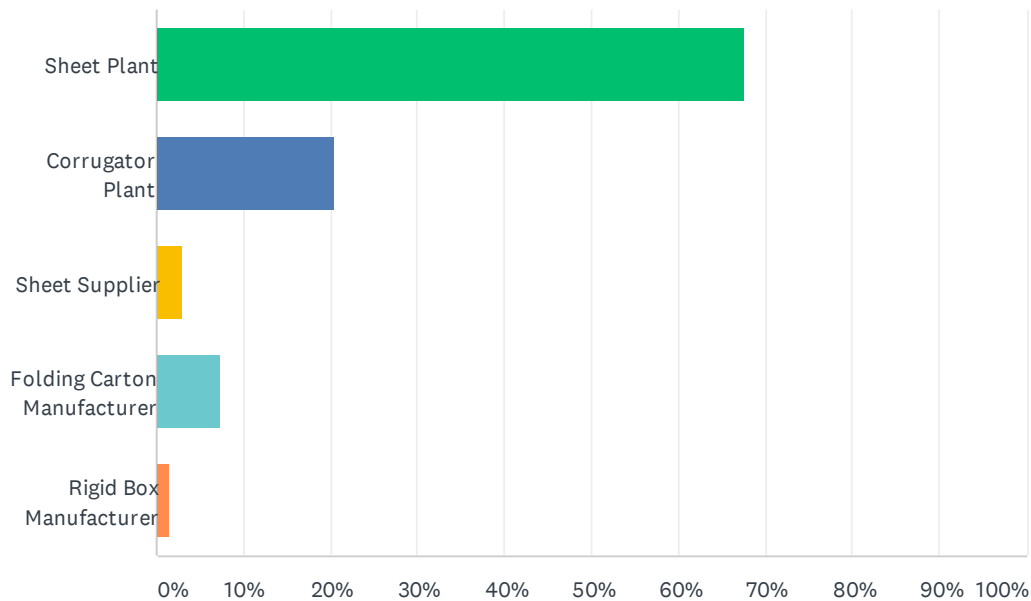


Q1 My Company is a:

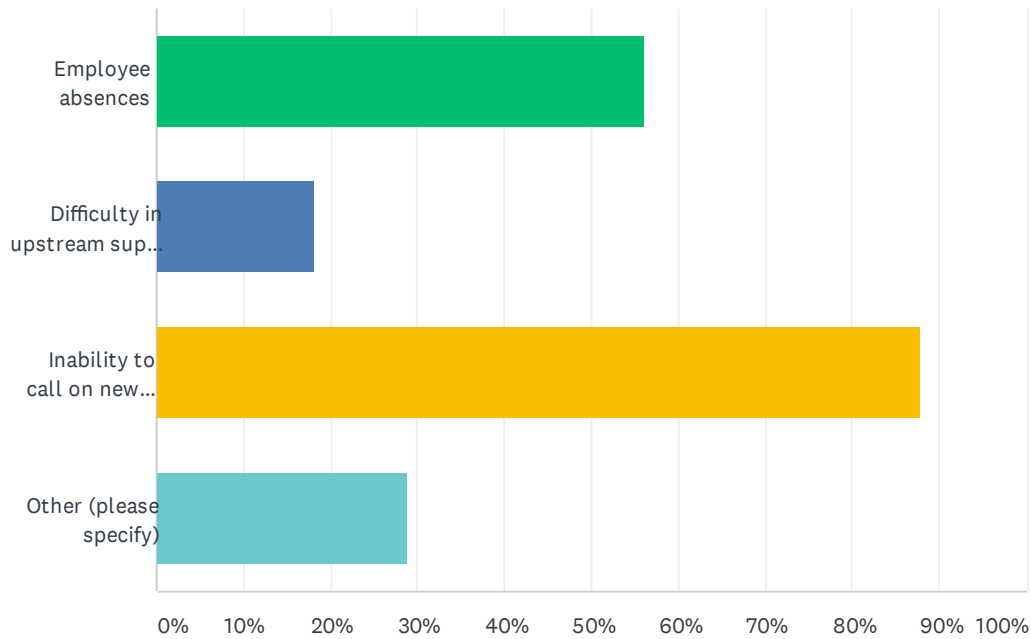
Answered: 68 Skipped: 0



ANSWER CHOICES	RESPONSES	
Sheet Plant	67.65%	46
Corrugator Plant	20.59%	14
Sheet Supplier	2.94%	2
Folding Carton Manufacturer	7.35%	5
Rigid Box Manufacturer	1.47%	1
TOTAL		68

Q2 What kind of impact, if any, do you see from the current COVID-19 pandemic? (Check all that apply.)

Answered: 66 Skipped: 2



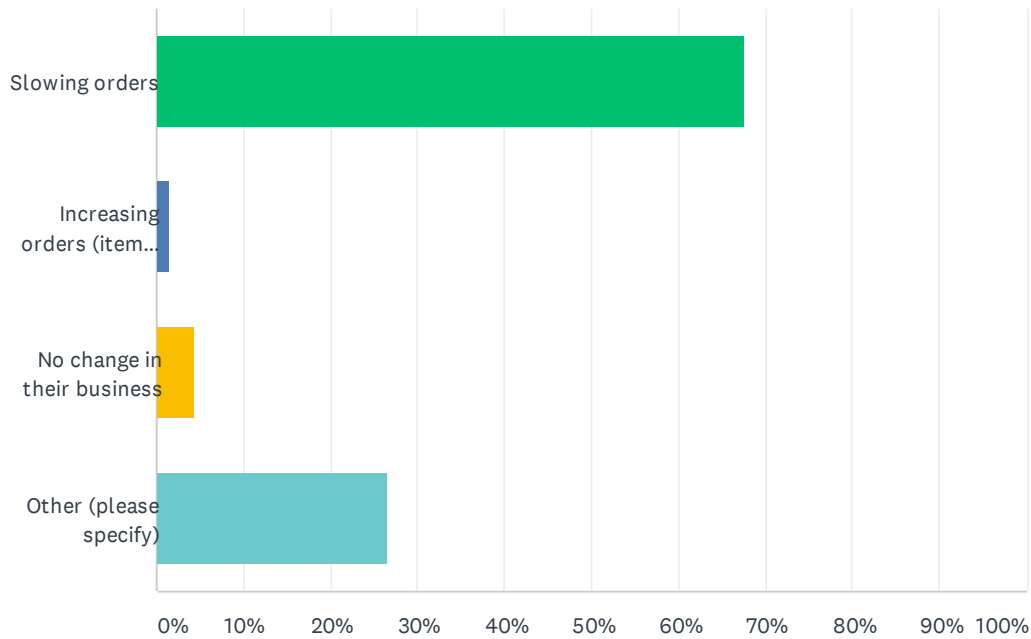
ANSWER CHOICES	RESPONSES	
Employee absences	56.06%	37
Difficulty in upstream supply chain, e.g., raw material and consumable supply	18.18%	12
Inability to call on new customers due to vendor restrictions	87.88%	58
Other (please specify)	28.79%	19
Total Respondents: 66		

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	OTHER (PLEASE SPECIFY)	DATE
1	Lower revenue	4/27/2020 7:04 PM
2	low volume, lost business	4/27/2020 6:13 PM
3	Collections , Stale inventory due to customers temporary closure	4/27/2020 10:43 AM
4	Some customers have had to temporarily close down and we have seen a decrease in sales	4/24/2020 10:25 AM
5	Very slow business level Employee Absences is not big but we have had a few that because they "might" have been exposed, we sent them home - thankfully they have all been fine!	4/23/2020 4:52 PM
6	Potential shut down if employee tests positive.	4/23/2020 3:53 PM
7	The supply chain is fractured-how badly is yet to be determined. There will be no fast correction for the last six weeks of business closures. The impact on the economy of Covid-19 will be felt throughout 2020(at a minimum). We are spending significant time dealing with an illness whose spread and consequence is still unknown. Hoping for some type of medical intervention that will ameliorate the worst aspects of the virus. Quickest way to normalcy.	4/23/2020 3:01 PM
8	Inability to call on existing customers to develop new items.	4/23/2020 2:48 PM
9	cancelled orders	4/23/2020 2:38 PM
10	Not being able to recruit, interview, and hire new employees. Not being able to bring in outside resources for training.	4/23/2020 2:26 PM
11	We had an employee test positive so additional precautions had to be put into place	4/23/2020 2:22 PM
12	Large companies dictating extended terms.	4/23/2020 1:59 PM
13	Customers closing down	4/23/2020 1:33 PM
14	Recession.	4/23/2020 1:15 PM
15	Furloughing employees, overall order reduction and increased down time on machines	4/23/2020 1:13 PM
16	Employee moral is significantly impacted, employees may believe that we are "non essential". Employees see others staying at home collecting unemployment benefits and in most cases, the unemployed make more money. On a positive note, increased hygiene throughout the plant is good for everyone and many business opportunities have presented themselves.	4/23/2020 1:03 PM
17	Getting paid timely on invoices	4/23/2020 12:57 PM
18	Difficulty in receiving COVID-related supplies. Customers extending Payment Terms. Decrease in Non-essential Customer business. Increase in unplanned Costs to fight COVID.	4/22/2020 4:36 PM
19	Automotive customers curtailed operations leads to lost sales	4/20/2020 3:30 PM

Q3 What have your customers told you about the state of their business operations?

Answered: 68 Skipped: 0



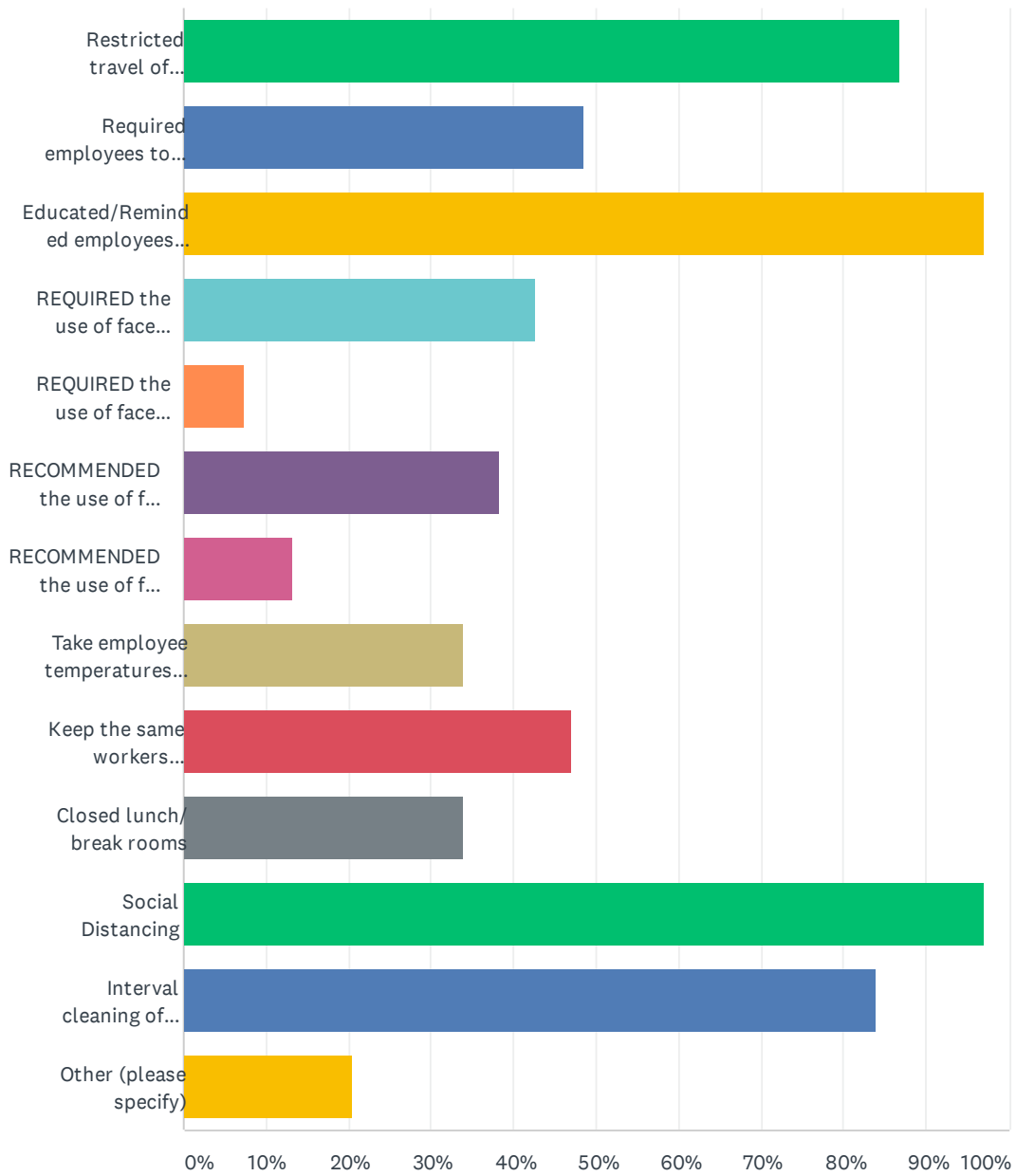
ANSWER CHOICES	RESPONSES
Slowing orders	67.65% 46
Increasing orders (items in high demand due to nature of pandemic)	1.47% 1
No change in their business	4.41% 3
Other (please specify)	26.47% 18
TOTAL	68

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	OTHER (PLEASE SPECIFY)	DATE
1	We have a mix of food customers and automotive as well as consumer goods. While automotive has dropped off, consumer goods and food based customers have increased. We have still seen a decline in volume.	4/28/2020 10:18 AM
2	Depends on the customer. Many are very busy (e.g., medical device, pharma, food, etc.) while others are shutdown (e.g., trading cards).	4/27/2020 5:55 PM
3	We have some customers business slow to a halt others have super charged due to the pandemic It just depends on the products they produce	4/27/2020 10:43 AM
4	some have slowed their orders and others have been closed for a period of time	4/24/2020 4:47 PM
5	Our mix is moving from a typical one to one heavily weighted towards Amazon business.	4/23/2020 10:44 PM
6	Some orders have slowed due to mandatory business closing; a few customers have increased due to high demand items	4/23/2020 5:18 PM
7	Our customers cannot get workforce in to get their orders out due to confirmed cases or people in quarantine who have come in close contact.	4/23/2020 4:59 PM
8	Some of all three.	4/23/2020 3:53 PM
9	Supply chain has really been undermined.	4/23/2020 3:01 PM
10	Over time we are seeing more customers get impacted by softening business conditions as it filters to their business or industry segment. On the flip side, we have also seen customers business increase because their product is in demand.	4/23/2020 2:48 PM
11	Both slowing and increasing in orders depending on what the product is used for.	4/23/2020 2:26 PM
12	We have a healthy backlog among our essential customers that are a large portion of our business. Non essential has slowed down to practically a halt	4/23/2020 2:22 PM
13	Some customers have increased, others have not, depending on industry. Overall more down than up.	4/23/2020 1:59 PM
14	Temporarily closing plants. a few plants have shut down indefinitely. AR has been affected in some cases.	4/23/2020 1:15 PM
15	It depends on the customer. We have had as many as 10 customers shutdown, considered non essential, but the rest have remained open. Depending on the nature of the business some have seen all of these options and some have been required to shut down their facilities due to positive COVID-19 cases.	4/23/2020 1:03 PM
16	all of the above	4/23/2020 12:58 PM
17	And some customers are very busy	4/23/2020 12:57 PM
18	A, B = majority of change. C is the minority.	4/22/2020 4:36 PM

Q4 What steps has your company taken to deal with this situation? (Check all that apply.)

Answered: 68 Skipped: 0



AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

ANSWER CHOICES	RESPONSES	
Restricted travel of company employees	86.76%	59
Required employees to self-quarantine if they have traveled	48.53%	33
Educated/Reminded employees about importance of hygiene and provided additional hygienic supplies for them, e.g., hand sanitizers, wipes, etc.	97.06%	66
REQUIRED the use of face masks, and have provided them	42.65%	29
REQUIRED the use of face masks, and employees provide their own	7.35%	5
RECOMMENDED the use of face masks, and have provided them	38.24%	26
RECOMMENDED the use of face masks, and employees provide their own	13.24%	9
Take employee temperatures upon arrival	33.82%	23
Keep the same workers together on their shift	47.06%	32
Closed lunch/ break rooms	33.82%	23
Social Distancing	97.06%	66
Interval cleaning of machines/workstations	83.82%	57
Other (please specify)	20.59%	14
Total Respondents: 68		

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	OTHER (PLEASE SPECIFY)	DATE
1	We have added sanitizer floor mats and sanitizer at each process along with a bleach and water solution the crews spray down their machines and clean at the beginning of each shift.	4/28/2020 10:18 AM
2	We have given hand sanitizer and mask for all employees to take home to their families	4/27/2020 10:43 AM
3	Split our workers into Group A and Group B - both groups have the personnel to run all of our equipment. Group A never sees Group B.....so if someone does get sick, we can still run! But running with half crews each day has been a challenge	4/23/2020 4:52 PM
4	Emphasized being careful in their personal lives.	4/23/2020 3:53 PM
5	Along with temperature screening we are also asking biometric questions about the individuals health and their families health.Our HR department is on top of all the CDC regulations and the State of Pa.'s directives.	4/23/2020 3:01 PM
6	1) 30 minute break between shift changes to avoid employee contact 2) Keep internal doors open to avoid excessive handling of door knobs 3) Continual cleaning all day long on surfaces subject to high touch 4) Segregate machine crews and encourage them to not wander to visit with others 5) Some Customer Service and Sales employees working from home.	4/23/2020 2:48 PM
7	Daily antiviral fogging of plant break areas, restrooms, machine/work centers.	4/23/2020 1:33 PM
8	Initiated work from home.	4/23/2020 1:15 PM
9	Follow all CDC, state and local guidelines and recommendations.	4/23/2020 1:15 PM
10	General meetings/huddles canceled. Limited number of individuals in common areas at one time including lunch room. Restricted access to building for non-employees.	4/23/2020 1:11 PM
11	staggered shift starts and stops. we have a cleaning team that works the entire shift, both 1st and 2nd shift. we pressure wash out bathrooms every week. we also have an outside cleaning service as well.	4/23/2020 1:03 PM
12	Still waiting on Thermometer. once it arrives, we plan to do a temperature check and ask a series of questions on arrival of all ee's.	4/23/2020 1:01 PM
13	Professional disinfecting once a week	4/23/2020 12:58 PM
14	Increased communication from approved sources. Increased company-wide cleaning. Relaxed point system for attendance. Encouraged staying home if sick for any reason.	4/22/2020 4:36 PM

Q5 Has your company taken advantage of PPP? If yes, have you received your funds?

Answered: 51 Skipped: 17

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

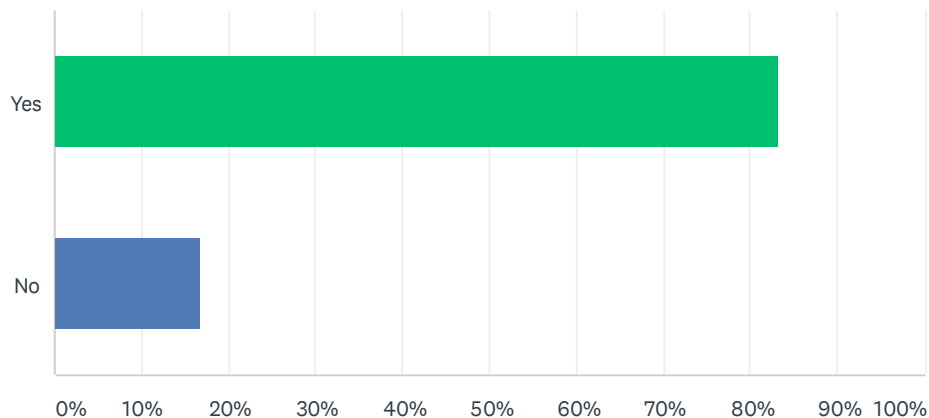
#	RESPONSES	DATE
1	Yes we have received funds	4/29/2020 11:00 AM
2	Not needed.	4/28/2020 10:18 AM
3	Yes and yes	4/27/2020 7:04 PM
4	Yes. We received our funds.	4/27/2020 5:55 PM
5	yes	4/27/2020 10:43 AM
6	yes, we have received the funds	4/24/2020 4:47 PM
7	We have applied and been approved by our bank but have not received funds.	4/24/2020 10:25 AM
8	yes and yes	4/24/2020 9:25 AM
9	NO	4/24/2020 9:02 AM
10	yes we have received these funds.	4/23/2020 10:44 PM
11	Yes and yes, we received our funds last week	4/23/2020 5:18 PM
12	Yes and Yes.	4/23/2020 4:59 PM
13	Yes and Yes	4/23/2020 4:52 PM
14	Applied but did not get funded the first round. With Chase. Still in Chase que, but also have applied with a local credit union, in their que, Paypal, signed a loan but not sure if we are in their que, Kabbage, no word beyond that they are reviewing.	4/23/2020 3:53 PM
15	yes and yes	4/23/2020 3:51 PM
16	Yes & Yes	4/23/2020 3:43 PM
17	Yes. No funds yet.	4/23/2020 3:12 PM
18	Yes and Yes	4/23/2020 3:04 PM
19	We are in the process of receiving the funds	4/23/2020 3:01 PM
20	We are in the application pipeline. We did not receive anything from the first wave and hope to in the second wave.	4/23/2020 2:48 PM
21	no	4/23/2020 2:38 PM
22	I do not know.	4/23/2020 2:26 PM
23	Yes and yes	4/23/2020 2:22 PM
24	Yes to both	4/23/2020 1:59 PM
25	Yes and yes	4/23/2020 1:42 PM
26	Yes	4/23/2020 1:36 PM
27	no	4/23/2020 1:33 PM
28	Yes and yes.	4/23/2020 1:33 PM
29	Yes and yes	4/23/2020 1:32 PM
30	Yes and Yes	4/23/2020 1:22 PM
31	Expect to receive soon. Signed documents 4/22/20	4/23/2020 1:15 PM
32	Yes and no funds	4/23/2020 1:15 PM
33	Have not received funds yet	4/23/2020 1:15 PM
34	Yes, yes.	4/23/2020 1:15 PM
35	Yes approved and have docs, waiting on \$\$	4/23/2020 1:14 PM

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

36	yes. no funds yet	4/23/2020 1:13 PM
37	No.	4/23/2020 1:11 PM
38	Yes.	4/23/2020 1:11 PM
39	yes & yes	4/23/2020 1:09 PM
40	Our lender/VP of Client Relations, didn't deem our application for loans a priority, even though our application was turned in first, before any of his other clients. He made us jump through hoops for the second round, and we are unlikely to make the cutoff. The lack of access to these funds could shut us down forever, and drive us into bankruptcy.	4/23/2020 1:05 PM
41	Yes and Yes.	4/23/2020 1:03 PM
42	applied for but have not received funds yet	4/23/2020 1:01 PM
43	Yes. Not yet.	4/23/2020 1:00 PM
44	Yes and funds have been received.	4/23/2020 12:58 PM
45	Yes	4/23/2020 12:57 PM
46	Yes	4/23/2020 12:54 PM
47	Yes and yes	4/23/2020 12:54 PM
48	Yes	4/23/2020 12:54 PM
49	no	4/23/2020 12:49 PM
50	we have not received our funding as of yet	4/23/2020 12:48 PM
51	Yes -- Funds received. Should be drawing from them this week.	4/22/2020 4:36 PM

Q6 Do you have a plan in place for when a team member tests positive for COVID-19?

Answered: 66 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	83.33%	55
No	16.67%	11
TOTAL		66

Q7 If you have a plan, please share it with us.

Answered: 32 Skipped: 36

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	RESPONSES	DATE
1	Immediately quarantine or send employee home. Sanitize known areas of contact. Send employees home to self quarantine for 14 days to assure no continuation. Monitor employees for symptoms and check temperatures daily.	4/28/2020 10:18 AM
2	Close down 24 hours deep clean all areas. Try to find all people that they have had close contact and quarantine if deemed needed.	4/27/2020 7:04 PM
3	Close facility and disinfect ,quarantine all employees fro that work station for 14 days	4/27/2020 10:43 AM
4	They stay home for 2 weeks, and monitor anyone that has worked closely with them.	4/24/2020 10:25 AM
5	go to car, wait for HR call, go home, go see doctor, get tested, quarantine	4/24/2020 9:25 AM
6	Quarantine all members of that work station	4/24/2020 8:34 AM
7	a sanitizing company has been identified for such an instance.	4/23/2020 10:44 PM
8	We don't have a written plan but are prepared to close for 24 hours to allow for cleaning of our facility, as well as counseling employees who worked with employee.	4/23/2020 5:18 PM
9	Shut down facility and bring in professional cleaners for a day. Determine employees that came in close contact and put on 2 week quarantine. Divide up remaining workers to provide further social distancing.	4/23/2020 4:59 PM
10	Talk with employee, re-trace steps and who interaction might have been with, inform the entire company, send exposed people home to self quarantine, deep clean plant over one shift, re-open next day	4/23/2020 4:52 PM
11	Identify and quarantine close contacts, sterilize the facility.	4/23/2020 3:53 PM
12	inform others, clean the station and use masks, gloves and social distances	4/23/2020 3:51 PM
13	We will close for 24 hours and fully disinfect the individual's workstation and common areas.	4/23/2020 3:12 PM
14	Depending on work area we will send that person and his work center home, do a deep cleaning and then have a third party electrostatic clean.For the most part testing is often 5-7 days.	4/23/2020 3:01 PM
15	1) Employee will be immediately segregated from others and sent home if discovered onteh job. 2) Exposed co-workers are identified and told to monitor their health. 3) Health Department notified, if not already done. 4) Positive employee worksite is cleaned by a professional organization and taken out of service and common areas sanitized as well. 5) Other employees are communicated to about the incident and what actions have been taken	4/23/2020 2:48 PM
16	Sanitize affected areas and notify team members	4/23/2020 2:39 PM
17	If positive occurs in the plant, the specific crew working with that person will be sent home for 2-3 days (24 hrs before an outside cleaning crew can come in plus several days to monitor for symptoms of the crew) We have had an office member test positive. We sent as many office staff home to work from home. In addition to continuing the CDC recommended practices, the rest of us remaining at work wear masks any time we are away from our desk. We added a weekly outside cleaning crew to come in and clean and disinfect as well.	4/23/2020 2:22 PM
18	Pretty standard to shut down area affected, do intense cleaning, anyone exposed will quarantine for 7- 14 days or until tested and are negative after 7 days	4/23/2020 1:59 PM
19	Go to the video to determine who may have been in contact with the EE and send them home for 14 days. Machine center (or office area) and other common areas would be thoroughly cleaned & sanitized. Resume operations as quickly and safely as possible.	4/23/2020 1:42 PM
20	Trace contact and quarantine those that need to be and disinfect every surface the have came in contact with.	4/23/2020 1:33 PM
21	If an Ox Box employee has tested positive and is currently at work or has been in our facility: (This is not likely to happen) o Promptly identify and isolate potentially infectious individual(s); the critical first step in protecting everyone. Move individual(s) to the Mezzanine or a location away from everyone in facility. Employee(s) must stay on property until they can be questioned. o If at all possible, take steps to limit spread of the person's infectious respiratory secretions, including by providing them disposable gloves, a facemask and asking them to wear it, if they	4/23/2020 1:33 PM

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

can tolerate doing so. Notify ownership immediately. o Our employee must identify anyone they worked closely with in the prior 14 days, including customers and vendors. Assuming the employee may not remember, strict records of each employees' movements must be recorded each day. o Sick employees should follow CDC recommended steps. Employees should not return to work until the criteria to discontinue home isolation are met, in consultation with healthcare providers and state and local health departments. Right now, this is a minimum of 14 days. o Gather remaining employees onsite, explain situation, inform fellow employees of the possible exposure but must maintain confidentiality of the individual who tested positive. Determine if there are enough employees to operate facility after it reopens. o Based on the level of exposure, we will shut down the facility and will undertake a deep cleaning of all affected workspaces. This may require us to consider closing the facility or affected areas for a period of time. Hopefully we can begin operations the following day. o Seek approved disinfection services and contact them immediately to perform disinfection of facility within 24 hours of contamination. o During the shutdown and cleaning stage each employee for the affected shift must be interviewed to determine if the employee was "exposed" or had Close Contact with the sick employee. If it is determined that the employee had close contact within 14 days, the employee must self-quarantine for 14 days from the last day the employee had contact with the sick employee. o It is the responsibility of our Temporary Agencies to follow the above protocol.

22	Increase marketing	4/23/2020 1:15 PM
23	We follow the CDC guidelines and recommendations.	4/23/2020 1:15 PM
24	In reality, days if not weeks have passed when you know this. (We have had 2). At that point, the best you can do is alert the employees, shut down the asset, deep clean with an outside party all common areas. If any employee feels unsafe they are free to go home.	4/23/2020 1:14 PM
25	Follow CDC guidelines.	4/23/2020 1:11 PM
26	Find out who team member works with, notify them, deep clean work station or machine.	4/23/2020 1:09 PM
27	We are following the recommendations shared by the Detroit Regional Chamber. Our MEMO to employees: The CDC has released guidelines regarding when people in critical infrastructure roles can return to work after being exposed to a confirmed or suspected case of COVID-19. To ensure continuity of operations of essential functions, the CDC advises that critical infrastructure workers may be permitted to continue work following potential exposure to COVID-19, provided they remain asymptomatic and additional precautions are implemented to protect them and the community. A potential exposure means being a household contact or having close contact within 6 feet of an individual with confirmed or suspected COVID-19. The timeframe for having contact with an individual includes a period of time of 48 hours before the individual became symptomatic. Preferred Reserves The Right To Do The Following: Pre-Screen: Preferred may measure our employee's temperature and assess symptoms prior to you starting work. Ideally, temperature checks will happen before employees enter the facility. Regular Monitoring: As long as you do not have a temperature or symptoms, you should self-monitor under the supervision of the General Manager or Plant Manager. Wear a Mask: Employees may wear a face mask at all times while in the workplace for 14 days after the last exposure. Preferred may issue facemasks or approve employees' supplied cloth face coverings in the event of shortages. Social Distance: Employees should maintain 6 feet and practice social distancing as work duties permit in the workplace. Disinfect and Clean Workspaces: Employees will clean and disinfect all areas such as offices, bathrooms, common areas, and shared electronic equipment routinely. Based on CDC Recommendations Preferred Reserves The Right To: • Send home immediately any employee who becomes sick during the day. • Increase the air exchange in the building. • Increase the cleaning of commonly touched surfaces. • Test the use of face masks to ensure they don't interfere with workflow. Preferred Packaging acknowledges © Copyright 2020, Detroit Regional Chamber, All Rights Reserved.	4/23/2020 1:05 PM
28	Quarantine the employee for 14 days. Upon return must have normal temp for 2 days straight. Area where this person works will be wiped down and those individuals in close contact with ee will be notified that someone has the disease and they should be monitoring their health carefully.	4/23/2020 1:01 PM
29	CDC guidelines followed	4/23/2020 12:54 PM
30	work from home for all exposed in office, shut down & sanitize the plant.	4/23/2020 12:49 PM
31	It is standard and inline with what our industry is doing.	4/22/2020 4:36 PM

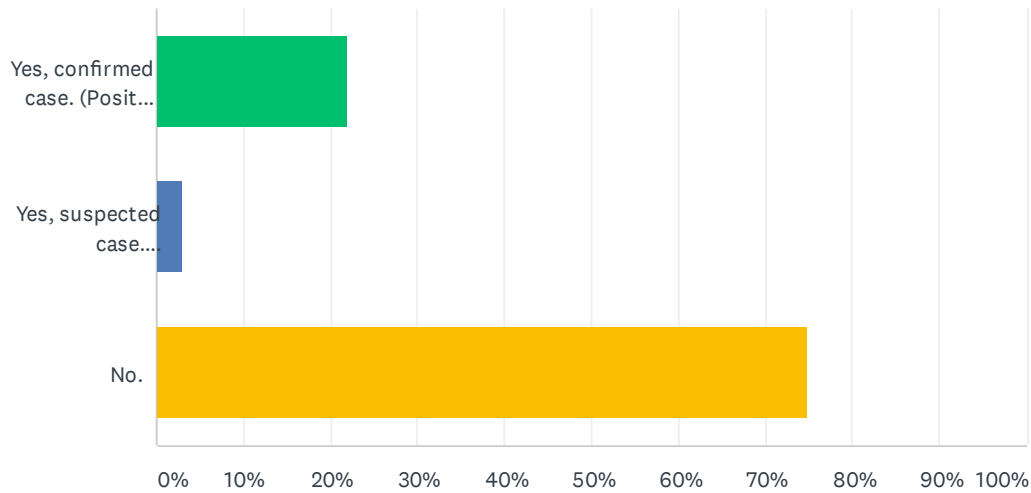
32

We will close for a period of time do a cleaning track the folks that had the closest working proximity and act accordingly and start monitoring the temps

4/20/2020 4:16 PM

Q8 Have you had an employee with COVID-19? (Note: AICC will not share identifying information relative to this question.)

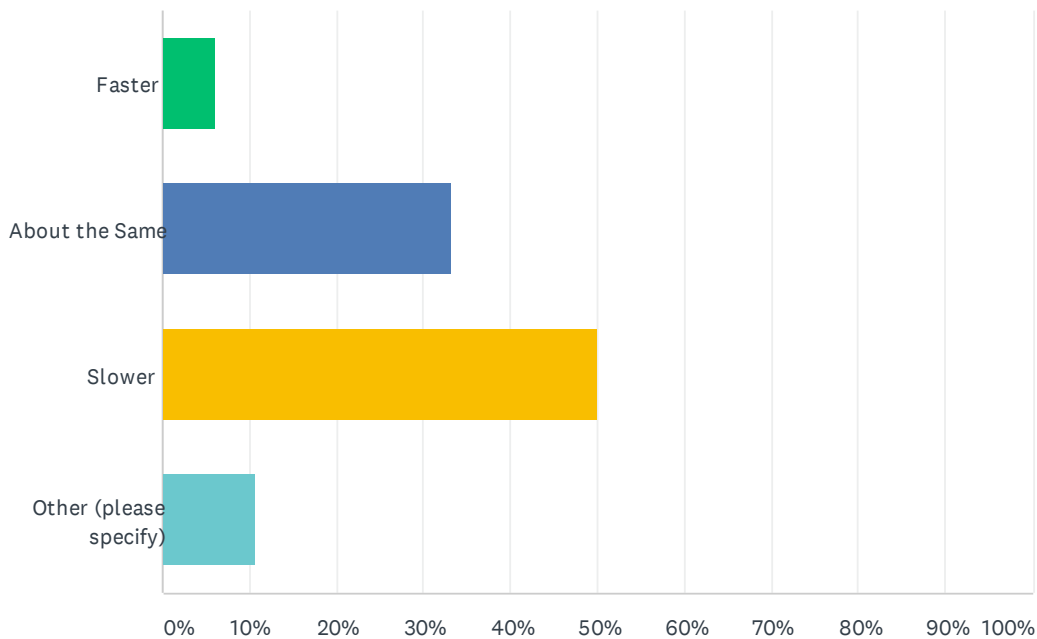
Answered: 68 Skipped: 0



ANSWER CHOICES		RESPONSES	
Yes, confirmed case. (Positive test.)		22.06%	15
Yes, suspected case. (Symptoms, but no official test.)		2.94%	2
No.		75.00%	51
TOTAL			68

Q9 Is your AR Aging: (Note: AICC will not share identifying information relative to this question.)

Answered: 66 Skipped: 2



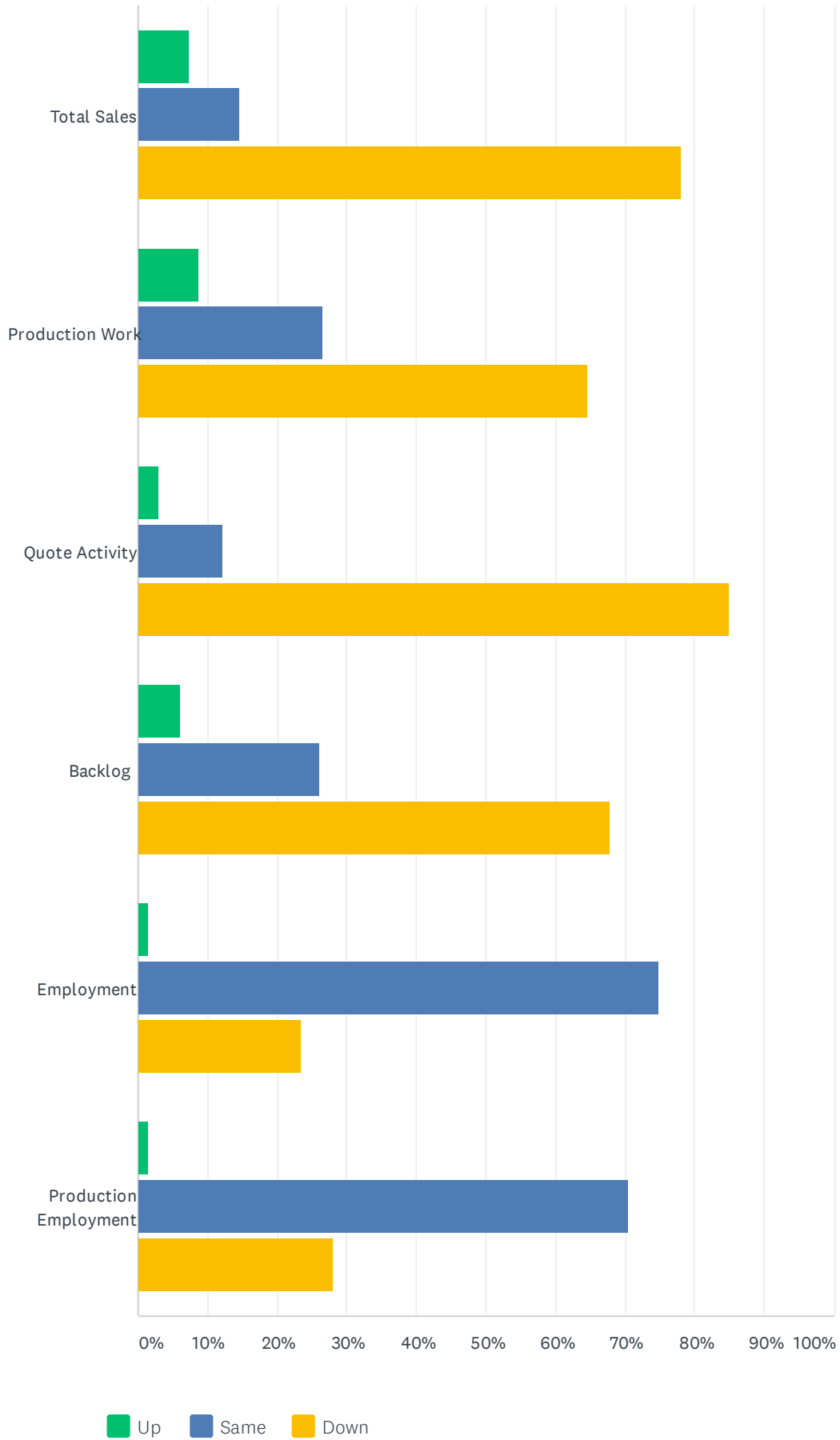
ANSWER CHOICES	RESPONSES	
Faster	6.06%	4
About the Same	33.33%	22
Slower	50.00%	33
Other (please specify)	10.61%	7
TOTAL		66

#	OTHER (PLEASE SPECIFY)	DATE
1	Same for most, but a few have slowed, not to worried.....yet	4/27/2020 7:04 PM
2	currently it is the same but we expect the customer payments to start to slow down	4/24/2020 4:47 PM
3	It has been about the same but we have had to increase our collection activities.	4/24/2020 10:25 AM
4	Some have asked for longer payment terms, some are just taking and not asking.	4/23/2020 3:51 PM
5	We are expecting a slow down. Some clients reacted quickly to cash flow concerns and consequently we have several on extended payment terms. We have also done the same with our suppliers so that cash is conserved until such time as we see the impact of the various shut downs on our clients. It is a concern. We expect some companies who entered this period in fragile shape to have far more difficulty paying invoices.	4/23/2020 3:01 PM
6	We have been notified by several customers that they will be taking longer to pay their invoices (ie: at least 30 days longer than normal for them). Nobody asks for extended terms, they tell us they are taking them.	4/23/2020 2:48 PM
7	High than average outstanding past 60 & 90 days.	4/23/2020 1:15 PM

Q10 What has your company experienced in the LAST 30 days:

Answered: 68 Skipped: 0

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2



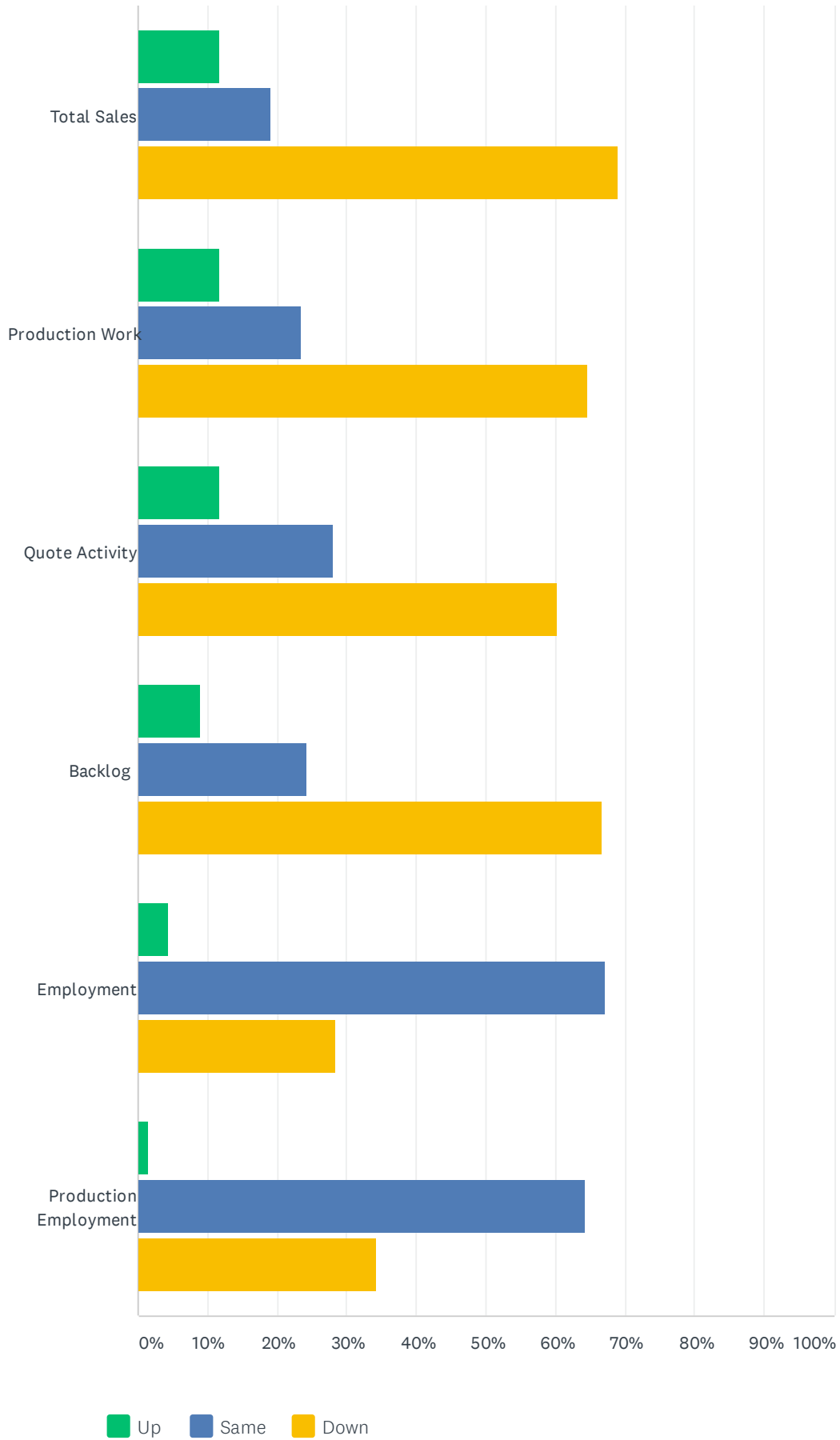
AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

	UP	SAME	DOWN	TOTAL
Total Sales	7.35% 5	14.71% 10	77.94% 53	68
Production Work	8.82% 6	26.47% 18	64.71% 44	68
Quote Activity	3.03% 2	12.12% 8	84.85% 56	66
Backlog	6.15% 4	26.15% 17	67.69% 44	65
Employment	1.47% 1	75.00% 51	23.53% 16	68
Production Employment	1.47% 1	70.59% 48	27.94% 19	68

Q11 What do you think is coming in the NEXT 30 days:

Answered: 68 Skipped: 0

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2



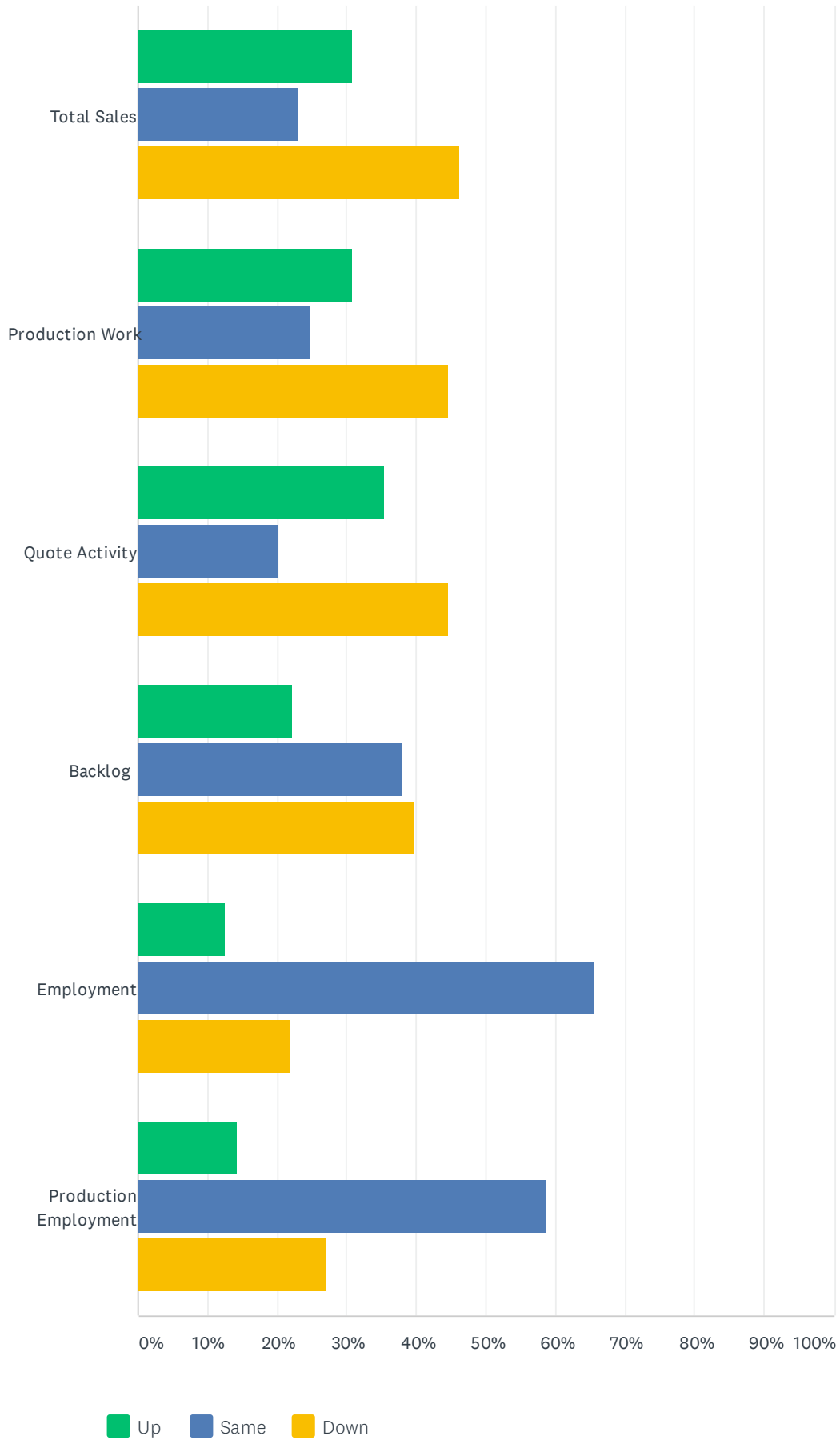
AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

	UP	SAME	DOWN	TOTAL
Total Sales	11.76% 8	19.12% 13	69.12% 47	68
Production Work	11.76% 8	23.53% 16	64.71% 44	68
Quote Activity	11.76% 8	27.94% 19	60.29% 41	68
Backlog	9.09% 6	24.24% 16	66.67% 44	66
Employment	4.48% 3	67.16% 45	28.36% 19	67
Production Employment	1.49% 1	64.18% 43	34.33% 23	67

Q12 What do you think is coming in the NEXT 60 days:

Answered: 65 Skipped: 3

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2



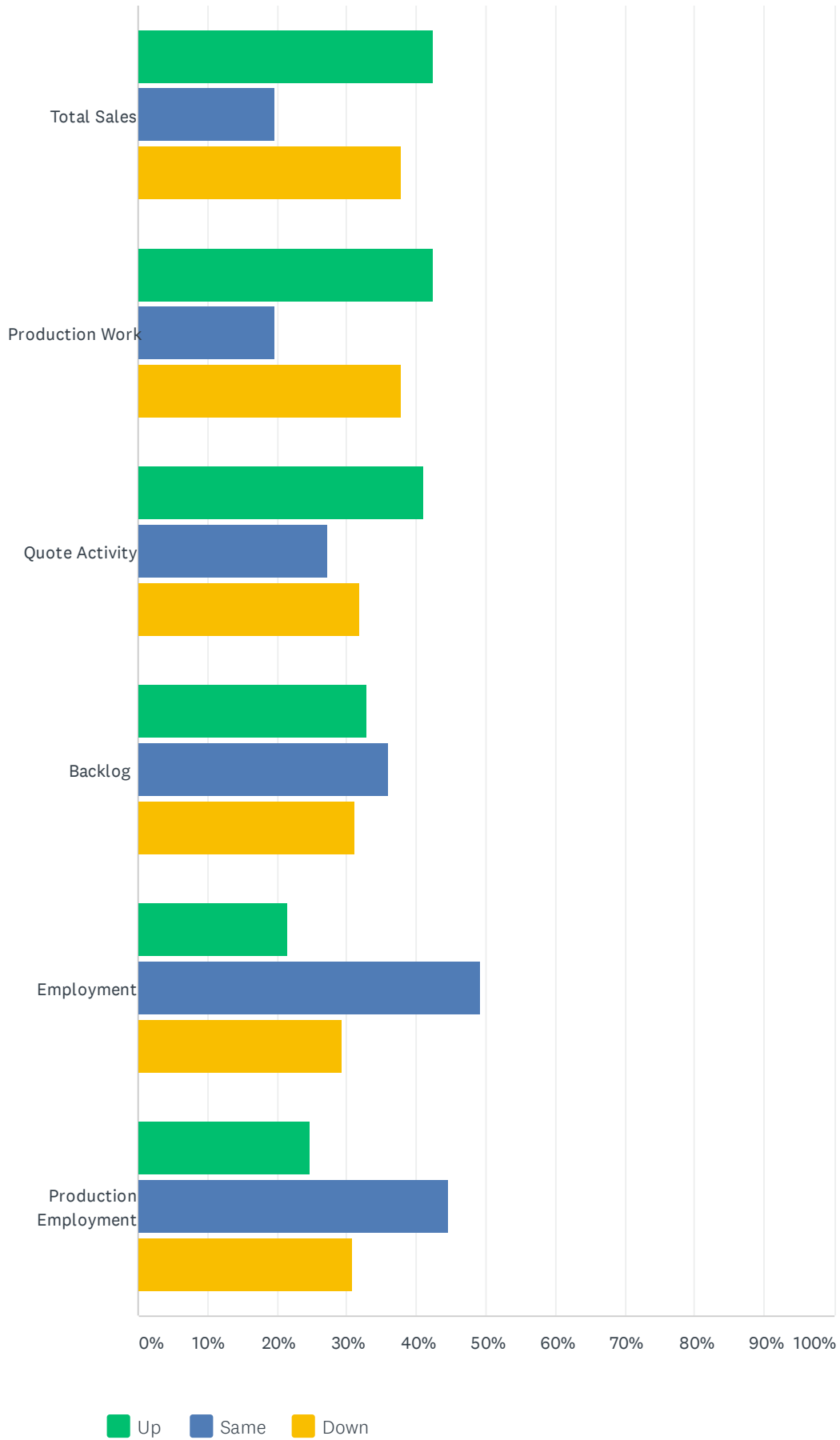
AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

	UP	SAME	DOWN	TOTAL
Total Sales	30.77% 20	23.08% 15	46.15% 30	65
Production Work	30.77% 20	24.62% 16	44.62% 29	65
Quote Activity	35.38% 23	20.00% 13	44.62% 29	65
Backlog	22.22% 14	38.10% 24	39.68% 25	63
Employment	12.50% 8	65.63% 42	21.88% 14	64
Production Employment	14.29% 9	58.73% 37	26.98% 17	63

Q13 What do you think is coming in the NEXT 90 days:

Answered: 66 Skipped: 2

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2



AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

	UP	SAME	DOWN	TOTAL
Total Sales	42.42% 28	19.70% 13	37.88% 25	66
Production Work	42.42% 28	19.70% 13	37.88% 25	66
Quote Activity	40.91% 27	27.27% 18	31.82% 21	66
Backlog	32.81% 21	35.94% 23	31.25% 20	64
Employment	21.54% 14	49.23% 32	29.23% 19	65
Production Employment	24.62% 16	44.62% 29	30.77% 20	65

Q14 What actions has your company taken to help your community (locally or nationally) during this crisis? If AICC can share your company name with the activities you describe please include it in the comment box with your explanation.

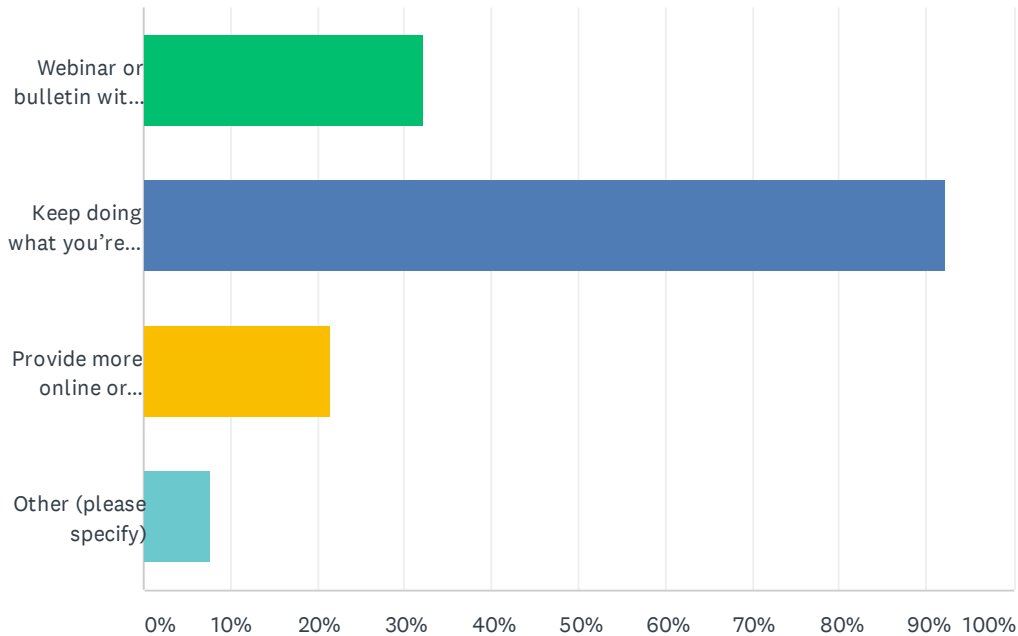
Answered: 24 Skipped: 44

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	RESPONSES	DATE
1	Manufacturing disposable face shields for PPE.	4/27/2020 5:55 PM
2	We have sent meals to the local fire and police dept, also a Local hospital. We have also given cash to some local restaurant employees that we frequent.	4/27/2020 10:43 AM
3	Meals on Wheels routes Food drives Box donations for food drives	4/24/2020 9:25 AM
4	Purchased \$1600 in gift cards from local restaurants and gifted to employees to boost local economy	4/24/2020 9:02 AM
5	Donated boxes to food banks. Running boxes for hand sanitizer and critical PPE and cleaning products at cost.	4/23/2020 4:59 PM
6	We've been expediting any order that comes through for a client providing healthcare products. We provided washable/reusable face coverings for employee personal use.	4/23/2020 3:12 PM
7	One of our clients went from producing putty to hand sanitizer. We were able to offer his product to any number of our clients.	4/23/2020 3:01 PM
8	SMC Packaging has cut 35,000 plastic face shields (non sterile) for one of our local health care systems, we have supplied boxes for multiple school districts to help deliver meals for free and reduced breakfast and lunch students	4/23/2020 2:48 PM
9	sent toys out	4/23/2020 2:38 PM
10	Manufactured and produced face shields. Provided boxes for lunches.	4/23/2020 2:26 PM
11	HPC and ACC donated money to the Crisis Meal Project and fed over 1700 people last weekend in the Fort Worth Area. ACC employees raised additional money to feed 5 families for a week. ACC is manufacturing and donating face shields to a Neo-natal unit at a local hospital and also to various first responder groups in the area. We will be making more in the coming months to donate as long as there is a need to fill.	4/23/2020 2:22 PM
12	We have been donating face shields.	4/23/2020 1:36 PM
13	Tilsner Carton Company has donated boxes to several food shelves for distributing meals & groceries.	4/23/2020 1:33 PM
14	Follow the policies set forth.	4/23/2020 1:15 PM
15	We've worked with several customers who converted some / all of their production to products needed for COVID-19 efforts. We've supported multiple donation requests from organizations located in the communities where we live and work.	4/23/2020 1:15 PM
16	We have donated boxes to local shelters and health care facilities and new PPE makers.	4/23/2020 1:14 PM
17	Being on the board of Canada and located at the Detroit Metro Airport, we have offered assistance to our State and Federal ExporTech teams. However, no one has reached out or shown interest in our offer to help. We are running boxes that support PPE materials, i.e., Purell.	4/23/2020 1:05 PM
18	We had a small stock pile of N95 masks. We donated them to a local hospital here in Gardner Massachusetts	4/23/2020 1:03 PM
19	Offered boxes for food pantries to local charities	4/23/2020 1:01 PM
20	Provided boxes for free to food pantrys for distribution	4/23/2020 12:57 PM
21	Focusing on buying local as much as possible.	4/23/2020 12:54 PM
22	We've produced packaging for Customers who are making Sanitizer. We've produced and donated 4PK To Go Boxes to local Breweries/Distilleries to promote Curbside pick-up.	4/22/2020 4:36 PM
23	donating some N5 masks	4/21/2020 2:47 PM
24	We buy lunch for the employees twice weekly, and buy from local restaurants	4/21/2020 1:11 PM

Q15 How can AICC better assist you in this effort? AICC has posted publicly available information on its website and in our regular electronic communications. What further can we do? (Check all that apply.)

Answered: 65 Skipped: 3



ANSWER CHOICES	RESPONSES	
Webinar or bulletin with HR guidelines	32.31%	21
Keep doing what you're doing	92.31%	60
Provide more online or webinar opportunities	21.54%	14
Other (please specify)	7.69%	5
Total Respondents: 65		

AICC General Member (Boxmaker) Survey: Coronavirus Impact 2

#	OTHER (PLEASE SPECIFY)	DATE
1	Best practices guidelines. Guidelines for if someone gets the virus.	4/23/2020 3:53 PM
2	With the chaos of this, it's hard to find specific times to attend a live session. Sharing the recorded webinar with an opportunity to follow up would be great. Bulletins are always welcomed. Our resources are extra tight so we have to start looking at canceling memberships to trade and HR organizations like SHRM. It would be great as a group to pressure legislators and the banks to understand the critical nature of our industry and how true small businesses are being left out of any stimulus packages being offered. Connecting us with companies who may need our services would be great, collaboration opportunities with other makers, etc. As owners, we are working on the floor and have little time to market, sell, etc.	4/23/2020 1:05 PM
3	more specifics of other plants plan if someone tests positive.	4/23/2020 1:01 PM
4	Quantify and share how the AICC is making real world - everyday - impact on our Membership. Relate this to the AICC's origin story -- when the world is against us... we come together and work together to keep our businesses going and our customers satisfied.	4/22/2020 4:36 PM
5	doing an excellent job... Thank you	4/21/2020 2:47 PM