YOUR PEOPLE.
YOUR PLACE.
YOUR PROFIT.
AICCbox.org/inhouse

In House Training
What is In-House Training?

As your partner in education, AICC, the Independent Packaging Association, offers regular webinars and seminars around the country. Now AICC will bring the trainers to you. When you want to train your team, AICC will develop a course based on your needs, create course materials, and bring industry trainers to your plant on your schedule.

AICC can provide quarterly check ins, a class assessment and a report as follow up 1 year after the training for companies wanting more accountability. We always remain available for you throughout the whole project at any step.
The Process

**DEFINE**
You define your pain points and explain how you want to improve to AICC.

**RESEARCH**
AICC will find the best trainer to address your issues.

**DESIGN**
We will develop a customized training program to meet your needs.

**LEARN**
AICC’s trainer will come to the location of your choice to train your team.

**FOLLOW-UP**
Depending on the training and company need, the facilitator may provide additional check-ins and reports.

Benefits

- Lower training costs.
- Training on your machine in your plant.
- Quality training for everyone.
- Courses are tailored to your exact needs.
- Courses are instructed by an expert that specializes in your needs.
Have these or a different challenge? AICC can help you address your key issues and overcome them.
Affordable Training

In House Training is held in where you want it to be- your facility, your city, your choice. Your company will save valuable travel time and expenses. Fees for in house training start at $2500 per day with a minimum of a 1 ½ day program. This fee includes the instructor’s fee, course materials and program development fees. Travel and expenses for trainers will be charged separately.

A well-trained employee is priceless, but if you send two people to an off-site seminar it could cost you:

- $2,390 Course Registrations
- $750 Plane Tickets
- $750 Hotel Rooms
- $1,200 3-Days Out of Plant
- ---------------------------
  $5,090

You can train a whole team with the money saved by bringing AICC to you.

If you need a longer-term commitment to help your business thrive, AICC can help connect you with a consultant that will work with you for as long as you need.
Leah Ashford is the founder of Ashford Coaching, an organization dedicated to increasing the skill development and productivity of individuals and teams. Leah has 20 years of HR experience in leadership development, talent management, performance management, and corporate training. She uses this expertise to help professionals and teams in transition build new skills to manage change successfully.

Kim Brown is the founder of a consulting and training company, dedicated to the packaging industry, focused on sales growth, expanded profits and enhanced leadership. Kim’s presentations and training classes benefit from three decades of experience in the packaging arena, combined with fresh insights you can’t get anywhere else. Brown delivers inspiration and humor, blended with a thought-provoking style to challenge your team, calling them to action.
Suzy Fores Cummins is a versatile team leader and problem solver with 30 years operations experience in the paper packaging industry. She has a diverse background in customer service, quality and process improvement, lean manufacturing, HR, Safety, and policy development. She builds cross-functional teams, demonstrates exceptional communication, and models critical decision-making skills.

Kern Cox is a lecturer in Clemson University’s Department of Graphic Communications, teaching courses in all major printing processes, electronic pre-press, package printing technologies, and color management. Kern brings with him ten years of experience in professional education development where he provided various training and R&D services. Kern has served the post print corrugated, narrow & wide web flexographic, and offset lithography market segments.

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Scott Ellis has served as a resource for development of individuals, teams, and organizations as a consultant, teacher, psychotherapist, coach, and general manager. His manufacturing experience in recent decades has primarily focused on the packaging industry. Scott Ellis is a Certified Professional Coach to leaders who leverage their strengths and develop themselves in ways that bring greater productivity, balance, and satisfaction.

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Dr. Andrew Hurley is an Associate Professor of Packaging Science. He teaches at Clemson University, Beuth University (Berlin), and PackagingSchool.com. His research applies biometric tools to understand what shoppers look at, how they feel, and why they buy. Andrew developed a Mastery Certificate of Packaging Management that trains professionals how to develop optimized packaging processes for their organizations.

Chris Heusch has 20 plus years as an independent consultant to the corrugated industry worldwide, after a career in the ink manufacturing and converting machinery industries. His international background and ongoing international exposure flavors his insight on latest production techniques.

Lonnie Jaycox has spent over 20 years working directly with a broad spectrum of packaging customers, designing, testing and implementing hundreds of packaging programs. His expertise covers managing packaging programs in the areas of effectiveness, optimization in design, ease of implementation, program cost, Quality Systems, regulatory compliance including the implementation of GFSI Food Safety Management Systems for food packaging.
Dan Malenke is an accomplished practitioner, solutions provider, and author/educator with extensive coast-to-coast and international experience in developing and directing technology-rich seminars for the printing and packaging industries. Dan is President of PKGPRO, LLC in Wildwood, Florida, providing technical and business services for brand owners, packaging converters, and retailers.

Juan Martorell is the founder of ColorInLab Color Consulting. Juan has more than 30 years of experience in International Training & Calibration Services. Expert in Color Management, he’s working as consultant for different leading Hardware & Software Manufacturers. Juan has helped thousand of companies worldwide increase their productivity and solve their problems. He has work as teacher in different Institutes and Universities and has very good communication skills.

Les Pickering brings over 40 years of experience in international process improvement, manufacturing and operations. He is a recognized Toyota Production System specialist who has implemented successful transformation methodologies within the Packaging, Beverages, Large Warehousing, Plastics and Automotive industries. Les was responsible for several major installations that consistently outperform comparative processes two to five-fold.
Grace Schmitt is a human resources executive with over 20 years of leadership and coaching experience in the real estate, construction, healthcare and consulting industries. She has a passion for helping companies find and retain the best talent, build high functioning teams and create award winning company cultures. She is also a licensed attorney in the state of Ohio.

Cordes Porcher is a Graphics/Process Specialist on corrugated for Check Five Productions. He helps the post-print and pre-print industry improve and understand their processes. This is accomplished through hands on trouble shooting, testing, research and training. He is known for his work as the Facility Director for Clemson University’s Printing and Converting Research Center. He is a recipient of the Clemson University Top Cat award For service to the Graphic Communications Program.

Ralph Young serves as the Corrugated Technical Advisor to AICC. He spent his entire corporate career in the forest products industry investing the last 35 years in the paper and corrugated packaging segment. He has worked in woodlands, primary manufacturing, sales and sales management, marketing, business planning and communications, and three different assignments in product development.
IS YOUR COMPANY READY?

Contact Taryn Pyle, tpyle@AICCbox.org or 703.535.1391

Learn more: AICCbox.org/inhouse