

AIMS

Association of Independent
Maryland & DC Schools

BUSINESS DIRECTORY



WHAT IS THE DIRECTORY?

At AIMS, we frequently get calls from our members asking for recommendations--consultants, vendors, and companies that understand independent schools. The AIMS Business Directory is a digitally produced, categorized listing of businesses and services that fit that definition.

Those that have been given a "thumbs up" by an AIMS school will have that indicator.

HOW DO BUSINESSES GET A "THUMBS UP"?

We send out a draft of the directory to AIMS member school business officers twice a year. If any of them indicate that they have had a positive interaction with the company, we will add a "thumbs up" to the listing.



*For questions or additional information,
contact Sharon Bogdan, Director of Special
Programs & Research at
sbogdan@aimsmddc.org*

ARCHITECTS, CONTRACTORS OR BUILDING CONSULTANTS

Gipe Associates, Inc.



1220 East Joppa Road
Suite 223
Towson, MD 21286 (also in Easton)
www.gipe.net
marketing@gipe.net
410-832-2420
Gipe Associates, Inc. is a regionally recognized mechanical, electrical, plumbing, & engineering firm specializing in planning, design, and contract administration.

Keller Construction Management, a Division of Keller Brothers, Inc.



1012 Rising Ridge Road
Mount Airy, Maryland 21771
www.kellercm.com
Aimee Ibacache
aibacache@kellercm.com
301-607-8575
Keller provides preconstruction, construction management, design-build, general contracting, and minor construction services to K-12 clients.

CURRICULUM/CLASSROOM MATERIALS

iStudy LLC



www.iStudy7.com
email: info@iStudy7.com
(877) iStudy7 or 877-478-8397
iStudy LLC is a full services education company that strives to provide the best individualized approach by assigning the top expert tutor/counselor.

Quaver Music



65 Music Square West
Nashville, Tennessee 37203
quavermusic.com
Kirk Maddox
info@quavermusic.com
866-917-3633
QuaverMusic is a Nashville-based provider of innovative education resources powered by Music-Based Learning.

DINING SERVICES

NexDine



30 Sean Lane

Glenmoore, Pennsylvania 19343

www.nexdine.com

Paul Rennie

National Director of Business Development

prennie@nexdine.com

610-420-0774

A dining services management company serving excellence and innovation to America's most discerning businesses and independent schools.

Sentral Services



11218 Midvale Road

Kensington, Maryland 20895

www.sentralservices.com

Jeannie Kurtz

jkurtz@sentralservices.com

240-772-0187

Full service cleaning company. Several schools under contract. Janitorial, day porters, floor care, window cleaning, pressure washing and more.

FACILITIES/BUILDING MAINTENANCE

Knott Mechanical



338 Clubhouse Road

Hunt Valley, Maryland 21031

www.knottmechanical.com

Tim Goodrich

tgoodrich@knottmechanical.com

410-561-2000

Knott Mechanical is a HVAC, automation and plumbing service provider. We provide services that enhance the environment where people work and learn.

SI Restoration



2312 Eskow Avenue

Baltimore, Maryland 21227

si-restoration.com

Ellen Promisloff

ellenp@si-restoration.com

443-833-4373

SI Restoration's professionally trained and certified staff have been helping facility managers get through emergencies from floods, fires, sewage backups and more.

FINANCAL/INSURANCE/LEGAL

Beaton/Anderson



9115 Flower Avenue
Silver Spring, Maryland 20901
www.beatonanderson.com
Abrielle Anderson
abe@beatonanderson.com
240-233-6617

We counsel independent schools in the areas of employment law, contracts, faculty management, parent issues, student issues and risk mitigation.

Educators Benefit Services



890 Airport Road, Suite 103
Glen Burnie, Maryland 21061
www.ebsonline.net
Karen Vassar
kvassar@ebsonline.net
410-590-6590

EBS is the exclusive administrator of the AIMS Health Plan. We also provide a variety of insurance and HR services.
(also Payroll and Human Resources)

FUNDRAISING

Development Guild DDI



233 Harvard Street, Suite 107
Brookline, Massachusetts 02446
www.developmentguild.com
Susan Bragg Meurer
sbragg@developmentguild.com
800-537-9011

We consult with nonprofit leaders to recruit exceptional staff and increase philanthropic revenue during times of growth and transformation. **(also Search Consultant & Hiring)**

MARKETING/DESIGN

Ashton Design



ashton

16 W Hamilton Street
Baltimore, Maryland 21201
www.ashton-design.com
hello@ashton-design.com
410-727-1151

Helping schools achieve their goals through meaningful design of identities, logos, print collateral, websites and signage since 1985.

Creative MindWorks



12000 Biscayne Boulevard, Suite 703
Miami, Florida 33181

<https://creativemindworks.com/>
Techzar info

cmw.techzar@gmail.com
305-820-0690

Welcome To Creative Mindworks - Creative Mindworks, a Miami Florida based internationally ranked integrated marketing and advertising firm.

Truth Tree Consulting



3160 Benton Square Drive
Olney, Maryland 20832

truthtreeconsulting.com
Trevor Waddington

trevor@truthtreeconsulting.com
301-570-4292

Providing innovative admission, communication, marketing, and enrollment management solutions for independent schools. **(also Search Consultant & Hiring)**

Jill Goodman Consulting



18 Old Creek Court
Owings Mills, Maryland 21117
www.jillgoodmanconsulting.com

Jill Goodman
jill@jillgoodmanconsulting.com
443-463-7678

The firm specializes in fundraising, brand assessment, and strategic direction for young, small, and mid-sized independent schools.

(also Fundraising)

SEARCH CONSULTANTS/HIRING

Acies Strategies



9100 Rosemont Drive
Gaithersburg, Maryland 20877
www.AciesStrategies.com

Brooke Carroll
brooke@aciesstrategies.com
301-300-6980

Coaching and consulting services for small schools in leadership development, Board development, strategic thinking and planning, and Head of School searches.

Educator's Ally



PO Box 2077
New York, New York 10185
educatorsally.com
Abby Glover
info@educatorsally.com
914-666-6323
EA connects teachers and admins with independent schools nationwide. EA's personalized approach has been valued by schools and candidates since 1975.

Southern Teachers



7 Elliewood Avenue
Charlottesville, Virginia 22903
<https://southernteachers.com>
Carey Goodman
Goodman@SouthernTeachers.com
434-295-9122
Serving schools in Maryland and around the South since 1902.

TECHNOLOGY

Applied Technology Services



11615 Crossroads Circle, Suite J
Middle River, Maryland 21220
<http://appliedtechnologyservices.com>
Philip Stanley
sales@appliedtechnologyservices.com
410-344-1256
ATS is an IT systems integrator with core competencies in future-ready technologies, cyber security, end user computing and classroom solutions.

DSR Computer Technology Specialists



961 Mercantile Drive Suite M
Hanover, Maryland 21076
www.dsr-inc.com
Donnie Orndorff
dorndorff@dsr-inc.com
410-579-4508
Computer sales and service, networking, printers.

Interconnect Services, Inc.



INTERCONNECT SERVICES, INC.
Voice/Data Network Design & Installation

1212 Philco Road
Baltimore, Maryland 21237
www.interconnectservices.com
Craig Leins
cleins@interconnectservices.com
410-687-8900

For 35 years ISI has offered planning, implementation & support of voice/data cabling, telephone systems, overhead paging, & surveillance solutions.

Primary Studios



8 Collingwood Road
Phoenix, Maryland 21131
<https://primarystudios.com>
Aaron Haslinger
aaron@primarystudios.com
410-259-6835

Primary Studios is a technology company specializing in a variety of solutions for websites including design, development, security, and maintenance.

Sataware Technology



1330 West Broadway Road
Tempe, Arizona 85282
<http://www.sataware.com>
info@sataware.com
520-445-4661

Sataware is one of the leading Mobile App Development Companies in Minneapolis, MN and BPO outsourcing companies and a global brand.

FACTS



121 S. 13th Street, Suite 301
Lincoln, Nebraska 68508
FACTSgmt.com
Topher Russo
CRusso@FACTSgmt.com
410-831-9462

FACTS offers a suite of services including tuition management, a student information system, financial needs assessment, and online admissions. **(Also Financials)**

BigSIS



1225 Ken Pratt Boulevard, #232

Longmont, Colorado 80501

<https://www.bigsis.com>

Vlad Velazquez

vlad@bigsis.com

303-459-4744

BigSIS is a cloud-based SIS that will manage everything from Admissions, Enrollment, Narrative Assessments, Donations, Gradebook, Aftercare, Tuition Management, Student Billing and more!

Creative Learning Systems



1801 Lefthand Circle Unit A

Longmont, Colorado 80501

www.creativelearningsystems.com

Dan Haas

dhaas@clsonline.com

443-756-6207

Kids rush into our all-in-one STE(A)M environment. Our technology and curriculum makes students think critically, collaborate, and embrace curiosity.

(also Curriculum/Classroom)