WHAT IS THE DIRECTORY?

At AIMS, we frequently get calls from our members asking for recommendations—consultants, vendors, and companies that understand independent schools. The AIMS Business Directory is a digitally produced, categorized listing of businesses and services that fit that definition.

Those that have been given a "thumbs up" by an AIMS school will have that indicator.

HOW DO BUSINESSES GET A “THUMBS UP”?  

We send out a draft of the directory to AIMS member school business officers twice a year. If any of them indicate that they have had a positive interaction with the company, we will add a “thumbs up” to the listing.

For questions or additional information, contact Sharon Bogdan, Director of Special Programs & Research at sbogdan@aimsmddc.org
**ARCHITECTS, CONTRACTORS OR BUILDING CONSULTANTS**

*Gipe Associates, Inc.*

1220 East Joppa Road  
Suite 223  
Towson, MD 21286 *(also in Easton)*  
www.gipe.net  
marketing@gipe.net  
410-832-2420  
Gipe Associates, Inc. is a regionally recognized mechanical, electrical, plumbing, & engineering firm specializing in planning, design, and contract administration.

*Keller Construction Management, a Division of Keller Brothers, Inc.*

1012 Rising Ridge Road  
Mount Airy, Maryland 21771  
www.kellercm.com  
Aimee Ibacache  
aibacache@kellercm.com  
301-607-8575  
Keller provides preconstruction, construction management, design-build, general contracting, and minor construction services to K-12 clients.

**CURRICULUM/CLASSROOM MATERIALS**

*iStudy LLC*

www.iStudy7.com  
email: info@iStudy7.com  
(877) iStudy7 or 877-478-8397  
iStudy LLC is a full services education company that strives to provide the best individualized approach by assigning the top expert tutor/counselor.

*Quaver Music*

65 Music Square West  
Nashville, Tennessee 37203  
quavermusic.com  
Kirk Maddox  
info@quavermusic.com  
866-917-3633  
QuaverMusic is a Nashville-based provider of innovative education resources powered by Music-Based Learning.
DINING SERVICES

NexDine

30 Sean Lane
Glenmoore, Pennsylvania 19343
www.nexdine.com
Paul Rennie
National Director of Business Development
prennie@nexdine.com
610-420-0774
A dining services management company serving excellence and innovation to America’s most discerning businesses and independent schools.

FACILITIES/BUILDING MAINTENANCE

Knott Mechanical

338 Clubhouse Road
Hunt Valley, Maryland 21031
www.knottmechanical.com
Tim Goodrich
tgoodrich@knottmechanical.com
410-561-2000
Knott Mechanical is a HVAC, automation and plumbing service provider. We provide services that enhance the environment where people work and learn.

Sentral Services

11218 Midvale Road
Kensington, Maryland 20895
www.sentralservices.com
Jeannie Kurtz
jkurtz@sentralservices.com
240-772-0187
Full service cleaning company. Several schools under contract. Janitorial, day porters, floor care, window cleaning, pressure washing and more.

SI Restoration

2312 Eskow Avenue
Baltimore, Maryland 21227
si-restoration.com
Ellen Promisloff
ellenp@si-restoration.com
443-833-4373
SI Restoration’s professionally trained and certified staff have been helping facility managers get through emergencies from floods, fires, sewage backups and more.
FINANCIAL/INSURANCE/LEGAL

Beaton|Anderson
9115 Flower Avenue
Silver Spring, Maryland 20901
www.beatonanderson.com
Abrielle Anderson
abe@beatonanderson.com
240-233-6617
We counsel independent schools in the areas of employment law, contracts, faculty management, parent issues, student issues and risk mitigation.

Educators Benefit Services
890 Airport Road, Suite 103
Glen Burnie, Maryland 21061
www.ebsonline.net
Karen Vassar
kvassar@ebsonline.net
410-590-6590
EBS is the exclusive administrator of the AIMS Health Plan. We also provide a variety of insurance and HR services.
(also Payroll and Human Resources)

FUNDRAISING

Development Guild DDI
233 Harvard Street, Suite 107
Brookline, Massachusetts 02446
www.developmentguild.com
Susan Bragg Meurer
sbragg@developmentguild.com
800-537-9011
We consult with nonprofit leaders to recruit exceptional staff and increase philanthropic revenue during times of growth and transformation. (also Search Consultant & Hiring)

MARKETING/DESIGN

Ashton Design
16 W Hamilton Street
Baltimore, Maryland 21201
www.ashton-design.com
hello@ashton-design.com
410-727-1151
Helping schools achieve their goals through meaningful design of identities, logos, print collateral, websites and signage since 1985.
**Creative MindWorks**

12000 Biscayne Boulevard, Suite 703  
Miami, Florida 33181  
https://creativemindworks.com/  
Techzar info  
cmw.techzar@gmail.com  
305-820-0690  
Welcome To Creative Mindworks - Creative Mindworks, a Miami Florida based internationally ranked integrated marketing and advertising firm.

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**Truth Tree Consulting**

3160 Benton Square Drive  
Olney, Maryland 20832  
thruthtreeconsulting.com  
Trevor Waddington  
trevor@truthtreeconsulting.com  
301-570-4292  
Providing innovative admission, communication, marketing, and enrollment management solutions for independent schools. **(also Search Consultant & Hiring)**

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**Jill Goodman Consulting**

18 Old Creek Court  
Owings Mills, Maryland 21117  
www.jillgoodmanconsulting.com  
Jill Goodman  
jill@jillgoodmanconsulting.com  
443-463-7678  
The firm specializes in fundraising, brand assessment, and strategic direction for young, small, and mid-sized independent schools. **(also Fundraising)**

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**SEARCH CONSULTANTS/HIRING**

**Acies Straegies**

9100 Rosemont Drive  
Gaithersburg, Maryland 20877  
www.AciesStrategies.com  
Brooke Carroll  
brooke@aciesstrategies.com  
301-300-6980  
Coaching and consulting services for small schools in leadership development, Board development, strategic thinking and planning, and Head of School searches.
**Educator’s Ally**

PO Box 2077  
New York, New York 10185  
educatorsally.com  
Abby Glover  
info@educatorsally.com  
914-666-6323  
EA connects teachers and admins with independent schools nationwide. EA’s personalized approach has been valued by schools and candidates since 1975.

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**Southern Teachers**

7 Elliewood Avenue  
Charlottesville, Virginia 22903  
https://southernteachers.com  
Carey Goodman  
Goodman@SouthernTeachers.com  
434-295-9122  
Serving schools in Maryland and around the South since 1902.

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**TECHNOLOGY**

**Applied Technology Services**

11615 Crossroads Circle, Suite J  
Middle River, Maryland 21220  
http://appliedtechnologyservices.com  
Philip Stanley  
sales@appliedtechnologyservices.com  
410-344-1256  
ATS is an IT systems integrator with core competencies in future-ready technologies, cyber security, end user computing and classroom solutions.

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**DSR Computer Technology Specialists**

961 Mercantile Drive Suite M  
Hanover, Maryland 21076  
www.dsr-inc.com  
Donnie Orndorff  
dorndorff@dsr-inc.com  
410-579-4508  
Computer sales and service, networking, printers.
Interconnect Services, Inc.
1212 Philco Road
Baltimore, Maryland 21237
www.interconnectservices.com
Craig Leins
cleins@interconnectservices.com
410-687-8900
For 35 years ISI has offered planning, implementation & support of voice/data cabling, telephone systems, overhead paging, & surveillance solutions.

Primary Studios
8 Collingwood Road
Phoenix, Maryland 21131
https://primarystudios.com
Aaron Haslinger
aaron@primarystudios.com
410-259-6835
Primary Studios is a technology company specializing in a variety of solutions for websites including design, development, security, and maintenance.

Sataware Technology
1330 West Broadway Road
Tempe, Arizona 85282
http://www.sataware.com
info@sataware.com
520-445-4661
Sataware is one of the leading Mobile App Development Companies in Minneapolis, MN and BPO outsourcing companies and a global brand.

FACTS
121 S. 13th Street, Suite 301
Lincoln, Nebraska 68508
FACTSmgt.com
Topher Russo
CRusso@FACTSmgt.com
410-831-9462
FACTS offers a suite of services including tuition management, a student information system, financial needs assessment, and online admissions. (Also Financials)
BigSIS

1225 Ken Pratt Boulevard, #232
Longmont, Colorado 80501
https://www.bigsis.com
Vlad Velazquez
vlad@bigsis.com
303-459-4744
BigSIS is a cloud-based SIS that will manage everything from Admissions, Enrollment, Narrative Assessments, Donations, Gradebook, Aftercare, Tuition Management, Student Billing and more!

Creative Learning Systems

1801 Lefthand Circle Unit A
Longmont, Colorado 80501
www.creativelearningsystems.com
Dan Haas
dhaas@clsonline.com
443-756-6207
Kids rush into our all-in-one STE(A)M environment. Our technology and curriculum makes students think critically, collaborate, and embrace curiosity.
(also Curriculum/Classroom)