BUSINESS DIRECTORY

FALL 2022 Edition

For more information or to suggest a company for future directory listings, please email contactus@aimsmddc.org.
**Curriculum or Classroom Materials**

**ERB (Educational Records Bureau)**
105 East 34th Street, Suite 146 New York, New York 10016  
www.erblearn.org  
Molly Green  
mgreen@erblearn.org  
646-503-2623  
Educational Advisory Company

**Leaders of Tomorrow Youth Center, Inc.**  
PO Box 1213 Owings Mills, Maryland 21117  
www.ltyc.net  
Dana Carr  
info@ltyc.net  
443-742-4103  
LTYC supports youth, ages 5-18, in the state of Maryland and DC with arts programs that empower them to excel in the arts, academics, and social development.  
https://youtu.be/4ULuTSrHplQ

**Lucas Health Consulting**  
7403 Honeywell Lane Bethesda, Maryland 20814  
www.lucashealthconsulting.com/  
John Lucas  
mrdrlucas@lucashealthconsultants.com  
301-980-0646  
K-12 Health/Sex Education taught by a physician who is an experienced teacher for students, families, and faculty.
Summit Resource Center
664 Central Avenue East Edgewater, Maryland 21037
www.thesummitschool.org/summit-resource-center/
Nancy Rhodes
src@thesummitschool.org
410-798-0005
Summit Resource Center offers diagnostic testing, benchmark testing, tutoring, summer camp, and free workshops for children, adults, and educators.

Dining Services

Brock & Company, Inc.
257 Great Valley Parkway Malvern, Pennsylvania 19355
www.brockco.com
Matt Tarrant
mtarrant@brockco.com
484-684-0606
With more than 95 years of foodservice management experience, Brock understands that no two clients have the same needs. We take the time to learn about our client’s culture and traditions as we design a custom foodservice solution. For more information on how Brock can develop a dining program for your AIMS school, email sales@brockco.com or visit www.brockco.com.

CulinArt Group, Inc.
4 International Drive, 1st Floor Rye Brook, New York 10573
www.culinartgroup.com/
Joann Khoder
joann.khoder@compass-usa.com
914-980-7567
With a focus on food, service and client commitment, CulinArt Group has been providing innovative school dining solutions for more than 25 years.
Energy Solutions

Ameresco
111 Speen Street Framingham, Massachusetts 01701
www.ameresco.com
Michael Murphy
mimurphy@ameresco.com
443-570-2439
As one of the largest independent energy service providers, we customize assessments of supply-side
dynamics based on contracts in place and unique needs.
https://youtu.be/A7sSlF1vgFw

Financial, Insurance or Legal

A.W.G. Dewar, Inc.
4 Batterymarch Park Quincy, Massachusetts 02169
www.tuitionrefundplan.com
Andrew Martinson
andy@dewarinsurance.com
617-774-1555
Originators of the Tuition Refund Plan. Providing custom tuition insurance and student accident plans.
Celebrating more than 90 years of service to independent schools.

ConnectOne Bank
545 Morris Avenue Summit, New Jersey 07901
www.connectonebank.com
Mark Cardone
mcardone@cnob.com
908-403-4068
ConnectOne Bank serves the financial needs of independent K-12 educational institutions along
the eastern seaboard, focusing on capital financing.
Educators Benefit Services
890 Airport Park Road, Suite 103 Glen Burnie, Maryland 21061
www.ebsonline.net
Karen Vassar
kvassar@ebsonline.net
410-590-6590
Educators Benefit Services (EBS) is committed to providing high quality, affordable employee benefits and management support services to independent schools. EBS is the exclusive broker and administrator of the AIMS Health Plan. The Plan provides benefits to over 64 schools, covering nearly 8000 members. EBS has been enormously successful for more than thirty years – in fact, it is one of the most successful independent school health insurance groups in the country. That success has been built upon favorable pricing; outstanding service both to schools and individual policy holders; and exceptionally low overhead costs, reflecting the nonprofit nature of the EBS mission.

First Financial Federal Credit Union
72 Loveton Circle Sparks Glencoe, Maryland 21152
www.firstfinancial.org/
Lisa Reynolds
businessdevelopment@firstfinancial.org & lreynolds@firstfinancial.org
410-427-9023
Since 1953, First Financial Federal Credit Union has been serving schools with a lifetime of valuable membership benefits. We are an educational-based credit union offering financial wellness programs and low-cost products and services. Don't Just Bank, Belong. Contact us today!
https://youtu.be/rhXyYDnisew

Gross, Mendelsohn & Associates
1801 Porter Street, Suite 500 Baltimore, Maryland 21230
www.gma-cpa.com
Tricia Thomas
tthomas@gma-cpa.com
410-685-5512
CPA and consulting firm offering audit and accounting, budgeting, endowment fund management, and technology services to Maryland private schools.
**Fundraising/Advancement**

**CCS Fundraising**  
100 East Pratt Street, Suite 2118 Baltimore, Maryland 21202  
www.ccsfundraising.com  
ccsbaltimore@ccsfundraising.com  
410-337-2612  
CCS is a strategic fundraising consulting firm that partners with independent schools to raise funds in support of capital, endowment and programmatic priorities.

**Furniture**

**Douron**  
10 Painters Mill Road Owings Mills, Maryland 21117  
www.douron.com/  
Erin Stephey  
estephey@douron.com  
410-363-2600  
We are a leading Mid-Atlantic furniture dealership that works diligently to guide our clients through the vast world of workplace furnishings.  
[https://www.youtube.com/watch?v=3XCiMrefQ1w&time=66s](https://www.youtube.com/watch?v=3XCiMrefQ1w&time=66s)

**Marketing or Design**

**Media Star Promotions**  
318 Clubhouse Road Hunt Valley, Maryland 21031  
www.mediastarpromo.com  
Carrie O'Meara  
comeara@mediastarpromo.com  
410-825-8500  
Full service marketing agency with in-house event production and design studio. Proudly serving Maryland schools - Fortune 500 clients since 1987.
School Safety

Heart To Beat LLC
2 Crossing Way, Suite E Owings Mills, Maryland 21117
www.hearttobeatllc.com/
Scott Kuhlman
megan@hearttobeatllc.com
443-330-7793
Heart to Beat delivers world-class safety training, equipment and consulting. We teach CPR/AED, First Aid and Active Assailant at your location!
https://youtu.be/btCOqehg8tg

SOS ThreeSixty, Inc.
1582 Gulf Road, Suite 1711 PT. Roberts, Washington 98281
www.sosthreesixty.com/
Nicole Mann
nmann@sosthreesixty.com
604-731-4454
Safety experts & independent school leaders with 50+ years of combined experience providing abuse prevention, Boundary Training and safety solutions.
https://www.sosthreesixty.com/day-schools/training/preview/

Verkada
www.verkada.com/
Steven Cook
steve.cook@verkada.com
614-753-0985
Improving School Safety using Advanced AI - under one easy platform with no costly servers. Cameras, Access Control, Vape Sensors, Alarms, Visitor Management.
https://www.verkada.com/solutions/education/
Search Consultants/Hiring

12M Recruiting
3 West 37th Avenue, Suite 4 San Mateo, California 94403
www.12MRecruiting.com
Gabriel Lucas
gabe@12MRecruiting.com
650-394-7308
12M is a consulting firm with expertise in executive and leadership hiring. Schools around the country engage us to support intentional and inclusive cabinet-level searches.

Technology and A/V Services

Applied Technology Services
11615 Crossroads Circle, Suite J Middle River, Maryland 21220
www.appliedtechnologyservices.com
Jake Burnett
sales@appliedtechnologyservices.com
410-344-1256
Applied Technology Services (ATS) is an IT systems integrator and has been a trusted partner to government and education customers for 20 years.

CMIT Solutions of Baltimore County West
4300 Mt. Carmel Road Upperco, Maryland 21155
www.cmitsolutions.com/baltimore-county-west/
Caroline Schneider
cschneider@cmitsolutions.com
410-913-7375
CMIT Solutions of Baltimore County understands and supports the IT needs of AIMS members. We are an experienced Google Education Partner.
**DSR Inc.**  
961 Mercantile Drive, Suite M Hanover, Maryland 21076  
www.dsr-inc.com  
Donnie Orndorff  
dorndorff@dsr-inc.com  
410-579-4508  
Computer sales and service

**HS Technology Group**  
1215 Greenwood Road Pikesville, Maryland 21208  
www.hstechgroup.com  
Stuart Forchheimer  
sf@hstechgroup.com  
888-947-8476  
HS Technology provides security, automated locks, video surveillance, intercom, and audio/video systems to private schools in the region.

**Idea4Networks LLC**  
17904 Ednor View Terrace Ashton, Maryland 20861  
www.idea4networks.com  
Saji Thomas  
saji@idea4networks.com  
301-300-6642  
Ethernet Cabling, CCTV, Access Control, Active panels, Promethean Boards, Wireless, TV mounts, Laptops/desktop repairs, Switches, Routers and All IT
Laser Line, Inc.
7146 Montevideo Road Jessup, Maryland 20794
www.amalaserline.com
Peggy Stankiewicz
pstankiewicz@amalaserline.com
410-636-1700
Since 1989, Laser Line has provided clients in the Baltimore-DC region with the right solution of copier, printer and networking products.
https://youtu.be/XOi0xFivMMg

Transportation

Zeelo
859 Willard Street, Suite 400 Quincy, Massachusetts 02169
www.zeelo.us
Emily Tourtillotte
sales@zeelo.us & emily.tourtillotte@zeelo.us
716-575-2271
Zeelo is the smart bus platform for organizations, providing flexible turn-key and plug-in transportation programs for home to school service.
https://vimeo.com/497231879

Uniforms or Athletics

ThermoPact MouthShield
13506 Mitchells Way West Friendship, Maryland 21794
www.thermopact.com
George Garbis
drgarbis@thermopact.com
443-220-1836
ThermoPact MouthShield is an innovative athletic mouthguard that changes colors when an athlete reaches a dangerous core body temperature.