

#1 Proposed Amendment Article IV Section 2 – F

Allied Trades Distributor - Membership for a business or organization as defined in Article III, Section 1B above who distribute industry products or consultative services. (Group classification)

Current article reads...

Regional Allied Trades Distributor – Membership for a business or organization as defined in Article III, Section 1B above who distribute industry products or consultative services *to a limited geographic area of five (5) or fewer state/provinces.* (Group classification)

Justification for the proposed change...

Distributorships are experiencing consolidation and the restriction to geographic area limits membership for those new enterprises. This removes those geographic issues for distributorships.

#2 - Proposed Amendment Add Article IV §2 – H

Enterprise Membership - For companies and/or organizations that own/operate entities or establishments in multiple locations. Membership is extended to all management and support staff engaged in textile care services and/or linen management. (Group classification).

Current article reads...

This is a newly proposed membership type in addition to the current membership categories.

Justification for the proposed addition...

The continued consolidation of laundries, hospitals and/or hotels under a larger corporate umbrella doesn't fit into our current "facility" membership or "corporate" membership. The current facility membership applies to all textile care staff but only those at the one location/same address. The corporate membership only applies to specific individuals employed by the same company but serving at various locations. The Enterprise Membership would extend membership to all textile care services staff employed by the same company but serving at multiple locations. This membership also allows a health system with multiple hospitals to join and include linen management staff at all hospitals within their health system, regardless of their location/address.

#3 - Proposed Amendment Article IV Section 3 - D

Qualifications & Privileges of membership

Membership categories classified as "group" serve all individuals actively employed in the industry. This does, however, include employees of Allied Trades Companies who work from regional or home offices in their assigned territory.

Current article reads...

Membership categories classified as "group" serve all individuals actively employed in the industry at *one physical location*. This does, however, include employees of Allied Trades Companies who work from regional or home offices in their assigned territory.

Justification for proposed change...

We have two membership types...one for an individual (serves that one person only) and one for groups (serves all textile care service professionals associated with that membership). Removing the terms "one physical location" here allows for the establishment of Enterprise membership as stated above and classifies them as "group".

SUMMARY OF MEMBERSHIP CATEGORIES *(if amendments are approved)*

Individual & Individual Associate Membership – for a specific individual employed in a facility providing laundry or linen management services. (Individual classification)

Facility Membership – The laundry or linen management employees at the facility (working at the same location/address) are members. (Group classification)

Consumer Membership – An individual whose sole role is not laundry or linen services but includes areas such as nursing/infection prevention, regulatory, purchasing, materials management. (Individual classification)

Corporate Membership – For contracted services personnel employed by a company that places them in laundries, hospitals or hotels in a leadership position – yet they are not employed directly by the company where they serve. Up to 5 individuals at the same location are served by this membership. (Individual classification)

Enterprise Membership – For companies and organizations that are owned by a larger parent organization. Membership benefits are extended to all employees involved in textile care services at the locations identified by their facility's location. (Group classification)

National Allied Trades – Companies who manufacture equipment, chemicals, textiles, or provide consulting services to companies/organizations within the textile services industry. Benefits of membership include all employees related to the textile care industry who work for these companies, including, but not limited to sales professionals and consulting services. (Group classification)

Allied Trades Distributor – for companies that distribute products for other manufacturer's in the textile care services industry. Benefits of membership include all employees related to the textile care services industry who work for these companies, including, but not limited to sales professionals and consulting services. (Group classification)