Crowd-Sourced Helpful Resources for the Freelance Medical Writer

*indicates one of Kristin or Mia's favorites

**Getting New Clients**
Advertising via the AMWA Freelance Directory

*Book Yourself Solid* by Michael Port

*LinkedIn

*Mighty Marketer* course and newsletter (Lori DeMilto)
*The Mighty Marketer: Your Guide to Making More Money as a Freelance Medical Writer* by Lori DeMilto

*Marketing Mentor

**The Craft of Writing**

*The Science Writers' Handbook* by SciLance

*Style: Lessons in Clarity and Grace* by Joseph Williams and Joseph Bizup

*AMWA Essential Skills Course* and other workshops

*Made to Stick: Why Some Ideas Survive and Others Die* by Chip and Dan Heath

*Writing Science: How to Write Paper that Get Cited and Proposals that Get Funded* by Joshua Schimel

*The Grant Application Writers' Workbook* Series

**What to Charge**

*What to Charge* by Laurie Lewis

*Million Dollar Consulting* by Alan Weiss

*Editorial Rates from Editorial Freelance Association* (Note: these rates are very low and should probably be used as a lower boundary)

*AMWA Salary Survey

*Writer's Market* (not specific to medical writing, publish new rates/book annually)

**Getting Started and Moving Forward**

*Freelance Medical Writing Books 1 to 6* and *6-Week Course in Freelance Medical Writing* (Emma Hitt)

*The Accidental Medical Writer* by Brian Bass and Cynthia Kryder

*The Freelance Content Marketing Writer* by Jennifer Goforth Gregory (ignore the name--good for all kinds of freelance writers)

*Copyeditor's Knowledge Base* by Katharine O'Moore-Klopf

*The Business of Freelancing: Getting to Six Figures* course (Deb Gordon)

**Business Strategy**

*Six Thinking Hats* by Edward de Bono

*The Wealthy Freelancer* by Steve Slaunwhite, Pete Savage, and Ed Gandia

*Getting to Yes* by Roger Fisher, William Ury, and Bruce Patton

This handout was created by Kristin Harper, PhD, and Mia DeFino, MS, based on responses to a survey administered in spring 2018.
Networking With Other Freelance Medical Writers

AMWA Engage forums
Freelance Success forums

Organizations Besides AMWA

Association of Health Care Journalists
American Society of Journalists and Authors
Alliance for Continuing Education in the Health Professions
National Association of Science Writers
Women in Bio
Association for Women in Science

Websites, Blogs, and e-Newsletters

Pencil Points
*The Content Marketing Writer* (ignore the name—good for all kinds of freelance writers)
The Open Notebook
An American Editor
Dr Freelance
Work Alchemy

Favorite Devices

*Earbud microphones you can use to record phone interviews (like this one from Olympus)

Favorite Software

References: Endnote, Zotero
Time tracking/management: Harvest, Pomodoro timer, Rescue Time, Toggl
Bookkeeping: Quickbooks, Freshbooks

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