Accelerator Performance:
Global Accelerator Learning Initiative (GALI)

June 15, 2016
### 2015 Year End Data Summary


<table>
<thead>
<tr>
<th></th>
<th>REJECTED ENTREPRENEURS AVERAGE</th>
<th>PARTICIPATING ENTREPRENEURS AVERAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-Year Revenue Growth</td>
<td>$1,359</td>
<td>$32,965</td>
</tr>
<tr>
<td>1-Year Employee Growth</td>
<td>0.66</td>
<td>1.11</td>
</tr>
<tr>
<td>1-Year Investment Growth</td>
<td>$11,255</td>
<td>$34,528</td>
</tr>
<tr>
<td>Equity</td>
<td>$4,951</td>
<td>$14,792</td>
</tr>
<tr>
<td>Debt</td>
<td>$2,436</td>
<td>$7,520</td>
</tr>
<tr>
<td>Philanthropy</td>
<td>$3,369</td>
<td>$12,216</td>
</tr>
<tr>
<td>Sample Size</td>
<td>852</td>
<td>335</td>
</tr>
</tbody>
</table>

Statistically significant difference at the p<.05 level: ✅ YES ❌ NO
What’s Working in Startup Acceleration (2016)

1) More time in class correlated with lower performance

2) Quality of applicant pool matters more than the quantity

bit.ly/GALI_Report
“It is more important to us to see employment and revenue growth in the first follow-up because we want our ventures to get their business and valuation right before seeking investments.”
Worth Another Look

- Accelerator Effect: Developed vs. Developing Countries?
- Gender, Investment & Revenues
Engagement

- Request data access: bit.ly/Data_Access (case sensitive)
- Mailing list: bit.ly/EDP_Mailing
- Online at entrepreneurdata.com (All published reports)
- Seeking researchers who are interested in leveraging this data
- To engage, please contact Caitlin O’Donnell at codonn2@emory.edu.
Thank You
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