<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Location</th>
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<tbody>
<tr>
<td>8:30</td>
<td>Registration</td>
<td>ANDE Welcome Area</td>
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<tr>
<td>9:30</td>
<td>Welcome Address</td>
<td>Ijakadi Meeting Room</td>
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<td></td>
<td>**Olatunji Ajani</td>
<td>Aspen Network of Development Entrepreneurs (ANDE)**</td>
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<td>ANDE’s West Africa Chapter Manager will welcome everyone to Lagos and share an overview of the ANDE West Africa Regional Conference.</td>
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<td>9:40</td>
<td>ANDE@10: Looking Back and Looking Forward</td>
<td>Ijakadi Meeting Room</td>
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<td>**Randall Kempner</td>
<td>Aspen Network of Development Entrepreneurs (ANDE)**</td>
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<td>ANDE’s Executive Director will share exciting updates and insights regarding ANDE’s growth and future plans as we celebrate 10 years of building entrepreneurial ecosystems in emerging markets.</td>
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<tr>
<td>10:00</td>
<td>Opening Plenary</td>
<td>Ijakadi Meeting Room</td>
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<td></td>
<td><strong>Making the Business Case for Gender Inclusion and Climate Action in West Africa</strong></td>
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<td>The linkages are clear and widely held: women play a critical role in responding to climate change. SGB sector actors worldwide are aligning their support services with gender and climate strategies regardless of whether their missions specifically overlap with these areas. However, there is still significant work to be done in terms of demonstrating the business case for adopting these lenses in West Africa and harmonizing language and practice around common goals. During this session, experts will discuss best practices; explore ethical, political, and socio-economic challenges; and reflect on actionable opportunities with ecosystem players tackling gender equity and climate change.</td>
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<td><strong>Discussants:</strong></td>
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<td></td>
<td>David McClean, Impact@Africa (m)</td>
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<td></td>
<td>Leanne Jones, Department for International Development (DFID); Ujunwa Ojemeni, All On; Ruka Saunsi, Ghana Climate Innovation Centre</td>
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<td>11:00</td>
<td>Micro-talks on Key SGB Sector Challenges and Solutions</td>
<td>Ijakadi Meeting Room</td>
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<td><strong>It’s Up to Youth! The Role of Youth in SGB Development in Africa</strong></td>
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<td>**Tayo Olosunde</td>
<td>Mind the Gap**</td>
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<td></td>
<td>This micro-talk will present a radical narrative about the unique potentials and possibilities of African Youth to achieve socioeconomic development in Africa.</td>
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**SPONSOR SESSION**

**Fueling the Business of Nutrition**

**Greg Garrett | Global Alliance for Improved Nutrition (GAIN)**
This micro-talk will look at practical ways to encourage social investors to diversify their investment portfolios and see nutrition as key to scaling life-changing interventions required for long term sustainable economic development.

**Dalberg SPONSOR SESSION**

*What if We Could Finally Harness, Not Only the Wind, but Africa’s Youth Bulge?*

**Astou Dia | Dalberg Advisors**

This micro-talk will explore mass entrepreneurship, or the millions of ordinary businesses that use local inputs and serve local needs in every community. These are the businesses needed to transform Africa’s youth bulge into a demographic dividend.

**11:30 Tea Break**

**12:00 Breakout Sessions: Round One**

**DAI SPONSOR SESSION**

*Cultivating Innovative Partnerships to Strengthen Youth Entrepreneurship Programs in West Africa*

This session will explore how youth entrepreneurship programs in West Africa, such as incubation programs and employability programs, can cultivate and sustain innovative partnerships with universities, government, business development and professional service providers, and other local and international development organizations. It aims to share important lessons on maintaining ecosystem partnerships with perspectives from various stakeholders.

**Discussants:**

Wale Ajiboye, Acumen (m)
Benjamin Gyan-Kesse, DAI; Kwami Justina Morris, Ashesi University; Tayo Olosunde, Mind the Gap

**Youth Employment and Job Creation in Nigeria (Entrepreneurship and Waged Employment)**

One of the biggest development challenges in Nigeria is the high population of unemployed youth. Therefore, this session will explore the scale of youth unemployment across Nigeria, referencing different labor market analyses and how government and development agencies are tackling the problem. Specifically, the discussants will share insights from models to address unemployment from the northern, southern, and western parts of the country, focusing on what has worked and can be replicated. The session will also analyze frameworks for sustainable skills development and youth employability programs, as well as alternative pathways for transitioning trainees into jobs upon completion.

**Discussants:**

Dara Akala, PIND Foundation (m)
Umar Muhammed, Adam Smith International; Chinwe Owhorji, TechnoServe; Dozie Udeaja, Lagos State Employment Trust Fund

**Funding the Entrepreneurial Ecosystem in West Africa: Finding the Sweet Spot Between the Demand and Supply of Capital**

There is a growing demand and supply of capital in the West Africa SGB ecosystem, but limited linkages between the two. This interactive session will explore the micro and macro level root causes of this issue and ways in which they could be addressed.

**Discussants**
### 13:30 Speed Networking
Enjoy getting to know other conference participants in a rapid speed networking session. The number on your nametag corresponds with the room you have been assigned to.

**Room 1:** Ijakadi Meeting Room  
**Room 2:** Obafemi Awolowo Meeting Room  
**Room 3:** Nnamdi Azikiwe Meeting Room

### 14:30 Lunch
Lunch will be served near the ANDE Welcome Area. Please take your plate and eat in the Ijakadi Meeting Room.

### 15:45 Breakout Sessions: Round Two

<table>
<thead>
<tr>
<th><strong>Bridging the Financing Gap for Climate Innovation and Youth Unemployment</strong></th>
<th>Ijakadi Meeting Room</th>
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<tr>
<td>How can we leverage SGBs to tackle both climate change and youth unemployment at once? This session will explore climate innovation as a pathway for youth employment in West Africa. Lead discussants will share lessons learned from working in climate-smart agriculture, energy, and waste management sectors and best practices for unlocking finance to help businesses in those sectors grow.</td>
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**Discussants:**  
Jewel Thompson, Ashesi University (m)  
Dominic Asante Opoku-Man, Ghana Climate Innovation Centre; Sam Ogallah, Solidaridad Network; Yvonne Ofosu-Appiah, Wangara Green Ventures |

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<tr>
<th><strong>Combining Business Development and Financing for Early-Stage SGBs</strong></th>
<th>Obafemi Awolowo Meeting Room</th>
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<tr>
<td>This session will explore new financing models for SGBs globally, paying specific attention to West Africa. Currently, there are investors who have developed investment-ready support programs for their potential investees, but most are unable to access the support because their investment requirements are too small. Lead discussants will explore new emerging initiatives that provide funding between 10,000 to 100,000 USD through a co-investment approach on the one hand and technical assistance on the other.</td>
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**Discussants:**  
Dominique Owekisa, Appui au Développement Autonome (ADA) (m)  
Michela Gregory, Engineers Without Borders Canada; Kyane Kassiri, LoftyInc Capital Management; Anna Samake, MBC Africa |

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<th><strong>Women in Business: Transforming the Rules of Engagement</strong></th>
<th>Nnamdi Azikiwe Meeting Room</th>
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<tr>
<td>Success in business traditionally has been about being in the right place at the right time and doing something about it. For female founders, that place and time is right now. This panel discussion will explore not only the traditional issues around gender-lens investment and other tangible issues regarding starting and scaling a business, but also the need for other types of support mechanisms within the ecosystem to enable female founders’ success.</td>
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**Discussants:**  
Nneka Okekearu, Enterprise Development Centre of Pan-Atlantic University (m)  
Gwen Abiola-Oloke, GroFin; Elikem Commey, Stanford SEED |
17:00  Free Time

18:00  ANDE@10 Celebration
Join ANDE members, partners, and staff for a networking reception and awards ceremony in celebration of ANDE’s 10-year anniversary.

DAY 2 | July 24, 2019

7:45  ANDE West Africa Chapter Steering Committee Meeting
*Steering Committee Members Only*
Obafemi Awolowo Meeting Room

9:30  Welcome and Impact@Africa Announcement
A warm welcome to the second day of the conference from ANDE staff and special announcement from one of our sponsors, Impact@Africa.
Ijakadi Meeting Room

9:45  Micro-Talks on Key SGB Sector Challenges and Solutions
Ijakadi Meeting Room

Simplifying Remote Data Collection and Real Time Analytics to Support the Growth of SGBs
Daniel Asare-kye | Esoko Insyt
During this micro-talk, Esoko Insyt will demonstrate how its technology offers simple, yet powerful, fast, affordable, and flexible means of collecting data remotely and generating insights to support rapid decision making.

Leveraging Digital Financial Products to Scale up Savings and Impact Focused Capital
Ibrahim Misto | Emergent Technology
During this micro-talk, Emergent Payments will share how it is making financial services available to informal and formal savings groups.

10:15  Keynote Presentation
A Conversation with Nnaemeka Ikegwuonu, CEO and Founder of ColdHubs
Nnaemeka Ikegwuonu is a farmer, social entrepreneur, and Executive Director of Smallholders Foundation Ltd. /Gte. and Founder/CEO of ColdHubs Ltd. During his keynote address, he will share his entrepreneurial journey, including key successes and hurdles, and how the entrepreneurial ecosystem has supported him along the way.

Moderator:
Peter Bamkole, Enterprise Development Centre of Pan-Atlantic University

11:15  Tea Break
ANDE Welcome Area

11:45  Breakout Sessions: Round Three

SPONSOR SESSION
Catalyzing Impact Investing Towards the Achievement of Agenda 2063
This session will explore the role that impact investing can play in realizing Agenda 2063. It will also discuss gaps and opportunities for strengthening the impact investing ecosystem to catalyze the agenda’s maximum potential. During this session, network development leaders from Impact@Africa and ANDE will be joined by impact investors working in West Africa to identify areas for strategic partnerships and collaboration in support of Agenda 2063. Impact@Africa will also highlight the launch of their online portal where information on impact investing in Africa can be accessed by its members.

Nnamdi Azikiwe Meeting Room
**Discussants:**
Randall Kempner, Aspen Network of Development Entrepreneurs (ANDE) (m)
François Améguidé, Impact@Africa; Isaac Boateng, Palladium – Impact Investing;
Brian Odhiambo, Novastar Ventures

**SPONSOR SESSION**

**Investing in Agri-food SGBs to Improve Nutrition in Africa**
High-impact SGBs in the agri-food space offer tremendous opportunities to improve diets and take advantage of the latest evidence and technology innovations. This session will focus on the role that targeted investments into SGBs could play to drive food system reform, especially to help improve nutrition in a sustainable and scalable way. Innovative and blended finance mechanisms will be discussed, and practical solutions will be presented to answer the question: How can we finance the African food industry of the future to deliver safe and nutritious foods for all?

**Discussants:**
Michael Ojo, Global Alliance for Improved Nutrition (GAIN) (m)
Adenike Adeyemi, FATE Foundation; Greg S. Garrett, Global Alliance for Improved Nutrition (GAIN); Olumide Lawson, Sahel Capital Agribusiness Managers Ltd.

**Design Thinking Perspective on Impact Measurement and Management**
Despite there being a recognition that impact measurement and management is crucial, Africa is still in the early stages of developing and implementing impact measurement and management (IMM) strategies that are fit-for-purpose. IMM is a reiterative process and lends itself to design thinking, an ideology and a process concerned with solving complex problems in a highly user-centric way based on understanding their context. This workshop will explore IMM through design thinking lenses by guiding attendees to develop and implement a fit-for-purpose IMM strategy. It will also explore ways to close the feedback loop for participants’ beneficiaries and ensure the resulting data from IMM strategies inform their decision making.

**Facilitators:**
Shawn Theunissen and Maphefo Sipula, PropertyPoint

**Case Study Contributors:**
Femi Balogun, LEAP Africa; Olumide Emeralds, Aspire Coronation Trust Foundation; Erick Sakwa, Root Capital

**13:15** **Speed Networking**
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**Room A:** Ijakadi Meeting Room
**Room B:** Obafemi Awolowo Meeting Room
**Room C:** Nnamdi Azikiwe Meeting Room

**14:15** **Lunch**
Lunch will be served near the ANDE Welcome Area. Please take your plate and eat in the Ijakadi Meeting Room.

**15:30** **Breakout Sessions: Round 4**
**Beyond Financing: Bringing Business Models and Technologies to Scale through Technical Assistance**
Technical assistance to SGBs in the agriculture sector is critical to scaling technologies and business models that reduce risk of entry into smallholder farmer markets and developing a company’s ability to scale. During this session, we will discuss innovative models for bringing technologies to scale through technical assistance. Discussants will highlight Partnering for Innovation’s business capacity support and investor readiness services, as well as Bayer’s Food Chain partnerships, which provide traceability and transparency assistance for food processors. Reelfruit, a Nigerian Enterprise, will also provide its insight on how best to support SGBs in the food sector through technical support.

**Discussants:**
Astou Dia, Dalberg (m)
Damilola Bolaji, Reelfruit; Elisa Burrows, Feed the Future Partnering for Innovation; Michael Schwall, Bayer

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**Inclusive Capitalism: Redefining the Future of Work**
This session will explore the role impact investors and social enterprises can play in bringing dignity and value to employment in sectors where existing models keep people in poverty. Hear from investors and others who are pushing the bounds of what’s possible to create dignified employment, a living wage, and opportunities for asset creation and ownership.

**Discussants:**
Meghan Curran, Acumen (m)
Lola Masha, Babban Gona; Brian Odhiambo, Novastar Ventures; Femi Taiwo, LEAP Africa

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**The Impact and Implication of AfCFTA on SGBs in West Africa**
In 2012, the African Union (AU) established the African Continental Free Trade Area (AfCFTA) as part of their Agenda 2063 implementation strategy. The AfCFTA Treaty is intended to create a single continental market for goods and services, with free movement of business persons and investments, and harmonization and coordination of trade liberalization, thus enhancing the competitiveness of the AU Member States. As of May 2019, the AfCFTA officially came into force without Nigeria, Africa’s largest market economy. Discussants will explore the implications of the AfCFTA for SGBs and stakeholders and what both parties should know to make the best of the agreement.

**Discussants:**
Omowunmi Gbadamosi, Centre for International Private Enterprise (CIPE) (m)
Jonathan Aremu, Centre for International Private Enterprise (CIPE); Baafour Otu Boateng, Investisseurs & Partenaires; Shalom Ndiku, Thomson Reuters Foundation

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**17:00 Closing Plenary**
We will end with an opportunity to reflect on lessons learned from the past two days.
A SPECIAL THANK YOU TO OUR SPONSORS