

ANDE London Member Meeting & Anniversary Reception April 9, 2018

The Shell Centre
Belvedere Road
Waterloo, London SE1 7NA

- 8:30 AM **Registration Opens**
Ground Floor Reception Area, Entrance A
- 8:30 AM **Breakfast**
1st Floor Business Centre
- 9:15 AM **Open Networking**
1st Floor, Ivory Room
- 9:45 AM **Welcome Remarks and ANDE Update: State of the SGB Sector & 2018 Strategy**
1st Floor, Ivory Room
Randall Kempner, Executive Director, ANDE
- 10:30 AM **Reports from the Field**
1st Floor, Ivory Room
Short presentations on ANDE member activities in the field
- **Gabriella Crescini, Swisscontact:** *Youth Entrepreneurship: First Successes Applying an 'Inclusive Market' Approach*
 - **Kat Harrison, Acumen:** *Energy Impact Report*
 - **Krisztina Tora, Global Steering Group for Impact Investing:** *Updates from the GSG*
- 11:00 AM **Plenary Conversation: The New Development Landscape – Where Does Entrepreneurship Fit?**
1st Floor, Ivory Room
Moderator: Laurie Spengler, President & CEO, Enclude
Speakers: Lara Driscoe, Managing Director, Overseas Private Investment Corporation (OPIC); Tony Burdon, Head of Private Sector Development, Department for International Development (DFID); Murray Grant, Managing Director, Intermediated Equity, CDC Group
- 12:00 PM **Networking Lunch**

1:00 PM

Reports from the Field Round Two

Short presentations on ANDE member activities in the field continued

- **Alexandra Opperman, GIZ:** *Guide for Mapping the Entrepreneurial Ecosystem*
- **Greg Coussa, Spring Impact:** *What Small and Growing Businesses Need to Scale Up*
- **Deepika Malik, Cherie Blair Foundation:** *Understanding How to Unleash the Untapped Potential of Women Entrepreneurs in Mexico*

1:30 PM

Concurrent Breakout Sessions #1

Effectively Scaling Technical Assistance for SGBs

1st Floor, Ivory Room

Moderator: Greg Coussa, Spring Impact

Lead Discussants: Alexis Bonnell, USAID; Alexis Morcrette, Water & Sanitation for the Urban Poor (WSUP); Bastian Mueller, Yunus Social Business

This session will host a dynamic and interactive discussion amongst stakeholders supporting SGBs on what is needed to help SGBs scale, how technical assistance plays a pivotal role, and identify some practical next steps for different types of stakeholders to offer more effective support for SGBs.

Transformative Change in Agricultural Ecosystems: Changing the Game through Cooperation with Corporates

1st Floor, Callista Room

Moderator: Henning Ringholz, Small Foundation

Lead Discussants: Paul Ellingstad, PTI Advisors; Urvi Kelkar, Anheuser-Busch InBev; Marnie Pannatier, Syngenta Foundation; Aaron Tepperman, Bayer; Sarah Schaefer, Unilever; Yasmina Zaidman, Acumen

The ANDE Corporate Partnerships Learning Lab is working on identifying pathways for collaboration between large businesses, enterprises and other stakeholders in developing markets. In this roundtable discussion, we will aim to create a dialogue between stakeholders from different companies and sectors on how to create business models and work together in agricultural ecosystems.

Getting Funded: Views from the SGB Trenches

1st Floor, Tegula Room

Moderator: Randall Kempner, ANDE

Lead Discussants: Mirjam Farnum responsAbility Investments AG; David Pollock, Consilium Capital

In this session, we'll explore what it's like to raise money for emerging market SGBs in today's markets, and learn about key trends in the space. We'll discuss if there really are (m)any impact-first investors out there, and if there has been an actual uptick in support from groups like family offices, institutional investors, and development agencies.

2:45 PM **Coffee Break**

3:15 PM **Concurrent Breakout Sessions #2**

Utilizing Technology to Empower Women Entrepreneurs

1st Floor, Ivory Room

Moderator: Pamela Roussos, Miller Center for Social Entrepreneurship at Santa Clara University

Lead Discussants: Allison Kahn and Deepika Malik, Cherie Blair Foundation

Join this Gender Inclusion Learning Lab in-person meeting to learn how ANDE members are using technology to advance women's economic empowerment. We will hear about different technological approaches and their impact on women entrepreneurs, as well as challenges encountered when implementing gender-focused projects.

Bridging the Talent Gap: Lessons from the Field

1st Floor, Callista Room

Lead Discussants: Jessica Stewart, Creative Métier; Rob Tashima, Village Capital;

Andreas Zeller, Open Capital Advisors

In 2017, many new initiatives made encouraging progress in bridging the talent gap in Africa, Asia, and other frontier markets. This session is an opportunity to share progress from the field, discuss how these approaches have changed based on evidence gathered, and share plans for 2018. Join this session to share and hear updates and have a lively and action-oriented conversation on what we can all do to advance the agenda.

Funder Learning Lab Meeting (invite-only)

1st Floor, Tegula Room

This session is an invite-only meeting for ANDE funder members.

4:30 PM **Wrap Up & Next Steps**

1st Floor, Ivory Room

5:00 PM **ANDE Public Reception**

Shell Centre 2nd Floor Restaurant

6:00 PM **"Eye-side" Chat with Vijay Eswaran, CEO, QI Group**

Hear from a renowned and successful entrepreneur on his entrepreneurial journey and listen to his insights on topics relevant to the ANDE community, such as talent, women's entrepreneurship, accelerators and more.

8:00 PM **Reception closes**