MESSAGE FROM THE PRESIDENT...

Becoming President of the AOC&D reminds me of a statement I made to my wife the day I graduated medical school. Having been President of my medical school class for three years, I told her I would never run for political office again since I was devastated that I couldn't please 100% of my constituency. My wife and best friend in medical school both laughed and said I was fooling myself since they knew I would one day become President of the College of Dermatology. I honestly wanted to stay in the background and give my life some peace for a change, but one day, my mentor, Dr. Daniel Koprinse said something which changed my complacency to involvement. This man who has dedicated his life to training more osteopathic dermatologists than any individual and has been active for 30 years on every AOC&D Committee as well as the osteopathic board of dermatology looked me in the eye and said: "If you don't get involved who will? Involvement is a sacrifice and all sacrifices are hard to live with. We're not the AAD which has 8,000 members, we're a small specialty college and we need each and every one of us to get involved and work together or the college will disappear...and so will we." Dr. Koprinse knew how to push my buttons. In addition to being a great teacher, he became a great friend.

There should be no division between the "old guard and the new guard." We are too small an organization to survive hostilities and in-fighting.

Now, I am asking all of you to get involved and volunteer for a committee or office in which you have an interest. I thank those who have given years of work and have been so dedicated to the AOC&D. I implore them to continue their work and stay involved, since we need their experience and their knowledge. There should be no division between the "old guard and the new guard". We are too small an organization to survive hostilities and in-fighting. We

Michael J. Mahon, D.O., immediate past president of the AOC&D becomes the first member of the "Gavel Club" with the passing of the gavel to incoming president Shelly A Friedman, D.O.

have established some lofty goals for the next five years, including recognition by the AAD and ABD, establishment of quality residencies and increasing our active membership. We are hoping to establish an active AOC&D/AAD Liaison Committee with eventual acceptance of our Board Certification or allowing our residents to sit for their boards. Residencies which would include DO's and MD's working together in both a hospital and an office setting would give our residents the best of both the allopathic hospital residency and the osteopathic preceptorship. Experience in a hospital setting is critical but so is experience in an office

continued on page 8
BERNARD HONORED FOR YEARS OF SERVICE

Pictured above are James D. Bernard, D.O. and David Brooks Walker, D.O. Dr. Bernard was honored by the AOCD for more than 13 years of service to the College.

James D. Bernard, D.O. was honored at the November Annual Meeting of the AOCD for his many years of service to the College and the osteopathic medical profession. He currently serves as secretary-treasurer of the College and as chair of the Education Evaluating Committee, positions he has held since 1980, and served on the AOA Committee on Postdoctoral Training representing the AOCD from 1979 to 1991. Dr. Bernard served as president of the College in 1978 and was elected a Fellow in 1979.

A graduate of UHS/COM, Dr. Bernard trained with Dr. Dan Koprince. He is board certified by the American Osteopathic Board of Dermatology and is a member of the American Academy of Dermatology. He is in private practice in Decatur, GA. Dr. Bernard is also a member of the Georgia Osteopathic Medical Association and has served as president as well as chaired numerous committee of that organization.

I challenge the younger members . . . to take up the baton.

- David Brooks Walker, D.O.

In introducing Dr. Bernard, Dr. David Brooks Walker expressed the appreciation of the College for the dedication and hard work by Dr. Bernard over the past twenty-plus years. I challenge the younger members to consider the progress we have made, said Dr. Walker, and, if we are to continue this progress, we will need more men and women like Jim to take up the baton.

COMMITTEE REPORTS

Convention - Midyear Program

- Gene E. Graff, D.O.

The program is complete and is presently being prepared for mailing. Please be sure to get your registration is as soon as possible in order that we can plan appropriately. Look forward to seeing everyone April 26-29! (Don’t forget, you can pick up some extra time by attending the Arizona Osteopathic Medical Association which begins on the 30th.)

Convention - Midyear Exhibits and Program Fund

- Steven A. Brenman, D.O.

This is the first year we will have exhibits at our Midyear Conference. Exhibitor brochures have been mailed to all members and pharmaceutical and equipment companies. We hope to have at least 10 or 12 exhibits. Please plan to attend the Conference and support our exhibitors.

Convention - Annual Program

- Michael J. Scott, D.O.

A call for speakers for the 1992 AOCD Annual Meeting has been mailed to all members. We will be using a similar format to last year’s very successful meeting, so be sure to get your request in early.

Convention - Educational Program Fund

- James Q. DelRosso, D.O.

Members should have received a listing of companies that provided educational grants to the annual program last year. Please post the list in your offices and thank representatives from these companies as they call on you. If you have “derm specific” companies that you do business with, and they have not contributed to the AOCD program in the past . . . as WHY NOT? Encourage them to call me (904/474-8621) or get in touch with our National Office in Atlanta for how they can get involved in this year’s meeting.
Editorial

- Elizabeth A. Langford, D.O.

Beginning with this issue of the AOCD Newsletter, we will be presenting a series entitled "Financial Management for Physicians" by Thomas G. Hill, M.D. (copyright, 1991, all rights reserved.)

This work was used in conjunction with Dr. Hill's forum "Financial Management: A Comprehensive Approach" at the December, 1991, meeting of the AAD. The article is divided into seven sections and will be printed over four issues as separate enclosures. Please begin a file with this issue... and watch for subsequent sections. I believe you will find the series to be extremely informative and helpful.

Education Evaluation Committee

-James D. Bernard, D.O.

The revised Basic Requirements for Residency Training have been recommended for approval by the AOA Committee on Postdoctoral Training (COPT). The next step is review and final approval by the Bureau of Professional Education. We expect to have this document available for our members by midyear.

The moratorium on new preceptorship programs is still in effect. This means that no NEW preceptors are being approved at this time. This does not, however, any effect on trainers and programs previously approved by the AOA. The AOCD Education Evaluating Committee will meet February 22-23, 1992 in Chicago, and the COPT will meet April 10-12, 1992. The EEC will review current training program documents received by February 1. The EEC will make its recommendation for approval, denial, or deferral on each program reviewed. Their recommendation will be forwarded to the COPT which will conduct the same type of review and forward their recommendations to the AOA Board of Trustees which has final authority. The AOA Board of Trustees will meet March 23-26.

Ethics

- Eugene T. Conte, D.O.

The AOCD Executive Committee has approved a protocol for all matters of an ethical nature that come before the College. For a copy of the protocol, please contact the National Office in Atlanta.

Intraining Examinations Committee

- Eugene T. Conte, D.O.

We had a record number of residents/trainees take the intraining exams this year in New Orleans. A committee of residents has been formed to assist with next year's exam. The exam will once again be held on Sunday (1/1). All residents and trainees are required to take the exam.

Membership

- Daniel M. Stewart, D.O.

Our membership continues to grow with almost 100 percent of our residents and trainees joining the College after they complete their training. However, there are still a number of D.O. dermatologists that are not members. It takes strength in numbers and concerted action to accomplish all that the College would like to accomplish. Although we have made many positive changes in the last few years, there are still many worthwhile projects left to accomplish. Letters from the National Office can only go so far. We need each member urging a nonmember to join. Please help in this area if you can.

American Osteopathic Board of Dermatology

- Thomas H. Bonino D.O., Secretary/Treasurer

Listen up all third-year residents/trainees. If you would like to sit for your board exams in the same year you complete your program, you must request a "Board Certification Packet" from me immediately! All materials requested in the packet must be received in my office no later than April 1, 1992. Also, remember that membership in the AOA is a requirement for board certification.
RESIDENT'S CORNER
- Craig Ziering, D.O.

The Resident Liaison Committee functions as a direct line of communication between the residents/trainees and the attending doctors. President Dr. Friedman has assured us that this will be a two-way street.

Current responsibilities and undertakings by the Committee include:

1. Establishment of a Resident's Educational Fund;

2. Resident appointments to the Awards Committee to assist in the evaluation of lectures for the Koprince Awards;

3. Appointments to the Convention Committee to review topics and abstracts for the CME programs;

4. "Core curriculum" guidelines;

5. List of Texts and Journal references;

6. Organizing and distributing past AAD In-training Exams with referenced answers;

7. Revising the Annual Derm logs.

We represent the residents and trainees, so please feel free to contact me or any member of this committee at any time.

FDA AGGRESSIVELY MONITORING ADVERTISING

The Food and Drug Administration has undertaken a new and aggressive stance to monitor the advertising, marketing and promotion of health-care products. David A. Kessler, FDA Commissioner, has directed his agency to evaluate the various methods that the pharmaceutical industry utilizes to promote its products. Specifically, the FDA has expanded its focus by examining those activities which are either illegal or unethical in the manner of marketing and promoting drugs, biological, medical devices, and veterinary products. Both Congress and the FDA are concerned with the biases portrayed through the use of materials and industry supported programs employed by the pharmaceutical companies for the purposes of sales and marketing.

The FDA will be reviewing those activities which previously went unchecked, namely:

- Press conference and press releases;

- Company or privately supported journals, articles, letters, reports or special supplements;

- Company sponsored educational and scientific seminars, conferences and grand rounds programs;

- Lecture tours by experts that promote a company's product or ridicule a competitor's;

- Distribution of videos or computer disks of promotional material disguised as news or educational information.

(Published by Pharmacy Department of Memorial Hospital, Dec. 1991)

Question: Are we next?
Submitted by: Alvin M. Pressman, D.O.

AOCD/AOA ANNUAL CONVENTIONS

1992 AOCD/AOA Annual Convention
San Diego, California
November 1-5, 1992

1993 AOCD/AOA Annual Convention
Boston, Massachusetts
October 10-14, 1993

1994 AOCD/AOA Annual Convention
San Francisco, California
November 13-17, 1994

1995 AOCD/AOA Annual Convention
 Orlando, Florida
October 15-19, 1995

1991-92 AOCD Membership Directory Published

The new 1991-92 Membership Directory and Yearbook has been published and mailed to all members. If you did not receive a copy or need an additional one, please contact the National Office in Atlanta.

A blank space where you're picture should be? Mail a picture TODAY, we'll use it for the next issue.
NEW RULES FOR DOCTORS
MAKE CLINICAL LABS RISKIER INVESTMENTS

Clinical laboratories may be producing the wrong numbers for some doctors, according to new rules governing Medicare and Medicaid.

Although labs inside physicians’ offices are exempt, dermatologists and other physicians are in legal and financial danger if they have major investments in laboratories to which they regularly refer patients enrolled in these federal programs. The two sets of regulations are:

1. The Medicare/Medicaid fraud and abuse anti-kickback regulations that establish the so-called "safe harbors" where investments and investors may, presumably, drop anchor with peace of mind.

2. The final rules implementing the 1989 law restricting physician referrals to clinical labs from which they profit either by ownership or by a compensation arrangement.

These regulations, governing the financial relations between physicians and facilities, are separate from the Clinical Laboratory Improvement Amendments (CLIA ’88) which govern the operations of labs.

The safe harbors rules define the kinds of arrangements which pose no legal problems for practitioners participating in Medicare and Medicaid. These definitions, drawn by the Inspector General of the Department of Health and Human Services, attempt to specify conduct that stays on the right side of the Medicare fraud and abuse provisions. The IG’s final regulations were published in the Federal Register dated July 29, 1991.

Th other rules went into effect in January, putting teeth into a 1989 law prohibiting physicians from referring Medicare patients to medical facilities in which they have a financial interest.

The juxtaposition of the two sets of regulations poses a possible Catch-22 situation for some doctors. A clinical laboratory in which they have an investment may meet the qualifications of one of the safe harbor rules --- for instance, no more than 40 percent of the value of the investment is held by investors who are in a position to make or influence referrals and no more than 40 percent of the lab’s revenues come from these investors --- but still be in violation of the self-referral regulations.

A legal opinion by Paul Gebhard of the Jenner & Block law firm in Chicago, notes that the final safe harbor rules "do not make anything unlawful; they only create an assurance of lawfulness if there is compliance with the safe harbor provisions. In deciding whether to prosecute, the OIG (Office of Inspector General) will take into account diligent good faith efforts to restructure to come into compliance with safe harbor provisions."

He also points out that "The failure to comply does not mean that current practices are necessarily illegal. However, the rules do provide guidance regarding the OIG’s interpretation of the fraud and abuse statute and compliance with the regulations does virtually ensure immunity from prosecution."

Meanwhile, a prosecution winding its administrative way through the legal process may have additional impact on physician ownership of laboratories. In March, an HHS administrative law judge found that a group of California labs, known as the Hanlexer Network, should not be barred from the Medicare program because its limited partnership arrangement did not make direct payments for referrals. Now, however, an appeals board has overruled that decision and sent the case back for a rehearing.

According to the appeals board decision, physicians who referred large numbers of patients were granted larger shares of the business, implying a kickback. However, the ruling did not define a kickback although it said that merely encouraging referrals might not fit the description.

Attorneys for both the government and the defendants are reported to have said the case is likely to go through several more hearings and appeals so that final determination is not likely soon.

Reprinted from Dermatology World/November 1991

In response to membership request:
Looking for a way to sell your office equipment or supplies? Interested in buying same?
Enclosed in this newsletter is a form to complete and return to the AOCN National Office in Atlanta. A list will be included in the next issue.
EDITORIAL

NEUROSIS-FREE

Are you going through life neurosis-free?

The most effective of all human fears which prevents the development of one’s potential is the fear of failure. Ask yourself -- Is the negativity in my life the result of my thinking, or is my thinking creating this negativity in my life?

You, yourself, can control how you feel. Success, happiness, self-worth, integrity and all ethical qualities must come from within you.

An old African Proverb states, "If there is no enemy within -- then no enemy without can cause you harm".

Henry Thoreau said, "The only wealth in the world is the enjoyment of life." For the abundance of the universe -- love, money, health, property, vacations, all can be yours. You must make the decisions - but you must be neurosis-free.

The American Osteopathic College of Dermatology and the American Osteopathic Board of Dermatology continue to move forward, neurosis-free.

— Daniel Koprinke, D.O.

NEW ABOUT OUR MEMBERS

DR. GREGORY PAPADEAS (Centerville, OH) presented a lecture on "Clinical Use of Collagen Implantation Techniques" at the European Academy of Dermatology and Venereology held in Athens, Greece, October 10-13, 1991.

DR. JERE MAMMINO (Greensboro, NC) has had a paper published in the INTERNATIONAL JOURNAL OF DERMATOLOGY (Vol. 30, No. 11, November, 1991) entitled "Syringocystadenoma Papilliferum."

DR. JONATHAN CRANE (Wilmington, NC) has had a paper published in the HOSPITAL PHYSICIAN (Vol. 27, No. 9, September, 1991) entitled "Mimic of Septic Arthritis." Dr. Crane also co-authored "Horseshoe Kidney with Hydronephrosis" which appeared in CONSULTANT (Vol. 31, No. 12, December, 1991)

DR. STEPHEN KESSLER (Mesa, AZ) has been elected president of the Southwest Dermatology Association at its annual meeting in Galveston, TX in October, 1991. The SDA is a group of over two hundred dermatologists, both D.O. and M.D., who practice in Arizona, New Mexico, Nevada, Texas and Southern California.

DR. RONALD GLICK (Mesa, AZ) has been elected president-elect of the Mesa, AZ, Division of the American Cancer Society.

KOPRINCE KORNER

One or two applications of 10% Benzoyl Peroxide applied to fresh mosquito or chigger bites renders almost instantaneous and lasting relief from the discomfort. One should leave a minimal dry white coating over the lesion.

- Submitted by Bob Schwarze, D.O.

Recently, two patients with large mosaic warts, measuring two inches and four inches in diameter, were referred to my office. Dr. A. P. Ulbrich was a master in treating this type of lesion. At weekly intervals, he would carefully apply an ointment of 60% salicylic acid in petrolatum to the entire involved wart areas and cover with waterproof tape. The patient was instructed to keep this bandage on for four nights, adding more tape if necessary to keep the dressing in place, and then remove the dressing on the fifth day. The patient was then allowed to bathe or shower normally and return in one week. At that time, Dr. Ulbrich carefully trimmed with nippers, the loose, white macerated top layers of the warts. The procedure was repeated weekly for six to eight times, on average, or as necessary, until no more viral tissue was evident. This painless, effective, and inexpensive treatment is readily accepted by the patient as no injections are given, and easy on the physician’s nervous system. Persistence and tincture of time is the key to success in difficult mosaic warts.

Any pharmacist, worth his or her salt, can compound 60% salicylic acid in petrolatum, one ounce, for a few dollars that will last you several years.

- Submitted by Daniel Koprinke, D.O.
Dear Shelly:

Just a note to congratulate you on your outstanding performance as program director. This meeting of the AOCD was definitely the best that we have ever had. In a secret meeting that was held in your absence, it was decided to appoint you to a life long chair as program director. You made it seem all so easy.

Also, thank you for your tips on Phlebology. The meeting was definitely worthwhile and I hope we all have a successful uncomplicated Phlebology practice.

Fraternally,
Dr. David Horowitz

Dear Shelly:

Thank you for the opportunity to address the American Osteopathic Association Section on Dermatology in New Orleans. I was very impressed with the collection of speakers that you arranged and I know you must have worked very hard in preparation for the meeting. I should have stayed for a few more days to enjoy the company and the city, but duty called. I would appreciate and be very receptive to any feedback you received on my lecture.

Sincerely,
Michael D. Zanolli, M.D.

Dear Mike:

Joanne and I would like to take this present opportunity to thank you and the American Osteopathic College of Dermatology for the courtesy that was extended to both of us.

We enjoyed visiting with you and many of your members. It was a very fine affair and one we enjoyed attending, especially meeting old friends.

It’s obvious that the American Osteopathic College of Dermatology is a rapidly growing association and one that will have a definite impact on the future of osteopathic medicine. As I mentioned in my presentation, I plan to have an open door policy, constantly seeking concerns and issues of all the AOA constituency. Feel free to call upon me anytime.

I would also like to thank you for the wonderful plaque that was presented to me, as it will have a special place of honor in my memoirs as I continue throughout these two elected years.

Please thank Cathy Garris, as I feel she did a wonderful job organizing the affair. I look forward to working with you in the future.

I remain,

Fraternally yours,
Edward A. Loniewski, D.O.

PRACTICE TIP

ON MANAGING a publication provided by the Health Care Group is directed at medical office managers. A recent issue included articles on coding, marketing, financial management, physician/manager relations, reimbursements, personnel, business systems, professional growth, and the Quick Tips section detailed "When Patients Go Bankrupt". For a copy or subscription information contact Health Care Publishing at 215/828-3888, FAX 215/828-3658.

AOCD ACCEPTING NOMINATIONS FOR ACHIEVEMENT AWARD

The AOCD is accepting nominations for the "Albert P. Ulbrich, D.O. Lifetime Achievement Award" to be presented at the 1992 Annual Meeting to be held November 1-5, 1992, in San Diego, CA. Letters of nomination should include background information on the nominee which would qualify him or her for the award.

Submit nominations and supporting letters by June 30, 1992, to Eugene T. Conte, D.O., 8940 Kingsridge Drive, Suite 104, Centerville, OH 45459.
President’s Message (continued from page 1)

setting. Following Dr. Gene Conte’s protocol for Grandview Hospital and Wright State University should be our model residency. We all owe Dr. Conte a lot of credit for this unique and innovative program.

We have established some lofty goals for the next five years . . .
More can be accomplished collectively than individually, both with AAD and the AOA.

Our membership continues to increase, but there are many D.O. dermatologist that were M.D. trained, but never joined the AOCD. We need every osteopathic dermatologist to be a member of the College. There is strength in numbers. More can be accomplished collectively than individually, both with the AAD and the AOA. I’m asking each of you to actively work to recruit those D.O. dermatologists in your area who are not members.

Finally, I would like to take this opportunity to thank several individuals who trained me. Without them I would not be here today. They are: Dr. Daniel Koprince, Dr. Roger Byrd, Dr. Michael Mahon, Dr. Dudley Goetz and Dr. Stanley Roland. I would also like to thank my other mentor, Dr. Gene Conte who has been a role model and driving force in my dermatology career. It seems I have followed Gene everywhere; first in my residency, and now in the AOCD presidency. I would follow this man to hell, if he asked me. But Gene, I am not going to follow you to the AOA Presidency - enough is enough!

Remember, we need all of you to get involved. If you don’t, who will? If you don’t, the college will disappear . . . and so will we. To borrow from a famous quote by JFK, "Ask not what your College can do for you but what you can do for your College."

I look forward to seeing you at the AOCD Midyear Conference April 26-29, 1992.

Fraternally,

Shelly A. Friedman, D.O.
President

The future holds great promise if we take steps to preserve it today.

At Professional Medical Insurance Company, we provide a piece in the puzzle of securing the future for our clients. As experts in the field of malpractice insurance for physicians and surgeons, we’re able to stay abreast of our clients’ concerns, and ahead of the industry in acting on those concerns.

With our professional advice and personalized attention, our clients are able to lay the foundation of protection that helps assure their survival for the next generation. The result is increased security without increased premiums.

For more information on how we can help you take steps to preserve your future, write us at: Two East Gregory, Kansas City, MO 64114. Or call 1-800-821-3515.

The Newsletter is published three times a year and is the official publication of the American Osteopathic College of Dermatology, 1900 The Exchange, Suite 160, Atlanta, Georgia 30339. All rights reserved.