

# THE HORIZON



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**APICS Definition of the Month on Page 5!**

Visit us at:  
[www.APICS-Houston.org](http://www.APICS-Houston.org)

## UPCOMING PDM— NOV 14 WHAT DOES THE FUTURE HOLD FOR EMERGENCY MANAGEMENT ?



The world is changing in profound ways. These changes will significantly alter how the emergency management community will do its job in the future and will require creative and collaborative thinking and action.

To begin considering future challenges and their potential impacts we need to understand how the world around us is changing, and how those changes may affect the future of emergency management.

**More details on Page 12**

## WHAT TO DO WHEN YOU HAVE TO WORK WITH SOMEONE YOU DON'T LIKE

Jeff\*, like me, is a writer, a speaker, and the head of a consulting company. As far as I can tell, he's professional, well respected, capable, honest, and has a popular following. Someone we both know has asked us to collaborate on a project and there's clearly a mutual benefit to our working together. **Read more on Page 4**

## INTERVIEW SKILLS TO WIN THE JOB

To get to the top of the candidate list, you'll need these three essential Interview skills:

1. Pre-interview preparation
2. Finding and using the interviewer's "Hot Buttons"
3. Closing on the next step of the interview process

**Read more on Page 8**

## WHAT WOULD YOU DO WITH A 13% RAISE? - EARN APICS CPIM

According to the Operations Management Employment Outlook, APICS CPIM designees, on average, earn 13 percent more than their counterparts. Join nearly 100,000 operations management professionals who have earned the highly respected APICS CPIM designation. **Read more on Page 10**

## PRESIDENT'S MESSAGE



Once again, the APICS International Conference was a great educational experience. The keynotes by Jeremy Gutsche, Founder of [Trendhunter.com](http://Trendhunter.com), and Tom Rath, Senior Scientist and Advisor of Gallup, were excellent. Both speakers focused on global marketing trends, customer obsessions and how human behavior tolerates companies' failures and creativity, and disparate workplace cultures. Other presentations on operation management, supply chain management and personal improvement rounded out the event. For more information on these topics, please go to [www.APICS.org](http://www.APICS.org) and view the presentations.

The University of Houston placed fourth out of the six District teams competing in the Student Case Competition. The students were submitted inputs to multiple case scenarios during the two day event and formally presented their results at the conclusion of the event. With over a hundred different teams competing from all Districts, their success is truly outstanding.

### PROFESSIONAL DEVELOPMENT MEETINGS

In November, Mark Sloan, the Homeland Security & Emergency Management Coordinator for Harris County, will present "Insights into Emergency Management for Harris County". To meet the growing expectations of emergency management in Harris County, Mr. Sloan is streamlining the regional emergency response coordination through the use of automated flood warning systems, traffic management systems, broadcast media capabilities and regional interoperable communications. The presentation will share information on one of the most helpful and informative websites on citizen preparedness throughout the country. Registration for this unique event is currently available. For questions, please contact John Burks at [Programs@APICS-Houston.org](mailto:Programs@APICS-Houston.org).

In October, Mark Woeppel, President of Pinnacle Strategies, discussed "Why Projects are Late (and How to Prevent Them Being So); An Introduction to Visual Project Management." The presentation examined seven principles at the core of project execution. The presentation showed a unique method for managing project with an interactive planning board and having meetings were people stand to reduce the amount of time in meetings while increasing the team interaction.

### 6-PACKED CONFERENCE

The Terra Grande District of APICS will present the 10th annual 6-Packed Supply Chain Conference in Dallas, Texas on March 6th and March 7th at the Crowne Plaza Dallas.

Requests for presentation titles and abstracts have been requested. The event will feature over 30 sessions presented by recognized supply chain leaders covering several topical areas including:

- Implement Lean Initiatives*
- Successfully Reduce Inventory Costs and Investment*
- Improve Your Supplier's Performance*
- Plan Better to Execute Better*
- Pragmatically Implement "Green" Initiatives*

For attending the event both days, you will earn 16 certification maintenance hours. The following link and people can provide more information:

<http://www.6packed.org/>

### General Questions

Chuck Connelly CFPIM, CSCP, CPA  
[Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com)  
 713-256-7500

### General Questions Speakers, Sponsorship, Vendor Exhibits

Chet Frame CFPIM, CSCP  
[Cframe1@elp.rr.com](mailto:Cframe1@elp.rr.com)  
 915-203-8040

### Registration

Cheri Freedman  
[cheri.freedman@gmail.com](mailto:cheri.freedman@gmail.com)  
 907-690-1462

### CLASSES

Registration continues for our classes starting in January. If you have interest in registering for our classes, I highly suggest planning ahead and registering early to insure availability.

For more details, please see the APICS Education and Certification page in this newsletter or visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org).

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**Eddie Whitfield CPIM, CIRM, CSCP, MBA, P.E.**  
 President, 2013-2014  
 APICS Houston Chapter 36  
[President@APICS-Houston.org](mailto:President@APICS-Houston.org)

## APICS HOUSTON CHAPTER EVENT CALENDAR—UPCOMING MONTHS

Nov—13			
Date	Event	Speaker	Location
9-Nov	Master Planning of Resources	CPIM Instructor	Baker Hughes
14-Nov	PDM— Future of Emergency Management	Mark Sloan	Hess Club
Jan—14			
Date	Event	Speaker	Location
7-Jan	Basics of Supply Chain Management	CPIM Instructor	Baker Hughes
16-Jan	PDM: To Be Announced	TBD	Hess Club
18-Jan	CSCP Certification Class (Winter 2014 Series)	CSCP Instructor	Baker Hughes
Mar—14			
Date	Event	Speaker	Location
4-Mar	Master Planning of Resources	CPIM Instructor	Baker Hughes
6-Mar	APICS 6 Packed Regional Conference	See Page 10	Dallas, TX

For more information, go to [www.APICS-Houston.org](http://www.APICS-Houston.org), under **Events**

### ON OWNING IT

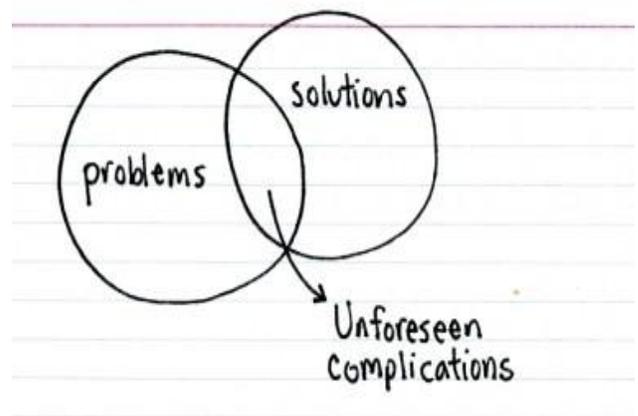
If you announce what you want, if you are clear about what's on offer, if you set goals...

- the chances of accomplishing your goal go up, and so does...
- the chance that you will be disappointed

For many people, apparently, it's better to not get what you want than it is to be disappointed. The resistance is powerful indeed.

Every time you use waffle words, back off from a clear statement of values and priorities and most of all, think about what's likely instead of what's possible, you are selling yourself out. Not just selling yourself out, but doing it too cheaply.

### THE WORK IS NEVER REALLY DONE.



**Seth Godin**, Best selling author and speaker  
<http://sethgodin.typepad.com/>

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**Courtesy of Jessica Hagy**  
[www.ThisIsIndexed.com](http://www.ThisIsIndexed.com)

*Reproduced with permission of Jessica Hagy*

## WHAT TO DO WHEN YOU HAVE TO WORK WITH SOMEONE YOU DON'T LIKE—PETER BREGMAN



Jeff\*, like me, is a writer, a speaker, and the head of a consulting company. As far as I can tell, he's professional, well respected, capable, honest, and has a popular following. Someone we both know has asked us to collaborate on a project and there's clearly a mutual benefit to our working together.

It all sounds great except for one thing: I don't like Jeff.

Something about him rubs me the wrong way. He seems too self-serving or egocentric or self-satisfied. I don't know what it is exactly, but I know I don't like him.

I mentioned that to the person who wants us to work together. She told me, essentially, to get over it. "You don't have to like him," she said, "but you'd be smart to work with him."

*So how do you work with someone you don't like?*

I'm not simply talking about someone who frustrates you because they communicate poorly or can't run a meeting. Sure it's annoying to have your time wasted, especially when you believe you could do a better job. But that's different than disliking them.

Just think about how you respond differently to someone you *like* who can't run a meeting (you want to help them) versus someone you *don't* like (you want to stop working with them, or, if the meeting is really long, kill them).

The typical advice you hear about working with people you don't like is simply to depersonalize the relationship. Just transact whatever business you need to with them and move on. In other words: Grin and bear it.

But I have found that almost impossible to do. The people we don't like drive us crazy and we waste a tremendous amount of time complaining about them, or stressing about a conversation we need to have with them.

And that's not the worst of it. The deeper problem is that if

you don't like someone, chances are they know it. Which will prompt them to not like you. And if you think working with someone *you* don't like is hard, try working with someone who doesn't like *you*.

It's simple, really. The people you get along with will find ways to help you; the people you don't get along with will find ways to obstruct you.

Being liked has irrefutable benefits. According to research (<http://blogs.hbr.org/bregman/2010/07/why-friends-matter-at-work-and.html>), the more people like you, the easier, more productive, and more profitable, your life will be. Which means that someone you don't get along with — even if you grin and bear it — poses a risk.

So if grinning and bearing it is a losing strategy, what's the alternative?

Consider, for a moment, the *reason* you don't like someone. Maybe you think they're greedy. Or selfish. Or dismissive. Or downright mean.

In other words, they have some character flaw or disagreeable trait that bothers you. Like my view of Jeff as self-serving, egocentric, and self-satisfied.

Now — and here's the hard part — think about whether, in the dark shadowy parts of your psyche, you can detect shards of that disagreeable trait in yourself.

Can you be greedy, selfish, dismissive or downright mean? You really don't like that part of yourself, right? You wish you could distance yourself from that side of you. Just like you wish you could distance yourself from that disliked person.

In other words, chances are, the reason you can't stand that person in the first place, is that they remind you of what you can't stand about yourself.

Suddenly, working with people you don't like becomes a lot more interesting. Because getting to know *them* better, and accepting the parts of them you don't like, is actually getting to know *yourself* better and accepting the parts of yourself you don't like.

The APICS Houston Chapter has an online presence through social networks. **Please join us!**

**Follow us on LinkedIn!**  
Look for APICS Houston Chapter Group Page



**Follow us on Facebook!**  
Look for APICS Houston Chapter



## WHAT TO DO WHEN YOU HAVE TO WORK WITH SOMEONE YOU DON'T LIKE (CONT)

So the way to overcome your dislike of someone else? That's the key to being compassionate with yourself. Overcome your dislike of yourself.

That's where the person you don't like can come in handy. Use him to understand yourself better. Consider why you have a problem with him. What does he do that bothers you so much? Move past his inability to run meetings or write a good email and get to what's really bugging you. What about his personality or behavior sparks annoyance or disgust in you? What do you hate about him?

Then, consider how your answers might be a reflection of you. This is a game and you win by finding that hated behavior in yourself.

For me, Jeff reflected those attributes about myself that I disliked — the way I can be self-serving and egotistical and self-satisfied.

Think about times when you feel greedy or selfish or dismissive or downright mean. Can you see it? Can you feel your feelings of both attraction and disgust? Can you admit to yourself that it's not black or white? It's black *and* white. Can you live with the complexity of your humanness?

And being compassionate with yourself is the key to being compassionate with others (see this article <http://blogs.hbr.org/bregman/2012/08/teach-yourself-to-have-a-healthy.html>).

Before you know it, you'll actually begin to like people you never liked before. Maybe you'll even feel like helping them run those meeting more productively.

It's now easy for me to see myself in Jeff. I can be self-serving and egotistical and self-satisfied. It's still hard to admit that — especially in writing — but it's a part of who I am and, in the right doses, it actually serves me well.

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### Peter Bregman

Author and Management Consultant

[www.peterbregman.com](http://www.peterbregman.com)

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**Originally published in Harvard Business Review**

## WHAT WOULD YOU DO WITH A 13% RAISE? EARN THE APICS CPIM TO FIND OUT

According to the Operations Management Employment Outlook, APICS CPIM designees, on average, earn 13 percent more than their counterparts. Join nearly 100,000 operations management professionals who have earned the highly respected APICS CPIM designation.

Distinguish yourself and enhance your marketability by earning the internationally recognized APICS Certified in Production and Inventory Management (CPIM) designation. **Contact Chuck Connelly, VP of Education,** [VPEducation@APICS-Houston.org](mailto:VPEducation@APICS-Houston.org) or 713-256-7500

## APICS DICTIONARY 13<sup>TH</sup> EDITION DEFINITION MASTER PRODUCTION SCHEDULE

The master production schedule is a line on the master schedule grid that reflects the anticipated build schedule for those items assigned to the master scheduler. The master scheduler maintains this schedule, and in turn, it becomes a set of planning numbers that drives material requirements planning. It represents what the company plans to produce expressed in specific configurations, quantities, and dates. The master productions schedule is not a sales item forecast that represents a statement of demand. The master productions schedule must take into consideration the forecast, the production plan, and other important considerations such as backlog, availability of material, availability of capacity, and management policy and goals.

# APICS EDUCATION AND CERTIFICATION

## 2013 COURSE SCHEDULE

### Certified Supply Chain Professional (CSCP)

Class	Schedule	Days	Time	Location	Early Reg Ends
Winter CSCP	Jan 18 to March 29 *	Saturdays	8:00am to 12:00pm	Baker	24-Jan

### Certified in Production and Inventory Management (CPIM)

Class	Schedule	Days	Time	Location	Early Reg Ends
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#### CPIM in a Year (All Five Modules) - Save \$350 By Committing to All Five Modules

Fall CPIM in a Year	Sep 7 to July 12	Saturday	8:00am to 12:00pm	Baker	23-Aug
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Class	Schedule	Days	Time	Location	Early Reg Ends
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#### Fall 2013 Individual Classes

Execution & Control of Ops.	Aug 20 to Sep 19	Tue and Thu	6:00pm to 9:00pm	Norriseal	5-Aug
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Basics of Supply Chain Mgmt	Sep 7 to Oct 12	Saturday	8:00am to 12:00pm	Baker	23-Aug
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Strategic Mgmt of Resources	Oct 22 to Nov 14	Tue and Thu	6:00pm to 9:00pm	Norriseal	7-Oct
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Master Planning of Resources	Nov 9 to Dec 14	Saturday	8:00am to 12:00pm	Baker	24-Oct
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## COURSE AND EVENTS LOCATIONS

Location	Address	City	State	Zip
Baker Hughes (Beltway 8 and 290 area)	9100 Emmott Road	Houston	TX	77040
Hess Club (Galleria area)	5430 Westheimer Road	Houston	TX	77056
Norriseal (Beltway 8 and West Little York area)	11122 West Little York	Houston	TX	77041
TSP (Northwest corner of 610 Loop)	3303 West 12th St	Houston	TX	77008

## QUESTIONS ABOUT EDUCATION?

Do you have questions on how the Supply Chain Education Programs can:

- Improve your company's bottom line while improving customer satisfaction
- Enhance your career and make work more fun

**Please contact**

**Chuck Connelly CFPIM, CSCP, CPA**

VP of Education , APICS Houston Chapter

[VPEducation@APICS-Houston.org](mailto:VPEducation@APICS-Houston.org) or 713-256-7500

# CERTIFIED SUPPLY CHAIN PROFESSIONAL (CSCP) FOR 2014

The APICS CSCP designation is for professionals who are interested in increasing their knowledge and expertise in the field of global supply chain management. This program is ideal for individuals and organizations that are:

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics
- Facilitating operational and financial improvement both within and across supply chain functions
- Interested in increasing knowledge and expertise in the field of global supply chain management.
- Mastering the tools to effectively manage global supply chain activities that involve suppliers, plans, distributors and customers located around the world
- Implementing new or modifying their existing Enterprise Resources Planning (ERP) system(s)
- Desiring to create a common standard of understanding, vocabulary, best practices and frameworks within your company to address your supply chain challenges and seize opportunities
- Best practices in the day to day functions of supply chain professionals

The CSCP learning system includes:

- Approximately 1,000 pages of printed learning materials
- Interactive Web based study tools:
- Pre and Post tests
- Module specific tests
- Glossary, E-flashcards and Information Center

Candidates must apply for eligibility in order to register and take the exam. Eligibility requirements for the APICS CSCP designation are listed below. A candidate must pass just the ONE exam. Please consult [www.APICS.org](http://www.APICS.org) for additional information.

- APICS CPIM, CFPIM, or CIRM, and C.P.M. designations plus two years of related business experience, or
- Bachelor's degree or equivalent plus two years of related business experience, or
- Five years of related business experience.

Class	Schedule	Days	Time	Location	Early Registration Ends
Winter CSCP	Jan 18 to March 29 *	Saturdays	8:00am to 12:00pm	Baker Hughes	1/7/14
Spring CSCP	March 25 to June 17	Tuesdays	6:00pm to 9:00pm	Baker Hughes	3/7/14
Fall CSCP	Sept 9 to Nov 11	Saturdays	8:00am to 12:00pm	Baker Hughes	8/26/14

Class	Member Price		Non-Member Price	
	Early	Late	Early	Late
CSCP	\$1,940	\$2,040	\$2,140	\$2,240

- Contact **Chuck Connelly CFPIM, CSCP, CPA** at [Chuck.Connelly@gmail.com](mailto:Chuck.Connelly@gmail.com) for more information
- For more information on our programs or to register, please visit our website at [www.APICS-Houston.org](http://www.APICS-Houston.org)

# INTERVIEW SKILLS THAT WILL WIN YOU THE JOB — BY DEBORAH WALKER



To get to the top of the candidate list, you'll need these three essential interview skills:

1. Pre-interview preparation
2. Finding and using the interviewer's "Hot Buttons"
3. Closing on the next step of the interview process

## 1. Pre-interview preparation

Minimally, you'll want to find out company size, products or services, major competitors, and any recent news items. It's also very helpful to know some of the major players in their organization, a little history on them and future products, markets or growth objectives.

An internet search will give you some of these answers, but getting the answers first hand from inside contacts is even better. Search your network of contacts for people who work or have worked for the organization. Look through your LinkedIn second tier network to see who of your network is connected to people associated with your target company. Don't be afraid to ask for an introduction.

Once your company research is done it's time to think about your career achievements. Examine your career for examples of how you have solved problems, saved money, increased revenue, or created revenue opportunities for your former employers. As much as possible, quantify your contributions. You'll win interview points by using these success stories to answer behavioral interview questions.

## 2. Finding and using the interview "Hot Buttons"

An interviewer's hot button is his/her unspoken concerns or wishes. You'll be way ahead of the game if you can uncover these issues. There are two magic questions that will reveal the interviewer's hot buttons.

- \* "What do you see as the greatest challenge for this position?"
- \* "What qualities do you see as most important for this position?"

When you have the answers to these questions you'll be able to frame your answers to fit the desires of the interviewer.

## 3. Closing on the next step of the interview process

The term "closing" is a sales term that means influencing one to agree to take certain action. If you've purchased a car lately you know that the sale starts with the test drive and moves forward through a series of carefully crafted questions such as:

- \* "Do you prefer silver or black?"
- \* "Which of you will be the primary driver?"
- \* "Shall we park this in the sale-pending area?"
- \* "Do you wish to trade in your car, or shall we finance this 100%?"

As a clever sales person identifies the small closing steps needed to move the sale forward, so must the job seeker understand the closes necessary to keep the interview process moving forward toward a job offer. Those steps look something like this:

*In the first interview ask for a second interview.*

- \* "When would you like to schedule our next meeting?"
- \* "Is there any reason you wouldn't consider inviting me back for second interview?"
- \* "Who will I meet in the second interview?"

*In the second interview ask to speak with the decision maker.*

- \* "Who, besides yourself, will make the final hiring decision?"
- \* "When is convenient for Mr./Ms. Decision Maker to meet with me?"
- \* "Are there any other presentation materials I should bring when I visit with Mr./Ms. Decision Maker?"

*When speaking with the decision maker ask for the job offer:*

- \* "Are there any objections that prevent you from extending an offer?"
- \* "When would you like me to start?"
- \* "What challenges would you have me tackle first?"

Asking for the next interview or the job offer may seem bold, but try it. You'll find yourself invited back more often and feel much more in control of the interview process.

Once you've mastered and applied the three essential interviewee skills for you'll see your job-search efforts accelerate and your confidence soar.

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**Deborah Walker**, Certified Career Management Coach  
 Contact at [Deb@Alphaadvantage.com](mailto:Deb@Alphaadvantage.com)  
 Website: <http://alphaadvantage.com>  
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# 10<sup>th</sup> Annual 6-Packed Supply Chain Conference

Presented by ILDI and the APICS Chapters of the Terra Grande District



Thursday, March 6<sup>th</sup> and Friday, March 7<sup>th</sup> 2014 in  
Dallas, Texas

ILDI and the APICS Chapters of the Terra Grande District proudly present the 10th annual 6-Packed Conference in Dallas, Texas on March 6<sup>th</sup> and 7<sup>th</sup>, 2014. Once again, we will feature over 35 sessions presented by recognized supply chain leaders covering 8 topical areas in the General Sessions and a Special Planning Certificate Program. Earn 16 certification maintenance hours when you attend both days.

**Why Attend:**

1. Learn best practices from supply chain experts
2. Develop your people and yourself
3. Network and share best practices

**General Sessions (5 concurrent sessions) covering**

- Improving the Supply Side of your Supply Chain
- Continuous Improvement
- Developing Leaders and Enhancing Your People Skills
- S&OP and Supply Chain Planning
- Sustainability and Risk Management
- Fresh Connection Workshop – Friday Only
- Practical Development Workshops

**Special Session (enrollment is limited)**

- Advanced Production Planning Certificate Program

**Registration**

1. Go to our website at [www.6Packed.org](http://www.6Packed.org) and click on the Register page.
2. Choose from:
  - One-Day Registration - Thursday Only or Friday Only
  - Two-Day Registration - Select General Session or Special Session

If you register a group, each person can pick what they want to attend each day.

**Pay for four people from your organization and send the 5<sup>th</sup> person free!**

Group Registrations  
**Cheri Freedman**  
[cheri.freedman@gmail.com](mailto:cheri.freedman@gmail.com)

**Pricing**

**Early Registration ends on February 18<sup>th</sup>, 2014**

Price includes continental breakfast and lunch	Two-Days	One-Day
Early Registration	\$550	\$350
Late Registration	\$595	\$395

**Conference Hotel**

**Crowne Plaza Dallas Near The Galleria**  
14315 Midway Road  
Addison, Texas 75001

**Special Room Rate:** \$99/night with complimentary Internet in guest's room.  
Must register by February 18, 2014

**To Reserve Your Room:**  
Call 972-980-8877 (local) then press option 1.

Visit our website at:  
[www.6Packed.org](http://www.6Packed.org)

Join us at our LinkedIn group:  
**6 Packed Supply Chain Conference**

**Contacts:**

**Chuck Connelly**  
CFPIM, CIRM, CSCP, CPA  
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713-256-7500

**Chet Frame**  
CPIM, CSCP  
[CFrame1@elp.rr.com](mailto:CFrame1@elp.rr.com)  
915-203-8040

APICS Houston Presents

# CPIM in a Year - Fall 2013

**Register at:**

[www.APICS-Houston.org](http://www.APICS-Houston.org)

**Dates:**

Saturdays  
See schedule below

**Times:**

8:00am to 12:00pm

**Location:**

**Baker Hughes**  
9100 Emmott Road  
Houston, TX 77040

**Pricing**

**Members:**

- Early: \$2,050
- Late: \$2,200

**Non-Members:**

- Early: \$2,250
- Late: \$2,400

Does NOT include testing fees.

**Contacts:**

Chuck Connelly  
CFPIM, CSCP and CPA  
[VPEducation@APICS-Houston.org](mailto:VPEducation@APICS-Houston.org)



**Save MONEY by signing up for All 5 CPIM Modules**

**Start in September 2013 & Finish in July 2014**



Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

**APICS CPIM PROGRAM BENEFITS**

- Increase your functional knowledge of production & inventory management.
- Improve efficiency of your organization's supply chain.
- Streamline operations through accurate forecasting.
- Predict outcomes more accurately.
- Maximize ROI on systems and technologies.
- Increase profitability by optimizing your organization's inventory investment.
- Enhance your credibility among peers, employers, and customers

**PROGRAM SCHEDULE**

	Start	End	No Class	Test
<b>Basics of Supply Chain Management</b>		10/12/13		
<b>Master Planning of Resources</b>	11/09/13	12/14/13	11/28/13	
<b>Detailed Scheduling and Planning</b>	01/25/14	03/01/14		
<b>Execution and Control of Operations</b>	04/05/14	05/03/14		
<b>Strategic Management of Resources</b>	06/07/14	7/12/14	7/5/14	

**Students should schedule exams between classes.**

# APICS HOUSTON CHAPTER

## BOARD OF DIRECTORS 2012 – 2013

The Houston APICS Chapter Board is a dedicated team of people that work to provide relevant events and services to chapter members. Your **feedback is essential** for continuous improvement, so please contact us with comments, suggestions and improvement ideas.

Position	Name	Contact
President	Eddie Whitfield, CPIM, CIRM, CSCP, MBA, PE	<a href="mailto:President@APICS-Houston.org">President@APICS-Houston.org</a>
Secretary	Reid Garrett	<a href="mailto:Secretary@APICS-Houston.org">Secretary@APICS-Houston.org</a>
Treasurer	Steve Hasson, MBA, CSCP	<a href="mailto:Treasurer@APICS-Houston.org">Treasurer@APICS-Houston.org</a>
Ex Officio President	Tish Patel	<a href="mailto:Ex-Officio@APICS-Houston.org">Ex-Officio@APICS-Houston.org</a>
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VP of Student Activities	Gozde Capar, MS, CSCP, CSSBB	<a href="mailto:VPStudentActivities@APICS-Houston.org">VPStudentActivities@APICS-Houston.org</a>
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Director of Education	Michael Cole CPIM, CSCP	<a href="mailto:Education@APICS-Houston.org">Education@APICS-Houston.org</a>
Director at Company Coord	Guillermo Lucero	<a href="mailto:CompanyCoordinators@APICS-Houston.org">CompanyCoordinators@APICS-Houston.org</a>
Director of Seminars	Mauricio Hernandez, MBA, CPIM, CSCP	<a href="mailto:Seminars@APICS-Houston.org">Seminars@APICS-Houston.org</a>
Director of Job Bank	Marisa McNevin	<a href="mailto:JobBank@APICS-Houston.org">JobBank@APICS-Houston.org</a>
Director of Horizon	Josh Howard	<a href="mailto:Editor@APICS-Houston.org">Editor@APICS-Houston.org</a>
Director of Programs	John Burks	<a href="mailto:Programs@APICS-Houston.org">Programs@APICS-Houston.org</a>

## LIST OF COMPANY COORDINATORS

Below, a list of the company coordinators that are currently working with the APICS Houston Chapter. Please contact your **local company coordinator** for more information about Chapter services and events.

Company Coordinator	Company	Company Coordinator	Company
Chris Agner	National Oilwell Varco - Westchase	Ken Jamison	Weatherford - Gulf Bank
Bharat Parikh	Emerson Process Management	Bob Kirkpatrick	National Oilwell Varco - Bammel
Peter Cayea	Cameron International	Lisa Leroux	Weatherford
Prasanth Chakra	Bayer	Larry McClellan	Schlumberger - HPC
Duane Chandler	Weatherford International	Heidi McKnight	National Oilwell Varco - FM 529
Madhavi Chiruvolu	Toshiba	Gary Mundell	National Oilwell Varco - FM 529
Lana Forrest	Baker Hughes	Jim Nolan	FMC Technologies
Bob Gardner	Pathfinder/Schlumberger	Patrick Paro	Del Packaging
Steven Hasson	TSP	Giovanni Ramirez	National Oilwell Varco - Galena Park
Chuck Hayes	Cameron - Flow Control	Angelina Rodriguez	National Oilwell Varco - Air Center Blvd
Kevin Helm	Oceaneering	Chaitanya Saha	National Oilwell Varco - West Little York
Cathy Hernandez	Halliburton Energy Services	Ram Santhanavaradan	National Oilwell Varco - Conroe
Mauricio Hernandez	Shell	Don Thomas	Unisource
Carol Hickman	Hewlett-Packard	Kevin Tye	Weatherford International - Northwoods
Mark Hoffman	Cameron Drilling Systems	Lee Currier	Hunting Energy Services - Subsea
Tracy Hughey	Akzo Nobel	Robert Yagel	Goodman Manufacturing



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WHAT DOES THE FUTURE HOLD FOR EMERGENCY MANAGEMENT ? — PDM, NOVEMBER 14



Mark Sloan is Homeland Security & Emergency Management Coordinator for Harris County, serving nearly 4 million incredibly diverse residents covering more than 1,770 square miles. Because of Harris County's large population, port operations, transportation infrastructure, and concentration of petrochemical

plants, the Department of Homeland Security has identified Harris County as a Tier 1 region.

To meet the growing expectations of emergency management, Sloan is streamlining regional emergency response coordination through the use of automated flood warning systems, traffic management systems, broadcast media capabilities, first responder and community alerting, GIS mapping systems and regional interoperable communications.

As the director of Harris County Citizen Corps, an innovative, award-winning public preparedness initiative, recognized as a

National Best Practice, he coordinates all aspects of the program. Working with a team of county technology experts, he developed one of the first websites devoted to the sharing of community preparedness volunteer opportunities and tracking of volunteer hours. The site links users to the most helpful and informative websites on citizen preparedness throughout the country.

Since 2002, more than 9,000,000 individuals have visited the website (www.harriscountycitizencorps.com) and over 15,000 have completed the Community Emergency Response Team (CERT) training course.

Where: Hess Club –5430 Westheimer Rd

When: November 14th

From 5:30 PM to 8:00 PM

How Much: Members: \$25.00 Non-Members: \$30.00 APICS Student Chapter Members: \$10.00

Join us at this special event!